



**QUALIFYING REAL ESTATE COURSE APPROVAL FORM**  
**Principles of Real Estate II (30 hour course)**

Provider Name \_\_\_\_\_

Provider License Number \_\_\_\_\_

Name of Text or Workbook and Author \_\_\_\_\_

Length of Course  
**30 hours**

**Real Estate Math**

*Key terms/overview*

Calculators

Suggested Length of Unit(min.)

15

On Page # \_\_\_\_\_

Included

Not included

Comments \_\_\_\_\_

Fractions and Percentages

15

**SUBTOTAL 30**

**Real Estate Financing Principles**

*Finance & regulations*

Sources of Real Estate Financing

50

Mortgage Market

30

Application for Credit

30

Payment Plans

30

Conventional, FHA & VA Loans

30

Texas Loan Programs

25

Govt. Influence in Mortgage Lending

25

Other Financing Techniques

40

Financing Legislation

15

**SUBTOTAL 275**

**Real Estate Appraisal**

*Appraisal*

Requirements to Become an Appraiser

40

Key Appraisal Terms

25

Appraising & The Appraisal Process

60

Value

20

FOR TREC USE ONLY					
		Included	Not included	Comments	
Calculators	15	<input type="checkbox"/>	<input type="checkbox"/>	_____	
Fractions and Percentages	15	<input type="checkbox"/>	<input type="checkbox"/>	_____	
<b>SUBTOTAL</b>	<b>30</b>				
Sources of Real Estate Financing	50	<input type="checkbox"/>	<input type="checkbox"/>	_____	
Mortgage Market	30	<input type="checkbox"/>	<input type="checkbox"/>	_____	
Application for Credit	30	<input type="checkbox"/>	<input type="checkbox"/>	_____	
Payment Plans	30	<input type="checkbox"/>	<input type="checkbox"/>	_____	
Conventional, FHA & VA Loans	30	<input type="checkbox"/>	<input type="checkbox"/>	_____	
Texas Loan Programs	25	<input type="checkbox"/>	<input type="checkbox"/>	_____	
Govt. Influence in Mortgage Lending	25	<input type="checkbox"/>	<input type="checkbox"/>	_____	
Other Financing Techniques	40	<input type="checkbox"/>	<input type="checkbox"/>	_____	
Financing Legislation	15	<input type="checkbox"/>	<input type="checkbox"/>	_____	
<b>SUBTOTAL</b>	<b>275</b>				
Requirements to Become an Appraiser	40	<input type="checkbox"/>	<input type="checkbox"/>	_____	
Key Appraisal Terms	25	<input type="checkbox"/>	<input type="checkbox"/>	_____	
Appraising & The Appraisal Process	60	<input type="checkbox"/>	<input type="checkbox"/>	_____	
Value	20	<input type="checkbox"/>	<input type="checkbox"/>	_____	

Draft

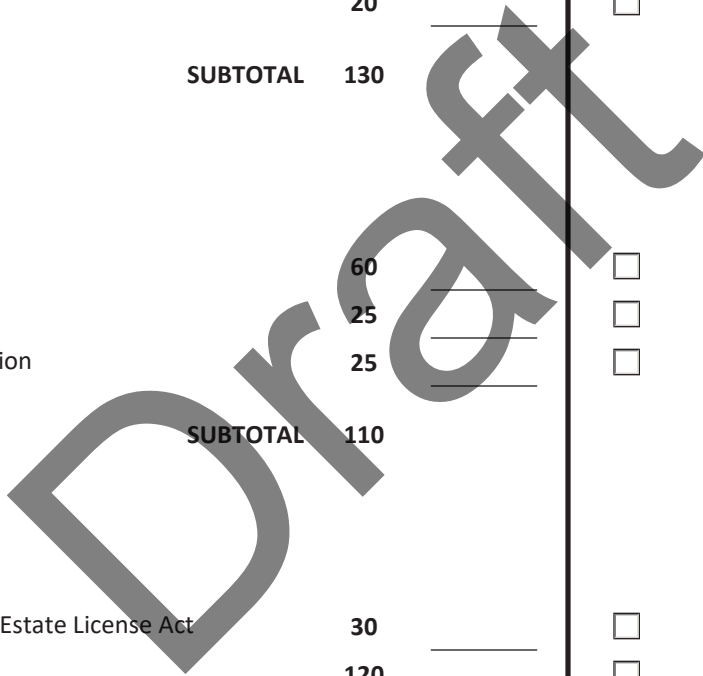
**Real Estate Appraisal (cont'd)**

*Appraisal*

Suggested Length of Unit(min.)

On Page #

			FOR TREC USE ONLY		
			included	Not included	Comments
Three Approaches to Value	30	_____	<input type="checkbox"/>	<input type="checkbox"/>	_____
Pricing a Property	45	_____	<input type="checkbox"/>	<input type="checkbox"/>	_____
<b>SUBTOTAL</b>	<b>220</b>				
<b>Leases</b>					
Leasehold Estates	25	_____	<input type="checkbox"/>	<input type="checkbox"/>	_____
Leasing Real Estate	20	_____	<input type="checkbox"/>	<input type="checkbox"/>	_____
Common Lease Provisions	20	_____	<input type="checkbox"/>	<input type="checkbox"/>	_____
Texas Landlord & Tenant Statutes	45	_____	<input type="checkbox"/>	<input type="checkbox"/>	_____
Types of Leases	20	_____	<input type="checkbox"/>	<input type="checkbox"/>	_____
<b>SUBTOTAL</b>	<b>130</b>				
<b>Control of Land Use</b>					
<i>Finance &amp; regulations</i>					
Land-Use Controls	60	_____	<input type="checkbox"/>	<input type="checkbox"/>	_____
Public Ownership	25	_____	<input type="checkbox"/>	<input type="checkbox"/>	_____
Environmental Protection Legislation	25	_____	<input type="checkbox"/>	<input type="checkbox"/>	_____
<b>SUBTOTAL</b>	<b>110</b>				
<b>Texas Real Estate License Act</b>					
<i>Licensing as a broker or salesperson</i>					
Basic Provisions of the Texas Real Estate License Act	30	_____	<input type="checkbox"/>	<input type="checkbox"/>	_____
Subchapter A - General Provisions	120	_____	<input type="checkbox"/>	<input type="checkbox"/>	_____
Subchapter B - Texas Real Estate Commission		_____	<input type="checkbox"/>	<input type="checkbox"/>	_____
Subchapter C - Executive Director and Other Commission Personnel		_____	<input type="checkbox"/>	<input type="checkbox"/>	_____
Subchapter D - Commission Powers and Duties		_____	<input type="checkbox"/>	<input type="checkbox"/>	_____
Subchapter E - Public Interest Information and Complaint Procedures		_____	<input type="checkbox"/>	<input type="checkbox"/>	_____
Subchapter F - Texas Real Estate Broker-Lawyer Committee		_____	<input type="checkbox"/>	<input type="checkbox"/>	_____
Subchapter G - Approval of Real Estate Educational Programs and Courses of Study		_____	<input type="checkbox"/>	<input type="checkbox"/>	_____
Subchapter H - License Requirements		_____	<input type="checkbox"/>	<input type="checkbox"/>	_____
Subchapter I - Examinations		_____	<input type="checkbox"/>	<input type="checkbox"/>	_____
Subchapter J - License Renewal		_____	<input type="checkbox"/>	<input type="checkbox"/>	_____
Subchapter K - Certificate Requirements		_____	<input type="checkbox"/>	<input type="checkbox"/>	_____



**Principles of Real Estate II Course Approval Form**

**Texas Real Estate License Act (cont'd)**

*Licensing as a broker or salesperson*

Suggested Length of Unit(min.)

On Page #

			FOR TREC USE ONLY		
			included	Not included	Comments
Subchapter L - Practice by License Holder		_____	<input type="checkbox"/>	<input type="checkbox"/>	_____
Subchapter M - Real Estate Recovery Trust Account		_____	<input type="checkbox"/>	<input type="checkbox"/>	_____
Subchapter N - Prohibited Practices and Disciplinary Proceedings		_____	<input type="checkbox"/>	<input type="checkbox"/>	_____
Subchapter O - Administrative Penalty		_____	<input type="checkbox"/>	<input type="checkbox"/>	_____
Subchapter P - Other Penalties and Enforcement Provisions		_____	<input type="checkbox"/>	<input type="checkbox"/>	_____
Subchapter Q - General Provisions Relating to Liability Issues		_____	<input type="checkbox"/>	<input type="checkbox"/>	_____
Professional Organizations	20	_____	<input type="checkbox"/>	<input type="checkbox"/>	_____
Real Estate - The Business of Value	30	_____	<input type="checkbox"/>	<input type="checkbox"/>	_____
The Purpose of Licensing Laws - What a License Holder Can and Cannot Do	30	_____	<input type="checkbox"/>	<input type="checkbox"/>	_____
The Texas Real Estate Commission & Licensing Requirements	20	_____	<input type="checkbox"/>	<input type="checkbox"/>	_____
<b>SUBTOTAL</b>	<b>250</b>				
<b><u>Real Estate Brokerage and Law of Agency</u></b>					
The Law of Agency	30	_____	<input type="checkbox"/>	<input type="checkbox"/>	_____
Agency Positions and Disclosure	25	_____	<input type="checkbox"/>	<input type="checkbox"/>	_____
Brokerage & Nature of the Brokerage Business	60	_____	<input type="checkbox"/>	<input type="checkbox"/>	_____
Fiduciary Duties	30	_____	<input type="checkbox"/>	<input type="checkbox"/>	_____
Texas Deceptive Trade Practices - Consumer Protection Act	50	_____	<input type="checkbox"/>	<input type="checkbox"/>	_____
<b>SUBTOTAL</b>	<b>195</b>				
<b><u>Fair Housing Laws</u></b>					
<i>Federal, state &amp; local fair housing laws</i>					
Equal Opportunity in Housing	50	_____	<input type="checkbox"/>	<input type="checkbox"/>	_____
Texas Fair Housing Laws	30	_____	<input type="checkbox"/>	<input type="checkbox"/>	_____
Housing Discrimination	30	_____	<input type="checkbox"/>	<input type="checkbox"/>	_____
Housing Credit Discrimination	30	_____	<input type="checkbox"/>	<input type="checkbox"/>	_____
Community Reinvestment	30	_____	<input type="checkbox"/>	<input type="checkbox"/>	_____
<b>SUBTOTAL</b>	<b>170</b>				
<b><u>Property Management</u></b>					
<i>Licensing as a broker or salesperson; Ethics of practice as a license holder</i>					
Property Management	50	_____	<input type="checkbox"/>	<input type="checkbox"/>	_____
Management Considerations	40	_____	<input type="checkbox"/>	<input type="checkbox"/>	_____
The Management Profession	30	_____	<input type="checkbox"/>	<input type="checkbox"/>	_____
<b>SUBTOTAL</b>	<b>120</b>				
<b>TOTAL MINUTES</b>	<b>1500</b>				