# Ad-funded Climate Change Disinformation: Money, Brands and Ad Tech



December 2021

Climate change disinformation is being funded by advertising

**GDI** estimates that advertisers will unwittingly provide:

# US\$36.7 Million\*

to 98 climate change disinformation sites, on an annual basis.

GDI

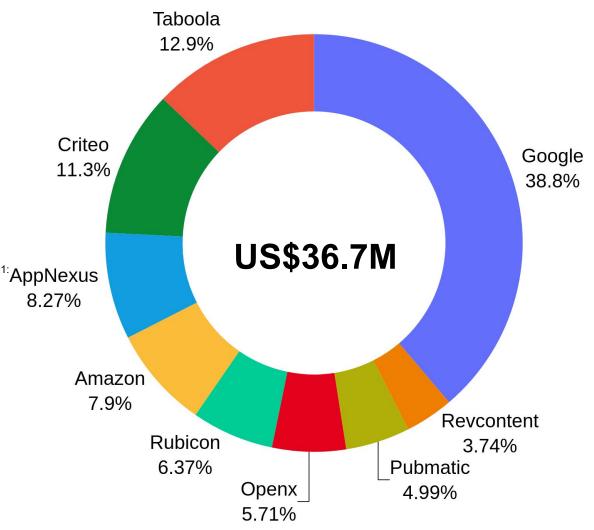
\* Annualized run rate based on data gathered between 15 March 2021 and 25 October 2021 on 98 sites. Excludes advertising against disinformation in all other languages. Open-web content only: excludes advertising on disinformation on social media platforms and video platforms.

### Ad tech vendors are profiting from climate change disinfo

We estimate that:

GDI

- Google, Taboola and Criteo together account for 63% of the total or US\$23.1M in ad spend ending up on climate change disinformation sites.
- Google is the largest contributor of monetization to climate change disinformation sites, with 38.8% share.
- Previous GDI reports on other types of disinformation have shown Google's share at circa 70%, suggesting they are actively working to reduce funding the climate disinfo.



Source: GDI's monitoring of disinformation sites between 15 March 2021 and 25 October 2021 on 98 sites. 1: Note: "AppNexus" now trades as Xandr

### Ad tech vendors' climate change disinformation policies

SSP -	Торіс	Is there a Public Policy?	Policy Line
Ad Supply	climatechange-disinfo	No	None
AdRoll	climatechange-disinfo	No	None
Adform	climatechange-disinfo	No	None
Amazon	climatechange-disinfo	Yes	Publisher Services Agreement: "You will not place our Ads adjacent to any content that: (a) promotes or contains content or activity that isfalse (e.g. fake news)"
Criteo	climatechange-disinfo	Yes	Content Restrictions: "content that shares mistruths and falsehoods"
Google	climatechange-disinfo	Yes	contradicts authoritative scientific consensus on climate change.
Infolinks	climatechange-disinfo	No	None
Magnite (Rubicon Project and Telaria)	climatechange-disinfo	No	None
Pubmatic	climatechange-disinfo	No	None
Rev Content	climatechange-disinfo	No	None
Taboola	climatechange-disinfo	Yes	Taboola's Publisher Policies prohibit certain types of content from being discovered (i.e. monetized or distributed) on its network, including, among other things, "fake news"
Teads	climatechange-disinfo	No	None
Value Impression	climatechange-disinfo	No	None
Verizon Media	climatechange-disinfo	Yes	Prohibited Content: "Content that inaccurately simulates news articles, news sites or real magazines, fake blogs, false stories, commentary or product reviews, and other reliable sources of information."
Xandr	climatechange-disinfo	No	None
Yahoo	climatechange-disinfo	No	None

#### Key takeaways:

- GDI's analysis of ad tech policies show a general lack of coverage of climate change disinformation.
  - Google recently released the industry's clearest <u>content policy on climate</u> <u>change disinformation</u>.
    While represents a step forward, we have not yet seen a clear impact in terms of demonetization.

# How we define disinformation

Disinformation is more than **overly simple false dichotomies** like true vs. false or left vs. right.

GDI views disinformation through the lens of <u>adversarial</u> <u>narrative</u> conflict. Adversarial narratives:

- Can be implicit or explicit;
- Are intentionally misleading;
- Are adversarial against an at-risk individual or group, or an institution like science, medicine, or government;

#### Most importantly, creates a risk of harm

This definition transcends false binaries and identifies disinformation explicitly by adversarial narrative topic, such as anti-immigrant, misogyny, anti-vax, etc., which is useful and compelling for brands.





# Climate change disinformation is identified using the adversarial narrative framework

Adversarial narratives that <u>perpetuate the rejection of the scientific consensus</u> that changes in the Earth's climate or long-term weather patterns are occurring, are dangerous, and are caused by human activity.

# GDI has studied a selection of climate change disinformation sites and captured several examples of popular brands advertising on these sites.

This deck focuses on stories that promote harmful climate change denial narratives:

- Climate change consensus is not real or is debatable.

GDI

- Scientists are being victimised for disputing climate change.
- "Climate alarmists" are going to cause rebellion and war, and promote socialism.
- Policies and measures to combat climate change will lead to authoritarianism.

All these narratives cause harm by undermining trust in science and reducing societal consensus to take action to reduce emissions.

### Ad tech companies featured in this report:

# Google amazon

# **Xandr**

# Branded ads examples



## **Popular brands funding these stories:**

Examples were collected between October 1-November 25, 2021.





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**IOHNS HOPKINS** 

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**Brand: British Standards** Institution

Ad served by: Google

Site: Unity News Network (UK)

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**Disinformation:** Climate Change Disinformation



#### WORLD

HOME

#### Exposing the '97% Climate Change Scientists agree' slogan as Fake News

8 March, 2020 / Tina Brooker / No Comments







AMERICAN GREATNESS

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Q Searc	rch 🚯	A	y

#### Brand: Amazon

Ad served by: Amazon

#### **Site:** American Greatness

#### **Disinformation:** Climate Change Disinformation

# Twin Paths to Socialism: 'Equity' and 'Climate Change' Alarmism

**ELECTIONS** 

To fight socialism, you can't just convince people that it is an inherently flawed system. You have to destroy these two premises; that America is a racist nation, and that climate change poses an imminent threat to the survival of humanity. If you don't, people will take their chances with socialism because they will see it as the only option.

By Edward Ring

**G** November 15, 2020

amazon business The future of business purchasing, delivered today

<img height="1" width="1" style="display:none" src="https://aax-us-east.amazon-adsystem.com/e/an/ impb?aaxbi=Iv7ho-rU50 U5...azU47uc0CeyWoqvMVE0vfsT3901UyYGRFzmgoDEGLZAbrydasaKr&aaxcp=0&cb=17326619 63"> == \$0



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#### **Brand:**

The Nature Conservancy (global environmental organization)

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Ad served by: Google

Site: The Federalist

#### **Disinformation:**

Climate Change Disinformation GLOBAL WARMING

#### New Data Shows Climate Change Hysteria Isn't Grounded In Science

While we must steward the planet God has gifted to us, there is no empirical basis for apocalyptic predictions of impending doom.



OCTOBER 26, 2020

The "Climate Clock" looms ten stories above Manhattan's Union Square so all passersby can track the precise moment the world passes its supposed tipping-point toward irreversible, apocalyptic environmental demise. This clock has that moment of doom pegged at a little more than seven years from today. One of the men who created the clock, artist Gan Golan, said his motivation for the project was the birth of his daughter two years ago:

What we did in the next few years would determine the world my daughter would live in, that all of us would live in, and I felt that timeline needed to be understood by everyone, everywhere.

As a result, Golan and a friend constructed a massive digital alarm clock on the side of a building in one of the busiest places in the world to track just how little time we have. Last year, they even made a smaller climate clock for Swedish teenage environmental activist Greta Thunberg; one she could hold in her hand during her famed appearance at the United Nations Climate Action Summit. NATURE

look to



The Nature Conservancy DONATE NOW

ps://adclick.g.doubleclick.net/ps/click?xai=AKAOjssDaEGXr8svyGUQF1wNnuCTQokppr4mpWw3QPzLvuzF9oE1z5enXNJa5J5TITxK\_WCGw9gqFCx2utOAZktWqGIsu8PuUewvIICEQFu0zP3z7WnPT2KKqXMtB9AB1i\_IJbEb3cD51ndsoFM-00kNi6...



#### **Brand:**

Johns Hopkins University (MS In Environmental Sciences and Policy)

Ad served by: Google

**Site:** The Federalist

**Disinformation:** Climate Change Disinformation



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#### DELINGPOLE: STUDY DISPUTES THAT EARTH IS IN A 'CLIMATE EMERGENCY'



Brand: Moneygram

Ad served by: Google

**Site:** Breitbart.com

**Disinformation:** Climate Change Disinformation



There is no "climate emergency", according to a study for the Global Warming Policy Foundation by independent scientist Dr Indur Goklany.

# re land in coastal areas now know for sure that ng more land through

ibboleths, including the s, has their CO2 h, tree cover globally has ase of 7 per cent" — but red the planet and reduce

the study's findings.

ve together increased fuels are responsible for d would be scarcer, and vs constant). To maintain to at least 26 per cent of the human footprint on her words, fossil fuels Спестете 50% когато изпращате дари до България! Изголзвите код ВULG2021 Намерете офис



nave saved 13.8 per cent of the non-frozen parts of the world from being converted to

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**Brand:** Thomas (Bimbo Bakeries)

Ad served by: Xandr

Site: American Greatness

**Disinformation:** Climate Change Disinformation

lugar

To fight socialism, you can't just convince people that it is an inherently flawed system. You have to destroy these two premises; that America is a racist nation, and that climate change poses an imminent threat to the survival of humanity. If you don't, people will take their chances with socialism because they will see it as the only option.

### **Twin Paths to Socialism:** 'Equity' and 'Climate Change' Alarmism

America's socialists, backed by corporations that profit from central planning and mandated markets, claim racism and fossil fuel are existential threats. They're not.

By Edward Ring

THOMAS

November 15, 2020

upporters of President Trump's bid for reelection accurately depicted his agenda × Close Ad

https://nym1-ib.adnxs.com/click?1vFhm\_Om0D-oTxeuqcrKPwAAAMDTPPA\_pdb7iXbczT-PwvUoXI\_SPz

Cinnamon



**P&G** 



Brand: Braun (Procter and

Gamble)

Ad served by: Amazon

Site: Washington Examiner

**Disinformation:** Climate Change Disinformation



**Brand:** BP

Ad served by: Google

Site: Washington Examiner

**Disinformation:** Climate Change Disinformation



### Cruz compares climate scientists to Inquisition

by Kyle Feldscher, Breaking News Editor | 🖌 | December 08, 2015 07:31 PM

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#### Just In...

A spirited stream: Water in Hawaii becomes alcoholic

Trump-backed Kari Lake stakes early lead in Arizona governor primary: Poll

Washington state's highways ranked near the bottom in the nation



Scientists who doubt climate change are akin to Galileo, the scientist who was put under house arrest for finding the Earth rotates around the sun, according to Texas Sen. Ted Cruz.

The Republican presidential candidate compared the scientists agreeing with global warming to the persecution of Galileo for his findings that the Earth moves around the sun.

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Henry Ruggs shows it's

catti privilege, net white

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# **For More Information**

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DHC

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