

Recruitment, retention & motivation volunteers

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Question 1

Do you focus on
newbies or do you
work with the
actual community?

Motivation as a key

„**Motivation** is the reason for people's actions,
willingness, and goals.“

...English Wikipedia

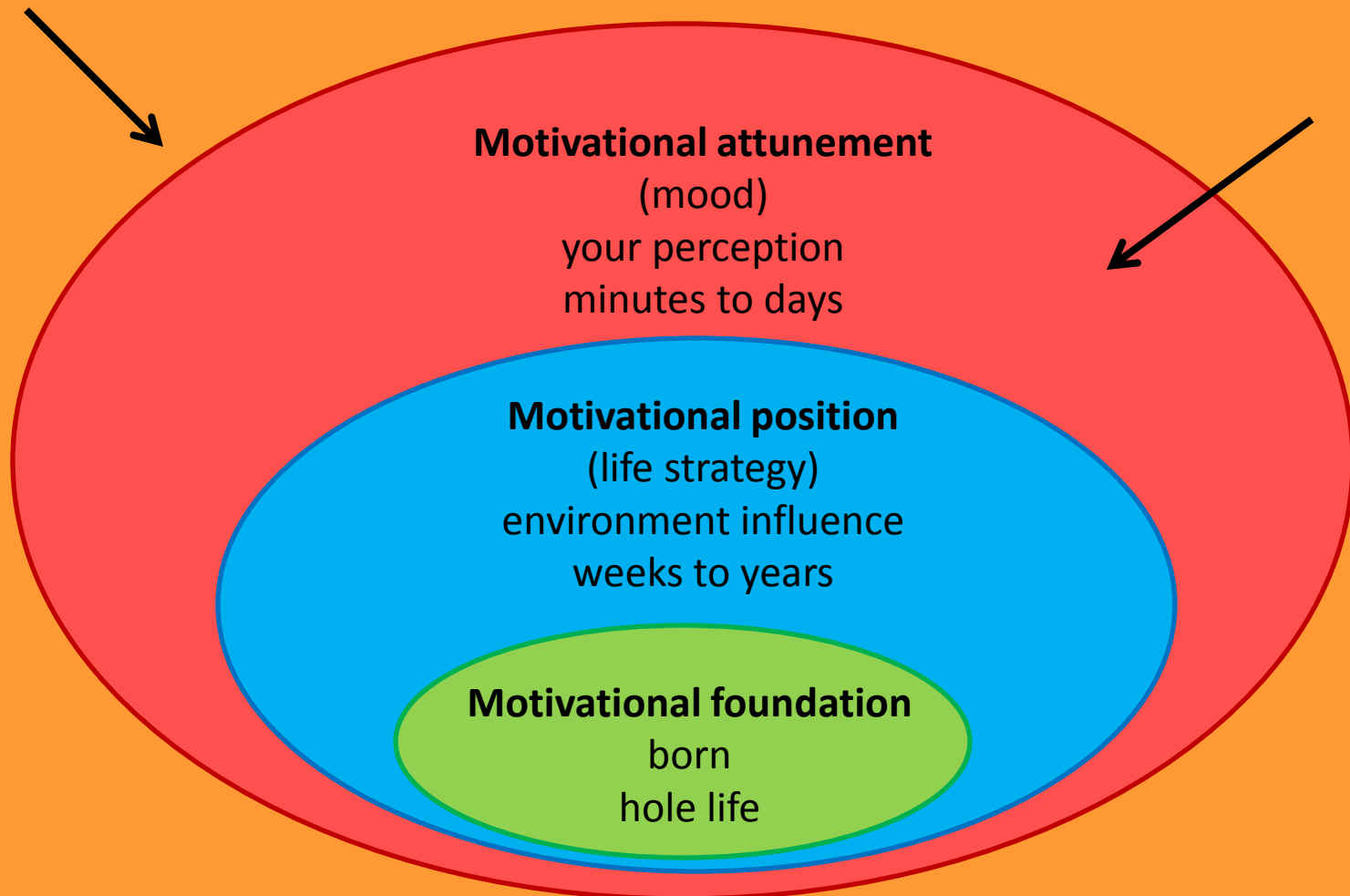
Personal typology

- Jiri Plaminek
 - easy to remember, 4 groups
 - scalable
 - motivational typology
- *MBTI (Myers-Briggs Type Indicator)*
- [Wikimedia user personas](#) (WUP)

Question 2

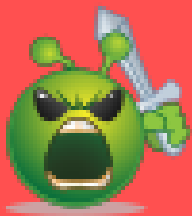
Do you know MBTI
or WUP?

Motivational field



Mood (motivational attunement)

- mood determination
 - non-verbal communication
 - Face to face, audio
 - know the person (smilies, abbrevs)
- use of mood for motivation
 - sad – wait a few days
 - angry/happy – smaller tasks
 - source of the mood



Question 3

Have you ever motivated fellow Wikimedian in a mood?

Motivational field

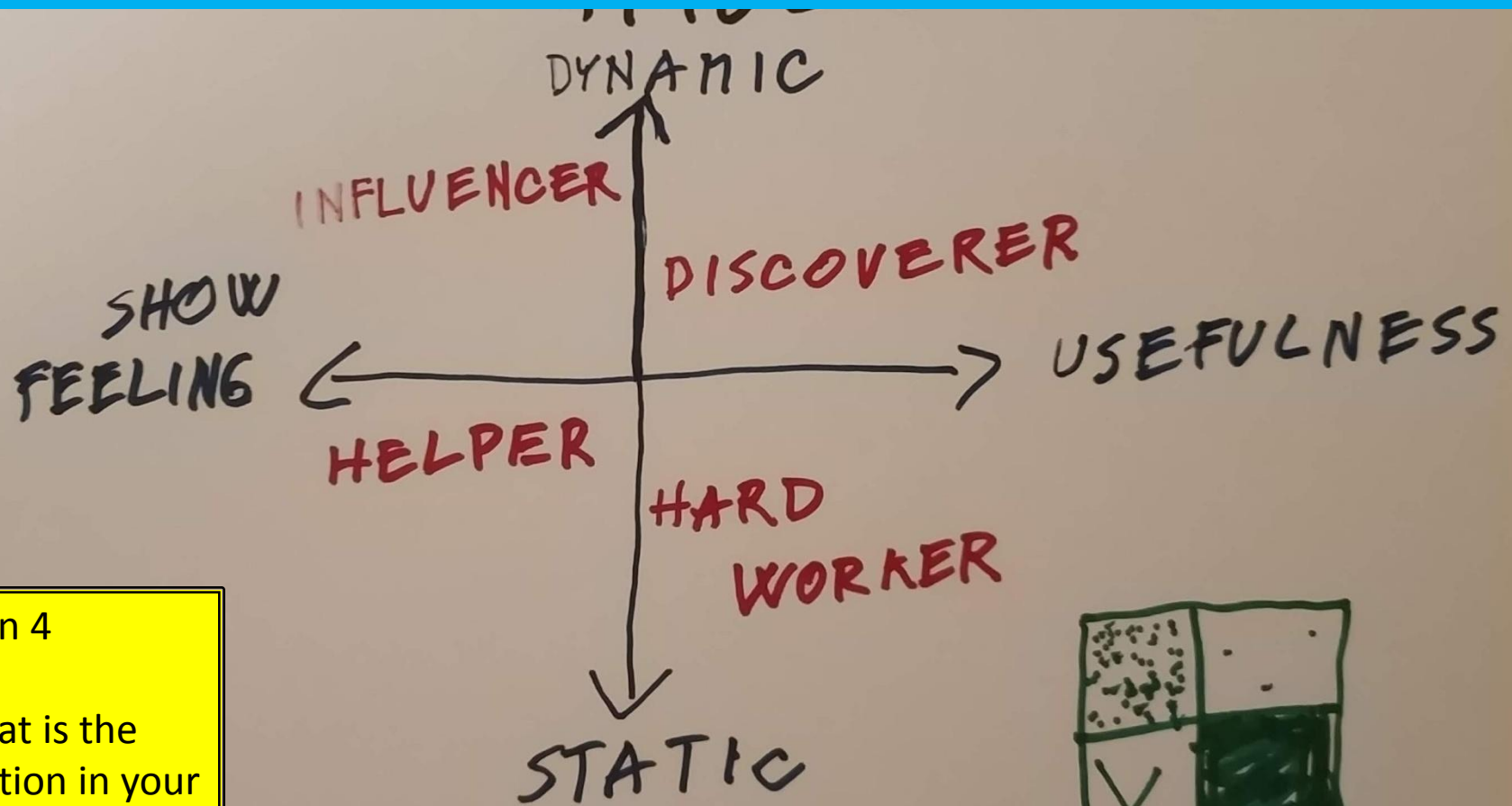


Motivational attunement
(mood)

Motivational position
(life strategy)
environment influence
weeks to years

Motivational foundation
born
hole life

Motivational types of people



Question 4

What is the distribution in your community?

How to determine the motivational type?

- 1) unknown person
 - a) from their role (job)
 - b) reaction on praise and critics
- 2) wikimedian
 - 1) from their role
 - 2) behavior observation
 - 1) praise
 - 2) criticism
 - 3) load (of work)
 - 4) injustice
 - 5) conflict



Question 5

In which roles you would expect different personality types in your non-wiki society?

expert -> questionnaire -> you

Reaction to praise and criticism

| | |
|------------|-------------|
| INFLUENCER | DISCOVERER |
| HELPER | HARD WORKER |

PRAISE

CRITICISM

| | |
|--|--|
| <p>“It wasn’t easy.” “I wonder what I got for it.” “Look, I will show you how I did that.”</p> | <p>“I know.” “It looked more difficult than it was.” “I am working on something else now.”</p> |
| <p>“Give thanks to others!” “I will write it to others.” “It would be difficult without your input.”</p> | <p>“Thank you!” “Fantastic.” “I could add images and create Wikidata links.”</p> |

| | |
|--|---|
| <p>“It’s a lie!” “How somebody, who does not edit can evaluate me?!” “There is no problem at all.” “If there were tools...”</p> | <p>“I know.” “It really didn't go well.” “Now I know, next time I'll do it better.” “What happened, happened.”</p> |
| <p>“Sure, we'll fix it.” “I am sorry, I haven't got an idea that it is so important.”</p> | <p>“I am sorry, Ill fix it.” “Probably you are right.” “You are the team leader.”</p> |

Examples of influencers and HWes

- Influencers
 - the admin for the 3rd time backed by FA
 - from the bottom to the top with FA
 - valuable in offline projects
- Hard workers
 - taking his grape encyclopedia to Wikipedia
 - Wikidata team and database owners
 - [New Zealand Wikipedian at Large](#)



Question 6

Do you have an
influencer/a HW
story?

Influencers and Hard workers

| Personality type | Recruitment | | Retention |
|------------------|---|---|---------------------------------|
| | WHERE | HOW | HOW |
| | | Motivation | |
| Influencers | Active in organisations/com munities, positions | Wikipedia influence, organisational structure | 100 GA → admin → 300 GA → chair |
| | | No demotivation | |
| Hard workers | Deep interests | Precision, automatically | 100 GA → 150 GA |



Thanks!

What would happen if one group prevailed?

- strong Influencers
 - too much press on others
 - cheating, manipulation with results
- majority of Hard workers
 - distance, non-friendly atmosphere
 - don't want to present their good job
- Note: hard workers are in majority if there are no or weak influencers.



Diversity

- natural society:
 - has all 4 groups with certain dynamics
- wiki society:
 - is going well with the lower strength of Influencers and a good amount of Hard workers
 - Discoverers make equilibrium in the society, limit the strength of Influencers
 - Helpers set up a good mood of the society and help (newbies)

Discoverers and Helpers

| Personality type | Recruitment | | Retention |
|------------------|----------------------------|-------------------------|---|
| | WHERE | HOW | HOW |
| | | Motivation | |
| Discoverers | Project leaders, hidden | Engagement | 100 GA → patrolling → OTRS |
| | | No demotivation | |
| Helpers | Women, keepers | Help children/others | 30 A → patrolling/helping newbies/making fun |

Will we recognize their work on Wikimedia projects?

Examples

- Discoverers
 - ...
 - ...
 - ...
- Helpers
 - good admin/bad admin
 - mentor from the chapter
 - ...

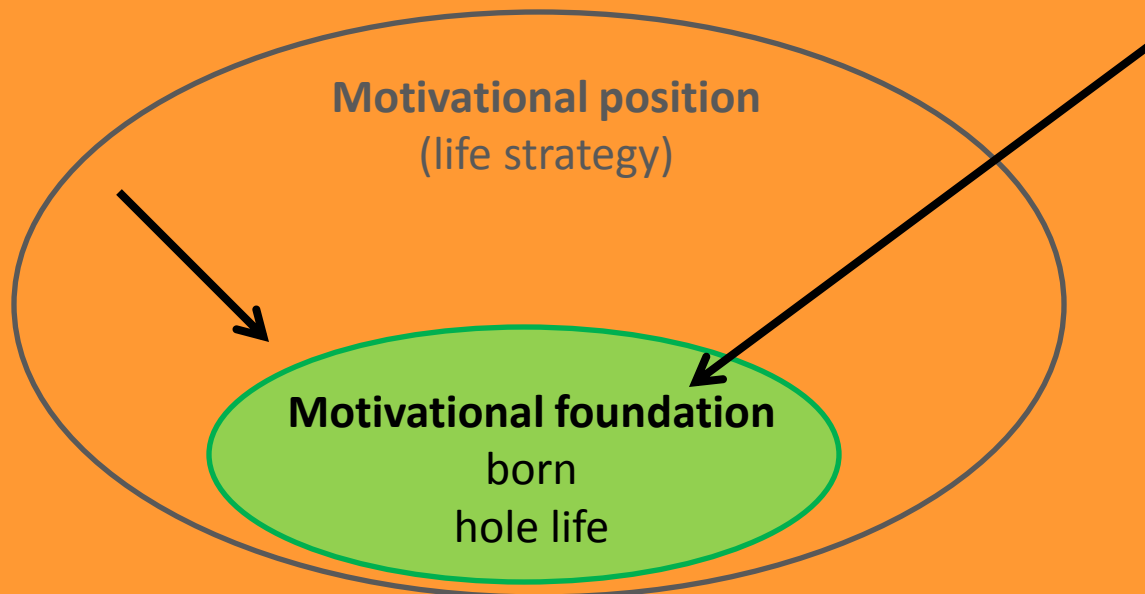
Question 7

Do you want Discoverers and Helpers or just H Wes in your community?

Question 8

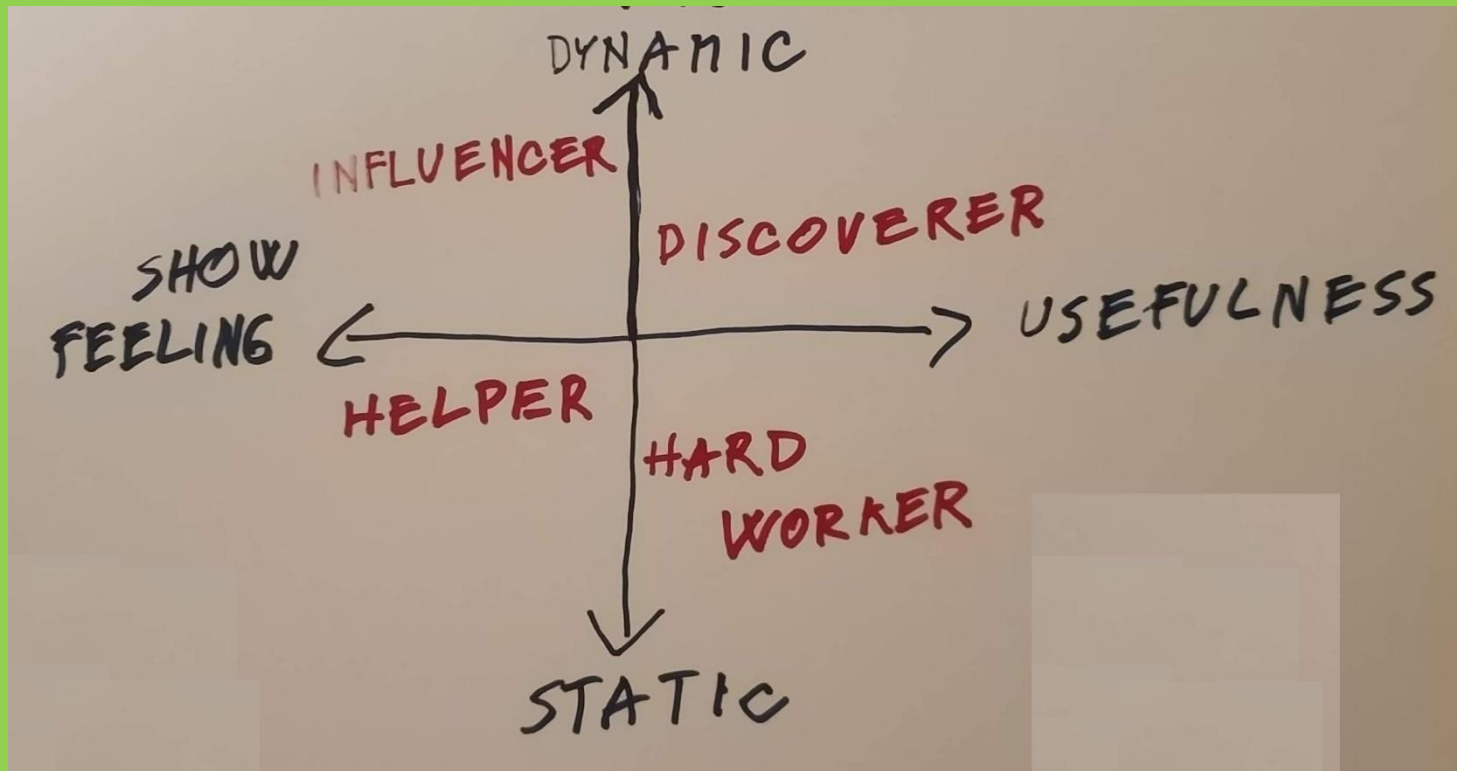
What is your Discoverer/Helper story?

Motivational field



Motivational foundation

- four groups with no variation



Homework and questions

- answer all questions from the presentation to the [etherpad](#)
- discuss your answers with fellow Wikimedians
- questions to the presenter

Thank you for your attention!



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