

Independent Verification Report:
BTG Pactual Impact Investing Fund's
Impact Management System
alignment with the Operating
Principles for Impact Management

April 2023



# **Verifier Statement**

As a signatory of the Operating Principles for Impact Management ("Impact Principles"), BTG Pactual engaged AttestESG to undertake an independent verification of the alignment of BTG Pactual Impact Investing Fund's Impact Management System with the Impact Principles. The covered assets total R\$542 million, approximately equivalent to U\$107 million for the period ending 03/31/2023¹.

Upon completion of its assessment, AttestESG concluded that the BTG Pactual Impact Investing Fund's Impact Management System is in alignment with the Impact Principles. The chart below summarizes AttestESG's verification. Details of all the points raised in this executive summary, the adopted methodology, and the AttestESG team's recommendations are available in the full report presented to the fund's managers.

## **Conclusions**

Principle 1: Excellent



The Manager invests in companies in Brazil with high social and environmental impact potential and is guided by its principles and values. The Fund's Impact Management System presents a clear and well-founded impact strategy that addresses priority sectors and connects it with the investment strategy and SDGs.

Principle 2: Excellent



ESG & Impact are incorporated in the five stages of the investment: origination, due diligence, investing, monitoring, and exiting. The Manager's diversified allocation profile, which seeks investments from different sectors and segments throughout Brazil, has the potential to expand its contribution and promote the Brazilian market. The Manager also assesses and measures contributions and additionality for each investment to the sector. By playing an active role in the Board of Directors, the Manager engages the investee on ESG & Impact policies, and the evolution is measured every quarter. Investors receive a quarterly update on Impact & ESG evolution, and the fund publishes an annual report available to the public. The Manager is currently defining the best ways to align management's incentives with ESG & Impact metrics.

Principle 3: Excellent



The Manager actively participates in invested companies, with representation on the Board of Directors and necessary shareholder rights. Through this action, the fund helps companies to incorporate impact management practices into their strategies, expanding the generation of positive, intentional, and measurable social and environmental impact and mitigating risks. In addition, it

<sup>&</sup>lt;sup>1</sup> Central Bank, PTAX Closing Rate as of 03/31/2023 (R\$5.0798)



contributes to the development of robust financial results, good business performance, and appropriate Environmental, Social, and Governance (ESG) integration. The Fund Manager also ensures that the companies' 100-Day Action Plan, Value Creation Plan, and Five-Year Action Plan are incorporated into the ESG Management and Fund's Impact.

#### Principle 4: Excellent



The Fund's Impact Management System monitors, assesses and materializes positive impacts of investees' core business. As part of the Due Diligence process, the Manager calculates the expected Impact of each company using an internal framework. This tool facilitates the assessment of how significant the intended impact is, who will experience it, and what the company's contribution to the sector development will be. This expected positive impact is weighted by the risk of not achieving it or generating a negative impact. The Manager also assesses the alignment of each investee with relevant impact objectives, such as the SDGs. An Action Plan to target material KPIs is developed alongside each company's management team to increase the expected impact over time.

### Principle5: Excellent



There is a restricted list of several industries and practices that do not comply with the fund's values and objectives. The Manager conducts a comprehensive due diligence process for each investment, considering the potential impact and ESG risks. External frameworks and consulting firms support this process. After the investment is made, the Manager analyzes whether the positive impact will not be achieved or be different than expected due to specific types and levels of risk (severity and likelihood).

#### Principle 6: Excellent



Once the investment is made, the Manager establishes an ESG & Impact Committee that meets monthly and is responsible for implementing and monitoring the Action Plan. There is a specific plan for each investee that aims to maximize impact, improve ESG scores, and mitigate risks. The following steps and deadlines are defined as part of the Action Plan. For each investee, the Manager determines a baseline impact score and an expected impact score that is measured with the ImPactual Scoring Tool. The impact score can be redefined on an annual basis.

On a quarterly and annual basis, the Manager assesses all information gathered by each ESG Committee and provides the necessary guidance to keep each Investee on track to maximize and potentialize the intended impact.

## Principle 7: Excellent



The Manager has implemented a structured exit process to assess the ESG performance and positive impact of its investees, as well as to analyze the impact of their exit on stakeholders. This process involves assessing strategic



buyers who value the company's ESG improvements and impact on performance while analyzing their sustainability plans and prioritize them.

Principle 8: Excellent



The Fund's Impact Management System has a process to track the ESG trajectory and impacts achieved by the companies. Periodical analysis will improve the operational process and investment decisions. The Manager also promotes synergy among the investees for the reason of exchanging experiences and discussing best practices.

Principle 9: Excellent



BTG Pactual Investing Fund adhered to the Impact Principles in 2021, and in April 2022, it released its first report on its Impact Management System's alignment with the Impact Principles. At the beginning of 2023, it appointed attestESG to work on the independent verification of the alignment of its Impact Management System and Processes with the Impact Principles. The summary of this verification will become public.

# Methodology

AttestESG conducted the verification using its proprietary methodology, which involves analyzing fund documents and conducting interviews that provide doubts clarification. The fund's manager made public and private records available to support the verification process.

AttestESG developed a proprietary methodology based on questions that seek to understand the adherence to each principle. According to the answers, the AttestESG team rates adherence on a scale of 1 to 5. Where necessary, AttestESG recommends improvements for better incorporation of the principles, drawing on best practices observed from case studies of Operating Principles for Impact Management signatories.

## **About AttestESG**

AttestESG is Exame's segment specializing in sustainable finance. This new line of business was created in 2022 after Exame, with more than two decades of experience in corporate sustainability, understood that it could use its knowledge to help companies, funds, and financial institutions advance the ESG agenda. Relying on Exame's experience in the subject matter, always recognizing the importance of ESG and maintaining its excellent relationship with the market, AttestESG has the ability to drive the paths of ESG transformation in companies and facilitate the process of integrating ESG in their operations.



# AttestESG responsability and permissions

EXAME. LTDA., the company responsible for preparing and producing this report, and its segment, AttestESG, are part of a corporate group with Banco BTG Pactual S.A, which may constitute a potential conflict of interest with our performance within the scope of this report. Thus, the business relationship now evidenced, the Parties declare, for all legal purposes, and to whom it may concern, the lack of operational or managerial link in this project, as well as in other operations of both companies, this link being solely and exclusively as a corporate group. Both companies have complete independence in their business activities, and the business activities have no correlation with the task.

The information contained in the report is based on information made available by the fund, interviews, and public data and is not an investment recommendation.