

Bali villa offers luxury for less

Jon Stonham, CEO Elite Havens

Q. For Australians thinking about a Bali family getaway during the winter school holidays, what are the advantages of booking a private villa?



A. Nothing quite compares with a private villa, especially for families having a variety of ages and needs. Think of them as a luxury second home.

An exclusive villa gives families complete privacy. No facilities are shared and guests operate on their own schedule. An early breakfast for the children or sunset cocktails and canapes by the pool are created to order, and your personal chef does all the grocery shopping at local prices. Every villa is fully staffed so guests have nothing to do other than relax and enjoy themselves.

A villa is incredibly cost effective compared to a hotel or a resort. A luxury villa costs \$100 to \$400 a bedroom a night, while a comparable hotel can set a family back \$300 to \$700 for the same.

For luxury, space, privacy and true value, a villa holiday wins hands down.

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