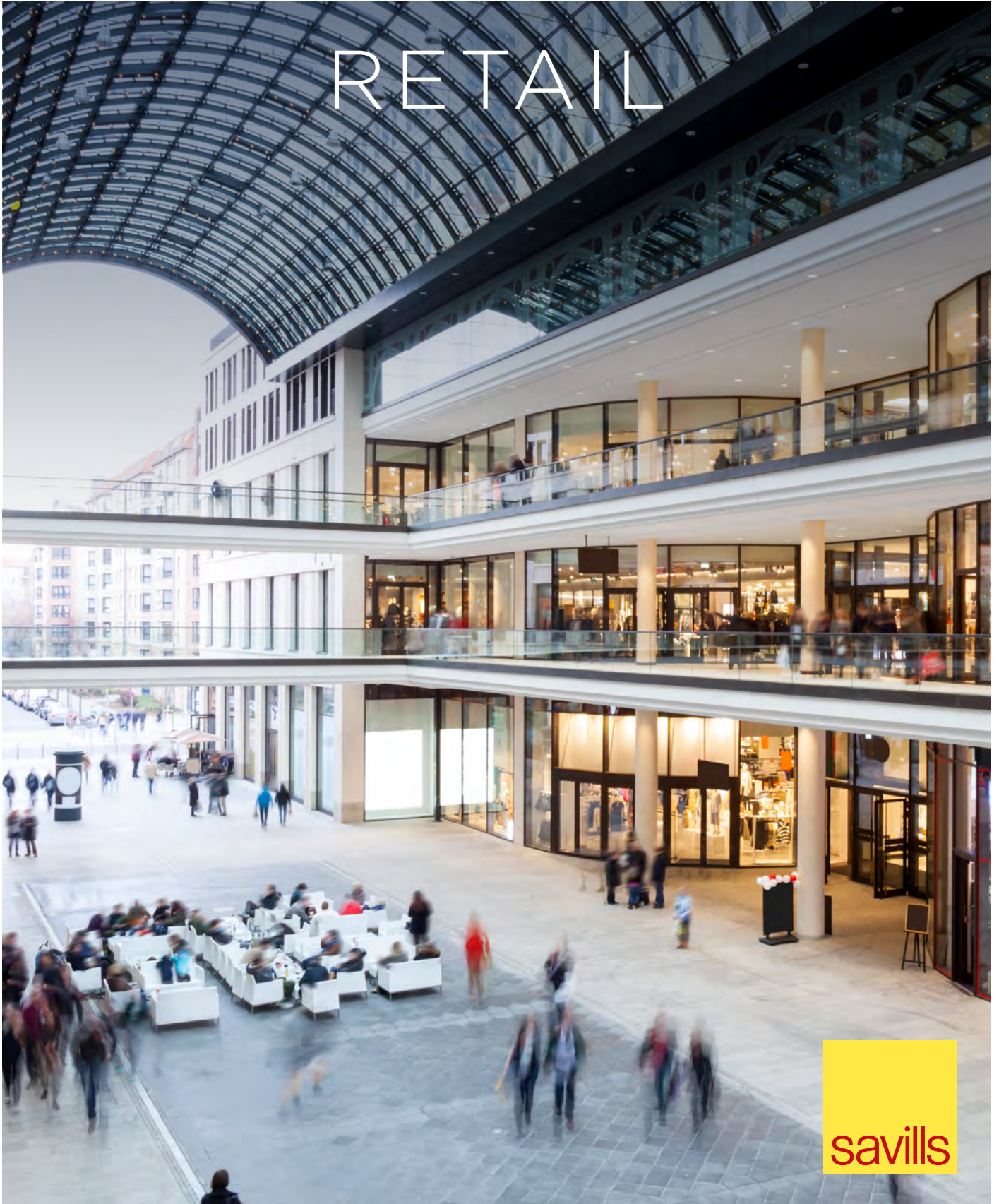


EMEA

RETAIL



EMEA RETAIL

Comprehensive regional coverage combining market intelligence with local knowledge and holistic expertise of all formats of retail property.

Savills has over 120 retail experts covering all aspects of retail property through 45 offices across EMEA. They are all supported by our cross border and prime global teams, who ensure we deliver a fully integrated and consistent service offering. This coverage is now bolstered through our strategic alliance with SRS, the largest retail focused property advisor in the United States. Our market leading research, data and insight teams take a forward-looking approach that draws on our experiences from across all real estate sectors and they leverage technology and multi-source data to form the foundations of our brokerage and advisory services.

The accelerated evolution of retail is extraordinary. The Covid-19 pandemic has resulted in a shift in consumer behaviour like never before. These trends were already advancing, but too often ignored. Our aim is to be ahead of these trends,

using our global presence and entrepreneurial team spirit, to give you, our clients, the best possible insights into what the future holds for the retail consumer and property markets.

We advise owners, occupiers, developers, lenders and investors with a range of services including, acquisitions, sales and leasing, funding, investment, planning and development, building consultancy, project management and lease consultancy.

Savills EMEA retail team advise some of the most exciting and progressive companies in the sector and also have expertise in a range of specialist markets including high street agency, acquisitions and corporate advisory, shopping centre leasing and development, re-purposing initiatives, out of town leasing, development consultancy and landlord and tenant advisory.



OVER
120
RETAIL EXPERTS
ACROSS EMEA








OVER
122 million
SQ FT OF RETAIL SPACE
UNDER MANAGEMENT



OVER
€2.5 billion
OF RETAIL SPACE TRADED
IN THE LAST 24 MONTHS

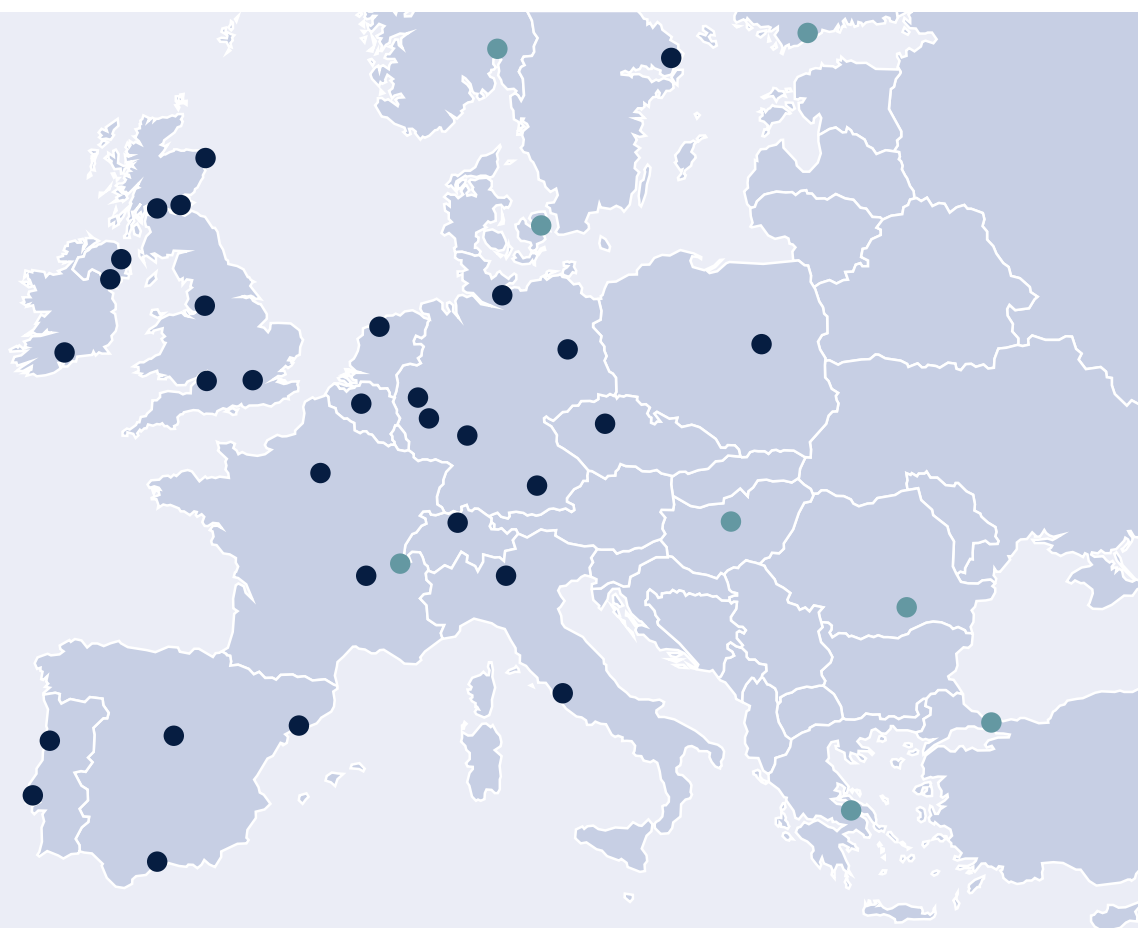
OUR SERVICES

ACQUISITIONS		PLANNING & DEVELOPMENT	
SALES & LEASING	FUNDING	INVESTMENT	RE-PURPOSING
	BUILDING CONSULTANCY	PROJECT MANAGEMENT	
LEASE CONSULTANCY		PROPERTY & ASSET MANAGEMENT	
STRATEGIC ADVISORY		MIXED USE DEVELOPMENT	LEISURE AND FOOD & BEVERAGE

RETAIL MARKET COVERAGE

RETAIL
7
OFFICES IN THE UK

RETAIL
45
OFFICES ACROSS EMEA



- | | |
|-------------------|---------------------------|
| Aberdeen | Helsinki |
| Abu Dhabi | Istanbul |
| Amsterdam | Lisbon |
| Athens | London |
| Barcelona | Lyon |
| Belfast | Madrid |
| Berlin | Malaga |
| Bristol | Manama |
| Brussels | Manchester |
| Bucharest | Milan |
| Budapest | Munich |
| Cairo | Muscat |
| Cologne | Oslo |
| Copenhagen | Paris |
| Cork | Porto |
| Dubai | Prague |
| Dublin | Riyadh |
| Dusseldorf | Rome |
| Edinburgh | Sharjah |
| Frankfurt | Stockholm |
| Geneva | Warsaw |
| Glasgow | Zurich |
| Hamburg | <i>*Associate Offices</i> |



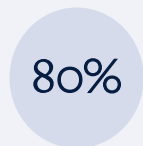
RESEARCH DATA & INSIGHT

Savills Research consists of 60 dedicated researchers across EMEA to provide analysis and insight at a pan regional, national and local level, to help forecast market trends and growth opportunities.

This provides the retail teams across EMEA with the most up-to-date market data to support decision making. The team produces both market reports and thought leadership outlooks, as well as bespoke consultancy and market intelligence for clients.



Retail re-pricing continues, bringing buyers back to the sector, whether for the current use or repurposing.



Not all retail segments are suffering the same impact from the rise of e-commerce. At least 80% of shopping is still taking place in physical space.



Food, athleisure, toys, pharmacies, furniture retailers and luxury streets are showing more resilience in the current, challenging market conditions.



Retail investment activity continues to be driven by value-add opportunities and sale and leaseback opportunities in 2021.



Recent investor focus has been on convenience and discount retail such as supermarkets in densely populated areas and accessible retail warehouses.



Since Covid-19, retailers have had to re-engage with local consumers and not rely on tourism, whilst landlords have had to adapt lease structures and how they charge their tenants.

To read our latest insights and reports, please visit: www.savills.com/research



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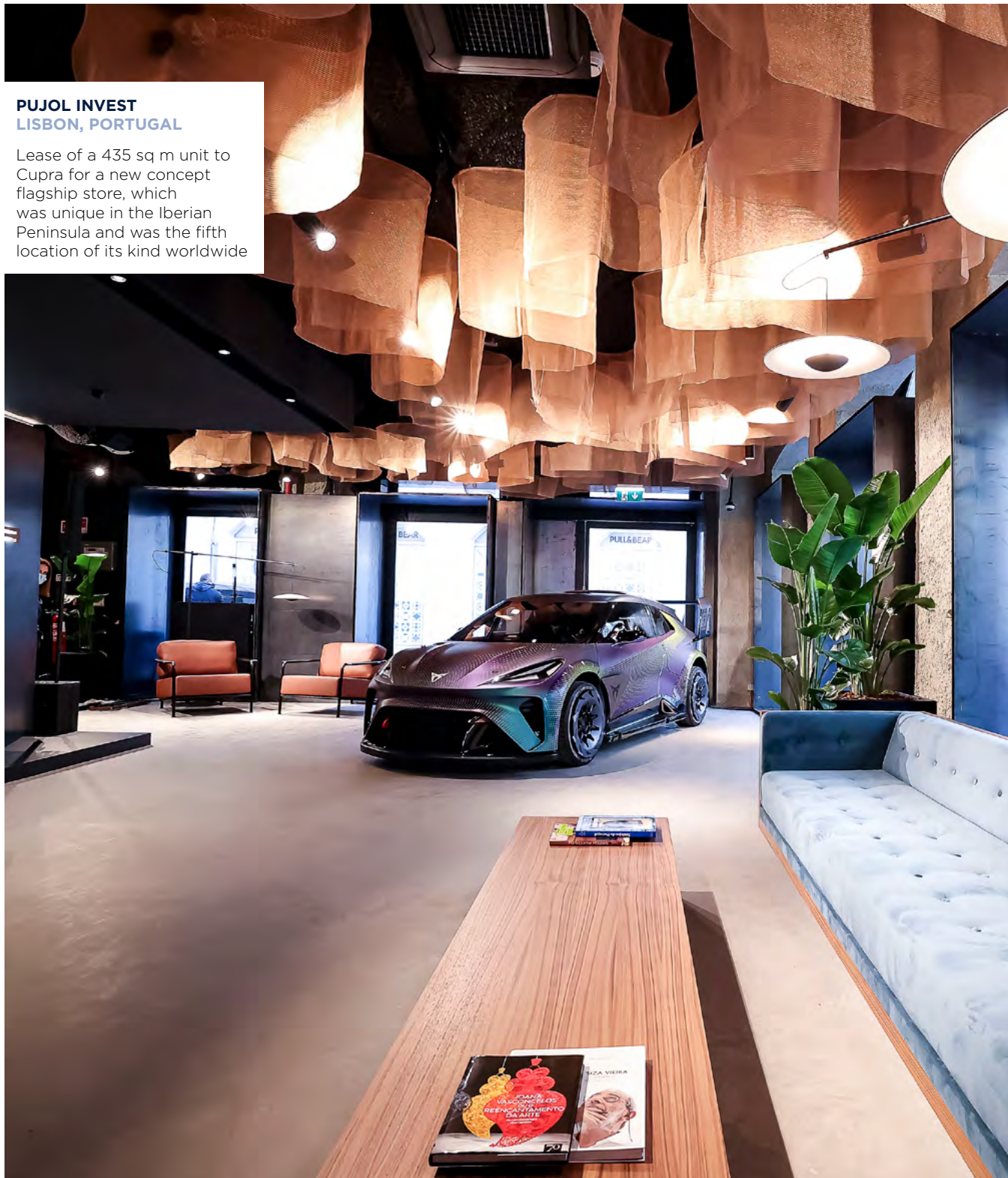


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CASE STUDIES



**PUJOL INVEST
LISBON, PORTUGAL**

Lease of a 435 sq m unit to Cupra for a new concept flagship store, which was unique in the Iberian Peninsula and was the fifth location of its kind worldwide



**PROWINKO
LISBON, PORTUGAL**

200 sq m leased to American Vintage in Av. da Liberdade, the most exclusive location for luxury brands in Lisbon. The unit was located in a traditional building and was refurbished throughout



**CITY EDGE DEVELOPMENTS
NEW ALAMEIN, EGYPT**

Instructed for property management, leasing and marketing of this 86,000 sq m open-air mall located directly on the Mediterranean coast

**COMPAGNIE DE PHALSBORG
PLAISIR, FRANCE**

Lease of a unique retail definition comprising 35,000 sq m with 46 retailers and restaurants and 1 multiplex cinema



**HAMMERSON
DUBLIN, IRELAND**

New lease of 5,850 sq m to luxury department store



**FIORDALISO SC
MILAN, ITALY**

13,000 sq m extension



**HINES
MADRID, SPAIN**

Lease of a 2,700 sq m corner unit to Bershka for their flagship store. Located on Madrid's super prime pedestrianised shopping street, alongside other Inditex flagship stores such as Zara, Pull & Bear and Stradivarius



MERCATO CORSO SARDEGNA
GENOVA, ITALY

7,700 sq m urban shopping centre



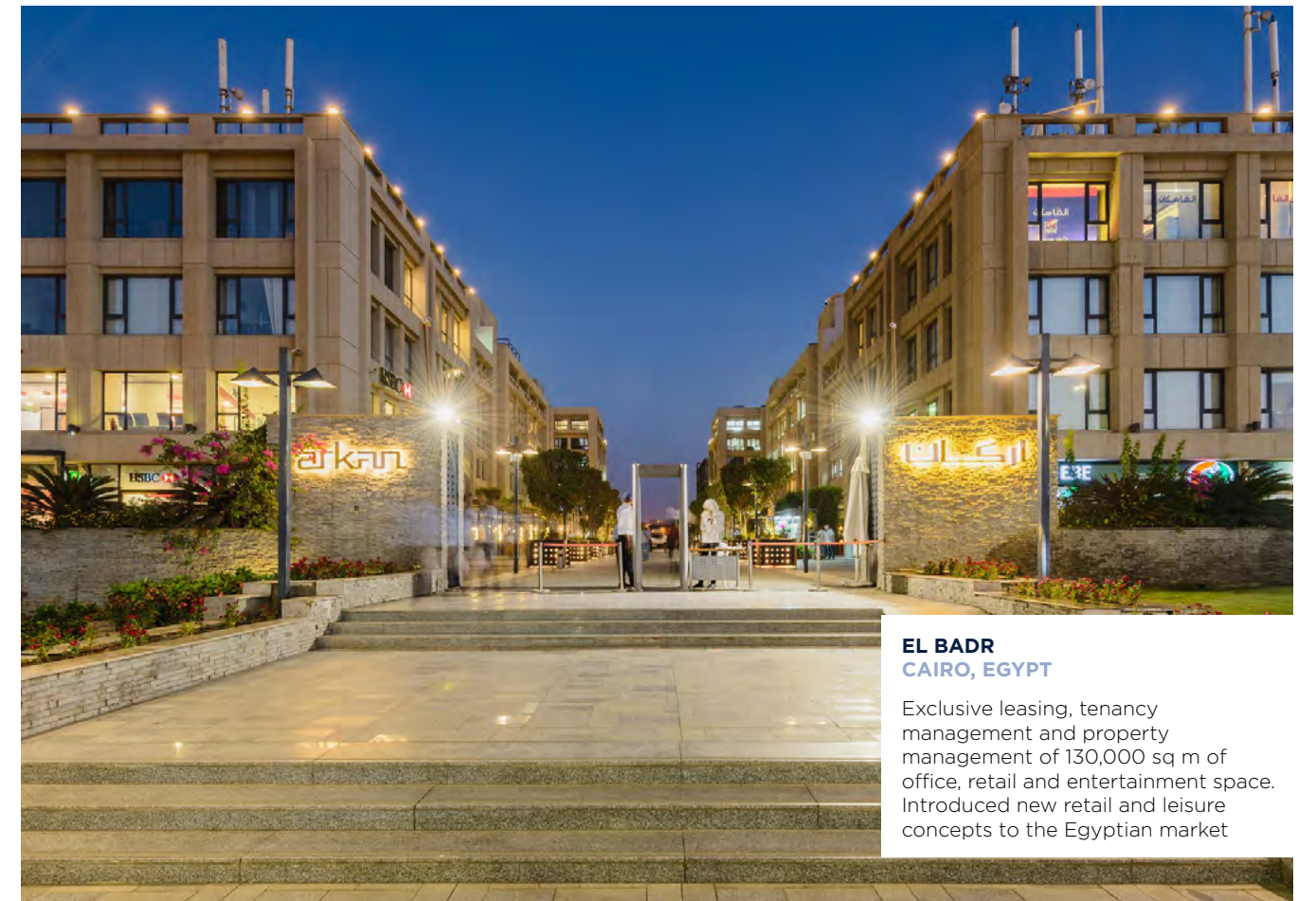
STAR CAPITAL FINANCE
OLOMOUC, CZECH REPUBLIC

Advisory services on the sale of a retail gallery and a neighbouring warehouse comprising 9,670 sq m



SAINT LAURENT
FRANKFURT, GERMANY

Landlord and tenant representation for approx. 100 sq m



EL BADR
CAIRO, EGYPT

Exclusive leasing, tenancy management and property management of 130,000 sq m of office, retail and entertainment space. Introduced new retail and leisure concepts to the Egyptian market



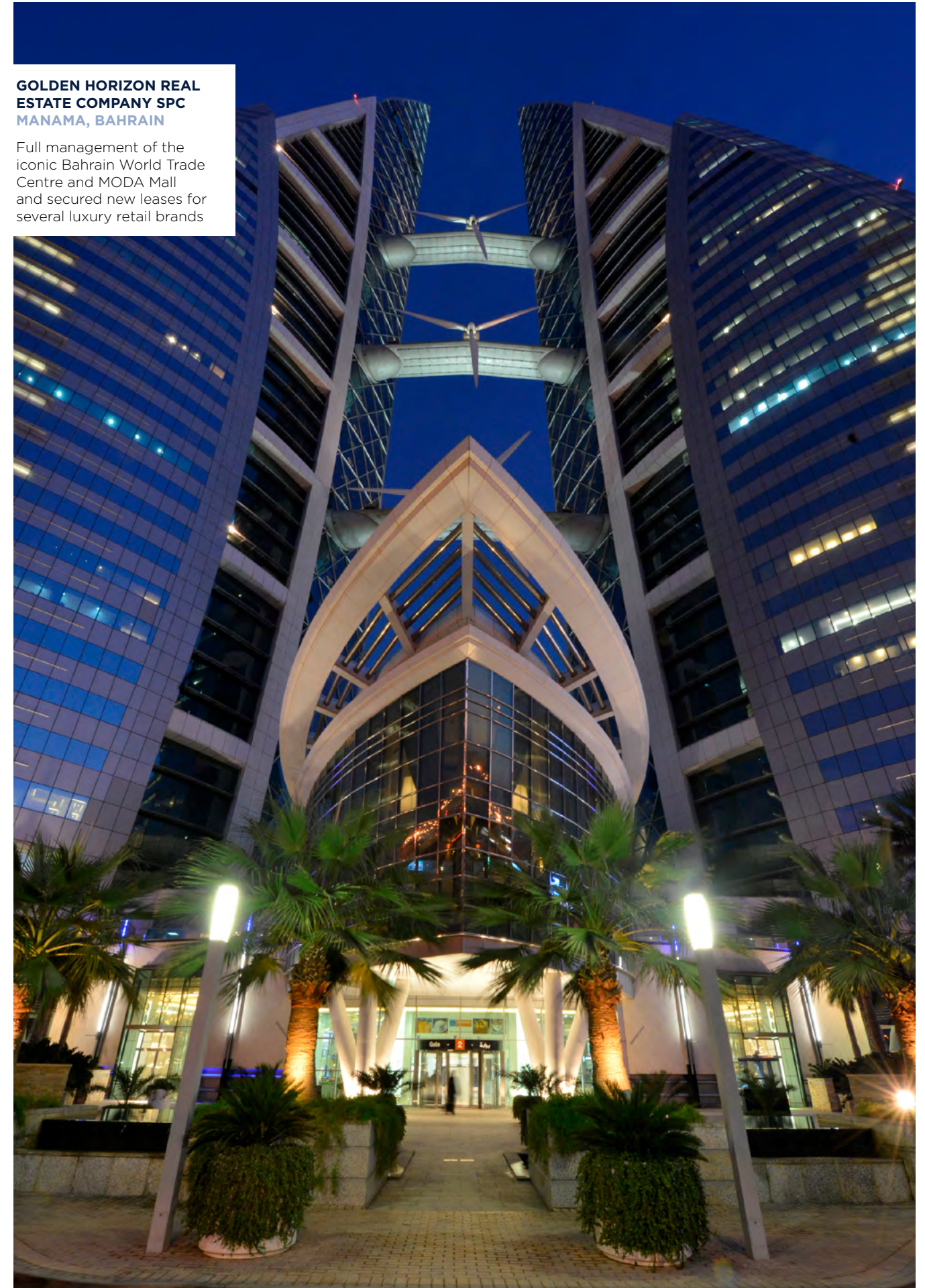
**POLESTAR
GERMANY**

New store locations secured in Flare of Frankfurt, Hofstatt in Munich and Hackescher Markt Berlin



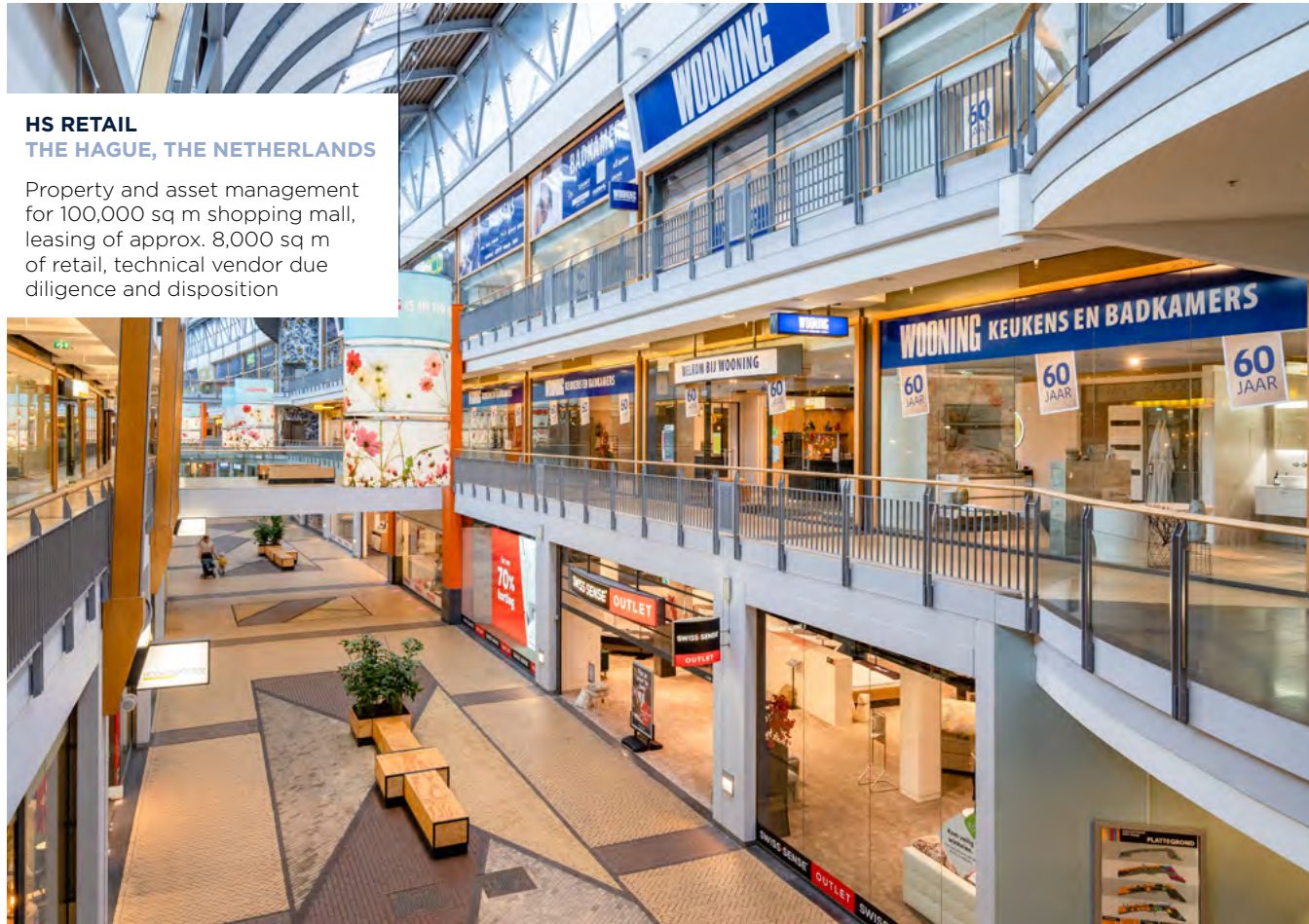
**MITISKA
PRAGUE, CZECH REPUBLIC**

Advisory services on the sale of a fully leased retail park comprising 7,000 sq m of GLA



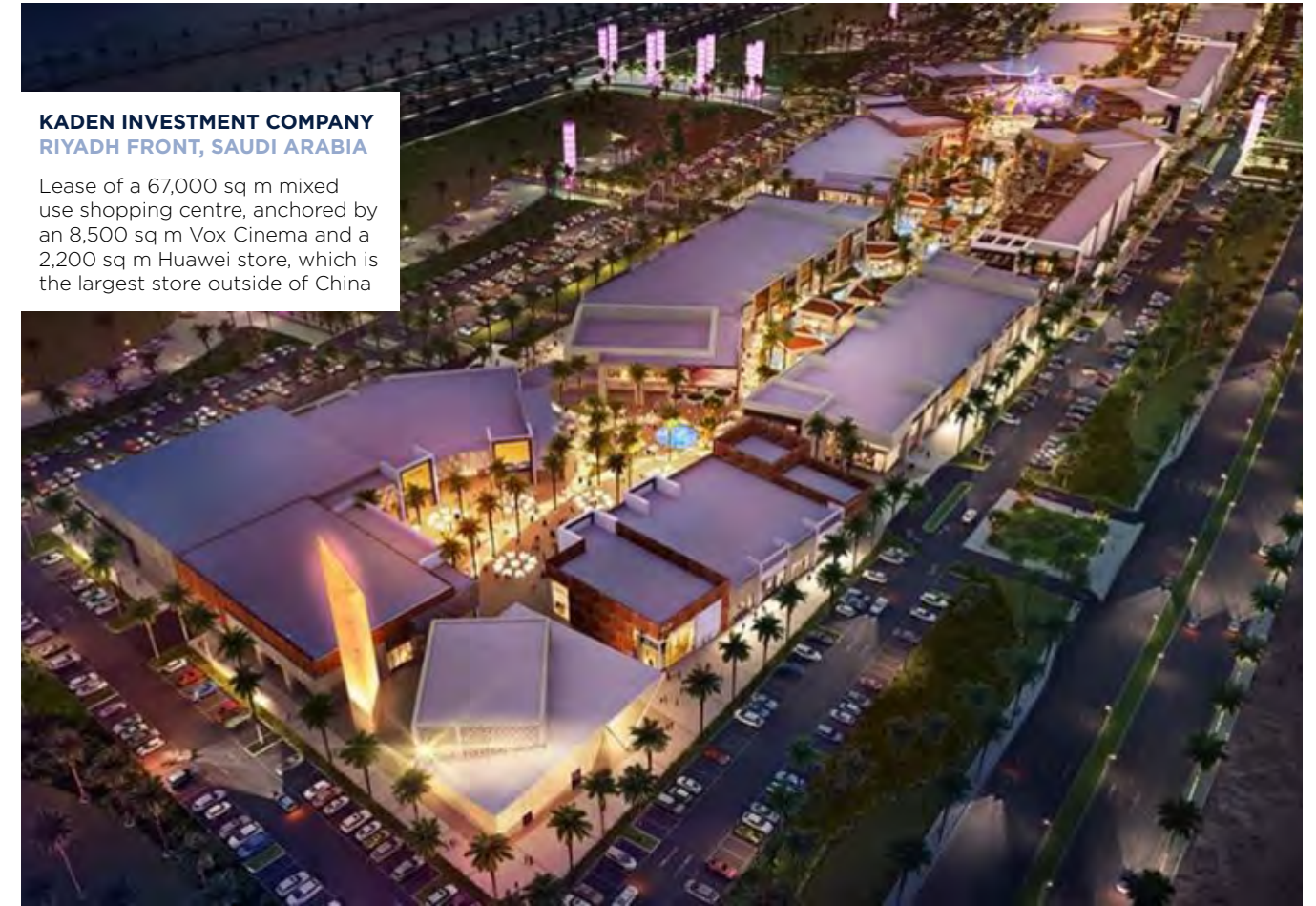
**GOLDEN HORIZON REAL ESTATE COMPANY SPC
MANAMA, BAHRAIN**

Full management of the iconic Bahrain World Trade Centre and MODA Mall and secured new leases for several luxury retail brands



**HS RETAIL
THE HAGUE, THE NETHERLANDS**

Property and asset management for 100,000 sq m shopping mall, leasing of approx. 8,000 sq m of retail, technical vendor due diligence and disposition



**KADEN INVESTMENT COMPANY
RIYADH FRONT, SAUDI ARABIA**

Lease of a 67,000 sq m mixed use shopping centre, anchored by an 8,500 sq m Vox Cinema and a 2,200 sq m Huawei store, which is the largest store outside of China



**JSC PROPERTIES
DUBLIN, IRELAND**

Long term lease agreed on a 220 sq m store for a fashion retailer, further strengthening the reputation of the shopping centre



MUNICH, GERMANY

Landlord representation for approx. 250 sq m

APSYS
ST ETIENNE, FRANCE

Appointed for advisory services and on an exclusive basis to lease a new generation retail park comprising 70,000 sq m with 70 retailers and restaurants, 1,600 parking spaces and 35,000 sq m of green space





IPUT PLC
DUBLIN, IRELAND
 New lease of 1,000 sq m
 in Ireland's No.1 retail park



HINES
LONDON, UNITED KINGDOM
 Acquired an investor and disposed
 of the flagship retail leases



**SAVE THE DUCK SPA
 & OTTICA VIGEVANO**
MILAN, ITALY
 60 sq m lease



**KAUFLAND, LIDL AND
 HORNBACH**
BUCHAREST, ROMANIA
 Sourced buyer and conducted
 disposal for 3 occupiers for
 one of the biggest retail sites
 in Bucharest comprising
 80,789 sq m



DECATHLON
ATHENS, GREECE

Letting of retail store measuring 3,152 sq m on the new wing of Smart Park



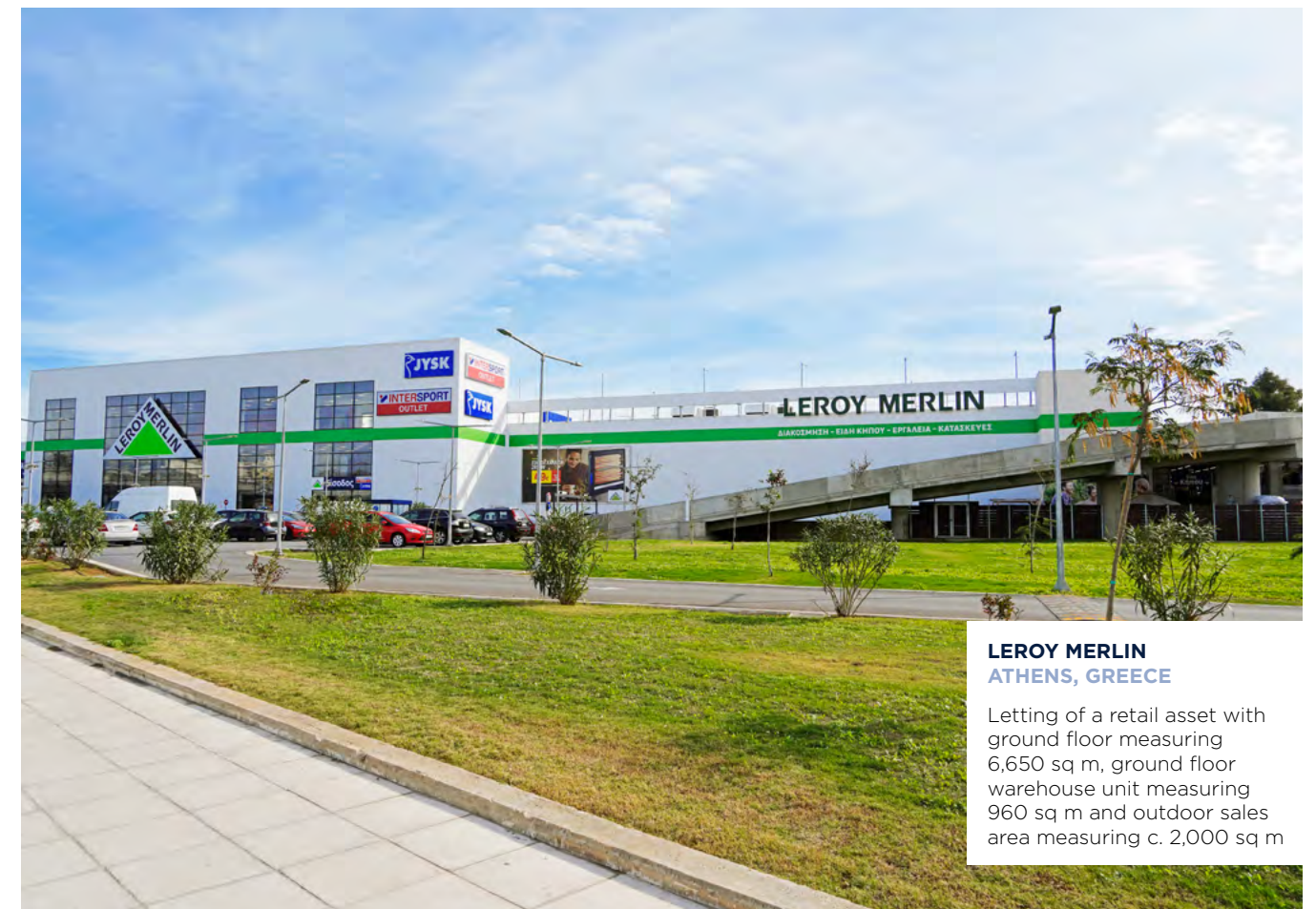
VINFAST
PARIS, FRANCE

Flagship store of 750 sq m



UBS
ALICANTE, SPAIN

Extension of current unit, total refurbishment and renewal of the store



LEROIY MERLIN
ATHENS, GREECE

Letting of a retail asset with ground floor measuring 6,650 sq m, ground floor warehouse unit measuring 960 sq m and outdoor sales area measuring c. 2,000 sq m

PRIME GLOBAL RETAIL TEAM

The Savills Prime Global Retail Team is a collective of leading retail experts and thought leaders from across our global retail business.

The team continues to focus on core business within their home markets, as well as work together on new flagship instructions in other key global cities, acting on behalf of both key landlords and retailers. For more information, please visit: savills.com/pgrt

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MIDDLE EAST



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