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(To be filled by candidate)

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Registration Number : Date of Examination : <u>28/08/23</u>
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Test - 4

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MTS IGP Batch 2023

GENERAL INSTRUCTIONS

This Question-cum Answer (QCA) Booklet contains 64 pages. Immediately on receipt of the booklet, please check that this QCA booklet does not have any misprint or torn or missing pages or items, etc. If so, get it replaced by a fresh QCA booklet.

Candidates must read the instructions on this page and the following pages carefully before attempting the paper.

Candidates should attempt the questions strictly in accordance with the instructions specified in the question paper and in the space prescribed under each question in the booklet. Any answer written outside the space allotted may not be given credit.

Question paper will be provided separately and can be taken by the candidates after conclusion of the exam.

SUBJECT/PAPER
GENERAL STUDIES

Invigilator's Sign. :

(For filling by Examiners only)

Evaluator Code :

Q.No	Pg No.	Maximum Marks	Marks	Total
1. (a)	1			
1. (b)	3			
2. (a)	5			
2. (b)	7			
3. (a)	9			
3. (b)	11			
4. (a)	13			
4. (b)	15			
4. (c)	17			
5. (a)	19			
5. (b)	21			
6. (a)	23			
6. (b)	25			
7.	27			
8.	32			
9.	37			
10.	42			
11.	47			
12.	52			
Grand Total				

Signature

MACRO COMMENTS



खण्ड-A / Section-A

1. (a) लोक सेवा के लिए न केवल कानूनी बल्कि नैतिक रूप से सैद्धांतिक कार्रवाई की भी आवश्यकता होती है। लोक सेवा के लिए लोक सेवक की संविधान, कानूनों और नैतिक सिद्धांतों के प्रति निष्ठा की आवश्यकता होती है। आपके विचार से इन तीनों में से किसे आधिकारिक कार्यों को करते समय प्रधानता प्राप्त होनी चाहिए? क्यों? चर्चा कीजिए।
(150 शब्दों में उत्तर दीजिए) 10 अंक

Public service requires not merely legal but also morally principled action. Public service requires the public servant to place loyalty to the constitution, laws, and ethical principles. Among the three, which do you think must acquire primacy while carrying out official functions? Why? Discuss.
(Answer in 150 words) 10 Marks

Public service requires working for the general welfare of the people and rising above self interest. Thus one's actions should be guided by not just laws but ethical and moral values.

Public service also requires loyalty towards:-

- ① constitution :-
i.e. the fundamental law of the land
- ② laws :-
↳ promulgated by the collective will of the people (legislatures)
↳ embodiment of reason and general good
- ③ ethical principles
↳ integrity, empathy, transparency etc

Out of the 3, the primacy may be given to constitution before laws and ethical principles.

Since constitution is the very basic premise on which our politico-administrative rests.

It is the ~~collective~~ embodiment of fundamental values → equality, liberty, justice, democracy etc.

Moreover, every law in the country has to be in consonance with the constitution.

Since constitution itself is an outcome of various ethical principles, every act based on constitutional values would be morally and ethically sound.

Even our Supreme Court has regarded constitutional morality above social morality.

However, the best action would be following the principles of all the three.

1. (b) "सत्यनिष्ठा पर आधारित सविनय अवज्ञा" से आप क्या समझते हैं? क्या आपको लगता है कि व्यक्तिगत सत्यनिष्ठा को चुनौती देना सिविल सेवाओं में जिम्मेदार अवज्ञा का न्यायसंगत कारण हो सकता है? व्याख्या कीजिए। (150 शब्दों में उत्तर दीजिए) 10 अंक

What do you understand by "integrity-based civil disobedience"? Do you think a challenge to personal integrity can be a justifiable cause for responsible disobedience in civil services? Explain. (Answer in 150 words) 10 Marks

Civil disobedience is an act of defiance of a law/rule if it is against a person/group's moral conscience.

eg → Gandhiji's Dandi March against discriminatory salt law.

Thus integrity based civil disobedience means when a law/order/rule is against a person's moral integrity, one can defy it.

Since integrity is regarded as the highest of all moral values, thus civil disobedience may be justified by civil servant if it jeopardises one's personal integrity.

As a civil servant, one's personal integrity is linked to fulfilment of duty towards

general public in an utmost honest and fair manner.

Thus any compromise with personal integrity may cause harm to the very people one is meant to serve.

Ex 1 → If an order is passed to give ~~approval~~^{clearance} to a bridge which has not been thoroughly examined for safety. Therefore defying the order may be justified for safety of the larger public.

Ex 2 → If a scheme is facing allegations of graft and there is an order for withdrawal of the same, a civil servant may responsibly refuse to go ahead and first insist on enquiry of the corruption allegations. However disobedience may only be resorted to as last resort when all options are exhausted. It should also be an exception rather than rule.

2. (a) हालिया शोध से पता चला है कि संवेग (भावनाएँ) व्यक्तिगत और व्यावसायिक जीवन को महत्वपूर्ण रूप से प्रभावित करते हैं। वे कौन से प्राथमिक संवेग हैं जो कार्यस्थल की उत्पादकता पर नकारात्मक और सकारात्मक प्रभाव डालते हैं? प्रासंगिक उदाहरणों के साथ स्पष्ट कीजिए। (150 शब्दों में उत्तर दीजिए) 10 अंक
- Recent research has shown that emotions significantly impact personal and professional lives. What are the primary emotions that negatively and positively impact workplace productivity? Explain with relevant examples. (Answer in 150 words) 10 Marks

Emotions are the basic feelings which differentiate us from non-living objects.

Impact of emotions

Personal life

-) Managing relationships
-) Healthy lifestyle
-) eagerness to learn

Professional life

-) Excellence in work
-) Team spirit
-) Managing failures

Negative emotions & impact

Some of them are:→

- a) Greed
- b) Anger
- c) Jealousy
- d) Grief.

Impact & Examples

- a) Boredom may lead to corruption
- b) Anger may lead to poor team work.
- c) Jealousy may lead to conspiracy against
colleagues.
- d) Grief may lead to poor work
output.

Positive emotions & impact

- a) Love
- b) Care
- c) Joy
- d) Kindness

Impact & Examples

- a) Love → may lead to better team
work, healthy work environ-
ment.
- b) Care → empathy towards colleagues
& public
- c) Joy → higher work productivity
- d) Kindness → compassion towards
the public

2. (b) तकनीकी दक्षता संसाधनों के उपयोग को सुनिश्चित करती है और सामाजिक दक्षता सामाजिक आवश्यकताओं की पूर्ति को सुनिश्चित करती है, नैतिक दक्षता क्या सुनिश्चित करती है? क्या आपको लगता है कि तकनीकी और सामाजिक दक्षता की तुलना में नैतिक दक्षता अधिक महत्वपूर्ण है? क्यों/क्यों नहीं?

(150 शब्दों में उत्तर दीजिए) 10 अंक

Technical efficiency ensures resource utilization and social efficiency ensures fulfillment of social needs, what does ethical efficiency ensure? Do you think ethical efficiency is more important than technical and social efficiency? Why/Why not?

(Answer in 150 words) 10 Marks

Maintaining efficiency in personal/
professional life is of pivotal importance

For eg. :-

- ↳ Technical efficiency → ensures effective resource utilization. For instance, in economics → scarce resources need to be distributed effectively.
- ↳ Social efficiency → The resources so distributed should fulfil needs of larger sections of society especially vulnerable sections → old age, children, weaker sections.

In the same manner, ethical efficiency ensures whatever task one does is done with upholding highest moral principles and ethical standards.

eg It is not enough to timely deliver the benefits of a social scheme, it is also important that it is done in

Transparent
&
fair
manner

with
utmost
honesty

empathetic
way to
cater to
special needs

Therefore ethical efficiency
weights above technical efficiency
& social efficiency.

why?

Because if one adheres to ethical efficiency the other two follows.

eg An ethically efficient person will ensure fair & transparent

roll out of a govt programme.

will follow objectivity & timeliness scrupulously (technical efficiency) & would also cater

to maximum number of people because of empathy & compassion (social efficiency)

3. (a) "मनुष्य जीवन के एक विभाग (मामले) में सही काम नहीं कर सकता जबकि वह किसी अन्य विभाग (क्षेत्र) में गलत काम करने में लगा हुआ है।" महात्मा गांधी। क्या आपको लगता है कि किसी व्यक्ति की व्यक्तिगत नैतिकता पेशेवर जीवन को प्रभावित करती है या उन दोनों को विभाजित किया जा सकता है? प्रासंगिक उदाहरणों के साथ अपना मत स्पष्ट कीजिए।

(150 शब्दों में उत्तर दीजिए) 10 अंक

"Man cannot do right in one department of life whilst he is occupied in doing wrong in any other department." Gandhi.

Do you think an individual's personal ethics impacts professional life or they both can be compartmentalized? Explain your position with relevant examples.

(Answer in 150 words) 10 Marks

The above statement by Gandhiji reflects the dichotomy a person can showcase in his life in different places and situations.

Eg 1 while a person may be humble and loving for his family, he may not be so for his neighbours and often picks up fights with them.

Eg 2, while a person may be ensuring cleanliness in his house, he may be littering in streets.

An individual's personal ethics may or may not impact his professional life.

Situation 1

→ when it impacts

① A person is very punctual in his personal life, this would reflect in his timely finishing of tasks in office.

② A kind-hearted person in personal life may show empathy & compassion in ~~his~~ serving the public.

Situation 2

→ when it is compartmentalised

① When a person believes in patriarchy in personal life but provides equal respect to female colleagues.

② When a person may be ~~cast~~ believing in caste system treats everyone equally in official dealings.

However often times,
personal ethics does show upon in
person's professional life especially
when it is based on his core
values

3. (b) अच्छाई जो सही है उसे करने की आंतरिक अनिवार्यताओं का परिणाम है, न कि नैतिक नियमों से उदात्त स्वीकरण या अपेक्षित परिणामों के रूप में प्राप्त पुरस्कार। क्या आप सहमत हैं? चर्चा कीजिए।

(150 शब्दों में उत्तर दीजिए) 10 अंक

Goodness is the result of internal imperatives to do what is right, not sanctions from moral rules or rewards from expected consequences. Do you agree? Discuss. (Answer in 150 words) 10 Marks

The above statement highlights that goodness flows from conscience and ethical compass of a person and not merely because of rules, laws & reward expectations.

I agree with the above statement as goodness can't be forced upon and has to come from within.

For Eg → Raja Karna exhibited the great value of 'Dana' from his own moral impulse.

Similarly doing something what is right requires one to deem it as a duty and categorical imperative (as prescribed by Kant)

For eg Gandhiji followed the continuity between means & ends and subscribed to Non-violence as the very creed irrespective of the consequences.

Even, Bhagvad Gita mentions doing "NISHKAAM KARMA" i.e. "doing what is right without attaching ourselves to the result of our actions".

Any right deed done merely for some gains can't result in long term goodness and are merely temporary.

For eg cleaning Just ~~sweeping~~ the roads when a minister visits may not lead to lasting cleanliness.

Goodness, the conscience should be enriched enough to do what is right

निम्नलिखित उद्धरणों का अर्थ स्पष्ट कीजिए तथा उनकी समसामयिक प्रासंगिकता पर चर्चा कीजिए।

Explain the meaning of the following quotations and discuss their contemporary relevance.

4. (a) "सहिष्णुता विशुद्ध रूप से चित्त का कार्य है। यही सद्गुण का सार है। सहिष्णु होना एक ताकत है।"
(150 शब्दों में उत्तर दीजिए) 10 अंक
- "To tolerate is purely an act of the mind. That is the essence of virtue. To tolerate is a strength."
(Answer in 150 words) 10 Marks

The above statement depicts the 'value of toleration' which forms the basis of virtue and provides courage & strength to a person.

Toleration is a virtue by which one not only respects the conforming virtues but also with the viewpoints that one is totally against.

66 "I may not agree with you Sir, but I would respect to death your right to say so"
- Voltaire.

The above statement shows the true meaning of tolerance. Tolerance is also ^{an} essential

value enshrined in the constitution (Art - 19(1) - Freedom of speech & expression)
Art. 25 - Freedom of religion)
 with tolerance only other virtues like justice, liberty, equality can flow.

~~only~~ only a tolerant person can treat others with fairness, equality and respect their freedom.

Tolerance is also a symbol of strength rather than weakness. As only a strong person can tolerate contrary view points and weak person would retaliate and react.

eg:-

Tolerance

Grandhiji's commitment to non-violence and tolerance to atrocities provided him & Satyagrahis strength

Non-Tolerance

Most of the communal riots happen because of non-tolerance to other persons / community's religious beliefs

4. (b) "समाज की सेवा करना हमारा प्रथम कर्तव्य है, और हमारे द्वारा ऐसा करने के बाद, हम अपनी आत्माओं के उद्धार में पूर्णतः भाग ले सकते हैं।" (150 शब्दों में उत्तर दीजिए) 10 अंक

"It is our first duty to serve society, and after we have done that, we may attend wholly to the salvation of our souls."

(Answer in 150 words) 10 Marks

The above statement highlights the purpose and priorities of human lives →

1st purpose → Serve the society

2nd purpose → Attain Salvation
(MOKSHA/NIRVANA)

According to Hindu value system only with the service of others one can move towards the almighty.

Duty is the very essence of human life as Rabindranath Tagore puts it

"I slept and dreamt, that life was a duty, I woke up and realised life is a duty".

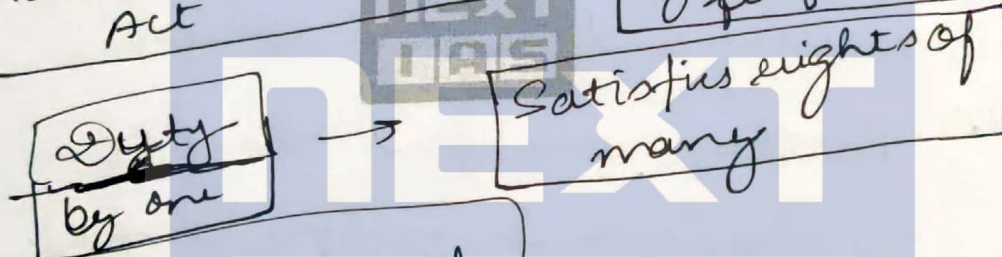
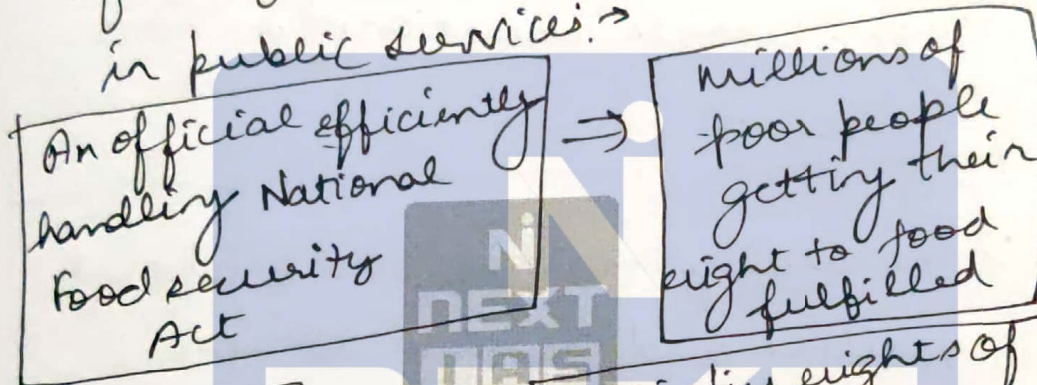
The holy text Bhagwad Gita also mentions that one has to

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devote to the duty of others without expecting any reward for it (NISHKAM KARMA).

Kant called performing our duty as a categorical imperative. Performance of duty also has practical significance in public services. →



Salvation of soul

only when a person ~~can~~ who has served humanity as a matter of duty can find true salvation.

Salvation (MOKSHA) is also a very important "DHARMA" of a human being (one of the 4 purusharthas).

But only with the service of humanity one can attain the highest goal of one's life i.e. salvation of soul.

4. (c) "शांति के काल इतिहास की पुस्तकों के खाली पन्ने हैं" (150 शब्दों में उत्तर दीजिए) 10 अंक
 "Periods of peace are the empty pages in the history books" (Answer in 150 words) 10 Marks

The above statement highlights that the study of peace has not been of great importance to historians.

Major events mentioned in history books :-

- 1) Generally the books talk about rulers and their victories.
- 2) Battles, wars find most of the mention in history books.
- 3) There is also glorification of war victories and people who had committed violence also find their names in history books.

For eg Napoleon, Adolf Hitler, Changiz Khan etc.

yet Gandhiji mentioned in Hind Swaraj that history

non-violence and peace are the moving force of history. Had only wars been the moving force, the world would have been destroyed several times.

Therefore if we are surviving and ~~the world~~ the humanity exists today is because of peace, cooperation and non-violence despite it doesn't find mention in history books.

For eg India saw massive strides in development during the Vedic period which was largely a peaceful period, but what finds the most mention is the 'MAHABHARAT' war.

5. (a) सिविल सेवा के संदर्भ में नैतिक और गैर-नैतिक मूल्यों के बीच अंतर बताइए। 5 मूल नैतिक मूल्यों की पहचान कीजिए जो किसी भी विभाग की सभी सेवाओं के लिए आधारभूत मूल्यों के रूप में काम कर सकते हैं। कारण बताइए कि क्यों उन मूल्यों को आधारभूत माना जा सकता है। (150 शब्दों में उत्तर दीजिए) 10 अंक

In the context of civil service, distinguish between moral and nonmoral values. Identify 5 basic moral values that can serve as foundational values for all services irrespective of the department. Give reasons why those values can be considered foundational.

(Answer in 150 words) 10 Marks

Civil service is not just another job rather it is a vocation and duty to serve the general public.

Hence a civil servant has to be guided by moral values & stay away from non-moral values

Moral values → Integrity, Honesty, Objectivity, Impartiality, empathy.

Non-moral values → Greed, Non-Punctuality, Anger, Biasness, Prejudice

Foundational values for all service

- ① Integrity (highest of all values)
 - ↳ means utmost honesty, integration of thoughts, speech and action
 - ↳ walking the talk

↳ Doing right even when no one is watching

② Honesty

↳ Doing every task without any monetary reward apart from one's remuneration.

↳ helps take fair decisions

↳ incorruptibility.

③ Objectivity

↳ taking decisions based on facts and not personal biases.

↳ leads to transparency.

④ Impartiality

↳ not taking any sides.

↳ remaining neutral in dealings.

↳ shunning nepotism, favouritism and prejudice

⑤ Empathy

↳ understanding peculiar needs of people

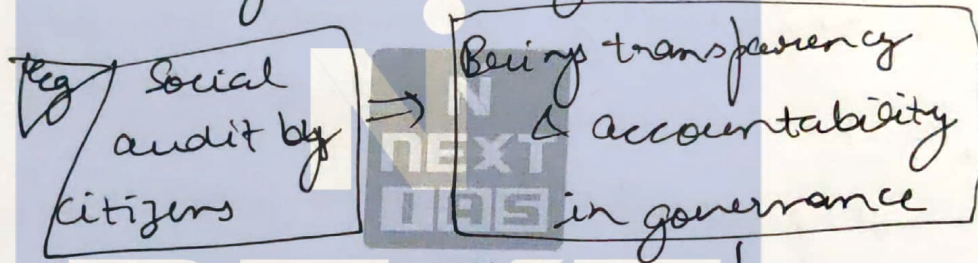
↳ leads to 'compassion'

5. (b) निर्णय लेने में नागरिकों की भागीदारी शासन में नैतिकता के लिए महत्वपूर्ण है। क्या आप इस बात से सहमत हैं कि प्रभावी नागरिक सहभागिता तंत्र नैतिकता-संचालित प्रशासन को सुगमता प्रदान कर सकते हैं? आपके अनुसार वे कौन सी क्रियाविधियाँ हैं जिनका उपयोग नागरिक शासन में नैतिकता सुनिश्चित करने के लिए कर सकते हैं?
(150 शब्दों में उत्तर दीजिए) 10 अंक

Citizens' involvement in decision-making is critical to ethics in governance. Do you agree that effective civic engagement mechanisms can facilitate an ethics-driven administration? What do you think are the mechanisms that citizens can use for ensuring ethics in governance?

(Answer in 150 words) 10 Marks

Citizen's engagement is deemed as the 'cutting-edge' required for ensuring ethics in governance.



I agree that effective civic engagement can facilitate ethics-driven administration as:-

- a) will ensure accountability of public servants.
- b) check any misutilisation of funds.

- c) ensure timely delivery of public services.
- d) Give scope for empathy & compassion.
- e) Keep in objective decision making
- f) strengthen Grievance Redressal mechanisms.

Mechanisms citizens can use :->

- a) use of RTI
↳ in responsible manner.
- b) Formulation & implementation of citizen's charters.
- c) Effective feedback on ongoing schemes.
- d) Social audits.
- e) Suggestions on proposed legislations.

6. (a) "बेटी बचाओ और बेटी पढ़ाओ" जैसे सामाजिक परिवर्तन कार्यक्रम सलाह, परामर्श और अनुनयन का उपयोग करने में विश्वास करते हैं लेकिन कभी-कभी वांछित प्रतिक्रिया प्राप्त करने के लिए कुछ बल का प्रयोग करना भी आवश्यक होता है। क्या आपको लगता है कि सामाजिक रूपांतरण की ऐसी योजनाओं को क्रियान्वित करते समय सार्वजनिक प्रशासकों द्वारा अनुनयन के साथ थोड़े बल का प्रयोग करना एक अच्छा विचार है? प्रासंगिक उदाहरणों के साथ स्पष्ट कीजिए। (150 शब्दों में उत्तर दीजिए) 10 अंक

Social transformation programs such as "beti bachao and beti padhao" believes in using advice, counseling, and persuasion but sometimes a little force is also necessary for getting the desired response. Do you think it is a good idea to mix little force with persuasion by public administrators while implementing social schemes of transformation? Explain with relevant examples.

(Answer in 150 words) 10 Marks

Social transformation programmes like Beti Bachao, Beti Padhao require change in attitude of a person and hence counselling & persuasion are effective tools.



Since any attitudinal change requires a change in behaviour

hence at times a use of little force
or deterrence of force is required.

eg → In Swachh Bharat Mission, there
is fine ^{& jail} for littering.
In Beti Bachao Beti Padhao, there
is punishment for any pre-diagnotic
technique.

Although the use of force
should only be a deterrence rather
than any actual punishment.

More emphasis should
be given on other two components i.e.
Cognitive and affective.
use of role models

should be done and ethical-conditioning
of the people should
be focussed.

use of force even in
little extent should be done as
a last resort.

6. (b) अंततः प्रत्येक देश की विदेश नीति उस देश की शक्ति पर निर्भर करती है। शक्ति सैन्य या वित्तीय हो सकती है और... नैतिक भी हो सकती है। क्या आपको लगता है कि आज के विश्व में सैन्य या वित्तीय शक्ति के बिना नैतिक शक्ति का सम्मान किया जाएगा? अपना मत स्पष्ट कीजिए। (150 शब्दों में उत्तर दीजिए) 10 अंक

Ultimately foreign policy of every country hinges upon the strength which the nation possesses. Strength may be military or financial and may be also... moral." Do you think ethical strength without military or financial muscle will be respected in today's world? Explain your position.

(Answer in 150 words) 10 Marks

Foreign policy's primary purpose for every country is 'mini-maxing' i.e. minimising harm and maximising gains (National Interest).

Hinges upon strength:-

~~Foreign policy~~ Because of absence of any law enforcer in the international arena like in the domestic sphere ↓

Hence self help is the only option ↓

therefore military & financial muscle required

However there is one more dimension of strength/power i.e. power of morals - soft

power.
(eg) Attraction of ~~us~~ towards US is also because of its Democratic values,

Hollywood & technology.

↳ Similar Indian values like "Vaasudhaiva Kutumbham" or traditions like Yoga contribute to its strength.

However moral/ethical strength without financial & military strength is difficult to be respected.

Since the rule of International Relations is "MIGHT IS RIGHT"

(eg) India also supported nuclear disarmament, yet nuclear weapon states never respected our opinion. Once we ourselves conducted nuclear tests, the nuclear architecture started building around us (Indo-US civil nuclear deal).

Thus the world understands the ARGUMENT OF POWER and not POWER OF ARGUMENT. Hence moral strength would only work in tandem with military & financial heft.

खण्ड-B / Section-B

7. आप एक औद्योगिक शहर के नगर निगम में कार्यरत एक युवा अधिकारी हैं। यह शहर बॉल बियरिंग और ऑटो पार्ट्स के निर्माण के लिए जाना जाता है। अधिकांश विनिर्माण इकाइयाँ छोटे पैमाने की इकाइयाँ हैं। जिनमें उत्पादन की स्वचालित इकाइयाँ कम हैं। अधिकांश इकाइयाँ शारीरिक श्रम पर निर्भर हैं, जो निकट के गाँवों के कारण प्रचुर मात्रा में उपलब्ध है।

जैसे-जैसे विनिर्माण इकाइयों की संख्या में वृद्धि हुई, श्रम की माँग बढ़ती गई, जिससे शहर में मजदूरों की संख्या लगातार बढ़ती गई। शहर में इस बड़ी संख्या में लोगों के आगमन के कारण फुटपाथों पर गंदी बस्तियाँ (झुग्गियाँ) और अतिक्रमणों में अल्प अवधि में तेजी से वृद्धि हुई। बीच-बीच में निगम ने गंदी बस्तियों को हटाने के लिए अभियान चलाया, लेकिन कुछ समय बाद गंदी बस्तियाँ फिर से स्थापित हो जाती थी। यह अवैध गंदी बस्तियाँ शहरी दुःस्वप्न बन गई थीं।

आपको पुलिस अधिकारियों की मदद से अतिक्रमण और गंदी बस्तियों को हटाने की जिम्मेदारी दी गई। जैसे ही आपने अभियान शुरू किया, आपको एहसास हुआ कि फुटपाथ पर रहने वाले लोग मलिन बस्तियों (slum) में रहने वालों की तुलना में अधिक दयनीय स्थिति में हैं। कई फुटपाथवासी हाल ही में अपने गाँवों में अपनी संपत्ति बेचकर शहर आए हैं। अब यदि आप उन्हें बाहर निकालेंगे तो उनके पास जाने के लिए कोई जगह नहीं होगी। आपका हृदय उनके लिए दुखी है, और आपको लगा कि आपकी विभागीय कार्यवाही अमानवीय है, लेकिन आपकी आधिकारिक जिम्मेदारियाँ कड़ी निष्पक्ष कार्यवाही की माँग करती हैं। आप अपने आधिकारिक कर्तव्यों से समझौता किए बिना फुटपाथ पर रहने वालों की मदद करने का तरीका खोजने के लिए आतुर हैं।

- उपरोक्त स्थिति में आपको कौन-से मूल्य संबंधी टकराव/संघर्ष नज़र आते हैं?
- क्या कोई प्रशासक समानुमति के मूल्य के लिए निष्पक्षता के मूल्य से समझौता कर सकता है? चर्चा कीजिए।
- उपरोक्त स्थिति में कौन-से विकल्प उपलब्ध हैं?
- शहरी क्षेत्रों में अवैध मलिन बस्तियों और अतिक्रमण से निपटने के लिए व्यवहार्य समाधान सुझाएँ।

(250 शब्दों में उत्तर दीजिए) 20 अंक

You are a young officer working with the Municipal Corporation of an industrial city. The city was known for manufacturing ball bearings and auto parts. Most manufacturing units were small-scale units with very little production process automation. The units relied on manual labor, which was in abundance due to the villages close by.

As the number of manufacturing units grew, the demand for labor increased, bringing in a steady inflow of laborers into the city. This influx of people into the town led to a mushrooming of slums and encroachments on the sidewalks. Once in a while, the Corporation conducted drives to clear out the slums, but after a time, the slums came back. The illegal slums had become an urban nightmare.

You were given the responsibility of clearing out the encroachments and slums with the help of Police authorities. As you started the drive, you realized that the people living by the sidewalks were vulnerable compared to the slum dwellers. Many sidewalk dwellers had recently come to the city after selling their properties in their villages. Now if you drive them out, they have no place to go. Your heart went out to them, and you felt that your departmental action was inhumane, but your official responsibilities demanded stern impartial action. You are desperate to find a way to help the sidewalk dwellers without compromising your official duties.

- What value conflicts do you notice in the above situation?
- Can an administrator compromise the value of impartiality for empathy? Discuss.
- What are the options available in the above situation?
- Suggest viable solutions for tackling illegal slums and encroachments in urban areas.

(Answer in 250 words) 20 marks

The above case study highlights the issue of slum dwellers and lack of housing in the city. As per MOHUA, 17% of all urban ~~area~~ population lives in slums.

(a) value conflicts

-) Compassion v/s objectivity
-) lack of housing v/s encroachment
-) Adherence to law v/s Displacement of people.
-) Empathy v/s Impartiality

(b) Empathy and Impartiality are the two foundational values for every civil servant.

~~Although~~ Impartiality is a very important value since:

- a) it helps in objective decision making

- b) Removes any bias or prejudice
- c) shuns nepotism and favouritism
- d) Leads to transparency.

Yet at times, empathy may be placed above impartiality especially when dealing with vulnerable sections.

eg) victims of ~~drugs~~ substance abuse may not be treated as hardened criminals and their rehab should be insured.

However impartiality should only be compromised in very compelling situations

(c) options available ~~in the~~

- ① Remove all the encroachments
- ② Removing only the slums and sparing the sidewalk dwellers

③ seek opinion of the higher authorities

(d) viable solutions for tackling slums

•) Integrated planning

↳ along with affordable housing
avenues, transportation etc.

•) Strictly implementing National
urban Habitat and ~~Mobile~~ Housing
Act, 2007.

•) Providing employment opportunities
to slum dwellers so that they
can afford better housing.

•) Development of sub-cities and
satellite towns.

↳ Mohali & Panchkula for
Chandigarh.

Gurgaon and Noida for Delhi

•) Smart city development

↳ use of technology, GIS based
planning.

-) Deploying persuasion techniques.
-) Anti-Encroachment Drives.



8. एक राज्य सरकार ग्रामीण भूमिहीन मजदूरों के परिवारों के बीच सुरक्षित मातृत्व को बढ़ावा देने के लिए एक कल्याणकारी योजना चला रही है। इस योजना में लाभार्थियों को धनराशि का हस्तांतरण किया जाना शामिल है ताकि वे मातृ देखभाल जिम्मेदारियों के कारण आय हानि को कम कर सकें। अपने कार्यान्वयन के बाद से, इस योजना ने मातृ स्वास्थ्य और आर्थिक संकेतकों के स्तर पर काफी अच्छा प्रदर्शन किया है।

आप इस योजना के कार्यान्वयन और संचालन के लिए जिम्मेदार विभाग के निदेशक हैं। हाल ही में आपको परिवारों द्वारा फर्जी प्रामाणिकता दिखाकर कल्याणकारी योजना में धोखाघड़ी करने की खबरें मिल रही हैं। परिवारों ने प्रामाणिकता की जाँच के लिए जिम्मेदार स्थानीय अधिकारियों की मदद से धोखाघड़ी को अंजाम दिया है। आप इस बात से चिंतित हैं क्योंकि धोखाघड़ी योजना की दक्षता को गंभीर रूप से प्रभावित कर रही है। आपने समस्या पर विचार-विमर्श करने और समाधान निकालने के लिए विभागीय बैठक बुलाई। बैठक में आधार कार्ड, मतदाता पहचान पत्र, विवाह प्रमाण पत्र, जन्म प्रमाण पत्र, बैंक विवरण और अन्य व्यक्तिगत संपत्तियों जैसे कई उपलब्ध सरकारी डेटा समुच्चयों (सेट) को विलय करने का निर्णय लिया गया। सभी डेटा सेटों का विलय करने पर, विभाग लाभार्थी की आर्थिक स्थिति का संक्षिप्त विवरण (प्रोफाइल) विकसित करने में सक्षम होगा। और इससे विभाग को दस्तावेजों की जाँच करने और धोखाघड़ी का पता लगाने में मदद मिलेगी। यह एक व्यापक रणनीति है, लेकिन इसमें किसी व्यक्ति की डेटा गोपनीयता का उल्लंघन होने का जोखिम है। एक विभाग प्रमुख के रूप में, आप धोखाघड़ी का पता लगाना और उसे रोकना चाहते हैं, लेकिन स्पष्ट ही, आप हितधारकों की डेटा गोपनीयता के उल्लंघन के बारे में आशंकित हैं।

- उपरोक्त मामले में कौन-कौन से मुद्दे शामिल हैं?
- क्या आपको लगता है कि कल्याणकारी योजना से संबंधित धोखाघड़ी को रोकने के लिए डेटा गोपनीयता का उल्लंघन उचित है? अगर हाँ तो क्यों, अगर नहीं तो क्यों नहीं?
- आपके अनुसार, देश में होने वाली ऐसी कल्याणकारी योजना से संबंधित धोखाघड़ी के क्या कारण हो सकते हैं?
- क्या ऐसी धोखाघड़ी को रोकने का कोई तरीका या साधन हैं? अपना सुझाव दीजिये।

(250 शब्दों में उत्तर दीजिए) 20 अंक

A certain State government was running a welfare scheme for promoting safe motherhood among rural landless laborers' families. The scheme involves the transfer of funds to the beneficiaries to enable them to mitigate income loss due to maternal care responsibilities. Since its implementation, the scheme has done reasonably well on maternal health and economic indicators.

You are the Director of the Department responsible for implementing and operating the scheme. Recently you have been receiving reports of welfare fraud being committed by families by producing fake bonafide. The families committed the fraud with the help of local officials responsible for scrutinizing the bonafide.

You were concerned because the fraud was seriously undermining the scheme's efficiency. You called for a departmental meeting to discuss and find a solution to the problem. In the meeting, it was decided to merge several available government data sets such as Aadhar cards, voter ID cards, marriage certificates, birth certificates, bank details, and other personal assets. By merging all the data sets, the department would be able to develop the beneficiary's economic profile. And this will help the department scrutinize the documents and detect fraud. This was a comprehensive strategy, but it risked violating an individual's data privacy. As a Department head, you wanted to detect and prevent fraud, but at the same time, you were apprehensive about violating the Data privacy of the stakeholders.

- What are the issues involved in the above case?
- Do you think violating data privacy is justified to prevent welfare fraud? Why/ Why not?
- What, according to you, can be the reasons for such welfare frauds happening in the country?
- Are there any ways and means to prevent such fraud? Give your suggestions.

(Answer in 250 words) 20 marks

The above case highlights the ~~so~~ cases of frauds being committed in an otherwise outcome oriented maternal health scheme.

(a) Issues involved

- a) Fraud being committed by some families.
- b) Connivance of local officials → possible case of corruption
- c) Data privacy (Rt. to privacy a fundamental right under Art 21)
- d) Maintaining efficiency of service delivery along with honesty, transparency & accountability.

(b) Data privacy is of utmost importance especially when Rt. to privacy has now become a fundamental right (K.S. Puttaswamy case, 2017).

Yes, when compelling circumstances are there, data can be collected of the users. Although care must be taken to handle the data :-

(i) within the framework of Aadhar Act, recent Data Protection Bill

(i) Preventing unauthorised access.

(ii) safe storage and handling.

(iv) only designated officers to use/handle the data

(v) stringent measures in case of breach

Thus, by taking due care of data collected for security welfare and taking due authorisation from competent authority data can be collected.

(c) Reasons for frauds

(i) Poverty

(ii) Loopholes in the system

(iii) corruption and connivance of officials.

(iv) lack of effective monitoring

→ subsidies misutilised in toilet constructions under SBM, effective monitoring was lacking.

(v) value system degradation

↳ single most important factor.

values like integrity, honesty are found lacking.

(d) ways & means

(i) effective checks & balances

↳ stringent monitoring

↳ use of technology

↳ use of digital governance → unique ID generation through portals.

→ AIF portal under Agriculture ministry

(ii) Value enrichment →

↳ in schools

↳ ethical training of personnels.

(iii) Debarring of offenders from
any subsequent govt. scheme
benefit.

(iv) Disciplinary action against
corrupt officials

(v) social audit mechanism

eg) in case of MGNREGA

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9. आप खान विभाग में कार्यरत हैं, और आपके कार्यों में से एक कार्य अपने विभाग प्रमुख को निजी ठेकेदारों के साथ खनन पट्टों पर बातचीत करने में मदद करना है।

हाल ही में, राज्य सरकार ने एक नए खनन क्षेत्र का सीमांकन किया और खनन ब्लॉक के लिए बोलियाँ आमंत्रित करने की योजना बनाई। आपको नीलामी प्रक्रिया की निगरानी करने और अनुबंध वार्ता में तेजी लाने का निर्देश दिया गया। योजना के अनुसार, निविदाएँ जारी की गईं, बोलियाँ प्राप्त हुईं और मानदंडों के अनुसार निविदाएँ आवंटित की गईं। यह सब अत्यंत तीव्र गति से हुआ। आपको आश्चर्य हुआ, इतनी जल्दी क्यों? लेकिन यह आपके सोचने और सवाल करने की जगह नहीं थी; आप चुपचाप अपना काम करते रहे।

आपको कार्य का परिचालन आरंभ होते ही ठेकेदार को पर्यावरण संबंधी चिंताओं पर ध्यान आकर्षित करने का निर्देश देना था। और ऐसा करने के लिए, आपने विभाग द्वारा नियुक्त एक व्यावसायिक परामर्श प्रतिष्ठान द्वारा प्रस्तुत पर्यावरणीय प्रभाव मूल्यांकन रिपोर्ट को पढ़ा। आपको यह देखकर आश्चर्य हुआ कि रिपोर्ट धटिया और मनगढ़ंत थी। आपको संदेह हुआ और आपने इस मुद्दे को अपने प्रमुख के समक्ष उठाया, जिन्होंने विनम्रतापूर्वक आपको यही करने का निर्देश दिया जो आपको बताया गया था, और उन्होंने आपको याद दिलाया कि विभाग के पास राजस्व सम्बन्धी लक्ष्य हैं और वह मंत्रालय के दबाव में है।

इसके बाद, आपने अपनी मर्जी से कुछ खोजबीन की और पता चला कि रिपोर्ट कर्ली है और जो खनन गतिविधि शुरू होने वाली है, वह बड़े पैमाने पर पर्यावरणीय आपदा का कारण बनेगी जिसे राज्य झेल नहीं सकता है।

- उपरोक्त मामले में आपको कौन-से मुद्दे और मूल्यों का उल्लंघन दिखाई देता है?
- आपके पास कौन-से विकल्प उपलब्ध हैं?
- प्रत्येक विकल्प के लाभ और हानि पर चर्चा कीजिए और आपके द्वारा चुनी जाने वाली कार्यवाही की पहचान कीजिए।
- क्या आपको लगता है कि कभी-कभी विकास की अभिलाषा पर पर्यावरण संबंधी विचारों को अधिक महत्व दिया जाता है? (250 शब्दों में उत्तर दीजिए) 20 अंक

You are posted in the Department of Mines, and one of your roles is to help your Department Head negotiate mining leases with private contractors.

Recently, the state government demarcated a new mining zone and planned to invite bids for the mining blocs. You were instructed to oversee the bidding process and speed up the contract negotiations. As planned, the tenders were released, bids came in, and tenders were allocated as per the norms. All this happened at a breakneck speed. You wondered, why the hurry? But it was not your place to think and question; you quietly went about your work.

As the contractors were about to start operations, you had to instruct them on environmental concerns to watch out for. And to do that, you read the environmental impact assessment report submitted by a consulting firm hired by the department. To your surprise, the report was shoddy and looked cooked up. You got suspicious and raised the issue with your Head, who politely instructed you to do what you were told, and he reminded you that the Department had revenue targets and was under pressure from the Ministry.

After the meeting, you, on your own accord, did some digging and found out that the report was fraudulent and the mining activity that was about to start would lead to a massive environmental disaster which the State could not afford.

- What are the issues and value violations you notice in the above case?
- What are the options available to you?
- Discuss the advantage and disadvantages of each option and identify your chosen course of action.
- Do you think that environmental considerations are sometimes overrated at the cost of development?

(Answer in 250 words) 20 marks

The above case highlights rolling out of a mining contract and issues of impending environmental disaster.

Issues involved
& values violations

- (a)
- ① environmental degradation
 - ② Possible nexus of contractors & officials
 - ③ Professional ethics
 - ④ ~~Honesty~~ Integrity
 - ⑤ objectivity
 - ⑥ Revenue generation.

(b) options available →

- (i) Going ahead with the process.
- (ii) call upon the EIA process to be done again
- (iii) Informing the higher authorities about the possible impact and request for reconsideration of bidding.

c)

option (i)Advantages

-) Help in meeting revenue targets.

Disadvantages

-) May invite major environmental disaster.
-) may inflict loss of life and property.

option (ii)Advantages

-) ensure proper EIA
-) help secure environment and right to life of nearby people

Disadvantages

-) may delay the process.
-) The contractor remains the same
↓
issue of corruption and lackadaisical approach remains

option (iii)Advantages

- 1) may unearth any possible nexus issue of corruption.
- 2) prevent environmental disaster.
- 3) Enhance transparency and objectivity in any subsequent process

Disadvantages

- 1) Revenue targets would remain unmet.

In this scenario, I would choose option (iii) since it seems some case of possible corruption and also comes at a huge environmental risk. A proper enquiry into the matter and fresh bidding may be in the interest of justice in this case.

(d)

Environmental considerations are never overrated at the cost of development. This project doesn't entail any rational security concern hence any annual revenue targets can wait.

We see in cases of where environment has been compromised in the name of development (recent floods & landslides in Uttarakhand & Himachal Pradesh); deleterious impact is witnessed on ecosystem, human lives & property.

Here environmental conservation should always be kept in mind so that we move towards sustainable development.

10.

राष्ट्रीय हित को बढ़ावा देना और अंतर्राष्ट्रीय क्षेत्र में प्रभाव और शक्ति प्राप्त करना प्रत्येक देश की विदेश नीति के दो मूल मंत्र हैं।

पिछले दशक से, ABC देश ने आक्रामक तरीके से शक्ति हासिल की और विदेशों में अपने व्यावसायिक हितों का विस्तार किया। ABC देश जिन व्यवसायों को विकसित करने में रुचि रखता था उनमें से एक रक्षा उपकरण और उपग्रह प्रौद्योगिकी था। यह अपने अंतरिक्ष और रक्षा उत्पादों के लिए बाजार तलाश रहा था।

देश ने अपनी रक्षा उपकरण निर्माण कंपनियों को नए बाजार खोजने और अन्य देशों के साथ विनिर्माण सहयोग तलाशने के लिए प्रोत्साहित किया। प्रमुख रक्षा उपकरण निर्माताओं में से एक, GAMA ने हाल ही में सैन्य सरकार (मिलिट्री जुंटा) द्वारा शासित देश XYZ के साथ संवेदनशील प्रौद्योगिकी हस्तांतरण और उपकरणों से संबंधित कई अरब डॉलर का एक बड़ा सौदा किया। जो कि एक अच्छा व्यवसाय था।

जैसे ही व्यावसायिक विवरण सार्वजनिक हुआ, GAMA की बहुत आलोचना हुई क्योंकि XYZ अपने खराब मानवाधिकार रिकॉर्ड के कारण अंतर्राष्ट्रीय स्तर पर एक परित्यक्त देश था। इसके अलावा, सैन्य सरकार अल्पसंख्यक नृजातीय समुदाय के मूक नरसंहार में शामिल था। इस बात पर काफी हंगामा हुआ क्योंकि इस सौदे में संवेदनशील प्रौद्योगिकी का हस्तांतरण शामिल था जिसका गलत हाथों में दुरुपयोग हो सकता था। संक्षेप में कहे तो, यह अच्छा व्यवसाय था लेकिन संदिग्ध ग्राहकों के साथ। इस बीच, ABC की सरकार GAMA व्यापार समझौते के बारे में चुप रही, और अन्य सरकारों ने चुप्पी को एक ऐसे राष्ट्र के साथ-संबंध बनाने का एक सूक्ष्म तरीका बताया जो एक अंतर्राष्ट्रीय रूप से अछूत था।

- (a) उपरोक्त मामले में कौन-कौन से नैतिक मुद्दे शामिल हैं?
- (b) क्या आपको लगता है कि GAMA जैसे कॉर्पोरेट व्यवसायों को व्यावसायिक हितों को आगे बढ़ाते समय अंतर्राष्ट्रीय नैतिकता पर विचार करना चाहिए? अगर हाँ तो क्यों, अगर नहीं तो क्यों नहीं?
- (c) क्या आपको लगता है कि एक कॉर्पोरेट की सामाजिक जिम्मेदारी उसके निकट समुदाय से कहीं बढ़कर अंतर्राष्ट्रीय समुदाय तक फैली हुई है? अगर हाँ तो क्यों, अगर नहीं तो क्यों नहीं?
- (d) क्या आपको लगता है कि संवेदनशील प्रौद्योगिकियों का विपणन करने वाली रक्षा क्षेत्र की कंपनियों को उनकी संबंधित सरकारों द्वारा विनियमित किया जाना चाहिए, या विनियमन उनकी उद्यमशीलता और नवाचार ऊर्जा को कम कर सकता है? चर्चा कीजिए।

(250 शब्दों में उत्तर दीजिए) 20 अंक

Promoting National interest and gaining influence and power in the International arena are the two basic mantras of every country's external policy. Since the last decade, country ABC has aggressively pursued power and expanded its business interests overseas. One of the businesses ABC was interested in developing was Defence equipment and Satellite technology. It was seeking markets for its space and defense products.

The country encouraged its defense equipment manufacturing companies to find new markets and explore manufacturing collaborations with other countries. GAMA, one of the major defense equipment manufacturers, had recently struck a massive multi-billion dollar deal involving sensitive technology transfer and equipment with a country XYZ ruled by Military Junta. It was good business.

As the business details became public, much criticism came GAMA's way because XYZ was an international pariah because of its poor human rights record. Further, the Junta indulged in a silent genocide of a minority ethnic community. There was a lot of uproar because the deal involved transferring sensitive technology that could be misused in the wrong hands. In short, it was good business but with questionable clients. Meanwhile, the government of ABC kept silent about the GAMA business deal, and other governments interpreted the silence as a subtle way of building relations with a nation that was an international pariah.

- (a) What are the ethical issues involved in the above case?

- (b) Do you think corporate businesses such as GAMA must consider international ethics while pursuing business interests? Why/why not?
- (c) Do you think a corporate's social responsibility extends beyond one's immediate community to the international community? Why/Why not?
- (d) Do you think the Defence sector companies marketing sensitive technologies must be regulated by their respective governments, or regulation may curtail their entrepreneurial and innovation energy? Discuss.

(Answer in 250 words) 20 marks

The above case highlights the impending business deal (arm trade) of an organisation (GAMA) to a military controlled country (XYZ).

(a) Ethical issues involved

- 1) International ethics violation
- 2) Human rights abuse
- 3) Power & Business interests over ethical considerations.
- 4) Possible misuse of sensitive technology

(b) International ethics must be taken into account by corporate businesses before supplying arm equipments to other countries because :-

(i) Possible misuse of such weapons -

(ii) may be utilised against innocent civilians &

even for inhuman acts like genocide.

(iii) This may provide a subtle recognition to a military regime which is an international pariah.

(c) Corporate Social Responsibility

does extend beyond one's immediate community since it is the first principle of Corporate Governance.

The corporate has a responsibility towards larger human community any possible misuse especially against innocent civilians is the worst proposition.

In the long run not only this will be ethically wrong but also would damage the image and business prospects of the organisation.

(d)

Defence manufacturing companies must be regulated by the respective govt since defence is not just a sector to have development and mint money.

It entails national security, has consequences for misuse and crimes like terrorism, genocide and usurpation by terrorist organisations, non-state actors.

Hence every such deal should pass the scrutiny of respective govt. Only by this, international law and human rights can be preserved.

11. श्री शर्मा 400 करोड़ के टर्नओवर वाली एक फार्मास्युटिकल कंपनी के ऑल इंडिया सेल्स हेड (बिक्री प्रमुख) थे। कंपनी के मुख्य बाजार छोटे कस्बे और टियर 2 शहर थे। इसके अलावा, कंपनी ने राज्य सरकार के अस्पतालों और स्वास्थ्य केंद्रों के साथ बड़ी मात्रा में कारोबार किया।

श्री शर्मा ने फील्ड सेल्स एजेंटों को ग्राहकों के साथ सौदे करने और कीमतों पर बातचीत करने की बहुत अधिक स्वतंत्रता दे रखी थी। इस रणनीति ने कंपनी के लिए अच्छा काम किया।

हाल ही में श्री शर्मा को खबर मिली कि कंपनी के तीन कर्मचारी सरकारी अस्पतालों और स्वास्थ्य केंद्रों को अन्य निजी अस्पतालों और स्वास्थ्य केंद्रों को बेचे जाने वाले उत्पादों की तुलना में अधिक कीमत पर उत्पाद बेच रहे हैं। ये कर्मचारी पाँच साल से अधिक समय से कंपनी में हैं और इनका प्रदर्शन अच्छा रहा है। कुछ बिक्री कर्मचारियों ने अनौपचारिक रूप से इन तीनों को उनके बढ़े-चढ़े सौदों के कारण अपेक्षाकृत अधिक कमीशन मिलने का मुद्दा उठाया। और इससे बिक्री कार्मिकों में बेचैनी की भावना बढ़ रही थी। तीनों के खातों की सतही समीक्षा से पता चला कि, कई मामलों में, सरकारी अस्पताल अन्य निजी संस्थानों की तुलना में अधिक भुगतान कर रहे थे।

खरीद नियमों के तहत, सरकार से अपेक्षा की जाती है कि वह उचित मूल्य का भुगतान करे, जो कि अन्य लागत-सचेत ग्राहक भुगतान करते हैं। पूछताछ करने पर श्री शर्मा ने पाया कि इस कार्य में वे तीनों अकेले नहीं थे; इस घोटाले में सरकारी खरीद विभाग के अधिकारी उनकी मदद कर रहे थे। श्री शर्मा को एहसास हुआ कि उनके बिक्री कर्मचारी और कुछ भ्रष्ट सरकारी कर्मचारी काफी समय से राज्य के खजाने को चूना लगा रहे थे।

श्री शर्मा ने तुरंत इसकी सूचना अपने सीईओ को दी और दोनों ने चर्चा की कि बिक्री कर्मचारियों के साथ कैसे व्यवहार किया जाए और क्या सरकार को घोटाले और उनके कर्मचारियों की संलिप्तता के बारे में सूचित किया जाए। इस मुद्दे के बारे में सरकार को सूचित करने का मतलब यह था कि इस बात की पूरी संभावना थी कि उन्हें ब्लैकलिस्ट किया जा सकता है, जिससे बहुत सारे व्यवसाय का नुकसान हो सकता है। श्री शर्मा और सीईओ इस बात को लेकर दुविधा में थे कि मामले को कैसे आगे बढ़ाया जाए।

- इस मामले में कौन-से नैतिक और व्यावसायिक मुद्दे शामिल हैं?
- श्री शर्मा और सीईओ के पास कौन-कौन से विकल्प उपलब्ध हैं?
- क्या आपको लगता है कि बिक्री कार्यबल को स्वतंत्रता देने की संगठनात्मक संस्कृति के कारण समस्या उत्पन्न हुई या व्यक्ति की भ्रष्ट प्रवृत्ति के कारण समस्या उत्पन्न हुई? चर्चा कीजिए।
- जैसा कि इस मामले में बताया गया है, ऐसे अनैतिक व्यवहार को रोकने के लिए कंपनी कौन-से नैतिक तंत्र और उपाय निर्माण और कार्यान्वित कर सकती है? (250 शब्दों में उत्तर दीजिए) 20 अंक

Mr. Sharma was the All India Sales Head of a pharmaceutical company with a turnover of 400 crores. The company's main markets were small towns and tier 2 cities. Further, the company did a sizeable amount of business with state government hospitals and health centers.

Mr. Sharma had given a lot of freedom to field sales agents to strike deals and negotiate prices with clients. This strategy worked well for the company.

Recently Mr. Sharma received word that three company employees were selling products to government hospitals and health centers at a higher price than they were selling to other private hospitals and health centers. The employees were with the company for over five years and were good performers. A few sales staff informally raised the issue of the three getting relatively higher commissions because of their inflated deals. And this was creating a sense of unease among the sales staff. A cursory review of the account of the three showed that, in many instances, the government hospitals were paying more than other private institutions.

Under procurement rules, the government is supposed to pay a fair price, one that other cost-conscious customers pay. On inquiry, Mr. Sharma found that the three were not alone; government purchase

department officials were helping them scam the Department. Mr. Sharma realized that his sales staff and some corrupt government staff had been defrauding the state exchequer for quite some time.

Mr. Sharma immediately reported it to his CEO, and the two discussed how to deal with the sales staff and whether to inform the government about the scam and the involvement of their staff. The issue was informing the government means that there was every possibility that they might be blacklisted, thereby losing a lot of business. Mr. Sharma and CEO were caught in a dilemma regarding how to proceed with the case.

- What are the ethical and business issues involved in the case?
- What are the options available to Mr. Sharma and the CEO?
- Do you think the organizational culture of giving freedom to the sales force led to the issue or was the individual's corrupt nature that led to the problem? Discuss.
- What ethics mechanisms and steps can the company create and implement to prevent unethical behavior, as mentioned in the case?

(Answer in 250 words) 20 marks

The above case highlights the issue of overpriced sale of drugs & medicines to govt departments by 3 officials of a pharmaceutical company.

- (a) Ethical & Business issues
- ↓
 -) Dishonesty & corruption
 -) Blacklisting of firm.
 -) unethical trade practice
 -) compromise on revenue.
 -) loss to exchequer.

(b)

Options available

- (i) Suspend/Terminate the officials but not informing the government.
- (ii) Inform the government and seek enquiry into the matter.
- (iii) Warn the officials for never indulging in any corrupt practice in future.

(c)

The issue has arisen not because of the functional freedom given to officials but the corruption of value system.

Discretion and freedom of functioning are important for excellence in achieving one's professional goals.

However this doesn't necessarily leads to corrupt practices.

It is with the inherent tendencies

of greed, dishonesty, not listening
to the voice of the inner conscience
and having an attitude for
normalisation of corruption
that leads to corruption

(d) Ethical enrichment is pivotal
for every organisation.

•) Employees must be trained
with ethical competencies
and emotional intelligence (
curbing negative emotions like
greed).

•) Internal audit mechanisms
must be in place.

•) Code of ethics must be
enforced.

•) whistleblowers need to be
protected and rewarded.

12.

सिंह गढ़ मुख्य रूप से एक ग्रामीण जिला है जहाँ एक उपभोक्ता वस्तु विनिर्माण संयंत्र को छोड़कर न्यूनतम एवं अपेक्षाकृत महत्वहीन औद्योगिक क्रियाकलाप है, जो रोजगार का प्राथमिक स्रोत है। यहाँ स्वास्थ्य, साक्षरता आदि जैसे विकास संकेतक राष्ट्रीय औसत से काफी नीचे थे।

यहाँ विकासात्मक मुद्दों के साथ-साथ, एक और गंभीर चिंता बाल विवाह में हो रही धीमी वृद्धि थी। कानूनी प्रतिबंधों के बावजूद, बाल विवाह बेरोकटोक बढ़ता जा रहा था।

सामाजिक कार्य में स्नातकोत्तर रश्मि, जो कम उम्र में विवाह से बच गई, ने बाल विवाह पीड़ितों को बचाने और पुनर्वास के लिए एक गैर सरकारी संगठन शुरू किया। पिछले पाँच वर्षों में उसने कई युवा लड़कियों को बाल विवाह का शिकार होने से बचाया। उसकी कार्यशैली सरल थी। उसने गाँवों में मुखबिरों का एक नेटवर्क विकसित किया था जो उसे सूचनाएँ देता था और सत्यापन करने के बाद, स्थानीय कानून प्रवर्तन कर्मियों की मदद से रश्मि बाल विवाह को होने से रोक देती थी।

रश्मि ने सराहनीय काम किया, लेकिन इस दौरान उसने कुछ दुश्मन भी बना लिए। स्थानीय नेता विशेषकर महिलाओं और युवा लड़कियों के बीच उसकी लोकप्रियता से नाराज थे। अपनी गतिविधियों का विस्तार करने के लिए, रश्मि ने जिले की एकमात्र औद्योगिक इकाई के प्रबंधन से संपर्क किया। उसने सफलतापूर्वक कंपनी को अपनी गतिविधियों और एनजीओ में योगदान देने के लिए राजी कर लिया। कंपनी ने उसे बाल विवाह के मुद्दे के बारे में जागरूकता बढ़ाने के लिए श्रमिकों के लिए कार्यशालाएँ आयोजित करने हेतु अपनी सुविधाओं तक पहुँच भी दी।

उसने कंपनी परिसर में अपनी कार्यशालाएँ और अभियान शुरू किया। यद्यपि प्रारंभिक प्रतिक्रिया ठंडी और कभी-कभी पूरी तरह से उदासीन थी। लेकिन वह डटी रही। कुछ महीनों के बाद, एक दिन कंपनी यूनियन के सदस्यों ने उसे कंपनी में प्रवेश करने से रोक दिया और उसके साथ हिंसा करने की धमकी भी दी। रश्मि ने प्रबंधन से बात की, जिन्होंने उसका समर्थन किया और उसकी सुरक्षा सुनिश्चित की। प्रबंधन ने रश्मि और उसके एनजीओ का समर्थन करते हुए एक सर्कुलर (परिपत्र) जारी किया।

प्रबंधन को आश्चर्य हुआ, सर्कुलर के एक सप्ताह बाद, यूनियन ने अचानक हड़ताल का आह्वान किया और एनजीओ की गतिविधियाँ जारी रहने पर काम बंद रखने की धमकी दी। कार्यकर्ताओं का मानना था कि रश्मि का अभियान महिलाओं के दिमाग को भ्रष्ट कर रहा है और उनकी परंपराओं का अनादर कर रहा है। आक्रामक प्रतिक्रिया को देखते हुए कंपनी प्रबंधन ने एनजीओ की गतिविधियों को रोककर श्रमिकों को शांत करने की कोशिश की। रश्मि ने समुदाय के प्रति अपनी सामाजिक जिम्मेदारी पर प्रकाश डालकर प्रबंधन को समझाने की कोशिश की। लेकिन प्रबंधन ने दो टूक जवाब दिया कि हर सामाजिक समस्या उनकी नैतिक जिम्मेदारी नहीं है। रश्मि प्रबंधन के फैसले से निराश थी और सोच रही थी कि कंपनी को अपने अभियानों में कैसे शामिल किया जाए।

- उपरोक्त मामले में कौन-कौन से मुद्दे शामिल हैं?
- आपको क्या लगता है रश्मि को क्या करना चाहिए? क्या रश्मि के लिए स्थानीय प्रशासन को शामिल करना अच्छा विचार होगा? कार्यान्वयन योग्य कार्यवाही का सुझाव दीजिए।
- क्या आपको लगता है कि कंपनियों को उस क्षेत्र की सामाजिक समस्याओं के लिए भी जिम्मेदारी स्वीकार करनी चाहिए जहाँ वे अपना कार्य करती हैं? अगर हाँ तो क्यों, अगर नहीं तो क्यों नहीं?
- श्रमिक संघ की इतनी आक्रामक प्रतिक्रिया के क्या कारण हो सकते हैं? आपके अनुसार रश्मि को कर्मचारी संघ को कैसे संभालना चाहिए? (250 शब्दों में उत्तर दीजिए) 20 अंक

Singh Garh is a primarily rural district with minimal, relatively insignificant industrial activity, except for one consumer goods manufacturing plant, which was the primary source of employment. Development indicators such as health, literacy, etc., were much below the national average.

Along with developmental issues, another grave concern was the slow rise in child marriages. Despite the legal sanctions, child marriage continued to rise unabated.

Rashmi, a social work postgraduate who escaped an early marriage, started an NGO for rescuing and rehabilitating child marriage victims. In the last five years, she saved a lot of young girls from becoming victims of child marriage. Her modus Operandi was simple. She had developed a network of informants in villages who relayed information to her, and after verifying, Rashmi with help from local law enforcement personnel, prevented the marriage from happening.

Rashmi did commendable work, but she made some enemies in the process. The local leaders resented her popularity with women and young girls in particular. To expand her activities, Rashmi contacted the management of the only industrial unit in the district. She successfully persuaded the company to contribute to her activities and the NGO. The company even gave her access to their facilities to conduct workshops for workers to raise awareness about the issue of child marriage.

As she started her workshops and campaign on the company premises, the initial response was lukewarm and, at times, complete indifference. But she persevered. After a couple of months, one day, the company union members stopped her from entering the company and even threatened her with violence. Rashmi spoke with the management, who supported her and ensured her safety. The management issued a circular supporting Rashmi and her NGO.

To management's surprise, after a week of the circular, the Union called for a flash strike and threatened to continue the work stoppage if the NGO activities continued. The workers believed that Rashmi's campaign was corrupting the women's minds and disrespecting their traditions. The company's management seeing the aggressive reaction sought to assuage the workers by stopping the NGO activities. Rashmi tried to persuade the management by highlighting their social responsibility to the community. But the management was curt in replying that every social problem is not their moral responsibility. Rashmi was disappointed with the management's decision and wondered how best to involve the company in her campaigns.

- What are the issues involved in the above case?
- What do you think Rashmi should do? Would it be a good idea for Rashmi to involve local administration? Suggest an implementable course of action.
- Do you think companies should also accept responsibility for the social problems of the region where they operate? Why/why not?
- What could be the reasons for such an aggressive reaction from the workers union? How do you think Rashmi should handle the workers union?

(Answer in 250 words) 20 marks

~~The~~ child marriage is still a menace in Indian society (33% girls are married off as children).

a) Issues involved

- child marriage prevalence.
- underdeveloped ~~village~~ district.
- Poor socio-economic indicators.

- (iv) Reluctance of reform in society.
- (v) Business interest of corporate and their ethical responsibility

(b) Since the manufacturing plant management is not able to help Rashmi in furthering a noble cause owing to their business considerations, Rashmi should involve →

- (i) like-minded NGOs in the nearby areas.
- (ii) Administration especially child welfare committees.
- (iii) educated and public spirited individuals/groups from Singhat Singhat.

(c) companies also have a moral, ethical and social responsibility towards the local regions in which they operate.
As Granhi ji had put it

that corporates are not the owners of capital but 'trustees of capital' and hence should work towards 'SARVODAYA'

Ethical businesses not only helps the nearby communities but also in long run benefit the business interests of corporates.

b) The workers' union mainly comprises of people from the nearby areas. Since they themselves are perpetuating child marriages, hence they wouldn't like anything being done against their social practices -

Rashmi should handle the situation with due care.

She shouldn't openly oppose

union's stance rather ~~to~~ she should
indulge in dialogue with them.
She should also involve manage-
ment officials, nearby elders
and civil society organisations
along with local administration
to make unions understand
the implications of child marriage.
The unions must
be sensitised that their action
isn't just morally wrong but
also legally punishable.
Hence best efforts should be
made to convince the workers'
union to understand the
larger issues concerned.