



ICFAI Business School









N J Yasaswy Founder ICFAI Group 1950-2011

Founder's Profile

Mr. N. J. Yasaswy (1950-2011), founder of the ICFAI Group of educational institutions and a pioneer in promoting higher education in the private sector had a brilliant academic career: B.Com (Andhra University 1969 – First Rank), CA Inter (May 1971 – First Rank), CA Final (May 1973 – First Rank), ICWA Inter (July 1970 – First Rank) and ICWA Final (July 1972 – First Rank). He was the recipient of the Basu Foundation Award for the Best Student of the Year from both – The Institute of Cost and Works Accountants of India (in 1972) and The Institute of Chartered Accountants of India (in 1973).

During 1974-1980, Mr. Yasaswy was associated with the Administrative Staff College of India as a Faculty Member. In 1981, he started his consultancy firm, Yasaswy Management Associates Private Limited, Hyderabad.

Mr. Yasaswy was appointed by the Government of Andhra Pradesh as Chairman, Andhra Pradesh State Trading Corporation (1985–88), and Vice-Chairman, Public Enterprises Management Board (1986–88). He was a visiting faculty member at the Indian Institute of Management-Ahmedabad (1986-88) and was nominated as a Member on the SEBI Committee on Accounting Standards. He was a member of the Board of Directors of the Association of Certified International Investment Analysts (ACIIA), Switzerland. He authored several books on finance and investments.

Mr. Yasaswy set up the ICFAI as a single institute in 1985 without governmental sops or institutional funding, in an era where government support was the norm. He chose to spend all his energy on the fledgling institution which over the years grew to become a monument to what ambition can deliver. He was instrumental in building several business schools and universities in the developing states of India, particularly in the North-East region. He stood for professional management, excellence in the quality of education offered in the ICFAI institutions, and absolute discipline.

He was charismatic, a great teacher, an institution builder, a visionary and a genius who was years ahead of his time. His vision will continue to guide ICFAI forever.

The ICFAI Group

ICFAI was established in 1984 as a not-for-profit society with the broad objective of empowering student community through world class quality education. The Institute announced its arrival into the Indian education by innovatively launching the Professional Program in Financial Analysis in 1985. ICFAI Group has made a significant mark in the Indian educational field with a pan-Indian network and presence.

ICFAI Group started its chain of business schools: ICFAI Business Schools (IBS), across India in 1995 to offer management program. Since its inception, IBS has been consistently ranked among the top Business Schools of India providing excellent academic delivery and infrastructure to its students and transforming them into leaders for the future.

ICFAI Business School (IBS Campuses)

Since its inception in 1995, ICFAI Business School (IBS) has been one of the best B-schools in the country providing excellent academic delivery and infrastructure to the students. We have a unique culture that emphasizes action over just academic thinking. Our case study methodology, emphasis on entrepreneurship, innovation and problem solving underline the need for 'doing' rather than just ivory tower thinking.

IBS campuses located at Hyderabad, Bangalore, Dehradun, Jaipur offer MBA program and Ahmedabad, Gurgaon, Kolkata, Mumbai and Pune offer a two year Postgraduate Program in Management. The Program prepares the students and equip them for successful corporate careers.

IBS Hyderabad, Bengaluru, Dehradun and Jaipur are Universities and campuses offering PGPM program are independent professional institutions and are neither affiliated to nor are off-campus centers of any University.

IBS campuses are committed to achieving excellence in teaching and research by focusing on the necessary hardware (like infrastructure, library, computers etc.) and software (like pedagogy, learning frameworks, e-learning kits, databases, software etc). Faculty members are encouraged to pursue teaching and research projects, publish research articles in refereed journals and participate in various national and international research seminars and conferences.

Students are encouraged to get involved in several co-curricular and extracurricular activities for all-round personality development. Internships and placements are given utmost importance. Every year several leading companies visit IBS campuses for summer internships and final placements. Career Management Centers located at IBS campuses guide the students on placement matters. The alumni fraternity, growing from year to year, actively participates in the development of IBS campuses.



MBA / PGPM PROGRAM

The MBA/PGPM Program is unique with case-based learning, state-of-the-art infrastructure, emphasis on acquiring practical skills, establishing strong industry interface culminating in getting excellent final placements.

Program Structure	Year I	
Semester I	Semester II	
Accounting for Managers	Business Analytics-II	
Managerial Economics	Macroeconomics & Business Environment	
Financial Management-I	Financial Management-II	
Organizational Behavior	Business Communication	
Management Information Systems	Human Resource Management	
Marketing Management-I	Marketing Management-II	
Personal Effectiveness Management	Operations Management	
Business Analytics-I	Emerging Technologies in Business	

Summer Internship Program

Year II

Semester III	Semester IV
Business Strategy	Business Ethics and Corporate
Business Process Integration	Governance
Syndicated Learning Program	Management Control Systems
Elective I	Legal Environment of Business
Elective II	Elective VI
Elective III	Elective VII
Elective IV	Elective VIII
Elective V	

Program structure subject to change

Electives

The students can pursue elective courses in the streams of Finance, Marketing, Human Resource Management, Operations and IT and Health Care Management. Each student must choose elective courses equivalent to 24 credit units. To specialize in a particular stream (Finance, Marketing, HR, Operations), the students are required to choose 15 credit equivalent elective courses.







ICFAI Business School ADVANTAGE

Curriculum Students are exposed to the latest body of knowledge through the contemporary, market-oriented curriculum.

Continuous Learning The program offers students an opportunity for continuous learning, so that their knowledge and skills remain current and relevant.

Classroom Sessions Students receive regular classroom instruction, which helps them learn and internalize their understanding of subjects.

Case based Learning Learning is based on cases. Most of the courses are taught through real life cases, designed to help students appreciate real life situations.

Students centered learning IBS uses learning outcomes which focus attention on explicit and detailed statements of what students learn: the skills, understanding and abilities students seek to develop in them. IBS uses rubrics to assess the learning.

Using Rubrics Rubrics are tools used to assist in the measurement process. Rubrics define the various levels of each of the components of learning in a measurable way. Rubrics assist both the student and the faculty to clearly identify the level to which the outcome has been achieved. IBS uses Rubrics for assessing the soft skills and summer internships.

Continuous Evaluation Students are evaluated on the basis of tests, case analysis, seminars, projects, etc., continuously throughout the duration of the program.

Projects Students are encouraged to take up projects on contemporary topics as part of their independent study.

Soft-skills IBS has included soft-skills as one of the compulsory courses for the students. It provides the students the opportunity to develop their personality and hone their interpersonal skills. IBS has appointed full time qualified professional counsellors to assess the psychological profile of students and help them achieve attitudinal changes required for today's dynamic corporate life. The Counsellors conduct relevant psychometric tests and give feedback on strengths, weaknesses, aptitude, behavioural traits and identify opportunities for improvement.

Computing Facilities IBS provides the latest hardware and software infrastructure including high speed internet to cater to all the computing needs of the students and the training requirements of the information technology courses. All IBS Campuses are Wi-fi enabled.

Library Libraries are well-equipped with latest software packages and have comprehensive collections of books, CDs, videos, Indian and international journals/ magazines and research reports, relating to management and allied subjects. ICFAI Business School subscribes to several academic online databases like EBSCO and Emerald Management Xtra, which are the storehouses of around 3000 leading journals in all areas of management. IBS also subscribes to industry databases like the World Development Indicators, and the CMIE's databases Prowess/Accord. In addition, IBS also subscribes to business and research oriented online databases like Reuters Business Insights and Marketline.

Strong Industry Interface

IBS has a strong, active and growing interface with business and industry, with experts from a range of leading companies delivering regular guest lectures, and serving as members of various advisory boards.



SUMMER INTERNSHIP PROGRAM

ICFAI Business School is unique in its approach towards practical training. IBS designed Summer Internship Program (SIP) for 10-14 weeks and integrated it into the curriculum. IBS felt that this approach was necessary as most of the students joining a management program in India have no work experience and therefore limited exposure to the corporate environment through SIP would make them better equipped to take on the real-life business challenges.

Unlike most other B-Schools, SIP is an integral part of the curriculum at IBS with close supervision from the faculty. SIP was institutionalized as a very important process that provided a platform for the students to tackle real-life projects. The 10-14 weeks format, gave enough scope for the students to learn more by taking and completing a meaningful, value-added project for the company. SIP emphasized rigorous faculty monitoring system ensuring that the projects are done by the students to the satisfaction of the senior management of the company. Such efforts have strengthened IBS' relationship with the industry and paved the way for pre-placement offers.

MENTORSHIP PROGRAM

IBS offers a mentorship program to students, both by Faculty and Alumni members. The faculty members mentor students throughout the program. The Faculty and Alumni Mentors advise them on academics, picking suitable electives to advance their careers, enhance their education and build their networks. Faculty members meet students once a fortnight.

SCHOLARSHIPS & STUDENT ASSISTANTSHIPS

Admission Scholarships

IBS offers scholarships to top performers of **IBSAT** 2024

- IBSAT Top Performers
- Wards of Defence & Paramilitary Personnel (In-service & Retired)
- Physically Challenged
- Wards of IBS Alumni

Student Assistantships

IBS offers Digital Marketing Assistantships with stipend to students who have flair for digital and social media.



RESOURCES

Academic Infrastructure

Lecture theatres and classrooms are designed to facilitate the case pedagogy that IBS has adopted. All lecture theatres and classrooms are networked, Wi-Fi enabled, equipped with interactive smart boards along with audio visual tools to enhance the teaching / learning experience.

Faculty Resources

The campus has a large and well qualified faculty pool comprising of mostly doctorates with rich industry experience. The faculty members are involved in research, case development, executive development programs and consultancy.

Computing Facilities

IBS Campuses are equipped with latest state-ofthe art technology of computer network with high speed internet bandwidth varying from 500 MBPS to 6 GBPS. The network is secured with next generation firewalls. All the campuses have exclusive subscription of Microsoft products like, Windows 11, MS Office, SQL Server, Anti-Virus etc. Teaching Labs are licensed with SAP, SPSS, SAS. Bloomberg Terminals installed to provide latest data, analytics, news and updates on Financial Markets. The latest addition to these Labs is Artificial Intelligence Lab which will enables students to have hands-on experience on Al.

Library Facilities

The N J Yasaswy Memorial Library with a built-up area of 50,500 Sq. ft. is equipped with latest software packages and large collections of books, CDs, videos, Indian and International journals; magazines and research reports, relating to management and allied subjects. IBS subscribes to several academic online databases like EBSCO business source complete, Econlit, Science and Technology, Emerald management extra, Science Direct (Business Management, Econometrics, Economics and Finance), ProQuest, JSTOR, Annual Reviews (Science and Technology), J-gate (Science and Technology) and Cabells directory; industry databases like CMIE (including Prowess, CapEx, Economic Outlook and Industry Analysis Survey) and Capitaline and business and research oriented online databases like Marketline, Prime Data Base and EPWRF Data Sets. The library is fully supported by the IT infrastructure

Hostels

Hostel facilities are available to all MBA students at IBS Hyderabad and IBS Jaipur. At all other IBS campuses, accommodation is provided by service provider.



Sports & Recreation Facilities

Sports play a vital role in all-round development of students. A wide range of indoor games like Squash, Badminton, Carrom, Chess etc., and outdoor games like Cricket, Football, Volleyball, Basketball, Tennis etc., are available. A dedicated Gym facility is available at all Campuses.



HealthCentre

IBS Hyderabad has a clinic in the campus with doctors and paramedical support staff. At all other IBS campuses, doctor along with their staff will work for two days at the campuses. In case of medical emergencies the students are taken to the nearest leading corporate hospitals.

Bloomberg Terminals



IBS is one of the few B Schools in the country to have a dedicated Bloomberg Lab with multiple terminals. Sitting on the desks of 350,000 of the world's most influential decision-makers, *Bloomberg Terminal* is an essential tool for success in financial markets. It connects market participants to ground-breaking realtime and global data, Industry and Company-wise analytics, latest information about global markets. The use of Bloomberg terminals has revolutionized the role of analysts in any industry.

As a subscriber, students of any of the IBS campuses can access the Bloomberg Terminals and work on data and trading tools from any internet-connected PC or mobile device. They can complete globally accepted BMC, ESG and Finance Fundamentals certifications to enhance their job prospects.

Through hands-on learning on the Bloomberg terminal students develop analytical skills, explore data and learn real-life skills through not only live sessions in Bloomberg Lab but also through

group projects in Finance Electives. In the process they gain expertise to use critical analytical functions that are built- in the terminal, to conduct economic research and analysis using a wide range of pre-built and existing analytical models, and learn how to build and manage Portfolios of Equities, Mutual funds and Commodities.

IBS students participate in global online competitions held by Bloomberg and get unlimited access to their Reports and training videos. It truly provides finance specialization students with a cutting edge skill set to be hired by top corporates.

STUDENT CLUBS

The student community at IBS is truly diverse. Students come from different states, social and cultural backgrounds, and all walks of life. They become a part of the IBS community, and get an unparalleled exposure to different cultures, languages, and ways of living. There are several student clubs at IBS campuses, which are managed by IBS students themselves and cater to all segments of life. Each student body (be it a club, chapter, committe, cell or society) has the club members who are the primary stakeholders to manage it. Each student body has a Faculty Mentor and Coordinator-Student Activities, to help and guide them, when needed. Student clubs form a unique combination of co-curricular and extra-curricular activities, which help in shaping the knowledge and overall personality of a student and management courses that the students study.

Throughout the academic year, various clubs conduct numerous events and encourage participation in competitions.

A conscious thought goes into the classification of the clubs; for example, we have domain-specific clubs, such as the Finance club, HR and Leadership Club, Marketing Club, IT and Operations. Domain-specific clubs focus on domain-specific skill development. Some clubs are multidisciplinary, like the Consulting Club, where the students, with the help of a faculty mentor, take up live projects from the industry and execute and deliver these projects to the corporates free of cost. Through this, students get to learn by doing.

The Data Analytics Club, which is also multidisciplinary, wherein the students learn the latest trends in Data Analytics. Students learn data modeling tools and take part in interactive quizzes. Entrepreneurship Cell is another multidisciplinary club; students interested in taking up entrepreneurship as a career or in the future



participate in this club. This club brings successful young entrepreneurs to the institute and facilitates student interaction. The domain and multidisciplinary clubs are curriculum clubs related explicitly to the management courses that the students study. In addition, there are extracurricular clubs that help in the holistic development of the students.

CASE-BASED LEARNING

IBS is one of the few institutions in India that has made case studies a critical component of its curriculum.

Almost all the courses at IBS are taught through case studies - the case studies being tailor-made to the requirements of different areas and topics. Student evaluation is based on class participation and written reports. Students go through the cases individually, discuss in small groups and participate in the case discussion in the class. Both Indian and international case studies are used extensively.

IBS, Hyderabad has an in-house Case Research Center that develops case studies on contemporary topics. These case studies based on Indian and International organizations are used extensively in the programs at IBS Campuses. IBS case studies have won recognition at various international case writing competitions. Close to 300 case studies from the Case Research Center have featured in international textbooks like Crafting & Executing Strategy: The Quest for Competitive Advantage: Concepts and Cases, 21st Edition (McGraw-Hill Education), Strategy: An International Perspective (Cengage Learning, USA), International Management: Managing Across Borders and Cultures, Text and Cases, 9th Edition (Pearson, USA), Exploring Corporate Strategy (Financial Times/Prentice-Hall), Strategic Management (Thomson Learning), Strategic Management: A Casebook (Ivey Publishing), International Business (McGraw-Hill Irwin), Strategic Management Competitiveness and Globalization: Concepts and Cases (Thomson Southwestern), Strategy: An International Perspective (Cengage Learning - Europe, Middle East & Africa [EMEA]).

In addition, IBS Hyderabad has a licensing arrangement with Harvard Business School Publishing to use HBS cases which are also shared with all IBS Campuses.





Admission Modalities



Eligibility

Graduation (any discipline) with 50% and above marks with medium of instruction as English.

All applicants should have completed a minimum of 15 years of education (10+2+3 or 10+2+4 basis).

Candidates not meeting the eligibility criteria of English medium in graduation have to submit the TOEFL / NELT / IELTS score by May 31,2025.

Applicants in their final year bachelor's degree course are also eligible to apply, provided they complete their graduation requirements (including practical examinations / viva / assignments) before May 31, 2025.

The admission will remain provisional until they produce marks sheets and degree certificates establishing their eligibility.

The last date for submission of proof of graduation is **November 01, 2025.** Eligibility criteria will be checked from August, 2025 onwards. Hence, the onus of ensuring that they satisfy the eligibility criteria rests solely with the candidate.

Admission Procedure

The candidates seeking admission to **MBA Program** at IBS Hyderabad, IBS Bengaluru, IBS Dehradun, IBS Jaipur and **PGPM (Post Graduate Program in Management)** program offered by IBS Ahmedabad, IBS Gurgaon, IBS Kolkata, IBS Mumbai and IBS Pune have to appear for IBSAT 2024.

IBSAT 2024

IBSAT is an online aptitude test conducted on Computer Based Test (CBT) format by The ICFAI Foundation for Higher Education (Deemed-to-be-University under Section 3 of UGC Act 1956), for students seeking admission to the MBA/PGPM Program.The test is of 2 hours duration.

Scores from 2022 onwards of GMATTM/ CAT/NMAT by GMACTM /XAT are accepted in place of IBSAT 2024.

Selection Briefings

Selection briefings are conducted for the qualified candidates in 60 cities across the country to clarify various aspects related to the programs of IBS.

MBA / PGPM Program ICFAI Business School

Selection Process

The candidates who qualify on the basis of IBSAT/ GMAT[™] /CAT/NMAT by GMAC[™] /XAT are called for selection process in February/March 2025. The final selection is based on performance in Micro Presentation, Personal Interview and the past academic performance (performance in ClassX, ClassXII and graduation).

IBSAT 2024- Important Dates		
Application Submission	July 01, 2024 – 3 rd Week of December 2024	
TEST	28-29 December 2024	
Results	I st Week of January 2025	
Selection Briefings	2 nd Week of January 2025	
Selection Process	February/March 2025	

Campus	Admission Fee	Program Fee
IBS Hyderabad		₹16,21,000
IBS Bengaluru		₹12,25,000
IBS Dehradun		₹ 6,22,000
IBS Jaipur	₹ 80,000	₹ 7,21,000
IBS Ahmedabad		₹ 8,29,000
IBS Gurgaon		₹ 8,29,000
IBS Kolkata		₹ 8,29,000
IBS Mumbai		₹ 8,29,000
IBS Pune		₹ 8,29,000

At IBS Dehradun & IBS Jaipur the total program fee including admission fee applicable for domicile and non domicile students is as follows:

Campus	For Non-Domicile Students	For Domicile Students
IBS Dehradun	₹ 7.02 Lakhs	₹ 6.52 Lakhs
IBS Jaipur	₹ 8.01 Lakhs	₹7.51 Lakhs

In addition, students have to pay ₹10,000 as refundable Caution Deposit along with the 1st Installment of Fee. Living expenses are extra.

Students are expected to have their own laptops at the time of reporting to IBS.

Commencement of Classes May 15, 2025

Contact

For any clarification on program, eligibility, admission etc, the candidates may contact IBS Admissions Office only on the email ID: ibsat@ibsindia.org

Admissions Officer

IBS Admissions Office # 65 Nagarjuna Hills, Punjagutta, Hyderabad – 500082, Telangana State Tel: 040-23440963

Toll Free No: 1800 425 55 6677 (Mon - Fri 9.30 am - 5.30 pm)

E-mail: ibsat@ibsindia.org

IBS CAMPUSES

IBS Hyderabad

IBS Bengaluru

IBS Dehradun

IBS Jaipur

IBS Ahmedabad

IBS Gurgaon

IBS Kolkata

IBS Mumbai

IBS Pune



IBS ICFAI Business School



The Campus

The lush green campus at Hyderabad is spread over 92 acres with a built-up area of over 16 lakh sq.ft. The campus is fully residential, Wi-Fi enabled and equipped with state-of-the-art facilities. ICFAI Business School (IBS), Hyderabad (Faculty of Management) is a constituent of the ICFAI Foundation for Higher Education (IFHE).

Since its establishment in 1995, IBS has grown impressively and achieved widespread recognition from business and industry, academic circles and professional bodies.

IBS offers high-quality programs in different areas of management to a cross-section of students, executives and professionals across India. IBS is reputed for innovative program design and delivery, quality courseware, personalized instruction, strong industry interface, research, consultancy and publications. IBS, Hyderabad has a growing alumni base of around 21,200 who are currently pursuing fast track careers with 1,000 plus companies in India and abroad.

NIRF Ranked the University 40 on Overall basis among Management Institutes all over India (2023).



ICFAI Foundation (Deemed-to-be University under Section 3 of the UGC Act, 1956) Category I Autonomous Institution • Accredited by NAAC with 'A++' Grade

The ICFAI Foundation for Higher Education is declared as a deemed-to-be-University established under section 3 of UGC Act, 1956. It has evolved a comprehensive student-centric learning approach consisting of several stages, designed to add significant value to the learner's understanding in an integrated manner, covering relevant knowledge, practical skills and positive attitudes.

PROGRAMS OFFERED AT IFHE HYDERABAD

ICFAI Business School (IBS)

(Faculty of Management)

BBA BBA 4 yrs with Honors
BBA 4 yrs Honors with Research
MBA PhD
Executive MBA

IcfaiTech

(Faculty of Science & Technology)

B.Tech I B.Sc (Mathematics)
B.Sc (Physics) | M.Tech
Ph.D in Basic Sciences & Engineering

ICFAI Law School

(Faculty of Law) | BBA-LLB (Hons.) | BA-LLB (Hons.) | LLM | Ph.D (Full-time & Part-time)

ICFAI School of Architecture

B.Arch

ICFAI School of Social Sciences (Faculty of Social Sciences)

BA Economics | MA Economics | Ph.D Economics

B.Com B.Com 4 yrs B.Com 4 yrs Honors with Research

$IBS|_{{}_{\textbf{Hyderabad}}}^{\textbf{ICFAI}} \text{Business School}$

RANKINGS & ACCREDITATIONS



IBS, Hyderabad is accredited by the prestigious Association to Advance Collegiate Schools of Business (AACSB). AACSB accreditation is globally synonymous with the highest standards of achievement for business schools. Less than 5% of business schools worldwide have met the rigorous standards for this significant achievement.





on Overall basis among Management Institutes all over India (2023)

Rankings / Ratings / Awards	Magazine/Agency
#11 among top private B Schools in India	Business India Best B School Survey 2023
# 2 in South Zone Private Business Schools	Times B School Ranking Survey 2024
# 6 amongst all India Private B Schools	Education World Best B School Ranking Survey 2024
A*** at National Level A*** at State Level	CRISIL
One of the first business schools to be re- accredited by SAQS (South Asian Quality Standards), AMDISA, in 2020 valid till 2025.	AMDISA



THE ICFAI FOUNDATION FOR HIGHER EDUCATION



Rankings / Ratings / Awards	Magazine/Agency
#160 in Top Universities in Southern Asia	QS Asia Rankings 2023
# 1 among Top Private Universities in Telangana	Careers 360 University Ranking Survey 2024
# 4 in India Best Private Universities	Education World Higher Education Ranking 2023
# 1 in Private Universities in Telangana	India Today – MDRA Best Universities Survey 2023
"Leading University in Innovation & Entrepreneurship"	19th World Education Awards 2021 - Elets Technomedia
Performance Excellence Award	The Indian Institution of Industrial Engineering (IIIE), Navi Mumbai

TIMES B-SCHOOL RANKING SURVEY 2024					
ICFAI Business School (IBS), Hyderabad					
	nk among Top Is (Govt. & Pvt.)	Top 50 Private Institutes		Top 20 South B-Schools (Govt. & Pvt.)	
2024	2023	2024	2023	2024	2023
6	6	3	3	2	I





ACADEMIC NETWORKING AND COLLABORATIONS

IBS, Hyderabad strives to ensure that its students receive an international quality learning experience. In this endeavour, IBS, Hyderabad has received accreditations and collaborations from leading national and international institutions and professional bodies.



IBS, Hyderabad is a member of:

- The Association to Advance Collegiate Schools of Business (AACSB), USA
- Accreditation Council for Business Schools and Programs (ACBSP), USA
- The European Foundation for Management Development (EFMD), Belgium
- Association of Management Development Institutions in South Asia (AMDISA), India
- The Association of Asia Pacific Business Schools (AAPBS), Korea





Networking with International Academic Institutions			
BENTLEY MARY	Bentley University, MA, USA		
	Syracuse University, NY, USA		
MEMPHIS	University of Memphis, Tennessee, USA		
DELAWARE	University of Delaware, USA		
	University of Newcastle, Australia		
Mason	George Mason University, Washington DC		
	University of Maryland, Washington DC		
	Virginia Commonwealth University		
WISTERN	Western Connecticut State University		
	Industry Collaborations		
Image: NSE	National Stock Exchange		
BSE	Bombay Stock Exchange		
INTELISCOUP	Intelligroup		
0	Indian Railways		
Ġ	Indira Gandhi Institute of Development Research (IGIDR)		
	The Indian Econometric Society (TIES)		
	National Bank for Agriculture and Rural Development – NABARD		
NMDC	National Mineral Development Corporation (NMDC)		
aller .	National Institute of Agricultural Extension Management (MANAGE), Rajendranagar, Hyderabad, India		
WE	Women's Environment and Development Organization (WEDO) Bangladesh		
۲	Kerala Institute of Local Administration (KILA), Thrissur, Kerala		
IBM	IBM Global University Programs ("IBM Corp")		
•	State Bank Institute of Rural Banking, Hyderabad		

Ph.D PROGRAM IN MANAGEMENT

(Full-time & for Working Executives)

IBS Hyderabad offers full-time Ph.D in Management Program with specializations in Marketing, Finance, Operations and HR; and Ph.D in Economics Program, separately. The fulltime Ph.D Programs are designed for students interested in management teaching, research, and consultancy.

Program Structure

The program has five phases and can be completed in four years.

- Course Work, Research Projects and Workshops
- Ph.D Qualifying Examination
- Progress Seminars
- Thesis Proposal
- Thesis Work

The objective of the coursework is to impart scholarship and to equip the student with the latest developments in the discipline, including the tools of research. In the first year the student takes 8 courses. They consist of Seminar Courses, Inter-disciplinary Courses, and Research Methods. The course work paves the way to develop Doctoral Thesis Work. The performance of the students in each stage is assessed by means of continuous evaluation throughout the semesters.

Candidates who don't possess an MBA degree, but possessing PG in any allied disciplines, have to attend first year MBA courses as a prerequisite to proceed to the Ph.D Program.

Features of the Program Associateship

During the program, the students will be associated with senior faculty members who are engaged in teaching, research, consultancy, and institutional development.

Summer Research Project

Students will do a 3-month summer research project in their area of specialization under the guidance of a mentor and will present a research seminar before he/she takes the Ph.D qualifying exam. The objective of this is to ensure that the student is exposed to research writing leading to a future publication.



Visiting Scholar Program (VSP)

After successful completion of Ph.D qualifying examination, in the third year of the program the students are eligible to spend 5 months abroad under the Visiting Scholar Program (VSP) on self-supported basis. The main objective of the VSP is to make sure that these candidates get exposure to the teaching and research environment in an international context. The universities with which IBS has tied up are:

- McCallum Graduate School of Business, Bentley University, Waltham, MA, USA
- Martin J. Whitman School of Management, Syracuse University, Syracuse, New York, USA
- Macquarie University, Sydney, Australia
- The College of Business Administration, University of Toledo, Toledo, Ohio, USA
- University of Memphis, Tennessee, USA
- Spears School of Business, Oklahoma State University, USA
- Flinders University, Australia

Fellowship / Stipend for Full- time Ph.D. Program

Pre-PhD students admitted into the first year of the MBA program will be given a fellowship of ₹ 20,000 (Rupees Twenty thousand only) per month and free accommodation. All students admitted into the Full-time Ph.D program will be given a fellowship of ₹ 25,000 (Rupees Twenty Five Thousand only) per month and free accommodation in the first year only.

After passing the Ph.D qualifying examination, the students will be paid a fellowship of ₹ 35,000 (Rupees Thirty-Five Thousand only) till the student defends the thesis proposal. Stipend of ₹ 40,000 (Rupees Forty Thousand only) per month will be paid to the student, after successful defense of thesis proposal and up to the completion of four years of Ph.D Program or completion of Ph.D Thesis, whichever is

earlier.

In lieu of this fellowship, the students may be required to provide support for teaching / research / administrative activities of the University for up to 10 hours a week.

Α professional development grant of ₹ 20,000 per annum is also provided to the students for the four years, for attending conferences, workshops and seminars. On successful defense of the Ph.D thesis by the students, they can pursue their career in any organization of their choice. However, such candidates may also opt to apply to IFHE or any of its sponsor/ constituent/affiliate/ associate organizations and their request may be considered for a position of faculty at a suitable pay package, under a separate offer of appointment based on their educational background, performance in the Ph.D Program and availability of vacancies. In the event, the student withdraws from the program, the student is liable to refund the stipend and the program fee provided as financial assistance by IBS.

Part-time Ph.D. Program in Management

IBS Hyderabad offers Ph.D Program for working executives in Management with specializations in Marketing, Finance, Operations and HR. The Parttime Ph.D Program in Management is designed for practicing corporate executives, faculty members & research scholars who are aspiring to become thought leaders in the domain of academic research.

Ph.D program for working executives works in a similar manner as the full-time program. The course work is completed over a period of two years and the candidate is expected to make eight visits to campus for 9 days each in a quarter during the first two years. The process of Qualifying Examination, Thesis Proposal and Thesis Defense are the same as the Full-time Ph.D Program.



ADMISSION MODALITIES Ph.D PROGRAM (MANAGEMENT)

Eligibility

- Graduation (any discipline) with 50% and above marks with English as a medium of instruction AND
- Post Graduation in Management (Full time) with specialization in Marketing, Finance, Human Resource Management and Operations from an UGC approved University with 55% and above marks);

OR

 Post Graduation (Full-time) in Economics/ Commerce/Psychology/Sociology/ PublicAdministration/Statistics/Mathematics/ or in an allied discpline from a UGC recognized University in India or abroad with 55% and above marks. Candidates who are offered admission are required to undertake the first year MBA courses as a prerequsite to continue in the Ph.D program.

OR

 Professional qualification like CFA/CA/CWA/CS with 55% and above marks.

Admission Procedure

Candidates seeking admission to Ph.D Program in Management (Full time/ Part time) offered by IBS Hyderabad have to appear for IBSAT 2024.

IBSAT 2024

IBSAT is conducted by The ICFAI Foundation for Higher Education (deemed-to-be University under Section 3 of UGC Act 1956), for students seeking admission to the MBA / PhD programs of IBS, Hyderabad. IBSAT 2024 is an aptitude test based on Computer Based Test (CBT) format. The test is of 2 hours duration.

Scores from 2022 onwards of GMATTM/CAT/ NMAT by GMACTM/XAT are accepted in place of IBSAT 2024.

IFHE Alumni, MPhil Degree holders and UGC NET qualified candidates are exempted from IBSAT 2024.

Selection Process

The candidates who qualify on the basis of IBSAT/ GMAT[™]/ CAT/NMAT by GMAC[™]/XAT are called for Selection Process at IBS Hyderabad in February /March 2025. The final selection is based on performance in Micro Presentation and a technical cum Personal Interview along with past academic performance.

IBSAT 2024- Important Dates			
Application Submission	July 01, 2024 – 3 rd week of December 2024		
TEST	December 28-29, 2024		
Results	I st Week of January 2025		
Selection Briefings	2 nd Week of January 2025		
Selection Process	February/March 2025		

Fee

All the Ph.D students who have been offered admission have to a pay \gtrless 40,000 towards admission fee.

The fee for the 4 year Ph.D Program (Full time/ Part time) is ₹ 1.20 lakhs per annum. The semester fee of ₹ 60,000 per semester is waived off for the full time students, subject to satisfactory academic performance.

Part time Ph.D students will have to pay a semester fee of \gtrless 60,000 per semester for 8 semesters/4 years.

The full time Ph.D students will be paid stipend of \gtrless 25,000 per month in the first year. It would be increased to \gtrless 35,000 per month subject to passing the Ph.D qualifying examination and is further increased to \gtrless 40,000 per month subject to successful defense of the Ph.D proposal up to the completion of four years of Ph.D Program or completion of Ph.D Thesis, whichever is earlier.

Accommodation

Free single on-campus accommodation is provided in the first year. The candidates are allotted individual non AC rooms with a common wash room facility.

Commencement of Classes

June 1, 2025.

Contact

For any clarification on program, eligibility, admission etc., the candidates may contact IBS Admissions Office only on the email ID: ibsat@ibsindia.org.

Admissions Officer

IBS Admissions Office # 65 Nagarjuna Hills, Punjagutta, Hyderabad – 500082, Telangana State Tel: 040-23440963 Toll Free No: 1800 425 55 6677 (Mon - Fri 9.30 am - 5.30 pm) E-mail: ibsat@ibsindia.org

www.ibsindia.org

CASE-BASED LEARNING@ IBS HYDERABAD

Almost all the courses at IBS are taught through case studies - the case studies being tailor-made to the requirements of different areas and topics. Student evaluation is based on class participation and written reports. Students go through the cases individually, discuss in small groups and participate in the case discussion in the class. Both Indian and international case studies are used extensively.

IBS, Hyderabad has an in-house Case Research Center that develops case studies on contemporary topics. These case studies based on Indian and International organizations are used extensively in the programs at IBS Hyderabad. IBS case studies have won recognition at various international case writing competitions. Close to 300 case studies from the Case Research Center have featured in international textbooks like Crafting & Executing Strategy: The Quest for Competitive Advantage: Concepts and Cases, 21st Edition (McGraw-Hill Education), Strategy: An International Perspective (Cengage Learning, USA), International Management: Managing Across Borders and Cultures, Text and Cases, 9th Edition (Pearson, USA), Exploring Corporate Strategy (Financial Times/Prentice-Hall), Strategic

Organizations

Ernst & Young Advisory Ltd, Hungary McKinsey & Company, USA Boston Consulting Group, USA KPMG Slovensko spol.s r.o., Slovakia (Slovak Republic) Booz & Company, Japan Hewlett Packard, USA Johnson & Johnson, USA M&C Saatchi, United Kingdom Bain & Company Korea, Inc. Booz & Company, Russia PricewaterhouseCoopers South Korea Deloitte & Touche, France Goldman Sachs, USA HayGroup, USA Bain & Company Germany, Inc., Germany Novo Nordisk A/S, Denmark Bain & Company, Inc. United Kingdom Quartz + Co, Sweden Tata Management Training Center, India SCBernstein LLC, USA CIMA Chartered Institute of Management Accountants, United Kingdom The Chartered Institute of Marketing, United Kingdom F. Hoffmann-La Roche AG, Switzerland The Customer Framework, United Kingdom Swiss Finance Institute, Switzerland FUNITEC - La Salle, Spain Oxford Strategic Marketing, United Kingdom XanEdu Publishing Services, USA Monday Morning srl, Italy International Air Transport Association, Switzerland MCI Management Center Innsbruck, Austria Corporate Transformations Limited, Kenya Serta International, USA British Telecom, United Kingdom Coca-Cola, USA Eli Lilly, USA Alltech, USA Deutsche Bank AG, Germany Procter & Gamble, USA Caterpillar S.A.R.L., Switzerland Samsung Economic Research Institute, Korea Republic Of Siemens AG, Germany Cadbury Schweppes, United Kingdom Warner Home Video, USA Churchill Insurance, United Kingdom

Management (Thomson Learning), Strategic Management: A Casebook (Ivey Publishing), International Business (McGraw-Hill Irwin), Strategic Management Competitiveness and Globalization: Concepts and Cases (Thomson Southwestern), Strategy: An International Perspective (Cengage Learning - Europe, Middle East & Africa [EMEA]).

In addition, IBS Hyderabad has a licensing arrangement with Harvard Business School Publishing to use HBS cases.

Users of IBS Case Studies

Cases developed by IBS Case Research Center are used by 890 institutions in 90 countries.

The following is a partial list of regular users of case studies developed by IBS faculty:

Universities / Business Schools

HEC Montreal, Canada Oxford Said Business School Limited, United Kingdom Cambridge Judge Business School, United Kingdom Amsterdam Business School, Netherlands London Business School (LBS), United Kingdom London School of Economics & Political Science (LSE), United Kingdom Helsinki School of Economics, Ireland Yale University, USA HEC Paris, France SDA Bocconi School of Management, Italy HEC Geneva, Switzerland Manchester Business School (MBS), United Kingdom Massachusetts Institute of Technology (MIT), USA Melbourne Business School, Australia Michigan State University, USA Middlesex University, United Kingdom China Europe International Business School (CEIBS), China New York University (NYU), USA Concordia University, Canada Copenhagen Business School, Denmark University of Oxford, United Kingdom Thunderbird School of Global Management, USA Cranfield University, United Kingdom Hong Kong University of Science and Technology (HKUST), Hong Kong IIM Ahmedabad, India Berlin School of Creative Leadership, Germany Berlin School of Economics and Law, Germany Bern University of Applied Sciences, Business & Administration (BFH), Switzerland Cardiff Business School, United Kingdom Cardiff University, United Kingdom Ernst & Young Academy of Business, Poland ESIC Business & Marketing School, Spain Frankfurt School of Finance & Management, Germany IESE Business School, Switzerland Loyola Marymount University, USA IIM Kolkata, India IIM Lucknow, India Indian School of Business, India **INSEAD**, France

Monash Business School, Australia

"I would like to congratulate ICMR on the excellent selection of cases available for students, professors and authors. The selection encompasses cases with a range of geographic locations, business topics, and cultural issues. I have been particularly pleased with the willingness of the ICMR case authors to update and tailor cases to my needs."

Helen Deresky, Professor Emerita, State University of New York, Plattsburgh, NY; Author of International Management: Managing Across Borders and Cultures, 7ed. (Upper Saddle River, NJ: Prentice Hall, 2011).

RESEARCH & PUBLICATIONS

The Case Research Center (CRC) is a center of excellence at IBS, Hyderabad developing high quality internationally benchmarked case studies. The case studies are marketed under two brands – IBS Center for Management Research (ICMR) and IBS Case Development Center (IBSCDC). A dedicated and dynamic team works toward fulfilling the institution's mission of developing high quality case studies.



International Awards Won by Case Research Center

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Case Research Center (CRC)

- As of April 2024, IBS CRC has close to 7000 cases of which 6000 are in digital flipbook format. More than 900 B-schools from over 80 countries use the CRC cases, with about 90% of them from outside India (mostly from North America and Europe).
- IBS CRC has seven of its authors featuring in The Case Centre's (UK-based world's largest repository of case studies) Top 50 Bestselling Case Authors' List for 2022-23. This is next only to Harvard Business School with eight authors. Among the Top 10 bestselling authors in the world, three are from IBS-CRC. Other authors in the Top 50 list include professors from Harvard, INSEAD, IMD, Stanford, etc. CRC ranks second in the world, next only to Harvard Business School, in The Case Centre Impact Index 2023 which ranks organizations based on the global reach and impact of their case writing.
- During the last five years IBS Faculty Members have published 1300 research papers in various reputed international and national referred journals of which 87 were in A*/A journals listed in Australian Business Deans Council and 322 were in Scopus listed journals.
- They also presented 34 papers in International Conferences and 416 papers in national conferences.

CRC distributes its case studies through the two websites : www.icmrindia.org and www.ibscdc.org



IBS CASES IN INTERNATIONAL TEXTBOOKS (A PARTIAL LIST)

- Managing Sustainable Business- An Executive Education Case and Textbook, Lenssen, Gilbert G., Smith, N. Craig, Spinger
- Foundations of Marketing, 8th edition, Dale Beckman, John Rigby, Thomson Nelson, Canada, 2003
- Strategic Management Competitiveness and Globalization: Concepts and Cases, 7th edition, Hitt, Ireland, -Hoskisson, Thomson Southwestern, 2007
- Strategic Information Systems Management, Kevin Grant, Ray Hackney, and David Edgar, 1st edition, Cengage Learning EMEA, 2009.
- Cases in Strategic Management: An Integrated Approach, 9th edition, Charles W.L. Hill, Gareth R. Jones, Cengage Learning, Inc. Nelson Education Ltd, 2009.
- Strategic Management and Competitive Advantage, 3rd edition, Barney-Hesterly, Prentice Hall, 2009.
- International Strategy, Susan Segal-Horn and David Faulkner, Cengage Learning EMEA, 2009.
- Strategy: Process, Content, Context, 4th edition, Bob de Wit and Ron Meyer, Cengage Learning EMEA, 2010.
- International Marketing, 3rd edition, Pervez Ghauri and Philip Cateora, McGraw- Hill Education, U.K., March, 2010.
- Strategic Management 10th edition, John Pearce, Richard Robinson, McGraw-Hill's publication, 2010.
- Business Ethics and Corporate Social Responsibility, Paul Griseri, Nina Seppala, Cengage Learning EMEA, 2010.
- Multinational Management, 5th edition, Cullen and Parboteeah, Cengage Learning, Inc./Nelson Education Ltd, 2010.
- Strategic Management Formulation, Implementation, & Control, 12th edition, Pearce & Robinson, McGraw-Hill / Irwin, January 2010.
- Strategic Management, Carpenter, Rice, Pearson Australia, 2010.
- Crafting and Executing Strategy: Concepts and Cases, Thompson, Peteraf, Gamble and Strickland, McGraw-Hill/ Irwin, 18th edition, 2011.
- Cases in Social Entrepreneurship and Sustainability, Volume 2, JostHamschmidt, Michael Pirson, Greenleaf Publishing, 2011
- Ethical Decision Making, Carolyn Ashe (ed), Cognella, Inc., Preliminary edition, 2013, USA.
- Strategic Management: An Integrated Approach Theory & Cases, I I th edition, Hill/Jones, Cengage Learning, 2013.
- Case Studies in Social Entrepreneurship and Sustainability, The Oikos Collection Volume III, 2013.
- Introduction to Business, Lesley Le Meunier-FitzHugh, 5th edition, Pearson UK Custom Book, 2013.

- Strategic Management: An Integrated Approach Theory & Cases, Charles Hill, Gareth Jones, Melissa Schilling, 11th edition, Cengage Learning, 2013.
- Strategy: Process, Content, Context, Bod de Wit and Ron Meyer, 5th edition, Cengage Learning EMEA, 2013.
- Strategy: Process, Content, Context, 5th edition, B De Wit, Cengage Learning EMEA, 2014.
- What's the Story? The Art of Writing and Communication, Beth Jannery and Daniel Walsch, Cognella, Inc, 2014.
- International Management: Managing Across Borders and Cultures, Helen Deresky, Pearson, 8th edition, 2014, USA.
- Strategic Management: Concepts and Cases, 12th edition, Arthur Hitt Ireland Hoskisson, Cengage Learning, USA, 2015
- Strategic Management and Business Analysis, 2nd edition, Dr Wyn Jenkins and Professor David Williamson, Routledge, 2015
- Organization Theory and Design, 12th edition, Richard L. Daft, 2nd edition, Cengage Learning/Nelson Education, 2015.
- A Guide to Problem Solving and Creativity, Ben Martz and Jim Hughes, Cognella, Inc, 2017
- Strategy: An International Perspective, 6th edition, Bob de Wit, Cengage Learning EMEA, 2017
- International Management: Managing Across Borders and Cultures, Text and Cases, 9th edition, Helen Deresky, Pearson, USA, 2017
- Business Creativity and Innovation, Leonard Alan Ferman, Cognella Inc , August 2018
- Cultural Influences on Global Marketing ,Constantine Polychroniou, Cognella Inc, August 2018
- Understanding Retirement Planning, Heather Castle, <u>Cognella Inc.</u> Sep 2018
- Acting Strategically, Thinking Critically: Concepts, Cases, and Tools for Business Students, Michael J. Merenda, Cognella Inc, Nov 2018
- Crafting & Executing Strategy, Arthur Thompson, Margaret Peteraf, John Gamble, A. J. Strickland III, McGraw Hills Education, 21st Edition 2019
- Strategy: An International Perspective, 7th Edition, B De Wit,Cengage Learning EMEA, 2020
- Crafting and Executing Strategy: Concepts, 23rd Edition, Arthur Thompson and Margaret Peteraf and John Gamble and A. Strickland, McGraw-Hill Education; 2022

CAREERS & PLACEMENTS

IBS has an impeccable track record of achieving excellent placements every year, with top companies visiting the campus to recruit its students. IBS has adopted a very systematic approach towards building the careers of its students through a Career Management Centre that plans and implements the placement activities throughout the year.

Career Management Centre (CMC)

The Career Management Centre operates under the overall guidance of a Director who leads a team of managers and executives.

CMC personnel network with more than 1000 top companies across the country every year and have developed strong relationships with them. This interaction with the industry equips the career management team to provide suitable career planning to the students. It also helps to increase recruitments and maintain strong industry contacts.

There has also been a steady increase in the compensation and the number of companies recruiting from IBS every year.

Key Activities of CMC

- Providing a strong foundation through pre-placement talks and workshops
- Personality development workshops
- Career counselling to students

Internships

The Summer Internship Program (SIP) combines academic inputs with practical training and offers industry-related, hands-on experience in various career opportunities. SIP also helps students gain future employment contacts by networking with potential employers.

Strong Industry Interface

Industry interaction programs are organized by CMC with a crosssection of professionals from various sectors and functional areas like financial services, marketing, human resource management, operations, information technology, etc. A range of professional development seminars are also organized with the industry, to facilitate regular job placements.

Placements - Class of 2024

The placement status for the Class of 2024 is given below. More than 161 leading recruiters have participated in the campus placements. IBS students are trained to be wellrounded professionals, and the placement record is adequate testimony to the fact.

Placements	
Class of	2024
Students Placed	94%
Average Salary*	9.71
Highest Salary*	
National	21.00
Average Salary* (Top 10%)	14.75
Average Salary* (Top 25%)	12.55

*₹in Lakhs



Prominent Recruiters at IBS Hyderabad (Class of 2023)

A One Advisory Services A.O. Smith India Accenture Acuité Ratings & Research Limited Aditya Birla Capital Limited (ABCL) Aditya Birla Fashion and Retail Limited ADP Limited Aggne Alight.com Anarock Property Consultants **ANZ Support Services** Arcesium Areteans Technology Solutions Arka Energy Arka Fincap ASK GROUP AWFIS Axis Bank Axis Treds (Invoicemart) Bajaj Allianz Life Insurance Bajaj Finserv Bandhan Bank Bank of America KPO BankofNewYorkMellon-BNY MELLON Bausch & Lomb India Pvt Ltd **Berger** Paints Birlasoft Blue Star Limited BlueStone Jewellery and Lifestyle Pvt. Ltd. Brandscapes Worldwide Brane Enterprises Pvt Ltd Capgemini Consulting Caspian Impact Investment Adviser Pvt. Ltd CBRE **Client Associates** CoffeeDay Beverages **Cognizant Technology Solutions** Commonwealth Bank of Australia Conde Nast Continental Coffee Private Limited **CoreEL** Technologies CRISIL Cushman & Wakefield CyberArc Darwinbox Digital Solutions **DE Shaw** Deepak Fertilisers and Petrochemicals Corp. Ltd Deloitte US India(Audit Services) Dhanyaayai Enterprise Pvt Ltd DIGIT eClerx **Ecoren Energy** Emkay Global Financial Services Ltd. EY India Factset Federal Bank Frootle

Gain.Pro GAJRA New Energy Pvt. Ltd. Gampa Alcoats Ltd **Genpact Analytics** Godrej Capital Limited Haldiram's Food Products HDFC Assest Management Company HSBC Bank **ICICI Bank** ICICI Home Finance Company Limited ICICI Prudential (AMC) ICICI Prudential Life Insurance Co. **IDBI** Bank IDFC First Bank **IIFL** Securities Infosec Ventures InfoVision, INRY (INTEGRHYTHM) Inspire Brands Global Invesco InvestAdvise Ironsides Advisory ITC Ltd. Paperboards & Specialty Papers Division **ITS Planners & Engineers** | K Tyre & Industries Ltd. | L Morison (India) Ltd Jones Lang LaSalle JP Morgan India Finance Center Kanerika Software Pvt. Ltd KEWAUNEE Labway India Pvt Ltd **KFin Technologies KIA Motors** Kotak Life Insurance Co. Ltd. Kotak Mahindra Bank **KPMG** India Krishika Advisory Lansum Enpoint Developers LLP Liberty General Insurance Limited Magma HDI General Insurance Company Mahindra Finance Make My Trip (I) Pvt. Ltd Medicover Hospitals Meritto- Formerly NoPaperForms Micron Technology Operation India Mobisy Technologies Pvt. Ltd. Monocept Moody's Corporation MSC (MicroSave Consulting) mymoneykarma Neo Group **NephroPlus** Netenrich Technologies Next Education Niva Bupa Health Insurance co Nucleus Software Optival health solutions Pvt

Oracle India Pvt. Ltd. Pine Labs POKARNA Engineered Stone Ltd. Policybazaar.com Prime Focus Technologies **Property Cloud** Protiviti PWC SDC Reliance Retail Ltd **Rhenus Logistics India Rockwell Industries** RUNO(Rutakshi Technologies) S & P Global Savills SBI General Insurance SBI Life Insurance Co. Ltd. SBI Mutual Fund Schneider Electric Shriram Finance Ltd Simplotel SMFG India Credit SoftTech Engineers Limited South Indian Bank Spandana Sphoorty Financial Services Spectraforce Technologies SpotDraft Squarepoint Capital SurveySparrow Private Limited Sutherland Global Services Swiggy [Bundl Technologies Private Limited] Syngenta Tata AIG General Insurance Tata Capital Tech Mahindra The 1% Club ThoughtSpot **TNS India Foundation** Trace Transcend Street India Pvt. Ltd TTK Prestige Group **TVS Motors** Ujjivan Small Finance Bank Unykloud Technologies VE Commercial Vehicles Ltd. Vedanta Verity Knowledge Solutions VS Lignite Power Private Limited W3Global India Pvt Ltd Webisdom Wells Fargo WIPRO Ltd Wise Acad Edtech Xanadu Realty **Xion Multiventures** YAMAHA Motors India **Zenoti** Zomato

IBS HYDERABAD ALUMNI



IBS, Hyderabad has a growing alumni base of around 21200 who are currently pursuing fast track careers with 1000 plus companies in India and abroad. Their success in the corporate arena is an eloquent testimony to their skills, abilities and hard work, as well as to the quality and rigor of business education at IBS. This extensive and fast growing alumni network is one of the strengths of IBS.

In addition to building the reputation of IBS with their success, the alumni remain in touch with each other and with their alma mater through the IBS Alumni Federation (IBSAF). IBS alumni are pursuing careers in the corporate world in various locations in Asia-Pacific, Australia, USA, Europe and Middle East.

IBSAF facilitates networking among alumni by organizing alumni reunions, class-meets and other related activities. It also assists alumni in lateral career movement and career development. IBSAF also creates opportunities for alumni to interact with current IBS Students.



IBS ICFAI Business School

Academic Leadership Team



Dr. K.S. Venu Gopal Rao Director



Prof. Srinivas Cheedi Director (Corporate Relations)



Dr. Sindhuja P N Dean (Academics)



Dr. Vikas Gautam Associate Dean (ACC)



Dr. M V Narasimha Chary Associate Dean (SSD)



Dr. D. Satish Area Coordinator (Finance)



Dr. D. Saravanan Area Coordinator (Operations)



Dr. Mukesh Kumar Mishra Area Coordinator (Marketing)



Dr. Mahesh Kumar Soma Area Coordinator (Soft Skills)



Dr. Ashok Kumar Goute Area Coordinator (HR)

Soft Skills



Dr. Mahesh Kumar Soma MBA. Ph.D



Dr. M. Showry PGDBM, M.Sc. (Psy.), UGC-NET, Ph.D HR



Prof. Vasundhara T M.Com., PGDM (PM&IR), ISTD Soft Skills



Dr. G. Geethanjali M.A (English), M.Ed, MPhil, Ph.D Soft Skills



Prof. Smita Kulkarni M.Sc., MBA Soft Skills



Dr. M. Bhaskara Rao

B.E. (Mech)(AU), PGDSQC&OR (ISI-K), PGDRM (IRMA), Ph.D HR



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Dr. Prerna Chhetri M.A (Applied Psychology), Ph.D

HR



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Dr. S. Raghavendra MBA (HR), UGC NET, Ph.D HR



Prof. Sindhu Ravindranath MBA (HR & Marketing), Soft Skills







Dr. Namrata Chatterjee M.Tech, Ph.D. HR



Dr. Niraj Kishore Chimote

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Dr. N. Akbar Jan Ph.D HR



Dr. Ashok Kumar Goute MBA, Ph.D HR



Dr. Mohd. Abdul Nayeem MBA, Ph.D HR



Dr. KBS Kumar MSc (App. Psy), Ph.D HR



Dr. Surajit Saha BE, MBA, Ph.D HR



Dr. Yamini Meduri B.Tech, PGDM-PM&HRD, MLL&LW, PGDID, Ph.D HR



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Dr. Sireesha Mamidenna Ph.D



Dr. Preshita Neha Tudu Ph.D HR



Dr. Anjali Rai MBA, PhD HR

HR



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Dr. K N Viswanatham MBA, Ph.D HR



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Dr. Vighneswara Swamy P M MBA, Ph.D Economics



Dr. Padmavathi V

MA, MPhil, PGDPR, FIII, Ph.D Economics



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Dr. Laila Memdani MA, PGDM, UGC-NET, SET, Ph.D Economics



Dr. Shylajan C S MA, Ph.D, PDF (IIM, Calcutta) Economics



Dr. Neeraj Kumar Ph.D Economics



Dr. Rashmi Ranjan Paital MA, MPhil & Ph.D



Dr Pooja Choudhary Ph.D (Economics)



Dr. Tallury Syama Sundar MA, MPhil, UGC-NET, Ph.D Economics



Dr. Aruna M MA, Ph.D Economics

Economics

Economics



Dr. I.R.S. Sarma Ph.D Economics



Dr. Sushanta Kumar Mahapatra MA, M. Phil, ECEM, PDF (Italy), Ph.D Economics



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Dr. Lagesh M.A. M.A, M.Phil, Ph.D Economics



Dr. Koti Reddy T MA, MPhil, Ph.D Economics





Dr. Harvinder Pal Singh

Ph.D Economics

Ph.D (Economics)

Economics



Prof. Sriram Rajann PGDBM, MIPL Marketing

Marketing



Dr. Dwarakanath Siriguppi MBA, Ph.D



Dr. Purna Prabhakar Nandamuri

MA, M.Sc., MBA, Ph.D Marketing



Dr. Sweta Singh MBA, Ph.D Marketing



Prof. G Madhavi MBA Marketing



Dr. K.S. Venu Gopal Rao MBA, Ph.D



Dr. Sudeepta Pradhan

M.Com, ML, Ph.D Marketing

Marketing



Dr. Mukesh Kumar Mishra MBA, Ph.D Marketing



Prof. Srikanth G K

BE, P.G.D. (IIFT) Marketing



Prof. Shailendra Singh Bisht MA, MBA Marketing



Dr. Mohandas J Menon M.Sc., Ph.D Marketing



Dr. Santosh Kumar Ph.D Marketing



Dr. Achyut Telang MBA, Ph.D Marketing







Dr. Rishi Dwesar MBA, Ph.D Marketing & Strategy



Dr. JSK Chakravarthi MBA, Ph.D Marketing



Dr. Debajani Sahoo MBA, Ph.D. Marketing



Dr. Gaurav Bhatt

MBA, UGC-NET, Ph.D Marketing and Strategy



Dr. Rashmita Saran MSc, MBA, MPhil, Ph.D Marketing



Dr. Amar Raju Ph.D Marketing







Dr. Jitendra Yadav Ph,D Marketing

Dr. Keerthi Police



Dr. Pradeep Krishnatray Ph.D

Prof. Rajashekhar Reddy P

MBA(ABM), Ph.D in Management (Marketing)

MBA

Marketing

Marketing & Strategy

Marketing & Strategy



Dr. Vikas Gautam MBA, MPhil, Ph.D Marketing



Dr Rhulia Nukhu Ph.D Marketing & Strategy



Dr. Anitha Acharya PGDBA, Ph.D Marketing and Strategy



Dr. Farrah Zeba MBA, UGC-NET, Ph.D Marketing & Strategy



Dr. Vikas Chauhan MBA, Ph.D., UGC NET- JRF Marketing



Dr. Saubhagya Bhalla Ph.D

Marketing and Strategy



Dr. Richa Gupta M.Com. MBA, UGC-NET, Ph.D Finance



Prof. T S Rama Krishna Rao MBA Finance

Finance



Dr. M V Narasimha Chary MBA, MA (Psy.), LLM, FIII, Ph.D.



Dr. Naseem Ahamed MBA, Ph.D

Finance

Finance

Dr. Satish D

PGDBA, M.Com, CFA, Ph.D



Dr. Srikanth Potharla M.Com., FCMA., Ph.D Finance and Accounting



Prof. Koya Raghu Nadh M.Sc (Chemistry), CAIIB, CFA (ICFAI) Finance



Dr. P. Bhanu Sireesha M.Com, MBA, Ph.D Finance



Prof. Padmavathi C M.Com., FCA Finance



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Dr. D. Sreenivasa Chary



Dr. Velagala D M V Lakshmi MBA (Fin.), MS (Fin.), CFA, UGC NET, Ph.D Finance



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Dr. K. Rajyalakshmi LLB, FCA, Ph.D



Dr. T Sita Ramaiah M.Com, M.Phill, PGDMM, Ph.D, Finance



Dr. Pavana Jyothi

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Finance

Finance

Finance



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Dr. Md Sikandar Azam M.Com, PGDIM, M.Phil, Ph.D Finance



Prof. Anita C MBA, CTM, UGC-NET Finance



Dr. Abhishek Sinha MBA, FRM, Ph.D Finance



Dr. Abdul Rishad MCom, UGC-NET JRF, Ph. D Finance



Dr. M. Anil Kumar Ph.D Finance & Accounting



Dr. Kameshwar Rao V.S. Modekurti M.Com., MBA, CFA, ACMA, Ph.D.

Dr. Sager Reddy Adavelli MBA, PhD, FDP (IIM-A) Finance



Dr. D.Srinivasa Rao MA, MBA, MS, Ph.D. Finance

Finance







Dr. Narender Miryala B Tach (Cham Enga) MBA LIGC N

B Tech (Chem. Engg), MBA, UGC-NET, Ph.D, CFA Level I, FRM L1. Finance









Ph.D Finance and Accounting



Dr. Rajneesh Ranjan Jha MBA, Ph.D Finance



Dr. Gattaiah Tadoori

M.Com, Ph.D., LL.B., CS (Inter) Finance & Accounting



Dr. Neetu Yadav M.Com, Ph.D. Finance and Accounting



Dr. Sindhuja P N Ph.D Operations & IT



Dr. Geeta Singh PGDM, Ph.D Finance



Dr. Suman Kolpula M.Com, MBA, MA (Economics), Ph.D. Finance



Dr. Dennis Joseph MBA, Ph.D Operations and IT



Dr. Shankha Sengupta MBA, Ph.D Operations & IT



Dr. Sashikala Parimi M.Sc. Ph.D

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Dr. Nikhat Afshan M.Sc., Ph.D

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Ph.D Operations & IT



Dr. C. Lakshmi Devasena MCA, MPhil., Ph.D Operations



Dr. Bijeta Shaw B.Tech., MBA, Ph.D Operations & IT



Prof. N Siva Prasad

Dr. Vishal Mishra

ME Operations & IT

MMS, Ph.D

Operations

39



Prof. Sandeep M.Tech (IIT Madras) Information Systems



Dr. J. Prince Vijai MBA, MPhil, UGC-NET/JRF, Ph.D Operations



Dr. Vaibhav Mishra B.Tech. (CS), MBA(IT & Operations), Ph.D Operations & IT



Dr. Shubhagata Roy MBA (Finance), UGC-NET, Ph.D Operations & IT



Dr. Santosh Kumar MBA, Ph.D, PGDAOR

Operations



Dr. Shailja Tripathi MBA (IT), Ph.D,-IT (Cloud Computing) Operations & IT



Dr. Hasanuzzaman Ph.D Operations & IT



Dr.Manish Kumar Ph.D

Operations & IT



Dr. Sumant Kumar Tewari Ph.D Operations & IT



Dr Nitesh Kumar Singh Ph.D Operations & IT



Dr. Rishabh Rathore Ph.D Operations & IT



Dr. Sayan Chakraborty Ph.D Operations & IT







Dr. Anusha Sreeram

MBA, Ph.D Operations



Dr. Jaipal Dhobale M.Sc.(Computer Applications) MBA, Ph.D

Operations & IT



Dr. Sanjay Fuloria

Ph.D Operations & IT



Prof. Suchismita Swain

Ph.D Operations & IT



Dr. Ramesh Kandela Ph.D Operations & IT





The Campus

The ICFAI Business School (IBS) Bangalore has remained an attractive destination for thousands of students from different parts of the country seeking a rich and rewarding experience. With a state-of-the-art campus off Mysore Road in Southwest Bangalore, the institute has excellent facilities for academic enrichment, professional development, and sports. In its vicinity, students have a lot of choices for housing depending on their preferences. A multi-speciality hospital, retail outlets, and restaurants near the campus are conveniences that the students value. The proximity of campus to NICE Road, an expressway, and the Namma Metro provide fast connections to the city's heart and beyond.

The inside of the campus is architecturally designed to take the shape of a loop. The spacious classrooms facilitate interaction between the students and the faculty. When not in class, the students meet in the food court over a quick snack or a leisurely lunch. The library has an extensive collection of periodicals, journals, and various books to support academic activity, including research. A health clinic with a doctor on duty remains open for faculty, staff, and students during working hours.

Bengaluru, home to the IT services industry, is the pride of India and a flourishing base for innovative start-ups. IBS benefits from access to a large pool of entrepreneurs and corporate professionals in the city. Students are happy to start their careers in Bengaluru, where abundant opportunities and dynamism coexist.



THE ICFAI FOUNDATION FOR HIGHER EDUCATION



The ICFAI Foundation for Higher Education is declared as a deemed-to-be-University established under section 3 of UGC Act, 1956. It has evolved a comprehensive studentcentric learning approach consisting of several stages, designed to add significant value to the learner's understanding in an integrated manner, covering relevant knowledge, practical skills and positive attitudes.

PROGRAMS

MBA

- Ph.D
- BBA





Rankings of IBS Bengaluru

CSR-GHRDC India's Best B-School Survey 2022-Ranking of Top Eminent B-Schools of Super Excellence.

ICFAI Business School Bengaluru-Ranked 3rd Place

Source: CSR November 2022 issue

Education World - EW India Higher Education Rankings 2023.

ICFAI Business School (IBS), Bengaluru-Ranked 40th and State Ranking (Karnataka)-Ranked 7th

Prominent Recruiters (a partial list)

A. K. Capital Services Limited Accenture Aditya Birla Finance Limited Aditya Birla Sun Life Insurance Company Limited Anand Rathi Arvind Smart Spaces Ltd ASA Corporate Catalyst(India) **AWFIS** BDO Bharat Financial Inclusion Limited(BFIL) **British Paints BuyerForesight** Care Health Insurance(Religare Health Insurance) Clix Capital CSB Bank Ltd. Cushman & Wakefield Deloitte US India(Audit Services)

DIGIT Everest Industries Ltd Factset Fiorano Software **FirstMeridian** Frootle Genpact Grihum Housing Finance H& R Johnson HDFC Bank Home First Finance India Pvt. l td Homelane Housiey **ICICI Bank** ICICI Lombard General Insurance Co ICICI Prudential (AMC) **ICICI** Prudential Life Insurance Co **IDFC** First Bank

In2 ITEBS Intime Solutions **IPSOS** Research Ironsides Advisory **IM** Financials Ketan Ventures Korn Ferry LODHA Group Make My Trip (I) Pvt. Ltd Myclassboard Educational Solut MyGate NIPPON Paint India Pvt. Ltd. Niva Bupa Health Insurance co NoBroker.com **OLA Electric** Oracle India Pvt. Ltd. **ORITUR** Technologies Pine Labs Planet Spark PNB Metlife Insurance **Property Cloud PWC SDC**

Radio City-Music Broadcast Pvt Ltd SBI Funds Management Pvt. Ltd. Securenow Spandana Sphoorty Financial Services Spectra Fuels StoreKing Sutherland Global SWIGGY [Bundl Technologies Private Limited] Tata AIG General Insurance Tata Capital Tata Play Fiber Ltd Team Computers Trinamix Inc TRU Dwellings Pvt Ltd. Unicharm India USDC Global Utthunga Technologies VE Commercial Vehicles Ltd.

Placements

Class of	2024
Students Placed	93%
Average Salary*	7.41
Highest Salary*	-
National	10.00
International	13.50
Average Salary* (Top 10%)	10.50
Average Salary* (Top 25%)	9.35

*₹in Lakhs



Academic Leadership Team



Prof. Muddu Vinay Director-Pro Vice Chancellor



Dr. R Harish Dy. Director



Prof. J Venkataraman Director (Corporate Relations)



Dr. Manisha Singh Dean (Academics)



Prof. Surjyabrat Buragohain Dy. PCO



Prof. Leena Sidenur Dy. ACO



Dr. Geetha V Sharma Dy. PCO





Prof. Muddu Vinay MSc., Ph.D Pro VC, IFHE Off-Campus, Bangalore



Dr. Bharathi S Gopal

MBA, M.Phil. Ph.D Associate Dean Associate Dean & Area Head - Marketing & Strategy and Coordinator - CRC



Prof. J Venkataraman BE (Mechanical), MBA (Operations Mgmt) Director - Corporate Relations, PCO



Dr. Manisha Singh M.Com, MBA, Ph.D Dean Academics and ACO



Prof. Leena Sidenur

B.E, PGDBA (BITS, Pilani) Associate Dean - Academics and Deputy ACO and Placement Preparation Coordinator - IT & Operations



Prof. Radhika Ramesh

MA (English), PGDHRM Associate Dean & Alumni Coordinator

Dr. Shweta Puneet

Area Head - IT, Operations & Analytics and IIC



Dr. R Harish B.Tech. (IIT Madras) PGDM (IIM-C), DBF (ICFAI), Ph.D Deputy Director, Coordinator - IQAC



Prof. Surjyabrat Buragohain

MBA (Australia), Dip in Strategic HRD (Singapore), MA (English Literature), PG Diploma in IRPM Associate Dean and Deputy PCO



Dr. Geetha V Sharma

Diploma in Horological Engineering, MA (English), M.Phil. (English Business Commn.) Ph.D Associate Dean and Deputy PCO



Dr. Sharon K Jose

PDGBA (IBS), DBF (ICFAI), Ph.D Associate Dean, SACo and Area Head - Finance & Accounting



Dr. Girish G P BE, MBA, PhD Associate Professor and Dean - BBA



Prof. Soni Karekar M.A., PGDBM



Dr. G. V. Kesava Rao MBA, PGDFM, LL.M.,

FDPM-IIM-A, C.S., Ph.D



Dr. Pranati Mohapatra

PhD, FDPM (IIMA), MBA, MCom Assistant Professor - Finance

Dr. B Shafiulla



M.Sc., PGDITM, Ph.D

Coordinator



Prof. Srinivasan R

B.Sc. Engg (Mech), PGDIT (IIFT-Delhi)

Prof. Sunil Pillai

B.E., MBA (IBS Hyderabad) Placement Preparation Coordinator - Marketing



Prof. P K Chandra Shekar



Dr. Reema Mohanty MBA (HR), Ph.D Certified Behavior & Values Analyst

Prof. Susheela Girisaballa MBA



Dr. Vinay Joshi Professor (Economics)

Prof. Raghavendra Rao GN M.Tech, MBA Associate Dean (Examination)



Prof. Harisankar Muralidharan B Tech (NIT-C), PGDM (IIM Lucknow)



Dr. Arunabala B.Sc (Psychology), MA, Ph.D (IIT Madras) Area Head - HR & Soft Skills and MDP Coordinator



Dr. Vanishree G MA (Eco), MBA, Ph.D

MA (Eco), MBA, Ph.I Assistant Professor



Dr. Chethana G Krishna BE (EEE), PGDBM, PGDCEHR Soft Skills



Dr. Khalid Ul Islam MFC, M.Com, Ph.D Assistant Professor & Placement Preparation Coordinator - Finance



Prof. V. Ravichandran M.S (Inf. Tech.), MBA (Finance)



Dr. Rajani Kumari MCA, M Tech. Ph.D Assistant Professor & Coordinator -Research & Development Cell







The Campus

The campus is lush green spread over 25 acres at Selaqui, It has 2.5 lacs sq. ft. of built-up area with academic blocks, workshops, laboratories, faculty rooms, auditorium, seminar halls, computer labs with latest computing facilities, well equipped library, canteen, sports and recreation facilities. The campus is equipped with latest teaching aids and is Wi-Fi enabled.



INDIAN COLLEGE & UNIVERSITY RATINGS

IBS Dehradun is a constituent of the ICFAI University, Dehradun. The ICFAI University, Dehradun was established through an Act of the State Legislature of Uttarakhand and is recognized by UGC under Section 2(f) of the UGC Act, 1956. The University is a member of the Association of Commonwealth Universities, London, and the Association of Indian Universities, New Delhi.

IBS DEHRADUN

The ICFAI UNIVERSITY Dehradun Programs

Undergraduate Programs

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B.Tech.	4 Years
B.Tech. (Lateral Entry)	3 Years
BCA	3 Years
B.ScData Science	3 Years
B.Sc (Hons.) Mathematics Program	3 Years
BBA	3 Years
BBA-FIA	3 Years
B.Com (Hons.)	3 Years
BA (Hons.) Economics	3 Years
BBA-LL.B. (Hons.)	5 Years
BA-LL.B. (Hons.)	5 Years
LL.B.	3 Years
B.Ed.	2 Years

Postgraduate Programs

MBA	2 Years
M.Tech.	2 Years
MCA	2 Years
LLM.	l Year
LLM	2 Years
M.A. (Education)	2 Years

Doctoral Program

Ph.D (Full Time/Part Time) 3 Ye

IBS DEHRADUN

RANKINGS

- Ranked 16th across India, 1st in Uttarakhand & 6th in North Zone in the category of Best Private University by IIRF University Ranking 2022.
- Ranked 31st across India and is positioned in the 'Gold BAND' (Grade A): Institution of Academic Excellence category by Outcome Based Education (OBE) Rankings 2022.
- Ranked 73rd among India's Best Universities by The Week-Hansa Research Survey 2022.
- Ranked 40th among Private and Deemed Multidisciplinary Universities in India by The Week-Hansa Research Survey 2022.
- Ranked 18th among Private and Deemed Multidisciplinary Universities in North Zone by The Week-Hansa Research Survey 2022.
- Ranked 41st among Top 50 World's Universities with Real Impact (WURI) under Industrial Application 2022.
- Ranked 36th among Top 100 Private Universities in India; & 1st in Uttarakhand by Education World University Ranking 2022.
- Ranked 27th across India and 12th positioned in the 'Daimond Band: Institution of Excellence' category by Mental Health & Wellbeing MHW 2022.
- Ranked 20th in the Private University (Premier Category) in India, 1st in Uttarakhand & 6th in North India by Indian Institutional Ranking Framework (IIRF) 2022.

ICFAI Business School

 Ist in the Category of "Top B-School of Eminence in State of Uttarakhand" and Ranked I I th in the Category of "Top B-School of Eminence 2022" in India by CSR - GHRDC B-Schools Survey 2022 (Competition Success Review).

Education World Survey 2023:

• 63 All India Rank among top 100 Private B-Schools.



PLACEMENTS

IBS Dehradun gives utmost importance to assist students in getting suitable placements after successful completion of the program.

The placement team positioned at the campus looks after the placement activities on a full-time and continuous basis. Staffed by senior professionals and placement executives, the placement team initiates and maintains the University-Industry dialogue and manages the summer internship program and final placement activities. The team evaluates student performance levels and ensures relevant preparation for their corporate placements.

Placements	
Class of	2024
Students Placed	94%
Average Salary*	6.53
Highest Salary*	
National	13.00
International	36.76
Average Salary* (Top 10%)	11.80
Average Salary* (Top 25%)	9.18
* ₹ in Lakhs	



Prominent Recruiters (a partial list)

- Aditya Birla Capital Limited (ABCL) Al Bandar International House for Trading Co Bizdom Technologies CakeSoft Technologies CEASE FIRE Industries Pvt Ltd Code Connex DIGIT Digital Nest Grant Thornton ICICI Prudential Life
- Insurance Co. ICICI Securities India Mart Niva Bupa Health Insurance co PepsiCo India Holdings Pvt. Ltd. Planet Spark Policybazaar.com Prometheus Consulting Rare Rabbit
- Reliable First Seeds Fincap India Pvt. Ltd Skills Garage Technologies Stanza Living Tata AIG General Insurance TCS USDC Global Webguruz Technologies Welspun Transformation Service

$IBS|_{\tiny Dehradun}^{ICFAI} Business School$

Academic Leadership Team



Dr. Santanu Roy Director



Dr. Sanjeev Malaviya Associate Dean & PCO



Dr. Rahul Berry Academic Coordinator



Dr. Raghvendra Kr. Sharma Associate Dean-Academics





Dr. Santanu Roy

CMILT (CILT, UK), Ph.D. (IIT Kharagpur), MS (IIT Delhi) Director & Program Head



Dr. Deepti Kiran MBA, Ph.D.



Dr. Rahul Berry MBA (Finance & IB),UGC-NET, Ph.D. Academic Coordinator



Dr. Hansini Premi MBA (Marketing), Ph.D.



Dr. Sanjeev Malaviya MBA, PGDB, UGC-NET (Mgmt), Ph.D (Mgmt) Associate Dean-Placements



Dr. Neha Tomer MBA (HR & Finance), Ph.D



Dr. Raghvendra Kr. Sharma MBA (HR), LLB, Ph.D Associate Dean-Academics



Prof. Sohail Yasin Ahmad MBA (Marketing), UGC-NET,



Dr. Puneet Kumar Gupta M.Sc., M. Phil., UGC-NET, Ph.D. (Stats.)



Dr. Rakhi Shukla M.Com (Accounting & Finance),

Ph.D, UGC NET, NE – SLET



Dr. Praveen Dube MBA (Finance & Marketing), Ph.D (Banking Technology).



Dr. Ankita Verma MBA (HR& Finance), Ph.D





Mr. Rajeev Ranjan B-Tech (Mechanical Engineering), M-tech (Production and Operations Management)



The Campus

The campus is spread over 40 acres of land. It has 3.4 lakhs sq. ft. of built-up area with academic blocks and classrooms which are well-equipped with latest audio-visual equipments and there are facilities for well-equipped library, labs and computer center.

Semester System

Semester system of education is followed for the MBA Program of IBS Jaipur. Each academic year consists of two semesters. Internal evaluation, mid-semester and end semester examinations are conducted during each semester.



Hostel Facility

Separate Hostels for boys and girls, managed by the University (limited capacity) will be allotted on first come first served basis. In addition, the University administration helps the students to find a suitable PG accommodation near the campus. Wi-Fi enabled, multi facility equipped hostels are built amidst picturesque surroundings with adjoining Mess facilities.

THE ICFAI UNIVERSITY JAIPUR PROGRAMS

Undergraduate Programs

B.Tech		
B.Tech (Lateral Entry)		
BBA		
BBA (FinTech)		
BBA (Business Analytics)		
B.Com (Hons.)		
BCA		
BCA (Data Science)		
BCA (Artificial Intelligence & IoT)		
BCA (Cyber Security)		
BCA (Cloud Computing)		
BCA (FinTech)		
B.Sc. (Forensic Science)		
B.Sc. (Hons.) Mathematics and I	Physics	
ВРТ		
Integrated BBA-LL.B (Hons.)		
Integrated BA-LL.B (Hons.) Ll	B	
BA (Political Science)		
BA (Psychology)		
BA (Economics)		

Postgraduate Programs

MBA
MCA
MTech

Doctoral Program

Ph.D Program (Full-time / Part-time)

Diploma Programs

Mechanical / Civil / Mech. (Electric & Hybrid Vehicles)



PLACEMENTS

IBS Jaipur gives utmost importance to assist students in getting suitable placements after successful completion of the program. The placement team positioned at the campus conducts placement activities on a full-time and continuous basis. Staffed by senior professionals and placement executives, the placement team initiates and maintains the University-Industry dialogue and manages the Summer Internship Program and final placement activities. The team evaluates student performance levels and ensures relevant preparation for their corporate placements.

Placements		
Class of	2024	
Students Placed	99%	
Average Salary*	7.27	
Highest Salary*		
National	10.50	
International	20.50	
Average Salary* (Top 10%)	11.71	
Average Salary* (Top 25%)	9.78	

*₹in Lakhs



Recruiters (A Partial List)

- Aavas Financiers Limited
- Asian Paints
- Atul Limited
- Axis Bank
- Bergers Paints
- Creware Technologies
- CRM Landing Software P.Ltd
- DIGIT
- Dr Reddy's Labs
- DSP Mutual Fund
- Enterr I 0 Television P.Ltd
- ESAF Group-ESAF Small Finance Bank Ltd
- Factset
- HDFC Bank
- ICICI Bank
- ICICI Home Finance Company Limited
- ICICI Prudential (AMC)
- ICICI Prudential Life Insurance Co.
- ICICI Securities
- Indusind Bank
- KENT RO Systems Limited
- Khimji Ramdas (Int. Placement)
- Kotak Mahindra Bank
- Kotak Mahindra Prime Ltd.
- Lohagarh Fort Resort & SPA
- LS Digital
- Niva Bupa Health Insurance co
- Parle Products P.Ltd
- Phoenix IT City Private Limite
- Pine Labs
- Policybazaar.com
- Q Degrees
- Radio City-Music Broadcast Pvt Ltd
- SBI Mutual Fund
- Shubhashish Homes
- Stanza Living
- TCS
- The House Of Originals
- Times Pro
- Utkarsh Small Finance Bank Ltd.
- Varun Beverages Ltd.

$IBS|_{\tt Jaipur}^{\tt ICFAI \ Business \ School}$

Academic Leadership Team



Dr. Shweta Jain Dean & Program Head



Dr. Archana Rathore Associate Dean & Academic Coordinator





Dr. Shweta Jain

EPHRM (IIM-C), EDPHRA (XLRI - J), PGDBA, Ph.D Dean & Program Head



Dr. Archana Rathore M.Sc. (Hons), Ph.D (Economics) BITS Pilani

Associate Dean & Academic Coordinator

Dr. Shiv Kumar

M.Phil., MCA, Ph.D.



MBA, UGC-NET, Ph.D.



Prof. Sukriti Khatri

CA, ISA , M.Com (ABST), NET (Commerce), Ph.D (pursuing).



Dr. Brijesh Awasthi MBA, NET, Ph.D, FDP (IIM, Indore)



Dr. Kunal Vijay B.Com, B.Ed, M.Com, NET, Ph.D



Dr. Avinash Gupta M.Com., MBA, PGDHRM, PhD, FDP (IIM Indore)



Dr. Vidhu K. Mathur MBA, UGC-NET, Ph.D



Dr. Prateek Khanna MBA, Ph.D, FDP (IIM - Indore), SFRF (IIT Delhi)



Dr. Raushan Divesh MBA, UGC NET, Ph.D











Dr. Shivangani Rathore M.Com, BBA, Ph.D.



Dr. Vaibhav Kaushik M.Com, MBA, MA, Ph.D, FDP - IIM Ahmedabad, PGDIB



Mr. Utkaarsh Tikku Mba, MDP (XIM-B)



Dr. Vandana Sharma Dip T&D (ISTD), Ph.D



Dr. Amrita Jaiswal MBA, UGC-NET, FDP – IIM Indore



Ms. Nitisha Bhargava

Certified Image Consultant and Soft Skills Trainer, NGPTTT, B.Tech

The Campus

ICFAI Business School, Ahmedabad is part of network of ICFAI Business Schools which operates nine business schools across India. IBS–Ahmedabad campus was established in 1995 and till date more than 2300 students have graduated from the institute. IBS-Ahmedabad PG program offers contemporary curriculum in line with changing industry demands. Over the years the institute have established partnership with industry resulting domestic and international placements of students. The 14-week Summer Internship Program is a significant component of the program resulting in Pre Placement offers. ICFAI Business School, Ahmedabad has developed strong equity with the industry and as a result the alumni are working in leadership positions in various industries across globe.

The city of Ahmedabad is the land of Mahatma Gandhi and known for its cultural heritage and good governance. The city offers safety and good quality of life. The entrepreneurial spirit is instrumental in having presence of leading companies from the manufacturing and services sector. The business acumen of the state has been instrumental in creating environment conducive for businesses to grow. The city of Ahmedabad has one of finest infrastructure and is well connected across the country. ICFAI Business School, Ahmedabad Campus is located between the twin cities of Ahmedabad and Gandhinagar in an emerging educational hub. IBS- Ahmedabad campus is 14 Kms from International airport and 20 Kms from Railway Station and has seamless connectivity through Cabs, Auto rickshaws and public transport. The strategic location of the campus offers vibrant environment for the student community due to proximity to prominent institutions like IIT, NIFT GNLU and NID. Shopping Malls and medical facilities are in the near vicinity of the campus. IBS – Ahmedabad campus is of 1.31 acres providing intellectually stimulating environment to the students. The campus comprises of three blocks, the Academic, Administrative and Student Recreation area. The classrooms in the academic block are designed to facilitate participant centric learning and are equipped with "Smart Boards" and high speed connectivity. The open spaces and green lawns outside the classrooms are refreshing and place for student engaging in group activities. The admin block houses the Computer Lab with state of the art computing facilities with latest hardware and software. The NJ Yasaswy Library has collection of 27,000 books with access to research databases. The board room and conference rooms are the place for "Campus Interviews" during placement times. It resembles the corporate office environments and inculcates executive behaviour amongst students. The evenings at Campus Amphitheatre are a visual delight under the open skies and is confluence of student activities. The campus also has an Open Amphitheatre and lush green open space for recreation activities promoting interactivity amongst students beyond the classroom hours.







RANKINGS OF IBS AHMEDABAD

- CSR GHRDC top 3 rd Rank in Business School of Eminence 2022.
- Education World Survey 2023: 62 All India Rank among top 100 Private B-Schools.
- Bloomberg | UTV B-School Excellence Award for Excellent Industry Interface.

PLACEMENTS

Class of	2024
Students Placed	98%
Average Salary*	7.79
Highest Salary*	
National	12.00
Average Salary* (Top 10%)	10.50
Average Salary* (Top 25%)	9.39

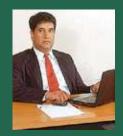
*₹in Lakhs

- Dr. Kiran Bedi, IPS (Retd.) Hon'ble Lt. Governor, Puducherry
- Dr. C. Rangarajan, Chancellor ICFAI Foundation of Higher Education & amp; Former Governor RBI
- Dr. T.V. Rao, Chairman of TVRLS & amp; Faculty, IIM Ahmedabad
- Dr. N. Ravichandran, IIM Ahmedabad & amp; Former Director IIM Indore
- Prof. Dheeraj Sharma, Director IIM Rohtak
- Mr. R. S. Sodhi, MD GCMMF, AMUL
- Mr. S.B. Dangayach, MD Sintex Industries Ltd.
- Mr. Sunil Parekh, Advisor Zydus Group
- Lt. General Rajesh Kochar, (Cheif of Army Training Command)
- Mr. Dewang Nanawati (Lead India Finalist)
- Dr. Mallika Sarabhai, IIM-Ahmedabad Alumnus and Founder Darpana Academy
- Mr. Tarun Arora, Director & amp; CEO Zydus Wellness
- Mr. Harsh Kumar, CHRO CSB Bank
- Mr. Sandeep Bhattacharya, India Project Manager Climate Bonds India
- Prof. G. Raghuram, Former Director, IIM-Bangalore

PROMINENT RECRUITERS (A Partial List)

Alok Ingots
 Coca Cola
 Coffee Day Global
 CSB Bank
 Ltd.
 HDFC Bank
 HDFC Life Home First Finance India Pvt.
 Ltd.
 ICICI Bank
 ICICI Prudential (AMC)
 ICICI Prudential
 Life Insurance Co.
 JM Financials
 Khimji Ramdas India Pvt
 Ltd
 Kotak Mahindra Bank
 TalentServe
 Tata AIG General
 Insurance
 Varun Beverages Ltd.
 World of Stones Pvt. Ltd

Academic Leadership Team



Dr. Vivek Ranga Director



Dr.Pallavi Mittal Academic Coordinator

FACULTY PROFILES



Dr. Vivek Ranga MBA, UGC-NET, PhD, FDPM (IIM-Ahmedabad), Director & Campus Head



Prof. Girishchandran Pillai MBA, UGC-NET, Diploma T & D



Dr.Pallavi Mittal PGDM, Ph.D,FDP- (IIM Ahmedabad) Academic Coordinator



Dr. Naresh Sharma MBA, Ph.D



Dr. Priyanka Jain MBA, M.Sc., Ph.D.

MMS, BE, Ph. D

Dr. Nishant Agrawal



Prof. Pranav Gosalia PGDCA, MBA



The Campus

IBS Gurgaon is situated in the heart of the corporate hub with lush green ambience. The institute follows a holistic approach to business education with a vision of creating a new cadre of management professionals with a sense of ethics and social responsibility, who can make a mark in this highly competitive business environment.

All classrooms are well equipped with state-of-the-art technology to facilitate the learning process. A Wi-Fi campus enables access to the information inside and outside the classroom, making teaching learning a more fruitful and enjoyable exercise. The fully automated Library is the powerhouse of knowledge and prides itself in housing more than 36,000 volumes reflecting the research and teaching interests of the faculty and the students. It also provides unique assistance like company wise updates on business news, sharing company profiles with the students during the placement period, maintaining students' project reports etc. It also posts important articles and news to the faculty regularly which subsequently become topics of rich discussions in the classroom, to add on to the domain learning. The computer centre is fully equipped to assist students in all kinds of IT trainings, advance excel classes and to conduct aptitude and psychometric tests. Apart from the library, the computer lab is another favourite hangout for the students for research and study. Computer Lab also holds the various online tests for the organizations which come to the campus for hiring. The campus has a Language Lab which aims to enable students with better communication skills. The students are provided appropriate resource material, proper guidance and mentoring sessions by trained Soft Skills Trainers. This improves the students' overall confidence, especially with respect to language delivery, making them more employable. IBS strongly believes in linking management education to environment. To make this possible, the campus provides a plethora of opportunities to the students to hone their skills, even outside the classroom. IBS Gurgaon takes pride in its diverse and dedicated faculty, who are not only teachers but mentors to the students. They come from varied industry and academic backgrounds and carry with them rich experience, which makes learning more comprehensive for the students. A special emphasis is laid on Soft Skills which is a full credit course. The focus of the subject is to expose the student to business etiquette, leadership skills, networking, negotiation, team work and much more. These classes not only prepare students for Group Discussions and Personal Interviews, but also work with them on building their resume. Under the Practicing Managers initiative, we partner with senior corporates leaders from the best of organizations to deliver a few curriculum sessions to the students. These leaders bring their experience on the subject to the classroom and give students the industry perspective, bridging the gap between the theory & practice in the process.

Apart from the regular classes, projects and activities, the students are given special 'requirement specific' classes, advance excel classes, aptitude and psychometric classes, certification programs in digital marketing and market research etc., among the other initiatives. Weekly IBS Monitoring Placement Advisory Counselling and Training classes are held for students, where students interact with a domain faculty, a soft skills faculty and a placement Manager to enhance their employability further. IBS Gurgaon understands its role as a bridge between the future managers and the corporates. Therefore, utmost importance is given to make the students as job ready as possible.



IBS GURGAON



PLACEMENTS AT IBS GURGAON

IBS Gurgaon leaves no stone unturned to prepare the students for the industry and make them placement ready.

The institute believe that it is very important to understand the recruiters' perspective to be able to prepare the management aspirants to fulfil the organizational needs.

The campus has a dedicated placement team which stays in touch with the corporates all the year round, not only for placements but for various activities that help to meet the recruiter's expectations. We try to understand the requirements of the recruiters, as well as their challenges to make the new recruits ready to deliver. We also invite recruiters to be partners with us in as many ways as possible, through our Practicing Managers initiative, MOUs, Joint Certification Programs, Summer Internships, Mock Interviews, Guest Lectures, Alumni Interaction and more.

The campus also has a team of dedicated counsellors who identify students that need an extra push in the areas of communication, business etiquettes, attitude or confidence. These students are mentored one on one to help them overcome their respective areas of concern. Students are trained in Aptitude Tests, Advanced Excel and Psychometric tests for that extra edge.

Prominent Recruiters (a partial list)

I Click Policy Acuity Knowledge Partners Aditya Birla Capital Limited (ABCL) AIM India Pvt. Ltd. Airblack AiSensys American Express AMUL AnytimeInvest Services Pvt Ltd. Archer & Bull **AWFIS** Bank of America KPO **BharatPe** BlackRock Services Blinkit **Borosil Glass Works** bribooks Capgate Consultants Pvt. Ltd. Care Health Insurance Casita **CB** Richard Ellis Citicorp Coffee Day Global Colorplast Systems Pvt. Ltd. CSC Global Cushman & Wakefield **Deloitte Consulting Deloitte Tax Services** Dentsu Creative eClerx Evalueserve EY India Federal Bank FIITIEE Fortune Rice Ltd. G4S India Gainers India Gigabyte technology India

PLACEMENTS

Class of	2024
Students Placed	95%
Average Salary*	7.48
Highest Salary*	
National	26.19
Average Salary* (Top 10%)	12.09
Average Salary* (Top 25%)	10.20

Go-MMT

Greenlam Industries Growtomation Groz Engineering Tools (P) Ltd. **HCL** Technologies Hindware (Somany Impresa) Hyundai Motor India Limited (HMIL) IBM **ICICI Bank ICICI** Prudential (AMC) **ICICI** Prudential Pension Fund ICICI Wealth Management Incred Finance Indus Valley Partners Investeures Consulting Investosure Pvt Ltd. ION GROUP Kotak Mahindra Bank **KPMG** India Krisumi Corporation Learning Routes Love in Store Technologies Pvt. Ltd. Mazars Metadome.ai Mobisy Technologies Pvt. Ltd. Moglix Moksa - Expect Miracles Foods MUFG Global Service Private Li Mygiraffe Lifestyle Mynd Solutions Natwest Group Naukri.com Niva Bupa Health Insurance co NoBroker.com Nykaa Fashion Pvt Ltd. **OfBusiness Technologies** OPPO Mobile India Pvt. Ltd. OSTTRA **Oxane Partners**

PCS Securities and Consultants PeopleSquare Pickyourtrail Pine Labs PriceWaterHouse Coopers SDC US Advisory Prism Wealth **Property Pistol** Protiviti Radio City-Music Broadcast Pvt Ltd **Regalo Kitchens** Right Management - Manpower Group Roopya **RSPL** Group S & P Global Saatvik Group SBI Life Insurance Co. Ltd. SBI Mutual Fund Schneider Electric Square Yards Standard Chartered Bank Success Pact Consulting **SustainoMetric** Taboola Taj Hotels Tata Capital TATA Trent TRO The Great Indian Travel Co. Third Sector Partners Total IT Global Trawo Treebo Hotels Twimbit Vizin India Xceedance Yusen Logistics ZI Media Zetwerk

RANKINGS OF IBS GURGAON

GHRDC – CSR B-School Survey – 2023

Ist among the Private B Schools in Haryana

 I4th among the Top Leading B Schools of Super Excellence in India



Academic Leadership Team



Prof. S C Sharma Sr. Director



Dr. Anupama D. Raina Director (Corporate Relations)



Dr. Prapti Paul Dean (Academics)



Dr. Sangeeta Shahane Dean (SIP)



Dr. Vipin Khurana Dean (Examinations)



Prof. Vineeta Jha Associate Dean & Dy. PCO



Prof. Navneet Saxena Associate Dean & Dy. PCO



Prof. Sanjeev Sareen Associate Dean & Dy. ACO



Prof. Shweta Agrawal Dy. ACO





Prof. S C Sharma

MA, M.Sc. (Fiscal Studies-Bath University, England), Program in Housing Finance-University of Pennsylvania, USA), IES Sr. Director & Campus Head



Dr. Anupama D. Raina MBA, Ph.D., HR Analytics from IIM Rohtak.

Certified leader of learning from Harvard X.



Dr. Prapti Paul MBA, UGC-NET, Ph.D Dean (Academics)

Director-Corporate Relations



Dr. Sangeeta Shahane MA (English), Ph.D Dean (SIP)



Prof. Sanjeev Sareen BE, MBA Associate Dean & Dy. ACO







Dr. Ranika Chaudhary B.Com (H), M.Com, M.Phil, Ph.D. Student Activities Coordinator



Prof. Ekta Rani Chauhan MA (English), PG Diploma in Journalism and Mass Communication



Dr. Shalini Khandelwal

B.Sc, MBA, UGCNET, Ph.D



Dr. Vipin Khurana MBA, MSc., Ph.D. Dean (Examinations)



Prof. Shweta Agrawal M.Sc., M.Tech Dy. ACO



Dr. Vikram Sharma MBA (Marketing Management), M.Sc., Ph.D.



Dr. Bhavna Chhabra M.Com., MBE, PGDCA, Ph.D., UGC-NET



Prof. Vineeta Jha MBA Associate Dean & Dy. PCO







Prof. Navneet Saxena BA (H), Master of Finance and Control Associate Dean & Dy. PCO



Prof. Rajesh Mishra B.Tech, MFC, UGC-NET



Prof. Jasdeep Singh Chadha B.Tech., PGDBM



Prof. Pravash Ghosh B.E, PGDM (Logistics & SCM), PGDIT, Six Sigma Green Belt (QCI)



Dr. Richa Bhargava B.Sc.(H), M.Sc., M.Tech., UGC-NET, Ph.D.



Dr. Mohammad Shariq B.Pharm., MBA, Ph.D



Prof. Neeta Mathur MA, PGDBM-HR



Dr. Monica Bajaj B.Sc., MA, Ph.D



Dr. Reenu Kalani B.Com, M.A., M.Phil, Ph.D



Dr. Vinod Kumar PGDA - PR, PGDBM, MMC, M.Com., MBA, M.Phil., Ph.D., UGC-NET



Dr. Mandeep Kaur Mahendru, MA, MBA, M.Phil., Ph.D



Prof. Abdul Aziz Seyid Advanced Management Programme (AMP) -INSEAD- Fontainebleau France, M.B.A. – Cass Business School- City University – London, UK, M.Sc. (Psychology) University of Madras



Prof. Anuj Bhatt B.Tech., MBA



Prof. Maninder Singh BE, MBA



Dr. Sweta Agarwal MBA, Ph.D.



Dr. Aniruddha Ghosh M.A. (Eco.), MBA, Ph.D. (IIFT), UGC-NET



Dr. Namita Mangla Ph.D.



Prof. Ramesh Kumar Anand

MA (Economics), MBA, CAIIB, Diploma in Treasury & Risk Management



Prof. Seema Choubey MBA (HR)



Dr. Anil Kumar Goswami

BE (Computer Science & Engineering), MBA, Ph.D.



Prof. Jan Surya Sharma MBA-IB



Dr. Anju Chawla BA, BCA, MBA, Ph.D.



Dr. Sonali Yadav

B.Com, M.Com, MA (Economics), CFGP (NSE), Ph.D.



Dr. Rachita Kashyap MBA, Ph.D Marketing and Strategy



Prof. Neha Goyal B.Tech, MBA, M.Tech



Prof. Shweta Sharma BCA, B.Ed., M. Tech., MCA



Dr. Archana Mahamuni B.E.(Electronics), MBA, Ph.D.



The Campus

Albert Einstein had said: "Education is not the learning of facts; but the training of the mind to think." The ICFAI Group embarked on a similar educational mission which has changed the paradigms of management education forever. ICFAI Business School, Kolkata was established in 1995 in tandem with other IBS Campuses to promote high quality education, research, training and consultancy in management. It is centrally located in the IT Hub of Kolkata: Sector V, Salt Lake which houses a large number of big and medium sized corporates. The intellectual capital of IBS Kolkata is one of the best in the eastern part of the country, with a pool of erudite and diverse Faculty, bringing a combination of corporate & academic experience to the learning of students. At IBS Kolkata, we ensure the academic rigor which is the hallmark of a national brand like ICFAI and also mentor our students to develop a holistic personality.

IBS Kolkata situated amongst the greenery and water bodies of Salt Lake, is equipped with most modern infrastructure

- A state-of-the-art Wi-Fi campus with air-conditioned classrooms with Internet connectivity and projectors.
- Modern audio-visual teaching aids.
- Library and reading room with over 20,000 books, National and International Journals, National Magazines, E-Journals and educational CDs
- Availability of off-campus accommodation on sharing basis in the vicinity of the campus.
- Faculty members, who apart from guiding students, are also engaged in extensive research and consultancy assignments from industries.
- Regular mentoring by Faculty.
- Psychological Counseling by Trained Counselors.
- Soft Skills Training by experienced and trained experts.
- Computer lab with cutting-edge simulation games and databases which facilitate students' learning.
- Common Rooms with Indoor games.
- Canteens



IBS KOLKATA



Prominent Recruiters (a partial list)

221 B Baker Street A One Advisory Services ABP Ltd. Aditya Birla Capital Limited (ABCL) Axis Bank CSB Bank Ltd. **Deloitte Consulting Deloitte Shared Services** India P Ltd. **Deloitte Tax Services Exide Industries** HDFC AMC HDFC Bank **ICICI Bank ICICI** Prudential Life Insurance Co. Kantar Group Kotak Life Insurance Co. Ltd.

Kotak Mahindra Asset Management Co. **M D Properties** Magma HDI General Insurance Company MRCC Solutions Pvt. Ltd MyGate Niva Bupa Health Insurance co **NoBrokerHood** Purnartha Investment Advisors Pvt Ltd PWC SDC Redington SBI Funds Management Pvt. Ltd. TATA AIG General Insurance Co. ltd. Thrillophilia Veritas Finance Private Ltd.



RANKINGS OF IBS KOLKATA

- CSR-GHRDC B-School Survey Ist Rank in Eminent B-Schools of Eminence 2022
- SILICON INDIA B-School Survey 2022: Ranked 8th in A++ Category (All India)
- Ranked 2nd in East Zone

Education World Survey 2023:

• 62 All India Rank among top 100 Private B-Schools.

PLACEMENTS	
Class of	2024
Students Placed	99%
Average Salary*	6.70
Highest Salary*	-
National	10.00
Average Salary* (Top 10%)	8.77
Average Salary* (Top 25%)	8.43





Academic Leadership Team



Dr. Ajay Pathak Sr. Director & Campus Head



Dr. Samprit Chakrabarti Dean (Academics)



Dr. Kumar Satyaki Ray Associate Dean and Deputy PCO





Dr. Ajay Pathak

B.Tech. (IIT-Kgp), FCMA, CAIIB, Ph.D (IIT-Kgp) Sr. Director & Campus Head



Dr. Pallabi Ghosh MBA-HR and Marketing (ICFAI), Ph.D (IFHE)



Dr. Samprit Chakrabarti

M.Sc. (Economics), M.Phil. (Management), EPGP (IIM Kozhikode) Dean (Academics)



Prof. Anusha Ganguly



Prof. Subhanan Dey M.Sc. PGPRM (IISWBM)



Prof. Sharbari Saha MA (CU), PGDHRM (IMT Ghaziabad)



Dr. Kumar Satyaki Ray PGDBM, UGC NET, Ph D Associate Dean and Deputy PCO



Prof. Arpita Chowdhury PGDHRM; PGDPC



Prof. Nirendu Konar M.Tech. (IIT Kharagpur) MBA (University of Phoenix, USA)



Dr. Debarghya Bagchi B.Tech. (IIT-Kgp), FCMA, CAIIB, Ph.D (IIT-Kgp) MBA, PGDM (Goa Institute of Management), B.Sc. Tech (Calcutta University)



Dr. Sujoy Kumar Dhar Ph.D, M.Sc. (Economics), MBA (Finance)





Prof. Dibyendu Nandy B.E. (IIEST), MBA (TAPMI), ABA (ISB)

B A (Hons) Economics, MA (PMIR), Ph. D

Dr. Shefali Goyal



Dr Anirban Mandal M.Sc, MBA, PhD



The Campus

"The highest education is that which does not merely give us information, but makes our life in harmony with all existence." Rabindranath Tagore

ICFAI Business School, Mumbai believe in a holistic education for our students and nurture them with vital skills, knowledge and qualities needed to get ahead in this increasingly globalized and competitive corporate world. In addition to the excellent academic delivery, IBS Mumbai offers unparalleled infrastructure to our students.

The institute strive to transform the students to leaders of tomorrow by providing them interaction and mentoring opportunities with the faculty, industry experts and the distinguished alumni, each of whom has rich and vast industry and teaching experience

ICFAI Business School campus covers an enormous space of 150,000 sq.ft. spanning over 4 floors in the prestigious knowledge park. The campus houses 30 learning halls with state- of- art learning aids like smart boards, AV facility and Wi-Fi to enable an enriching learning experience for the students. It also has a fully equipped conference room for MDPs and Seminars. The pride of IBS Mumbai's campus is its 500 seater fully air-conditioned auditorium. Well-designed faculty cabins, syndicate and break out rooms facilitate out-of-class interaction and small group activities. The key architectural feature of the building is its elegant atrium which is used for student activities and team exercises. There are separate common rooms for boys and girls and a 350 sq.ft room for student council activities. We encourage our students to get involved in indoor and outdoor games. For those students who are absolute fitness enthusiasts, we have a proposed 1500 Sq. ft. of well- equipped gymnasium.

RANKINGS OF IBS MUMBAI

IBS Mumbai is ranked 3rd in the category of top leading B-schools of super excellence by CSR-GHRDC B-Schools Survey 2023 published in the November 2023 issue of Competition Success Review.

- Ranked 3rd amongst top leading B-School of Super Excellence
- Ranked 13th amongst top 20 B-Schools (Government and Private) by Faculty, Publication, Research, Consultancy, MDP & Other Programme
- Ranked 14th amongst top 20 B-Schools (Government and Private) by Placement, (Domestic & International), USP, Social Responsibility, Networking & Industry Interface

Education World Survey 2023:

• 18 All India Rank among top 100 Private B-Schools.



Some Unique Initiatives

- IT driven Participant Centered learning through Conceptual Sessions, Cases, Games and Simulations
- Industry partnered Master class series and Jointly curated short certifications
- International Immersion Programs
- Intensive Mentoring of Students
- Deloitte Dialogue One-of-a-kind conversational session focused on personal branding
- HDFC Joint Certification Program for placement
- "Dimensions", the International Journal of Management of IBS, Mumbai
- International Conferences
- PACT Placement Advisory Counselling and Training
- Language Lab, SQL Data Analytics lab and Aptitude Development Center

IBS MUMBAI

PLACEMENTS

Class of	2024
Students Placed	98%
Average Salary*	8.03
Highest Salary*	
National	20.00
International	18.00
Average Salary* (Top 10%)	13.56
Average Salary* (Top 25%)	11.45



*₹ in Lakhs

Prominent Recruiters (a partial list)

3i Infotech Ltd. 5 Paisa.com A&H Capital A. K. Capital Services Limited ABP News Abrao Group Adenza Adfactors Pr Pvt. Ltd. Aditya Birla Capital Limited (ABCL) Alchemist Mkting & Talent Sol Allied Digital Services Ltd. Alok Industries Anand Rathi Anarock Property Consultants Ankit Enterprises Arcesium Arete Securites Arka Fincap Artha Creations Arthmate Direct ASAPP Info Global Services Pvt Ashwin Sheth Group Asian Paints Asymmetrical.ai Atmabandhu Industries Pvt Ltd Aum Trading Aurum Ventures Avalon Global Research Awfis Space Solutions Pvt Ltd Axience Consulting Pvt. Ltd Axis Bank Axis Treds (Invoicemart) Axxela Advisory BALT Bank of America KPO BankofNewYorkMellon-BNY MELLON Bennett Coleman and Co Ltd Bergwerff Organic India Pvt Ltd **Birla Paints**

BlackRock Services Blox.xyz Brane Enterprises Pvt Ltd BSE Camptra Technologies Canara Robeco Capital Square Capricorn Logistics Catalyst Trusteeship Limited **CB** Richard Ellis CJ Bio India Pvt Ltd Cogoport Compact Capital Course5 **Covacsis Technologies** CSB Bank Ltd. Cupable India Cushman & Wakefield Dabba Garam Dainik Jagran Inext Dalal & Broacha Stock Broking Darwinbox Digital Solutions Datamatics Global Services Ltd DBS Bank Ltd. DCB Bank Deflytics **Deloitte Consulting Deloitte Tax Services** Deloitte Touche Tohmatsu Deutsche Bank DigiRovers **DSP** Mutual Fund EbixCash Financial Technologies **Edelweiss Broking Ltd** EisnerAmper LLP Eleveight Elixir Realtech Pvt. Ltd. **Enfusion Systems Epitome Research Services**

Everest Industries Ltd EY India Federal Bank **FIS Solutions** Flipkart Frootle **GEP** Solutions Global Tek International GM Modular Pvt. Ltd. Grant Thornton Gravitas Technology Pvt. Ltd. Greenko Group Grihum Housing Finance **GrowthElements Private Limited** Guardian H& R Johnson Hari Krishna Exports Pvt. Ltd. **Hisun Adhesives** Home First Finance India Pvt. Ltd. Hurix Digital **ICICI Bank ICICI** Prudential (AMC) ICICI Prudential Life Insurance Co. **ICICI** Prudential Pension Fund **IDFC First Bank IIFL** Finance **IIFL** Securities **IIT Bombay** InCred Finance India Infoline Indofil Industries Limited Infomatics Services Pvt Ltd Infomerics Rating Infra Market Institutional Shareholder Serv InstoreMasters Worldwide Techn InSync Analytics (I) Pvt. Ltd.

IBS MUMBAI

Interactive Brokers Inventure Growth & Securitie **IPSOS** Research **ITSYS Solution** J.P. Morgan Services India Pvt. Ltd. Jaro Education **IHS & Associates** Jio Creative Labs JM Financials IP Infra Mumbai Pvt. Ltd JP Morgan India Finance Center Justo Realfintech Kalpataru Limited Kantar Group Korn Ferry Kotak Life Insurance Co. Ltd. Kotak Mahindra Bank Kotak Mahindra Prime Ltd. Kotak Securities **KPMG Global Services** Kuche7 L&T Realty Lamba Zambia Landmark Insurance LIC Mutual Fund LiquiLoans Loanmart financial solution LODHA Group Madison World Magnit Global Mahindra Lifespaces Make My Trip (I) Pvt. Ltd Mastek Mayur Marketing Pvt. Ltd Momentum India Money Honey financial services Morgan Stanley Morgan Stanley Advantage Services Pvt Ltd Morningstar **Motilal Oswal Financial Services** MyGate Naukri.com **NBS** Travels

Network People Services Technologies (NPST) Network 18 Nissan Enterprises Limited Niva Bupa Health Insurance co Nomura **NSE** Cogencis Nuos Home Automation Odex Solutions Pvt Ltd **OfBusiness Technologies OM** Logistics **OMK** Advisors OneInsure (Robinhood Insurance) **Opal Stone Industries Oxane Partners** Pecan Partners Pepper Content Phillip Capital Piramal Capital & Housing Finance Limited Pitambari Products Pvt. Ltd. **PL** International **PNB** Housing Finance Praxis Home Retail Ltd Property Cloud Propnest Advisory Pvt Ltd. Punj Packaging Industries PWC SDC Quantum Data Engines Radio City-Music Broadcast Pvt Ltd **RBL** Bank **Reliance Retail** resonacle Right Management - Manpower Group Rishab World Pvt Ltd Rohit Madhwani and Associates **Runwal Developers RVD Business Consulting** S. Kumar Group Safexpay Sankey Solutions Saraf Corporation India Sarda Chemical Corporation

SBI Mutual Fund Schneider Electric Shree Ram Textiles Shriram Asset Managmnt Co Ltd Siemens SNP Projex Pvt Ltd South Indian Bank **StonesBridge** Strategic Leap Partners Synergy Marine Group Talencia Consulting LLP Talent Wala Tata AIG General Insurance Tata Capital TATA Power Tata Technologies TBNG Capital Advisors Pvt Ltd The Ally Venture The Chatterjee Group The Economic Times Edge Think eBikeGO Pvt Ltd **Thomas Assessments Tipsons Financial Services Inc TQMech Engineering** Tradeshala Transcon Developers **Treebo Hotels** True elements True Meds Twimbit U GRO Capital **UAS** International Unity Small Finance Bank Ltd Unykloud Technologies Value Notes Vijay Sales Webengage Whatfix Wipro BPO YGROO Digital Pvt. Ltd. YummFeast Zing Digital Media Zycus Infotech





Academic Leadership Team



Dr. Pritee Saxena Sr. Director



Dr. Hemant Purandare Director (Academics)



Prof. Amarjeet Patpatia Dean (SIP)



Dr. Davinder Kaur Suri Dean & Dy ACO



Dr. Madhu Iyengar Dean & Dy. PCO



Dr. Ameya Tanawade Dy. ACO



Prof. Punit Neb Associate Dean & Deputy PCO



Dr. Vanitha Joshi Associae Dean (Examinations)





Dr. Pritee Saxena

MMM, M.Sc., Ph.DMMM, M.Sc., Ph.D Sr. Director & Campus Head



Dr. Hemant Purandare BE (Civil), MMM Director (Academics)



Prof. M H Varma B.E.(Mech.), DMS, PGDMM,MBA (Operations)



Prof. Amarjeet Patpatia MBA, M.Com, Dip in Trg Dean (Summer Internship Programme)



Dr. Priyanka Mathur Dhingra MBA (Marketing), Associate Dean, SDCC



Prof. Punit Neb

B.E, MMM Associate Dean & Deputy PCO



Dr. Rajini Venkatadri

Ph.D, MFM, DHRM, CELTA (British Council) Associate Dean & IBSAF Coordinator



Dr. Vanita Joshi

PhD(Management-IT), FDP@IIMB, PGDOM (Gold Medalist-IGNOU), MBA(CM), BSc (Maths) Associate Dean (Examinations)



Dr. Davinder Kaur Suri

PhD in Economics, Master in Management Studies in Finance, B Com Dean and Deputy ACO



Dr. Madhu lyengar CMA (US), FCMA, M.Com (Delhi University) Ph.D, Dean (Corporate Relations) and Deputy PCO



Prof. Kedar Dunakhe MBA (Marketing) Associate Dean (Academics and Brand Building)



Dr. Ameya Tanawade

C.A., M.Com., Ph.D. (Accountancy), NET, Google Certified Educator Level-I Dy. ACO







Dr. Anil C Mahajan M.Com, FCA, Ph.D



Prof. Atul Hadap MBA, Dip.ODC







Prof. Naisha Sujan M.Com., PGDM (Finance)



Prof. Kala Mahadevan PGDM (IIM Bangalore)



Prof. Chitvan Mehrothra B.Tech (IT), M.Tech (CSE), UGC-NET(CSE)



Dr. Narendra Singh M.Sc., MS (Finance), CFA (ICFAI), PhD



Prof. Deepa lyer M.Com, ACA



Prof. Neha Sajnani B.Com, LL.B., LL.M.



Prof. Dharmendara Makwani MBA, PGDFT, PGPMS, BE



Dr. Nimisha Mishra PGDM (Marketing), Ph.D



Dr. Dimple Pandey BE, MBA, Ph.D



Prof. Nitin D Bolinjkar B.E. (Electronics), M.B.A.



Prof. Ganesh Mani MA (Eng. Lit), DMS, DFTM, T3 Employability Trainer from BCI, Mass Communication from XIM



Prof. Juhi Ranjan PGDM (PM & HRD), MLL & LW, MPM



Prof. Parul Shah



Prof. Priya Mundada MCA , PGDBM- Finance ,BCA, B.Com



Prof. Jyoti Sinha B.Sc- B. Ed, MBA- HR



Prof. Ratti Rani M.Com, FCA, DISA, SET, LLB, Pursuing Ph.D



Prof. Krishnan R BTech (IIT Bombay), PGDM (IIM-C)



Dr. Rita Rangnekar MA, DIRPM, Dip.T&D (ISTD), Ph.D Dean – IBACO



Prof. Swapna B.Sc. Mathematics, MMS Finance, UGC Net

Prof Tapas Kumar Das

PG-Economics, MBA



Dr. Roopali Srivastava M.Sc., PMP, Ph.D



Prof. Vasudha Misra Agnihotri B.E (Electronic & Telecom), MBA (Marketing)



Dr. Rupa Rath



Dr. Venkatraman Ganapathi Ph.D.



Dr. Sarika Rachuri

PhD ,MPhil ,MA(Eco),B.com, ICWAI(Inter)



Prof. Vivek Mani B.Tech, MBA



Dr. Sneha Uday Amre PhD, MMS



Dr. Joyee Chatterjee Bose MBA,PhD



Prof. Shobha Pillai PGDM (PM & HRD), MLL & LW, MPM



Dr. Silpy Gupta PhD, MBA, DLL&LW, BSc



Dr. Arijit Bhattacharya

PhD, PGDBM, MSc Associate Dean (Research)



The Campus

IBS Pune is a premier destination in the field of management. Located in the bustling city of Pune, this institute of excellence has been setting milestones in academics and placements. With a unique teacher-taught ambiance, the institute aids in fostering leadership skills among our students who embark on a lifelong journey of self-discovery and learning by initiative in an atmosphere which is positively demanding as well as intensely competitive. The City of Pune has made its mark as 'The Oxford of the East'. Pune has come to be known for its pleasant weather and plentiful cultural diversions. Not just that, Pune has a growing industrial hub, with hundreds of multinational IT, Engineering and Auto companies sprouting in and around the city. Over the years, the city has attracted cohorts of young students from every state of the country and professional expats from all over the world. Pune has been ranked as one of the most livable cities in India several times.

IBS Pune, located in the fastest growing business hub of Pune is housed in a modern 40,000 square feet fully air-conditioned building. It comprises 12 large digitally equipped smart classrooms, auditorium, conference hall, spacious and modern dining space, student lounge, etc. The library is a major learning resource centre which is used extensively by the students - its collection includes some of the finest books on management and leadership, newspapers and journals which fill the students with enthusiasm and zest for reading and exploring in their own areas of interest. It has a rich collection of 15000+ books and also subscribes to leading academic online databases such as EBSCO, Emerald etc, and the storehouse for 3000+ leading global journals in all areas of management. The computer lab is equipped with powerful servers and multiple terminals with the latest software applications and competent technical assistance so that students can carry out productive research work and have constant access to information to facilitate their learning and growth. High speed internet through Wi-Fi is available to the students on campus which empowers them to learn without any barriers.

The spacious, well-lit and well ventilated lecture halls in IBS Pune foster the perfect ambience for learning and igniting enthusiasm & drive in the minds of the students and inspire them to learn and grow. The classrooms are equipped with audio-visual aids and smart boards to enable hybrid learning and enhance the learning further to make it more interesting. IBS Pune believes in bringing about holistic development of the students and therefore lays stress on physical fitness too. The gymnasium in campus is fully operational and furnished with state-of-the-art equipment. To provide the best in the class sporting facility to the students, there is a Sports Room for Indoor activities such as Carroms, Chess, table tennis, etc.



85

IBS PUNE

PLACEMENTS

Class of	2024
Students Placed	99%
Average Salary*	7.59
Highest Salary*	
National	12.00
Average Salary* (Top 10%)	10.41
Average Salary* (Top 25%)	9.25

*₹in Lakhs

RANKINGS OF IBS PUNE

- GHRDC CSR B-School Survey 2023
- Ranked 11th in the all India rankings.
- Ranked 6th in the private B schools in Maharashtra

Prominent Recruiters (a partial list)

A consultancy marketing Adenza Aditya Birla Sun Life Asset Management Company Aditya Birla Sun Life Insurance Company Limited Anand Rathi Wealth Ltd Ant Walk AS Building Solutions Pvt Ltd AU Small Finance Bank Axis Treds (Invoicemart) Bajaj Allianz Life Insurance Capitalvia Global Research Limited Cognixia CR forex advisors **Deloitte Consulting Deloitte Tax Services** Deskera DIGIT Equirus Capital (P) Limited | Equirus Securities (P) Limited Federal Bank

Future Generali India Life Insurance Company Ltd. Genpact **Godrej Properties** Grasim Industries Ltd Grihum Housing Finance **HCL** Technologies **ICICI Bank ICICI** Prudential (AMC) **ICICI** Prudential Lfe Insurance Co. InCred Finance Pvt. Ltd. Jaro Education Kaapi Machines (INDIA) **Kessebohmer Furniture Fittings** India Pvt. Ltd. Kotak Mahindra Bank **KPIT Cummins** LODHA Group Maestro Real Tek **Manipal Business Solutions** Markets & Markets

Niva Bupa Health Insurance co NSEG (India) Pvt. Ltd. PepsiCo India Holdings Pvt. Ltd. Pharoscion Global **Planet Spark** Poonawala Housing Finance Ltd **Pricewaterhouse Coopers** Saint- Gobain India Pvt. Ltd. Schneider Electric SG Analytics Shapoorji Pallonji & Company Pvt Ltd(EPC) Source One TATA AIG General Insurance Company Limited Tata Capital The Edge Partnership **Thomas Assessments** Thyssenkrupp Industries India Twimbit Verified Market Research WNS Global Services (P) Ltd.

Academic Leadership Team



Prof. Jyoti Tilak Director



Prof. Pallavi Murdeshwar Dean & Dy. PCO



Prof. Soumitra Samaddar Dy. Director (Corporate Relations)



Dr. Anupama Tadamarla Dean & Academic Coordinator



Prof. Sankar Das Dean (SIP)



Dr. Bidhan Datta Associate Dean & Dy. ACO



Dr Irfan Inamdar Assocate Dean & Dy. PCO



Dr Pallavi Vadhera Associate Dean & Dy. ACO



Prof. Girish Kulkarni (Examination Coordinator)



Prof. Jyoti Tilak

M.A (Econ), UGC-JRF-NET (Econ), M Lib. Sci. Director & Campus Head



Prof. (Col) N Ram Gopal EPLM(IIM Calcutta) MPM, PGDM (HR&PM) PGDIHL (Professor Emeritus)



Prof. Soumitra Samaddar B Tech. (Elect) IIT Kharagpur, PGDM (IIM-C)

B lech. (Elect) III Kharagpur, PGDM (IIM-C) Dy.Director (Placements)



Dr. Anupama Tadamaria M.Sc (Statistics), MBA, M.Phil, Ph.D

Dean (Examinations)





Dr. Bidhan Datta

M.A.(Eco),MCA, UGC-NET, MMS (HR), PGDBM, ADCA, PGDCA, AMIE (E & C Engg.) Ph.D Associate Dean & Dy. ACO



Prof. Sankar Das M Stat (ISI, Calcutta),PGDBM (XLRI-Jamshedpur)



Dean (SIP)

Dr. Pradeep Sadarpatil B.Pharm, Diploma in Sales and Marketing, MBA (Marketing), Ph.D



Prof. Rukhsheen Vajifdar M. Phil, MA(English)



Prof. Sudhir Dravid

M.Tech (Chem. Engg), PGDM (IIM) Lucknow



Prof. Spurti Sushil MBA



Dr Irfan Inamdar

BSc, MBA, Ph.D Associate Dean & Dy. PCO

Dr. Pallavi Vadehra

MBA (HR), M.Phil (Mgmt), Ph. D (HR), Dip. International Business Strategy (U.K), HR Analytics (IIM Rohtak) Associate Dean & DY. ACO



Dr. Saumya Misra

B.Tech (Electronics and Communication), MBA (Finance), Ph.D Associate Dean & IBSAF coordinator



Prof. Arun Prasad B.Sc, ERP-SAP (SD), UGC-NET (Mgmt.), MBA

Dr. K.Deeppa

PhD(Management), M.Sc (Eco) , MBA (Operations) and M.Phil (International Economics)



Prof. Rachana Adtani B.E (CS), MMS (HRM), SET (Management)



Prof. Girish Kulkarni UGC-NET, MBA, B Com (Examination Coordinator)



Dr. Shradha Gupta BE (Civil), MMS (Systems), PGDHRM, Ph.D



Dr. Jaysingh Bhosale BE, MBA, Ph.D, UGC NET



Prof. Arun Kumar Dutta B.Tech (Hons.) Mech. Engg. PGDBM (Finance & Marketing)



Prof. R Venkat Reddy PCFM IIMK, MBA, M.COM, CA PE II



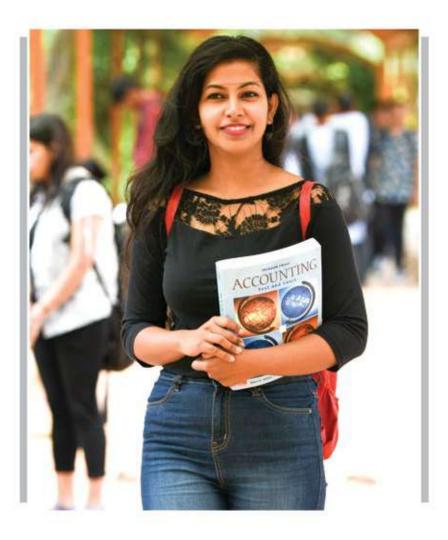


ICFAI Business School Alumni - A Growing Fraternity

IBS has a growing alumni base of around 66,500 who are currently pursuing fast track careers with 1,000 plus companies in India and abroad. Their success in the corporate arena is an eloquent testimony to their skills, abilities and hard work, as well as to the quality and rigor of business education at IBS. This extensive and fast-growing alumni network is one of the strengths of IBS. In addition to building the reputation of IBS with their success, the alumni remain in touch with each other and with their alma mater through the IBS Alumni Federation (IBSAF). IBS alumni are pursuing careers in the corporate world in various locations in Asia-Pacific, Australia, USA, Europe and Middle East. IBSAF facilitates networking among alumni by organizing alumni reunions, class-meets and other related activities. It also assists alumni in lateral career movement and career development. IBSAF also creates opportunities for alumni to interact with current IBS students.









Hyderabad

Donthanapally, Shankarapalli Road, Hyderabad - 501203, Telangana

Jaipur

Near Cambay Golf Resort,Agra Road, Jamdoli, Jaipur-302031, Rajasthan

Kolkata

Plot # Y1, Block EP, Opp. Godrej Waterside IT Park, Sector-V, Salt Lake, Kolkata-700091 West Bengal

ICFAI Business School (IBS Campuses)

Bengaluru

231, Near Check Post, Mysore Road, Kengeri, Bengaluru - 560060. Karnataka

Ahmedabad

New Block No. 469, Moje Por Adalaj Koba Highway, Ahmedabad - 382421 Gujarat

Mumbai

Hiranandani Knowledge Park, Hiranandani Gardens, Powai, Mumbai - 400076 Maharashtra

Dehradun

Rajawala Road, Central Hope Town, Selaqui, Dehradun 248197, Uttarakhand.

Gurgaon

JMD Empire, Tower B Golf Course Extension Road, Sector-62, Gurgaon-122102. Haryana

Pune

DSK Sunderbann Business Hub-1, (Opp. DSK Toyota Showroom, Pawar Public School), Hadapsar, Pune - 411028 Maharashtra