DEFAC

Background Detail for the Preparation of the October 2024

General Fund Revenue Estimates

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Note: In October 2022, the Department of Finance implemented Phase Two of the new Integrated Revenue Administration System for Final and Estimated Personal Income Tax payments. Under the new system, Final and Estimated payments are combined into one category. However, for forecasting purposes, we will continue to treat them separately. As a result, the State's accounting system does not reflect the adjusted year-to-date revenues presented in this document.

PERSONAL INCOME TAX -- Withholding

Oct-24

ESTIMATES

	FY 2024	FY 2025			FY 2026			FY 2027		
	<u>ACTUAL</u>	Jun-24	Oct-24	CHANGE	Jun-24	Oct-24	CHANGE	Jun-24	Oct-24	CHANGE
WITHHOLDING	\$1,885.6	\$1,973.7	\$1,995.0	\$21.3	\$2,066.4	\$2,104.7	\$38.3	NA	\$2,201.5	NA
GROWTH RATE	6.8%	4.7%	5.8%	1.1%	4.7%	5.5%	0.8%	NA	4.6%	NA

TRACKING

		<u>Trackin</u>	g As Of:		Growth Needed to Hit	lows trend:		
	<u>YTD</u>	<u>Jun-24</u>	Oct-24	CHANGE	<u>Oct-24</u>	FY 2024	3 YR AVG.	5 YR AVG.
FY 2025	\$456.0	NA	5.8%	NA	<u>Estimate</u>	\$1,995.0	\$2,022.7	\$1,998.6
FY 2024	\$431.0	\$431.0			5.8%			

ECONOMICS / DEMOGRAPHICS (percent change from previous year):

	FY 2024	FY 2025				FY 2026			FY 2027		
	ACTUAL	Jun-24 Oct-24 CHANGE		<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	<u>CHANGE</u>		
DE EMPLOYMENT	1.5%	1.3%	1.0%	-0.3%	0.2%	0.4%	0.2%	0.1%	0.2%	0.1%	
DE WAGE & SALARIES	5.1%	3.7%	5.6%	1.9%	3.6%	3.7%	0.1%	3.5%	3.8%	0.3%	
REAL GDP	3.1%	1.8%	2.4%	0.6%	1.7%	1.9%	0.2%	1.7%	1.7%	0.0%	

OTHER KEY CONSIDERATIONS

FY 25 YTD increased \$13.3 million for reporting error

PERSONAL INCOME TAX -- Estimated

Oct-24

ESTIMATES

	FY 2024	FY 2025			FY 2026			FY 2027		
	ACTUAL	<u>Jun-24</u>	Oct-24	CHANGE	Jun-24	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	CHANGE
PIT - ESTIMATED	\$338.2	\$357.1	\$366.4	\$9.3	\$373.2	\$389.5	\$16.3	NA	\$382.6	NA
GROWTH RATE	-6.2%	5.6%	8.4%	2.7%	4.5%	6.3%	1.8%	NA	-1.8%	NA

TRACKING

		Trackin	g As Of:		Growth Needed to Hit	o Hit Estimate if revenue follows		
	<u>YTD</u>	<u>Jun-24</u>	Oct-24	CHANGE	<u>Oct-24</u>	FY 2024	3 YR AVG.	5 YR AVG.
FY 2025	\$94.0	NA	13.4%	NA	<u>Estimate</u>	\$383.6	\$383.7	\$354.8
FY 2024	\$82.8	\$82.8			6.7%			

ECONOMICS / DEMOGRAPHICS (percent change from previous year):

	FY 2024	FY 2025				FY 2026			FY 2027		
	<u>ACTUAL</u>	<u>Jun-24</u>	Oct-24	CHANGE	Jun-24	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	CHANGE	
S&P 500 U.S. DIVIDENDS,	19.4%	9.9%	18.6%	8.7%	-2.2%	-2.0%	0.2%	-3.1%	-3.3%	-0.2%	
INTEREST & RENTAL INCOME	7.2%	6.1%	2.6%	-3.5%	8.0%	6.6%	-1.4%	6.4%	6.4%	0.0%	

FY 25 YTD reduced \$13.3 million for reporting error											
ESTIMATED TAX PAYMENTS DUE:	9/16	/2024	1/15/	['] 2025	4/30/	/ 2025	6/16	/2025			
TENTATIVE S-CORP TAX PAYMENTS DUE:		9/16/2024	20.0%	12/16/2024	10.0%	4/15/2025	50.0%	6/16/2025	20.0%		

PERSONAL INCOME TAX -- Final Payments

Oct-24

ESTIMATES

	FY 2024	FY 2025			FY 2026			FY 2027		
	ACTUAL	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	CHANGE
PIT - FINAL	\$279.5	\$279.7	\$279.7	\$0.0	\$293.4	\$293.4	\$0.0	NA	\$250.1	NA
GROWTH RATE	3.2%	0.1%	0.1%	0.0%	4.9%	4.9%	0.0%	NA	-14.7%	NA

TRACKING

		Trackin	g As Of:		Growth Needed to	Hit_	Estimate if revenue follows trend:			
	<u>YTD</u>	<u>Jun-24</u>	Oct-24	<u>CHANGE</u>	<u>Oct-24</u>	' <u>-</u>	FY 2024	3 YR AVG.	5 YR AVG.	
FY 2025	\$17.9	NA	34.2%	NA	<u>Estimate</u>		\$375.1	\$443.4	\$165.6	
FY 2024	\$13.3				-1.7%	less delay:	\$375.1	\$443.4	\$359.1	

ECONOMICS / DEMOGRAPHICS (percent change from previous year):

	**	_									
	FY 2024		FY 2025			FY 2026			FY 2027		
	<u>ACTUAL</u>	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	CHANGE	
S&P 500 U.S. DIVIDENDS,	19.4%	9.9%	18.6%	8.7%	-2.2%	-2.0%	0.2%	-3.1%	-3.3%	-0.2%	
INTEREST & RENTAL INCOME	7.2%	6.1%	2.6%	-3.5%	8.0%	6.6%	-1.4%	6.4%	6.4%	0.0%	

PERSONAL INCOME TAX -- Refunds

Oct-24

REFUND ESTIMATES

	FY 2024	FY 2025				FY 2026		FY 2027		
	<u>ACTUAL</u>	<u>Jun-24</u>	Oct-24	CHANGE	Jun-24	Oct-24	CHANGE	Jun-24	Oct-24	CHANGE
PIT - REFUNDS	(\$286.4)	(\$265.8)	(\$286.9)	(\$21.1)	(\$239.5)	(\$258.5)	(\$19.0)	NA	(\$239.5)	NA
GROWTH RATE	1.1%	-7.2%	0.2%	7.4%	-9.9%	-9.9%	0.0%	NA	-7.3%	NA

TRACKING

		Tracking as of:			Growth Needed to Hit	Estimate if	lows trend:	
	<u>YTD</u>	<u>Jun-24</u>	Oct-24	<u>CHANGE</u>	Oct-24	FY 2024	3 YR AVG.	5 YR AVG.
FY 2025	(\$63.2)	NA	50.5%	NA	<u>ESTIMATE</u>	(\$431.0)	(\$361.4)	(\$392.2)
FY 2024	(\$42.0)				-8.5%			

October-24	Fiscal Y	ear 2024		Fiscal Y	ear 2025	
		Percent			Revenue Sub-	
		Change	DEFAC	Percent	Committee	Percent
Revenue Category	Actual	Over FY 23	Jun-24	Change	Oct-24	Change
Withholding	\$1,885.6	6.8%	\$1,973.7	4.7%	\$1,995.0	5.8%
Estimated	\$338.2	-6.2%	\$357.1	5.6%	\$366.4	8.4%
Final Returns	\$279.5	3.2%	\$279.7	0.1%	\$279.7	0.1%
Total	\$2,503.3	4.5%	\$2,610.5	4.3%	\$2,641.1	5.5%
Refund Forecast	(\$286.4)	1.1%	(\$265.8)	-7.2%	(\$286.9)	0.2%
Net PIT	\$2,216.9	4.9%	\$2,344.7	5.8%	\$2,354.2	6.2%
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October-24		Fiscal Ye	ear 2026		Fiscal Year 2027 Revenue Sub-					
			Revenue Sub-							
	DEFAC	Percent	Committee	Percent	DEFAC	Percent	Committee	Percent		
Revenue Category	Jun-24	Change	Oct-24	Change	Jun-24	Change	Oct-24	Change		
Withholding	\$2,066.4	4.7%	\$2,104.7	5.5%	NA	NA	\$2,201.5	4.6%		
Estimated	\$373.2	4.5%	\$389.5	6.3%	NA	NA	\$382.6	-1.8%		
Final Returns	\$293.4	4.9%	\$293.4	4.9%	NA	NA	\$250.1	-14.8%		
Total	\$2,733.0	4.7%	\$2,787.6	5.5%	NA	NA	\$2,834.2	1.7%		
Refund Forecast	(\$239.5)	-9.9%	(\$258.5)	-9.9%	NA	NA	(\$239.5)	-7.4%		
Net PIT	\$2,493.5	6.3%	\$2,529.1	7.4%	NA	NA	\$2,594.7	2.6%		

CORPORATE FRANCHISE TAX

ESTIMATES

	FY 2024		FY 2025			FY 2026			FY 2027		
	<u>ACTUAL</u>	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	<u>CHANGE</u>	
GENERAL FUND AMT	\$1,321.8	\$1,328.9	\$1,328.9	\$0.0	\$1,328.9	\$1,328.9	\$0.0	NA	\$1,328.9	NA	
GROWTH RATE	-5.4%	0.5%	0.5%	0.0%	0.0%	0.0%	0.0%	NA	0.0%	NA	
REFUNDS	(\$20.0)	(\$10.0)	(\$10.0)	\$0.0	(\$10.0)	(\$10.0)	\$0.0	NA	(\$10.0)	NA	
GROWTH RATE	33.0%	-50.0%	-50.0%	0.0%	0.0%	0.0%	0.0%	NA	0.0%	NA	
NET	\$1,301.8	\$1,318.9	\$1,318.9	\$0.0	\$1,318.9	\$1,318.9	\$0.0	NA	\$1,318.9	NA	
GROWTH RATE	37.6%	1.3%	1.3%	0.0%	0.0%	0.0%	0.0%	NA	0.0%	NA	

TRACKING

		Trackin	g as of:		Growth Needed to Hit	Estimate if revenue follows trend:			
	YTD	<u>Jun-24</u>	Oct-24	CHANGE	<u>Oct-24</u>	FY 2024	3 YR AVG.	5 YR AVG.	
FY 2025	\$248.5	NA	0.8%	NA	<u>Estimate</u>	\$1,333.0	\$1,461.1	\$1,452.6	
FY 2024	\$246.4				0.5%				

ECONOMICS / DEMOGRAPHICS (percent change from previous year):

	FY 2024	FY 2025				FY 2026		FY 2027		
	<u>ACTUAL</u>	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	<u>CHANGE</u>
REAL GDP	3.1%	1.8%	2.4%	0.6%	1.7%	1.9%	0.2%	1.7%	1.7%	0.0%
S & P 500	19.4%	9.9%	18.6%	8.7%	-2.2%	-2.0%	0.2%	-3.1%	-3.3%	-0.2%

QUARTERLY TAX PAYMENTS DUE:	9/2/2024	20.0%	12/3/2024	20.0%	3/3/2025	Prior CY balance	6/2/2025	40.0%	
NON-QUARTERLY TAX PAYMENTS (< \$5,000) DUE: 3/3/2025			100% (includes all new corporations)						

BUSINESS ENTITY FEES

ESTIMATES

	FY 2024	FY 2025			FY 2026		FY 2027			
	ACTUAL	<u>Jun-24</u>	Oct-24	CHANGE	Jun-24	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	CHANGE
GENERAL FUND AMT	\$159.3	\$152.0	\$152.0	\$0.0	\$152.0	\$152.0	\$0.0	NA	\$152.0	NA
GROWTH RATE	0.7%	-4.6%	-4.6%	0.0%	0.0%	0.0%	0.0%	NA	0.0%	NA

TRACKING

		<u>Trackin</u>	g as of:		Growth Needed to Hit	Estimate if	lows trend:	
	<u>YTD</u>	<u>Jun-24</u>	Oct-24	CHANGE	<u>Oct-24</u>	FY 2024	3 YR AVG.	5 YR AVG.
FY 2025	\$34.6	NA	6.3%	NA	<u>Estimate</u>	\$169.3	\$162.0	\$168.0
FY 2024	\$32.5				-7.3%			

ECONOMICS / DEMOGRAPHICS (percent change from previous year):

	FY 2024	FY 2025				FY 2026		FY 2027		
	<u>ACTUAL</u>	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	CHANGE
REAL GDP	3.1%	1.8%	2.4%	0.6%	1.7%	1.9%	0.2%	1.7%	1.7%	0.0%
S & P 500	19.4%	9.9%	18.6%	8.7%	-2.2%	-2.0%	0.2%	-3.1%	-3.3%	-0.2%

LLC's / LP's & UNIFORM COMMERCIAL CODE

Oct-24

LLC's	/ I	LP's
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	FY 2024		FY 2025			FY 2026		FY 2027			
	<u>ACTUAL</u>	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	CHANGE	
LLC's / LP's	\$495.8	\$497.8	\$497.8	\$0.0	\$497.8	\$497.8	\$0.0	NA	\$497.8	NA	
GROWTH RATE	4.4%	0.4%	0.4%	0.0%	0.0%	0.0%	0.0%	NA	0.0%	NA	

TRACKING

		<u>T</u>	racking as c	of:	Growth Needed to Hit	Estimate if	revenue fol	lows trend:
	<u>YTD</u>	<u>Jun-24</u>	n-24 Oct-24 CHANGE		<u>Oct-24</u>	FY 2024	3 YR AVG.	5 YR AVG.
FY 2025	\$40.6	NA	9.1%	NA	<u>Estimate</u>	\$540.8	\$538.2	\$521.0
FY 2024	\$37.2				-0.3%			

OTHER KEY CONSIDERATIONS

UNIFORM COMMERCIAL CODE

	FY 2024		FY 2025			FY 2026			FY 2027	
	<u>ACTUAL</u>	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	<u>CHANGE</u>
UCC	\$29.7	\$28.5	\$28.5	\$0.0	\$28.5	\$28.5	\$0.0	NA	\$28.5	NA
GROWTH RATE	5.1%	-4.0%	-4.0%	0.0%	0.0%	0.0%	0.0%	NA	0.0%	NA

Tracking

		<u>T</u>	racking as c	<u>of:</u>	Growth Needed to Hit	Estimate if	Estimate if revenue follows trend:			
	<u>YTD</u>	<u>Jun-24</u>	Jun-24 Oct-24 CHANGE		Oct-24	FY 2024	3 YR AVG.	5 YR AVG.		
FY 2025	\$8.4	NA	20.8%	NA	<u>ESTIMATE</u>	\$35.9	\$34.1	\$34.9		
FY 2024	\$7.0		20.070		-11.6%					

UNCLAIMED PROPERTY

ESTIMATES

	FY 2024		FY 2025			FY 2026		FY 2027			
	<u>ACTUAL</u>	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	CHANGE	Jun-24	Oct-24	CHANGE	
GENERAL FUND AMT	\$554.0	\$525.0	\$554.0	\$29.0	\$500.0	\$525.0	\$25.0	NA	\$500.0	NA	
GROWTH RATE	0.0%	-5.2%	0.0%	5.2%	-4.8%	-5.2%	-0.5%	NA	-4.8%	NA	
REFUNDS	(\$143.5)	(\$130.0)	(\$130.0)	\$0.0	(\$130.0)	(\$130.0)	\$0.0	NA	(\$130.0)	NA	
GROWTH RATE	3.7%	-9.4%	-9.4%	0.0%	0.0%	0.0%	0.0%	NA	0.0%	NA	
NET	\$410.5	\$395.0	\$424.0	\$29.0	\$370.0	\$395.0	\$25.0	NA	\$370.0	NA	
GROWTH RATE	17.5%	-3.8%	3.3%	7.1%	-6.3%	-6.8%	-0.5%	NA	-6.3%	NA	

TRACKING

		<u>Tracki</u>	ng as of:		Growth Needed to Hit	Estimate if	revenue foll	ows trend:
	YTD	<u>Jun-24</u>	Oct-24	CHANGE	<u>Oct-24</u>	FY 2024	3 YR AVG.	5 YR AVG.
FY 2025	\$109.3	NA	-18.2%	NA	<u>Estimate</u>	\$452.9	\$412.9	\$462.1
FY 2024	\$133.6				5.8%			
FY 2024	\$133.6				5.8%			

ECONOMICS / DEMOGRAPHICS (percent change from previous year):

	• • • • • • • • • • • • • • • • • • • •										
	FY 2024		FY 2025			FY 2026		FY 2027			
	ACTUAL	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	CHANGE	
S & P 500 U.S. DIVIDENDS,	19.4%	9.9%	18.6%	8.7%	-2.2%	-2.0%	0.2%	-3.1%	-3.3%	-0.2%	
INTEREST & RENTAL INCOME	7.2%	6.1%	2.6%	-3.5%	8.0%	6.6%	-1.4%	6.4%	6.4%	0.0%	

GROSS RECEIPTS TAX

ESTIMATES

	FY 2024		FY 2025			FY 2026			FY 2027	
	ACTUAL	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	CHANGE
GENERAL FUND AMT	\$365.2	\$380.4	\$386.1	\$5.7	\$392.1	\$399.0	\$6.9	NA	\$414.3	NA
GROWTH RATE	3.4%	4.2%	5.7%	1.6%	3.1%	3.3%	0.3%	NA	3.8%	NA

TRACKING

		<u>T</u>	racking as c	<u>of:</u>	Growth Needed to Hit	Estimate if revenue follows trend:			
	<u>YTD</u>	<u>Jun-24</u>	Jun-24 Oct-24 CHANGE		<u>Oct-24</u>	FY 2024	3 YR AVG.	5 YR AVG.	
FY 2025	\$96.0	NA	9.5%	NA	<u>Estimate</u>	\$400.0	\$391.5	\$392.1	
FY 2024	\$87.6				4.5%				

ECONOMICS / DEMOGRAPHICS (percent change from previous year):

			•							
	FY 2024		FY 2025			FY 2026			FY 2027	
	ACTUAL	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	CHANGE
NOMINAL CONSUMER EXP	5.5%	4.7%	4.7%	0.0%	4.2%	4.5%	0.3%	4.2%	4.4%	0.2%
PRICE OF CRUDE OIL RECEIVED IN REFINERIES	-2.0%	-2.1%	-11.1%	-9.0%	-6.6%	0.6%	7.2%	0.4%	4.8%	4.4%
DE PERSONAL INCOME	4.9%	2.4%	3.6%	1.2%	5.2%	5.0%	-0.2%	4.8%	5.0%	0.2%
DE EMPLOYMENT	1.5%	1.3%	1.0%	-0.3%	0.2%	0.4%	0.2%	0.1%	0.2%	0.1%

LOTTERY Oct-24

ESTIMATES

	FY 2024		FY 2025			FY 2026			FY 2027	
	ACTUAL	<u>Jun-24</u>	Oct-24	<u>CHANGE</u>	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	<u>CHANGE</u>
LOTTERY - TOTAL	\$245.9	\$267.4	\$258.9	(\$8.5)	\$266.8	\$264.0	(\$2.8)	NA	\$267.7	NA
GROWTH RATE	2.6%	8.7%	5.3%	-3.4%	-0.2%	2.0%	2.2%	NA	1.4%	NA
VIDEO/SPORTS/TABLE	\$172.4	\$191.1	\$195.0	\$3.9	\$190.6	\$200.1	\$9.5	NA	\$203.8	NA
GROWTH RATE	1.0%	10.9%	13.1%	2.2%	-2.2%	2.6%	4.9%	NA	1.8%	NA
TRADITIONAL	\$73.5	\$76.2	\$63.9	(\$12.3)	\$76.2	\$63.9	(\$12.3)	NA	\$63.9	NA
GROWTH RATE	6.5%	3.6%	-13.1%	-16.7%	19.3%	0.0%	-19.3%	NA	0.0%	NA

TRACKING

TOTAL (Accounting)		Trackin	g as of:		Growth Needed to Hit	Estimate if	revenue fol	lows trend:
	<u>YTD</u>	<u>Jun-24</u>	Oct-24	CHANGE	<u>Oct-24</u>	FY 2024	3 YR AVG.	<u>5 YR AVG.</u>
FY 2025	\$53.6	NA	-4.1%	NA	<u>Estimate</u>	\$235.7	\$229.3	\$233.0
FY 2024	\$55.9				8.1%			
VIDEO/SPORTS/TABL	E (Lottery Office)	Trackin	g as of:		Growth Needed to Hit			
	<u>YTD</u>	<u>Jun-24</u>	Oct-24	CHANGE	<u>Oct-24</u>	FY 2024	3 YR AVG.	5 YR AVG.
FY 2025	\$40.3	NA	5.3%	NA	<u>Estimate</u>	\$181.5	\$175.2	\$173.4
FY 2024	\$38.3				15.4%			
TRADITIONAL (Lottery C	Office)	Trackin	g as of:		Growth Needed to Hit			
	<u>YTD</u>	<u>Jun-24</u>	Oct-24	<u>CHANGE</u>	<u>Oct-24</u>	FY 2024	3 YR AVG.	<u>5 YR AVG.</u>
FY 2025	\$13.3	NA	-24.6%	NA	<u>Estimate</u>	\$55.4	\$56.3	\$60.0
FY 2024	\$17.6				-9.5%			

CORPORATE INCOME TAX

ESTIMATES

	FY 2024		FY 2025			FY 2026			FY 2027	
	<u>ACTUAL</u>	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	<u>CHANGE</u>
GROSS GENERAL FUND	\$426.0	\$379.3	\$427.0	\$47.7	\$370.9	\$414.2	\$43.3	NA	\$405.1	NA
GROWTH RATE	-6.9%	-11.0%	0.2%	11.2%	-2.2%	-3.0%	-0.8%	NA	-2.2%	NA
REFUNDS	(\$81.2)	(\$103.3)	(\$103.3)	\$0.0	(\$79.8)	(\$79.8)	\$0.0	NA	(\$79.8)	NA
GROWTH RATE	10.4%	26.5%	27.3%	0.8%	17.5%	-22.7%	-40.3%	NA	0.0%	NA
NET	\$344.8	\$276.0	\$323.7	\$47.7	\$291.1	\$334.4	\$43.3	NA	\$325.3	NA
GROWTH RATE	9.7%	-20.0%	-6.1%	13.8%	5.5%	3.3%	-2.2%	NA	-2.7%	NA

TRACKING

		Trackin	g as of:		Growth Needed to Hit	Estimate i	revenue fol	lows trend:
	YTD	<u>Jun-24</u>	Jun-24 Oct-24 CHANGE		<u>Oct-24</u>	FY 2024	3 YR AVG.	5 YR AVG.
FY 2025	\$99.1	NA	16.9%	NA	<u>Estimate</u>	\$498.1	\$519.9	\$448.1
FY 2024	\$84.7				-3.9%			

ECONOMICS / DEMOGRAPHICS (percent change from previous year):

	FY 2024		FY 2025			FY 2026			FY 2027		
	<u>ACTUAL</u>	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	<u>CHANGE</u>	
REAL GDP	3.1%	1.8%	2.4%	0.6%	1.7%	1.9%	0.2%	1.7%	1.7%	0.0%	
U.S. PRE-TAX	11.1%	5.6%	5.5%	-0.1%	2.6%	1.0%	-1.6%	2.3%	0.4%	-1.9%	
CORPORATE PROFITS	11.170	5.0%	3.3%	-0.1%	2.0%	1.0%	-1.0%	2.5/0	0.4%	-1.970	
DE Employment	1.5%	1.3%	1.0%	-0.3%	0.2%	0.4%	0.2%	0.1%	0.2%	0.1%	

TENTATIVE TAX PAYMENTS DUE:	9/16/2024	20.0%	12/16/2024	10.0%	4/15/2025	50.0%	6/16/2025	20.0%

REALTY TRANSFER TAX

ESTIMATES

	FY 2024	FY 2025				FY 2026		FY 2027		
	ACTUAL	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	CHANGE
GENERAL FUND AMT	\$198.7	\$217.1	\$240.3	\$23.2	\$227.5	\$259.0	\$31.6	NA	\$276.1	NA
GROWTH RATE	-19.4%	9.2%	20.9%	11.7%	4.8%	7.8%	3.0%	NA	6.6%	NA

TRACKING

		GF Track	ing as of:		Growth Needed to Hit	Estimate if revenue follows trend:			
	YTD	<u>Jun-24</u>	Oct-24	CHANGE	<u>Oct-24</u>	FY 2024	3 YR AVG.	5 YR AVG.	
FY 2025	\$46.4	NA	15.0%	NA	<u>Estimate</u>	\$220.7	\$214.4	\$225.0	
FY 2024	\$40.3				22.4% Oct	<i>\$253.7</i>	\$239.4	\$238.4	

ECONOMICS / DEMOGRAPHICS (percent change from previous year):

	FY 2024		FY 2025			FY 2026		FY 2027		
	ACTUAL	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	<u>CHANGE</u>
COMMITMENT RATE ON MORTGAGE	7.0%	6.3%	6.0%	-0.3%	5.4%	5.3%	-0.1%	5.1%	5.1%	0.0%
DE EMPLOYMENT	1.5%	1.3%	1.0%	-0.3%	0.2%	0.4%	0.2%	0.1%	0.2%	0.1%

CIGARETTE TAX	Oct-24

ESTIMATES

0 . 04	
Oct-24	<u>CHANGE</u>
\$77.5	NA
-5.0%	NA
	•

TRACKING

		<u>Trackin</u>	g as of:		Growth Needed to Hit	Estimate if revenue follows trend:			
	<u>YTD</u>	<u>Jun-24</u>	Oct-24	CHANGE	<u>Oct-24</u>	FY 2024	3 YR AVG.	5 YR AVG.	
FY 2025	\$20.4	NA	2.4%	NA	<u>Estimate</u>	\$94.6	\$86.5	\$85.4	
FY 2024	\$19.9				-7.8%				

ECONOMICS / DEMOGRAPHICS (percent change from previous year):

	FY 2024		FY 2025			FY 2026			FY 2027			
	ACTUAL	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	<u>CHANGE</u>		
DE EXCISE RATE	\$2.10	\$2.10	\$2.10	\$0.00	\$2.10	\$2.10	\$0.00	\$2.10	\$2.10	\$0.00		
AVERAGE EXCISE - MD, NJ, PA	\$2.43	\$2.43	\$2.43	\$0.00	\$2.43	\$2.43	\$0.00	\$2.43	\$2.43	\$0.00		
DE. POPULATION	1.2%	1.5%	1.5%	0.0%	1.3%	1.3%	0.0%			0.0%		

BANK FRANCHISE TAX

ESTIMATES

	FY 2024	FY 2025				FY 2026			FY 2027		
	ACTUAL	<u>Jun-24</u>	Oct-24	CHANGE	Jun-24	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	CHANGE	
GENERAL FUND AMT	\$100.3	\$101.1	\$103.1	\$2.0	\$106.2	\$107.7	\$1.5	NA	\$109.9	NA	
GROWTH RATE	-5.2%	0.8%	2.8%	2.0%	5.0%	4.5%	-0.6%	NA	2.0%	NA	

TRACKING

		<u>Trackin</u>	g as of:		Growth Needed to Hit	Estimate if	revenue fol	lows trend:
	<u>YTD</u>	<u>Jun-24</u>	Oct-24	<u>CHANGE</u>	<u>Oct-24</u>	FY 2024	3 YR AVG.	5 YR AVG.
FY 2025	\$20.0	NA	5.4%	NA	<u>Estimate</u>	\$105.7	\$109.7	\$104.9
FY 2024	\$19.0				2.2%			

ECONOMICS / DEMOGRAPHICS (percent change from previous year):

	FY 2024		FY 2025			FY 2026			FY 2027		
	ACTUAL	<u>Jun-24</u>	Oct-24	CHANGE	Jun-2	<u>4</u> <u>O</u>	ct-24	CHANGE	<u>Jun-24</u>	Oct-24	<u>CHANGE</u>
SIX MONTH T-BILL	5.2%	4.6%	5.2%	0.6%	3.4	%	4.1%	0.7%	2.8%	3.0%	0.2%
CONSUMER				0.0%				0.0%			0.0%
INSTALLMENT CREDIT				0.0%				0.0%			0.0%
DE FIR EMPLOYMENT				0.0%				0.0%			0.0%

ESTIMATED TAX PAYMENTS DUE:	9/2/2024	20.0%	12/2/2024	20.0%	3/3/2025	Balance	6/2/2025	40.0%

INSURANCE TAXES AND FEES

ESTIMATES

	FY 2024		FY 2025			FY 2026			FY 2027	
	ACTUAL	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	CHANGE
GENERAL FUND AMT	\$92.0	\$92.7	\$92.7	\$0.0	\$91.1	\$91.1	\$0.0	NA	\$94.0	NA
GROWTH RATE	-14.4%	0.7%	0.7%	0.0%	-1.7%	-1.7%	0.0%	NA	3.2%	NA

TRACKING

		<u>Trackin</u>	g as of:		Growth Needed to Hit	Estimate if	revenue fol	lows trend:
	<u>YTD</u>	<u>Jun-24</u>	Oct-24	CHANGE	<u>Oct-24</u>	FY 2024	3 YR AVG.	5 YR AVG.
FY 2025	\$30.8	NA	0.8%	NA	<u>Estimate</u>	\$92.8	\$155.4	\$135.0
FY 2024	\$30.6				0.7%			

ECONOMICS / DEMOGRAPHICS (percent change from previous year):

	FY 2024					FY 2026			FY 2027	
	<u>ACTUAL</u>	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	CHANGE
S & P 500	19.4%	9.9%	18.6%	8.7%	-2.2%	-2.0%	0.2%	-3.1%	-3.3%	-0.2%
10 YEAR U.S. BOND	4.3%	4.0%	3.7%	-0.3%	3.4%	3.4%	0.0%	3.2%	3.3%	0.1%
DE EMPLOYMENT	1.5%	1.3%	1.0%	-0.3%	0.2%	0.4%	0.2%	0.1%	0.2%	0.1%

3/1/24 due date for prior year tax balance									
ESTIMATED TAX PAYMENTS DUE:	9/16/2024	20%	12/16/2024	10%	4/15/2025	50%	6/16/2025	20%	

HOSPITAL BOARD & TREATMENT

ESTIMATES

	FY 2024		FY 2025			FY 2026			FY 2027	
	ACTUAL	<u>Jun-24</u>	Oct-24	CHANGE	Jun-24	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	CHANGE
GENERAL FUND AMT	\$22.4	\$19.6	\$19.6	\$0.0	\$19.1	\$19.1	\$0.0	NA	\$19.1	NA
GROWTH RATE	7.3%	-12.4%	-12.4%	0.0%	-2.6%	-2.6%	0.0%	NA	0.0%	NA

TRACKING

		<u>Trackin</u>	g as of:		Growth Needed to Hit	Estimate if	revenue fol	lows trend:
	YTD	<u>Jun-24</u>	Oct-24	CHANGE	<u>Oct-24</u>	FY 2024	3 YR AVG.	5 YR AVG.
FY 2025	\$4.1	NA	-12.3%	NA	<u>Estimate</u>	\$19.6	\$20.1	\$22.3
FY 2024	\$4.7				-12.5%			

ECONOMICS / DEMOGRAPHICS (percent change from previous year):

	FY 2024		FY 2025			FY 2026			FY 2027		
	<u>ACTUAL</u>	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	CHANGE	
US POPULATION 65+				0.0%			0.0%			0.0%	

PUBLIC UTILITY TAX

ESTIMATES

			FY 2025			FY 2026		FY 2027			
<u>A</u>	CTUAL	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	CHANGE	
GENERAL FUND AMT	\$34.5	\$32.8	\$32.8	\$0.0	\$32.1	\$32.1	\$0.0	NA	\$31.5	NA	
GROWTH RATE	-3.3%	-5.0%	-5.0%	0.0%	-2.0%	-2.0%	0.0%	NA	-2.0%	NA	

TRACKING

		<u>Trackin</u>	g as of:		Growth Needed to Hit	Estimate if revenue follows trend:			
	<u>YTD</u>	<u>Jun-24</u>	Oct-24	CHANGE	<u>Oct-24</u>	FY 2024	3 YR AVG.	5 YR AVG.	
FY 2025	\$10.6	NA	8.3%	NA	<u>Estimate</u>	\$37.4	\$43.3	\$42.9	
FY 2024	\$9.8				-10.3%				

ECONOMICS / DEMOGRAPHICS (percent change from previous year):

	FY 2024		FY 2025			FY 2026			FY 2027		
	<u>ACTUAL</u>	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	<u>CHANGE</u>	
REAL GDP	3.1%	1.8%	2.4%	0.6%	1.7%	1.9%	0.2%	1.7%	1.7%	0.0%	
DE EMPLOYMENT	1.5%	1.3%	1.0%	-0.3%	0.2%	0.4%	0.2%	0.1%	0.2%	0.1%	

OTHER KEY CONSIDERATIONS

Oct-24

ALCOHOLIC BEVERAGE TAX

Oct-24

ESTIMATES

	FY 2024		FY 2025			FY 2026		FY 2027			
	ACTUAL	<u>Jun-24</u>	Oct-24	CHANGE	Jun-24	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	CHANGE	
GENERAL FUND AMT	\$31.7	\$32.2	\$32.2	\$0.0	\$32.5	\$32.5	\$0.0	NA	\$32.8	NA	
GROWTH RATE	-1.7%	1.6%	1.6%	0.0%	0.9%	0.9%	0.0%	NA	1.0%	NA	

TRACKING

		<u>Trackin</u>	g as of:		Growth Needed to Hit	Estimate if revenue follows trend:			
	<u>YTD</u>	<u>Jun-24</u>	Oct-24	CHANGE	<u>Oct-24</u>	FY 2024	3 YR AVG.	5 YR AVG.	
FY 2025	\$9.7	NA	3.5%	NA	<u>Estimate</u>	\$32.8	\$32.6	\$33.7	
FY 2024	\$9.4				0.9%				

ECONOMICS / DEMOGRAPHICS (percent change from previous year):

	FY 2024		FY 2025			FY 2026		FY 2027		
	ACTUAL	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	CHANGE
DE PERSONAL INCOME	4.9%	2.4%	3.6%	1.2%	5.2%	5.0%	-0.2%	4.8%	5.0%	0.2%
DE POPULATION	1.2%	1.5%	1.5%	0.0%	1.3%	1.3%	0.0%	0.0%	0.0%	0.0%

DIVIDENDS & INTEREST

Oct-24

ESTIMATES

	FY 2024		FY 2025			FY 2026			FY 2027			
	ACTUAL	<u>Jun-24</u>	Oct-24	CHANGE	Jun-24	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	CHANGE		
GENERAL FUND AMT	\$133.7	\$145.1	\$137.0	(\$8.1)	\$137.1	\$118.0	(\$19.1)	NA	\$130.0	NA		
GROWTH RATE	258.7%	8.5%	2.4%	-6.0%	-5.5%	-13.9%	-8.4%	NA	10.2%	NA		

TRACKING

		<u>Trackin</u>	g as of:		Growth Needed to Hit	Estimate if	revenue fol	lows trend:
	<u>YTD</u>	<u>Jun-24</u>	Oct-24	<u>CHANGE</u>	<u>Oct-24</u>	FY 2024	3 YR AVG.	5 YR AVG.
FY 2025	\$38.6	NA	34.6%	NA	<u>Estimate</u>	\$180.1	\$73.1	\$82.7
FY 2024	\$28.7				-6.4%			

ECONOMICS / DEMOGRAPHICS (percent change from previous year):

	FY 2024		FY 2025		FY 2026			FY 2027		
	<u>ACTUAL</u>	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	CHANGE	<u>Jun-24</u>	Oct-24	<u>CHANGE</u>
SIX MONTH T-BILL	5.2%	4.6%	5.2%	0.6%	3.4%	4.1%	0.7%	2.8%	3.0%	0.2%
10 YEAR U.S. BOND U.S. DIVIDENDS,	4.3%	4.0%	3.7%	-0.3%	3.4%	3.4%	0.0%	3.2%	3.3%	0.1%
INTEREST & RENTAL INCOME	7.2%	6.1%	2.6%	-3.5%	8.0%	6.6%	-1.4%	6.4%	6.4%	0.0%

OTHER REVENUES

				FY 2025		
	Α	В	С	D	E	F
Revenue Category	FY 2024	Jun-24	B over A	Oct-24	D over A	D minus B
Lodging Taxes	18.5	22.0	19.2%	22.4	21.4%	0.4
Business & Occupational Fees	7.1	6.4	-9.2%	6.4	-9.2%	0.0
Legal Fees	6.4	5.5	-14.5%	5.5	-14.5%	0.0
Regulation of Securities	19.9	22.9	14.9%	22.9	14.9%	0.0
Adj. Prior Year	(1.8)	0.0	-100.0%	0.0	-100.0%	0.0
Subtotal	50.0	56.8	13.5%	57.2	14.3%	0.4
Other	39.0	20.0	-48.7%	20.0	-48.7%	0.0
TOTAL ESTIMATE	89.0	76.8	-13.7%	77.2	-13.3%	0.4

OTHER REVENUES

			FY 2026					FY 2027		
	G	Н	ı	J	K	L	M	N	0	Р
Revenue Category	Jun-24	G over B	Oct-24	I over D	I minus G	Jun-24	L over G	Oct-24	N over I	N minus L
Lodging Taxes	22.0	0.0%	29.3	30.8%	7.3	NA	NA	30.8	5.0%	NA
Business & Occupational Fees	6.4	0.0%	6.4	0.0%	0.0	NA	NA	6.4	0.0%	NA
Legal Fees	5.5	0.0%	5.5	0.0%	0.0	NA	NA	5.5	0.0%	NA
Regulation of Securities	22.9	0.1%	22.9	0.0%	(0.0)	NA	NA	22.9	0.1%	NA
Adj. Prior Year	0.0	0.0%	0.0	0.0%	0.0	NA	0.0%	0.0	0.0%	NA
Subtotal	56.8	0.0%	64.1	12.1%	7.3	NA	NA	65.6	2.3%	NA
Other	20.0	0.0%	20.0	0.0%	0.0	NA	NA	20.0	0.0%	NA
TOTAL ESTIMATE	76.8	0.0%	84.1	8.9%	7.3	NA	NA	85.6	1.8%	NA

OTHER REFUNDS

Oct-24

	FY 2024		FY 2025			FY 2026			FY 2027	
Refund Category	Actual	Jun-24	Oct-24	Change	Jun-24	Oct-24	Change	Jun-24	Oct-24	Change
License	2.0	1.0	1.0	0.0	1.0	1.0	0.0	NA	1.0	NA
Bank Franchise	1.6	5.0	5.0	0.0	5.0	5.0	0.0	NA	5.0	NA
Insurance	10.1	8.0	8.0	0.0	8.0	8.0	0.0	NA	8.0	NA
Cigarette	0.4	0.2	0.2	0.0	0.2	0.2	0.0	NA	0.2	NA
Others	1.5	1.5	1.5	0.0	1.5	1.5	0.0	NA	1.5	NA
TOTAL ESTIMATE	15.6	15.7	15.7	0.0	15.7	15.7	0.0	NA	15.7	NA