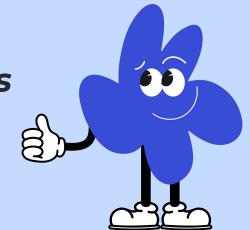
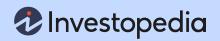
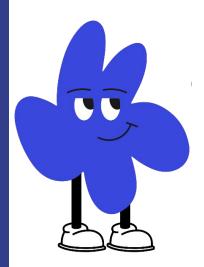
# First Grade Financial Literacy

Lesson 3
Producers and Consumers





## **Learning Targets:**



I can identify and differentiate the roles of **producers** and **consumers** in my community.

I can explain how people earn money.



## **Essential Question**

# How do people get what they want or need?



## **Key Vocabulary**

need

want

buy

sell

goods

services

consumer

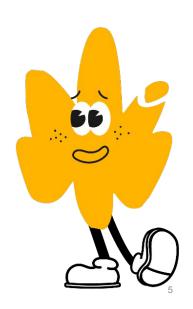
producer





# Let's review!

What are goods and services?

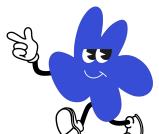




# What is a good?

Goods are objects that people make or grow to sell, trade, or give away. People use goods for things they need and want.





## Here are some examples of goods.





## What is a service?

Services are tasks that people do that help other people get what they need and want.



## Here are some examples of services.











## Let's Practice!



or

























Let's focus our learning!







Listen for Important Vocabulary!

Goods

Services

Producer

Consumer



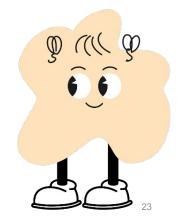
Producers are people who grow, make, provide, or sell goods and services.

When we buy or use goods and services, we are consumers.



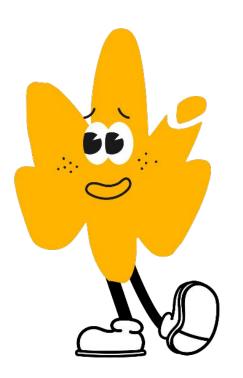


# People earn money when they are paid for goods they make or services they provide.



## Let's Practice!

Is the person a producer or consumer?







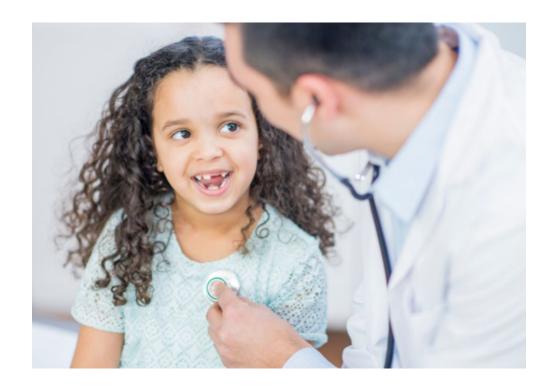












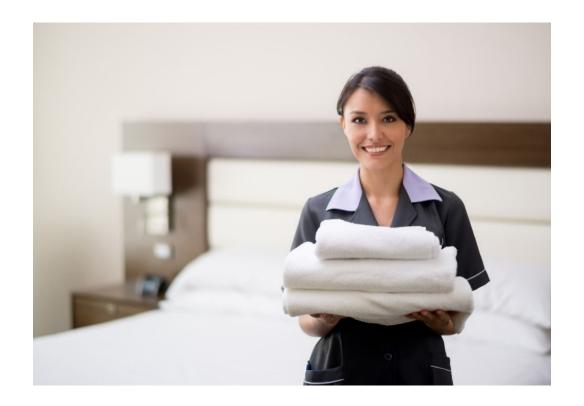


















# SHOW WHAT YOU KNOW!

Learning Targets: I can identify and differentiate the roles of producers and consumers in my community.

I can explain how people earn money.

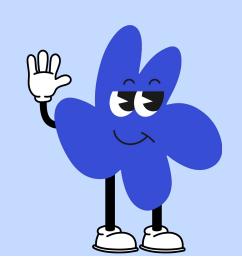
Investopedia

Name		
Show what you know about producers and consumers. Complete the charts below.		
Producer		
Draw a picture of your producer.	What goods or services does your producer provide to your community?	
Consumer		
Draw a picture of your consumer.	What goods or services does your consumer buy from producers in your community?	
DONILIS OLUSSTIONII		

How do people earn money in your community?

Write your answer on the back of your paper!

## thanks.





#### **Slides 5-9: Review with Student Response Cards**

- When reviewing goods and services with your students, you may want to use the attached student response cards to assess understanding and clarify misconceptions around the two terms. You can do this as a class or split the students into pairs, depending on your teaching style.
- While going through the examples on slides 6-9, have the class brainstorm other examples of goods and services, too..



#### Slides 10-20: Vote with Your Feet Activity

Use slides 10-20 to help students identify if the image is an example of a good or a service. Instructions for the activity are outlined below:

- Use the included posters to make one side of the classroom "GOOD" and one side of the classroom "SERVICE."
- As new images appear in the presentations, students will vote with their feet—physically go to one side of the room or the other—to show if the image is an example of a good or a service.



#### Slide 21: Video Intro & Debrief

In previous lessons, students were introduced to the concepts of spending money, saving money, and opportunity costs. They were also introduced to the vocabulary of consumer, goods, and services. The video on slide 21 reviews those concepts and gives explicit examples of producers and consumers.



#### Slides 24-32: Producer or Consumer?

In these slides, students will see several images of something happening. Use these pictures as an opportunity to have a conversation about producers and consumers. Sometimes the pictures show both depending on how the students interpretes it! Encourage students to explain their thinking. Questions include:

- Why did you say (producer, consumer)?
- What clues from the image helped you make that inference?
- How do you know?
- Explain your thinking!
- Who in this image could earn money by providing this good or service?

Please choose a student response method that gives each student the opportunity to process (for example, as a whole group or in pairs).



#### Slide 33: Show What You Know

Using the attached worksheet, students will choose a consumer and producer and show what they know!



## Name \_\_\_\_\_



Show what you know about producers and consumers. Complete the charts below.

### **Producer**

Draw a picture of your producer.

What goods or services does your producer provide to your community?

#### Consumer

Draw a picture of your consumer.

What goods or services does your consumer buy from producers in your community?

#### **BONUS QUESTION!**

How do people earn money in your community?

Write your answer on the back of your paper!



good	good
good	good
good	good
good	good

service	service
service	service
service	service
service	service