THE PRESTO'S WANT ADVS.

MUSIC STORE FOR SALE.

Music business for sale in town of 40,000. Reason for selling, going into the automobile game. Address "Business Opportunity, Box 2," care Presto Publish-ing Co., 417 So. Dearborn Street, Chicago.

RETAIL SALESMAN OR MANAGER.

One of the recognized experts in floor salesmanship and manager of retail is open for an engagement with large house where expertness, personality and character count. Has been in piano business many years, as head of large retail piano house selling high grade instruments. Can qualify by most exacting tests, and will fit into any large organization. Address H. G., Box 3, Presto Office, 417 So. Dearborn St., Chicago.

FACTORY SUPERINTENDENT.

Open for proposition: Factory superintendent, thirty years' experience in all branches of Upright and Grand Plano Building. Address "Factory Superintendent." Box 18, Presto Office, 417 So. Dearborn St., Chicago.

STORE FOR SALE.

For Sale—Largest and oldest established Music House in the best business center in the country. All information will be furnished as to the amount of cash to close deal and terms on balance. Reason for selling rapid failing health. Must sell at once. Address Opportunity, Box 16, Presto Office, 417 So. Dearborn St. Chicago. St., Chicago.

TUNER WANTED.

WANTED—Plano Tuner; one with some experience with small pipe organs. Prefer a man who has had selling experience. Central Illinois location. Salary and expenses. Steady work and good treatment. Address "Central," care PRESTO.

STORE FOR SALE.

STORE FOR SALE.

STORE FOR SALE.

FOR SALE—Going out of business and will sublet our lease on established and best music store, location in South Bend, Indiana, and most beautiful show rooms in Northern Indiana. Present lease continues until December 31st, 1925, with privilege of short or long term renewal. Phone Lincoln 5563, Chicago, or address Frank H. Brown's Dependable Music Stores, Inc., 118 North Main Street, South Bend, Indiana.

BUSINESS FOR SALE.

FOR SALE—Because of ill health of owner, music busi-ness; established in present location for forty years. Address W. W. Stevens & Son, Lebanon, Ind.

FOR SALE—Music store in town of 30,000, in southern Illinois. Sells 125 pianos or more per year, \$10,000 cash will handle. Address "G. C.," Box 9, PRESTO Office, 417 S. Dearborn St., Chicago.

RETAIL SALESMEN

Salesmen Wanted—Large and famous Piano Factory wants experienced retail salesmen for Ohio and Michigan. Good earnings and future for capable men. Give full particulars, age, experience, etc. Address, Capable, Box 16, PRESTO Office, 417 So. Dearborn St., Chicago.

RECORD SALES GIRL.

WANTED—Record sales girl for Chicago downtown music shop. Must take charge of record department. Have better than two years' experience in Victor and Brunswick records. Also A1 references. Salary and commission. Address "Record," Box 4, PRESTO Office, 417 S. Dearborn St., Chicago.

NOTICE-REWARD!

\$25.00 reward will be paid by the undersigned for information by which we may locate C. L. Selph, piano tuner, thought to be in California. Traveling in a Dodge roadster from place to place with his wife. Wire at my expense. E. M. Curry, Altus, Okla.

BUSINESS FOR SALE.

FOR SALE—Music and radio store. Only store of its kind in town of 6,000 inhabitants and within a radius of forty miles. An established firm and doing a nice business. Great opportunity for a good music man, Address "Opportunity," Box 10, PRESTO Publishing Co., 417 S. Dearborn St., Chicago.

OPPORTUNITY FOR SALESMEN.

HELP WANTED—Well known manufacturer needs two good retail salesmen (some country experience preferred but not necessary) to work among dealers in the state of Michigan on special retail sales. Wonderful opportunity. Position leads to that of wholesale traveler. Address "Opportunity," care PRESTO, 417 S. Dearborn St., Chicago.

FACTORY FLYWHEEL BURSTS.

Repairs were quickly made last week in the plant of the Jesse French Piano Company, New Castle, Ind., where a bursting flywheel interrupted operations. Workmen escaped injury.

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1 1 1

PLANS OKLAHOMA BRANCH.

Among the fall plans of the Martin Bros. Piano Co., Springfield, Mo., is the opening and operation of a branch at Blackwell, Okla. F. E. Brandenberg, representing the company, recently leased suitable quarters in the Belew Building on East Bridge street, which will soon be completed. A full line of pianos and musical merchandise will be carried.

Business Opportunity

Store for sale. Town of 7,000. Fourth richest agricultural county in United States. Sixty-nine miles north Los Angeles, near ocean and mountains. Investment about \$5,000.00. Selling reason, entering banking business. Address West Music Company, Santa Paula, Calif.

PRESTO BUYERS' **GUIDE NOTICE**

The 1925 Edition of Presto Buyers' Guide, the "Book That Sells Pianos," is already entirely exhausted. It is the second time in the twenty-nine years since the book first appeared that the demand has been such as to render this announcement necessary. Copies of the preceding editions may still be had, and the issue of 1924 is so nearly up-to-date as to be almost equally useful in the hands of salesmen. The "Premium Edition" also is good for selling purposes, and it may be had for 25 cents a copy-one-half the regular

The entirely new Presto Buyers' Guide for 1926 is in preparation and will be ready in October. Advance orders, especially for quantities, should be placed early. Subscribers to Presto, the American Music Trade Weekly, between now and October 1st, will receive a copy of the new Presto Buyers' Guide for 1926 without charge as soon as it appears.

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PRESTO BUYERS' GUIDE

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is in Preparation and Manufacturers are urged to promptly return information blanks which are now being sent them.

There will be no Piano Advertising, but a limited amount of space will be devoted to small goods and music publishers.

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