



## GETCO GROUP

### CORPORATE OFFICE

26 , Shyamoli  
 Bir Uttam A W Chowdhury Road  
 Dhaka 1207, Bangladesh

### POSTAL ADDRESS

GPO BOX 541  
 Dhaka 1000  
 Bangladesh

### CONTACT

Telephone: (880-2) 8158718 -21,  
 (880-2) 8158705  
 Fax: (880-2) 8113319  
 Email: [info@getcoitservices.com](mailto:info@getcoitservices.com)

### NORTH AMERICA CONTACT

CANTRADE CAPITAL INC.  
 2308 Woodcrest Drive  
 Oakville ON L6M4C5, Canada  
 Tel: (905)901-9527, (647)408-7072  
 Fax: (905) 901-9317  
 Email: [cantrade@cantradeinc.com](mailto:cantrade@cantradeinc.com)

# GETCO

## DHAKA, BANGLADESH

**GETCO** is an eminent conglomerate in Bangladesh that excels in diversified areas of business and works as consultants, dealers and distributors for a number of organizations. In 1972, GETCO was established as a private limited company and since then it has built effective business relationship with various government and semi-government organizations as well as private companies by facilitating number of world-class manufacturers, distributors, and service providers.

**GETCO** works on behalf of its Principals to secure contracts and provides necessary after-sales services to its customers. In the case of turnkey projects, it provides logistic, administrative, and local support to the Principals in order for them to execute the contract(s) in a timely and professional manner.

Since its inception, **GETCO** has dedicated its resources in developing a high level of expertise in marketing and sales engines, machines, generators and other products & services related to oil and gas, power, aviation & defense and telecommunication sectors. In doing so, it has built an enviable reputation for integrity, reliability and resourcefulness.

**GETCO** has established a relationship with Cantrade Capital Inc. (CCI) in Canada to represent GETCO in North America with a view to sourcing principals and projecting the company in Americas and Europe.



**GETCO Corporate Building**



## **GETCO GROUP OF COMPANIES**

- **GREENLAND ENGINEERING & TRACTORS CO LTD (GETCO)**
- **GETCO IT SERVICES LIMITED**
- **GETCO ONLINE LIMITED**
- **GETCO DIGITAL LIMITED**
- **GETCO TELECOM LIMITED**
- **GETCO LIMITED**
- **GETCO AGRO VISION LIMITED**
- **GETCO AGRI-TECHNOLOGIES LIMITED**
- **GETCO BUSINESS SOLUTION LTD**
- **GREENLAND TECHNOLOGIES LIMITED**

## **COMPANIES GETCO REPRESENTS**

### **Aviation & Defense**

Raytheon, Canada  
Vector Aerospace, Canada  
LOM PRAHA, Czechoslovakia  
Kintex Shareholding Co., Bulgaria  
Hyundai Corporation, South Korea  
Dastan Engineering, Kyrgyz Republic  
Environmental Tectonics Corporation, USA  
ROMARM National Company, Romania  
Sky Tech International SPRL, Belgium  
Vose Technical Systems Inc., USA  
Pacific Propeller Int'l LLC, USA  
YukseK Technology, Turkey  
Dallas Airmotive, USA  
Accessair, Canada

### **Power**

El Sewedy Electric, Egypt  
Atlanta Benno H Tiaden, Germany  
LS Industrial Systems, South Korea.  
Iskraemeco Energy Measurement & Management, Egypt.  
Central China Power Grid International Economic & Trade Co. Ltd. (CCPG), China.  
Koncar Power Plant and Electric Traction Engineering Inc., Croatia  
Shenzhen Farad Electric Company Limited, China  
ETA (Emirates Trading Agency), UAE  
NTPC Limited, India

### **Oil & Gas**

Qualitech Plc, Thailand  
Downhole Products Asia  
National Oilwell Varco, USA / Singapore  
Vallourec & Mannesmann Tubes, France  
Oil Field Instrumentation (India), Ltd, India  
LS-National Oilwell Petroleum Engineering Co., Ltd, China  
National Railway Equipment Company, USA  
KNM Process Systems Sdn, Malaysia  
Sapurakencana Petroleum, Malaysia  
Hawa Valves India Ltd  
Samsung Engineering  
Hyundai Corporation  
Mir Valve Sdn Bhd

**SOME OF THE COMPANIES GETCO REPRESENTS...cont...**

### **Project & Telecom Equipment**

SAPTA Co. Iran  
Dura-Line India Pvt. Ltd., India  
Aksh Technologies Ltd., India  
Shilpi Cable Technologies Ltd., India  
Hyundai Corporation, Korea  
AUDENS Telecommunications Consulting GmbH, Germany  
Telecommunications Consultants India Ltd. (TCIL), India  
Westekemper Engineering GmbH, Germany  
NMG (Nasir Mouj Gostaresh) Co., Iran  
Applied Research International, India

### **Machinery & Equipment**

Siateg, Spain  
Mol Cy. Nv., Belgium  
Atlas Copco, Belgium  
IMW Industries, Canada  
Sakai Heavy Industries, Ltd., Japan  
Shandong Huaxia Group Co. Ltd., China  
Yaragh Avaran Pooya (Y.A.P) Co. (Sanergy Group), Iran  
Tellhow (Shen Zhen) Electric Technologies Co. Ltd., China  
Aabenraa Motorfabrik, Heinrich Callesen A/S, Denmark  
Zheng Zhou Yutong Heavy Industries Ltd., China  
Ajaco Engineering Products Pvt. Ltd., India  
Tomac Heavy Industries Co. Ltd., China  
AKI Engineering Sdn. Bhd., Malaysia  
Godrej & Boyce Mfg. Co. Ltd., India  
Kirloskar Oil Engine Ltd., India  
All-Kor. Co., Korea

### **Transportation & Technology**

SNCFI, France  
WABTEC, USA.  
LG CNS, South Korea.  
Norland Canada Inc., Canada  
Hyundai Corporation, South Korea.  
CSR Meishan Company Limited, China  
PATIMAS International SDN BHD, Malaysia.  
LS Industrial Systems Co. Ltd., South Korea.

**Greenland Engineering & Tractors Co. Ltd.**  
**&**  
**GETCO Limited**

**MANAGEMENT**

The management of the company is endowed with active participation of owners and directors, with expertise in Mechanical Engineering and having vast experience in multifarious fields of activities, brings prosperous contribution to the Company.



**SALES DEPARTMENT:**

- POWER DIVISION
- AVIATION & DEFENSE DIVISION
- PROJECT & TELECOM EQUIPMENT DIVISION
- OIL & GAS, MACHINE & EQUIPMENT DIVISION
- TRANSPORTATION & TECHNOLOGY DIVISION
- COMMUNICATION & INFRASTRUCTURE DIVISION

## **ABOUT GETCO IT SERVICES LIMITED**

GETCO IT Services is a concern of GETCO Group that reign supreme in software solutions, hardware, infrastructure, design, implementation, migration, operation and end to end support. GETCO IT Services is an IT Consulting company, paramount part of GETCO Group which was founded in 1972 specializing in Managing services & IT Security Solutions, Cloud Computing, Amazon hosting / AWS Hosting, SaaS Architecture, Mobile Consulting and App Development.

GETCO IT Services is partner with Amazon Web Services (AWS) and transcends in converting ideas into reality with its 360 degree “On Demand” approach. Its on-demand scalability enables it to cater businesses of all types and sizes.



Entities who are already on cloud or thinking of moving to the Cloud, GETCO IT Services provides cloud consulting, audit and advisory services on how it can utilize cloud to make its applications highly scalable, available and efficient.

### **Other Area of Expertise:**

#### **Electronic Devices:**

GETCO IT SERVICES is a dominant figure in the field of electronic automation. Home automation and Industrial automation are two dominant areas that GETCO IT SERVICES focus. Precisely, it produces a number of hardware components and is also engaged in manufacturing electronic devices by the help of its Hardware Design and Development Solution team to facilitate the automation process. Electronic devices such as sensors are mostly used in automation process, i.e. heat detector, temperature controller, door lock, gas leakages detector.

**Software:** We work on different ERP software systems based on customer requirements. Example: ERP system for trading company, billing system for ISP, General applications for Inventory management system, ERP systems for Insurance companies, complete billing and Inventory management system for telecom operator (based on Huawei X 3000 Series).



**Mobile Apps:** GETCO IT Services is proficient in making different types of mobile apps for both iOS and android and have worked for several re-known organization to meet their requirements based on customized apps.

Example: Bshaniuno- Is based on connectivity with other electrical devices.

Travelworldbd- It's a travel based mobile app. which provides guidance and information regarding tour and travels.

Kotha gucco- It's based on short story teller where all genres of short stories become available.

Friend's eye Multimedia- It is an institution based app where all student's record can be maintained. It's basically a student record keeping apps and thus, educational institutes presently Presidency University and National Polytechnic Institute is using this apps.

Mini Golf- Through this app people can get the flavor of playing golf by using their mobile phones.

**Infrastructure:** GETCO IT Services works in a distinctive manner when it comes to infrastructure level. Such as, it designs the infrastructure for a customer based on its requirement, implements it, and then migrates it for running in the operation level. That means it provides customer an end to end support. It provides a total set of managed services from outset till the end.

Example: GETCO Telecom, GETCO Online, Nextgen network.

**Training & Certification:** GETCO IT Services also offers a wide range of trainings and certification courses through GETCO NIIT. Here it offers both NIIT Courses and AWS Certification Courses with the assistance of highly skilled certified trainers. In addition, after completion of the course it also avails them various opportunities where they can best-fit themselves and serve, based on their skills and knowledge.

**Services:** Furthermore, GETCO IT Services also engages itself in providing different types of solutions by the help of [AWS](#) (i.e. Cloud solutions, data migration, SAP, Big data analysis). GETCO IT SERVICES LIMITED, the professional services firm leading hundreds of the world's most advanced cloud initiatives, has been recently declared as the Advanced Consulting Partner by Amazon Web Services (AWS).

*Example:* LabAid Cardiac Hospital takes ERP solution for Hospitality Management and Lab Reporting.

Jagonews24 and Sarabangla take News Portal Solutions.

Matador takes SAP S4 Hana.

Othoba takes E-commerce solution.

Berger takes DR solution.





**NIMBUS:** (For SAP solutions as parallel of KPMG and PWC): The combination of capital investment, skilled, involved people and management support is a unique one. Nimbus is a hands-on investor. We know what makes the difference between the success and failure of a company. So if we invest in any business, our expertise and active engagement come along with the capital we invest. We provide solid financial backing and we act swiftly where speed is needed. Find out how we do it and why things work the Nimbus way. Each company requires a unique approach in order to prepare it for the transition ahead. Solutions and methods must be carefully chosen in order to match the specific circumstances and to provide exactly what is needed to clear the way to the next stage. Read on to get an idea of the Nimbus way of working.

**Protivity:** (For govt. projects and all): Protivity India Member Private Limited is the Indian Member Firm of the global network of Protivity firms, a group of independent consulting firms helping companies solve problems in finance, technology, operations, governance, risk and internal audit. Protivity Member Firms are separate and independent legal entities, are not agents of other firms in the Protivity network, and have no authority to obligate or bind other firms in the Protivity network. Continuously enhancing customer experience through service and technologies is requirement for organizations. Equally important is driving greater efficiency and effectiveness in the back office to thrive in changing environments. We help you to see the opportunities in fast moving markets, aligning people, processes and technology to transform your organization and help you to face the future with confidence.

Govt. projects mainly IT related works are also look after by us. Total end to end solutions we provide through GETCO IT SERVICES.

**SI:** systematic Integration is used for scientific measurements, with standard base units such as the meter and the kilogram: The SI unit of electric current is the ampere.

**CONTACT PERSON:**

**Khandker Md. Nur-a-alam**

Associate Director || Ph: +88 02 58155487, Cell: +88 0171-333-0777 || emails: [kmnalam@GETCOitservices.com](mailto:kmnalam@GETCOitservices.com)

## **POWER DIVISION**

Power Division is responsible for performing all type of business in the power sector in Bangladesh which includes the following:

- Construction of power plants
- Construction of Transmission line and high voltage Sub-Station
- Distribution system
- Overhaul and Rehabilitation of steam and gas turbine power station
- Supply of spare parts to different power station
- Supply of tools and equipments required in the field of power generation, transmission and distribution system



### **Major customers include:**

- Bangladesh Power Development Board (BPDB)
- Power Grid Company of Bangladesh Ltd. (PGCBL)
- Electricity Generation Company of Bangladesh Ltd (EGCB) North West Power Generation Company Ltd. (NWPGL)
- Rural Power Company Ltd. (RPCL)
- Dhaka Power Distribution Company Ltd. (DPDC)
- Dhaka Electric Supply Company Limited (DESCO)
- Rural Electrification Board (REB)



Power Division is also active in private power sector for supply and installation of equipments.

### **ACTIVITIES:**

- Supply of spare parts to overhaul unit # 4 of Ghorasal Thermal Power Stations (TPS) under PDB.
- Supply of spare parts for turbines in Ghorasal TPS.
- Supply of turbine spare parts to Siddhirgonj TPS.
- Memorandum of Understanding is signed with BPDB for :
  1. Feasibility Study of Coal Based Power Projects in Khulna & Chittagong
  2. Operation & Maintenance Consultancy for new & existing projects
  3. Restoration of Lost Capacity of existing power stations of BPDB
  4. Capacity Building of Power Professionals of BPDB & Development of Training Infrastructure in Bangladesh
  5. Development of one imported/domestic coal based power project in Joint Venture.



### **CONTACT PERSON:**

**Kamaluddin Bhuiya**

Dy General Manager || Ph: +88 02 8158718, Cell: +88 0171-333-1252 || email: [kamaluddin.bhuiya@GETCO.com.bd](mailto:kamaluddin.bhuiya@GETCO.com.bd)

## **AVIATION AND DEFENSE DIVISION**

GETCO formed its Aviation and Defense Division which operates in collaboration of retired personnel of civil aviation and defense forces. Lead by ex-Chairperson of the Civil Aviation Authority of Bangladesh, who is also the former Managing Director of Bangladesh Biman, the Aviation and Defense Division is responsible for supplying products and providing services to several entities including Defense Forces, Law Enforcement Agencies, Coast Guard, Biman Bangladesh Airlines Limited & Civil Aviation Authority.

### **ACTIVITIES:**

Business Samples with some important customers:

**Army:** Various armored vehicles with spares and Components. All types of arms and ammunition.

**Air Force:** Aircraft/Helicopter, Aircraft/Helicopter Engine, Aircraft/Helicopter components and spares, overhaul of different types of Aircraft / Helicopter Engines and components.

**Civil Aviation:** Simulator, Arresting, Barrier System with Net, all types of ground support equipment, Complete Radar and Radar Equipment with after sell service.



Since its inception, Aviation & Defense Division of GETCO Ltd had executed US\$ 30 million worth of contracts with various sectors, mostly with Defense forces and civil aviation authority.

### **Some of the major achievements include:**

- Sales of two nos. Flight Simulator, Hydraulic Test Unit, C-130 Aircraft Spares, Ultrasonic Plant, 41 line items for Sonar for Bangladesh Navy and armaments items for MiG-29 Aircraft, F-7/FT-7B Aircraft, L-39ZA Aircraft and M-17 Helicopters.
- Overhaul of 04 x MI-17 Helicopter and 04 x L-39ZA engine.
- Repair and Overhaul of 09 x TB3-117 MT Engine of MI-17 Helicopter and Engine of for Bell-21 2 Helicopter.

### **KEY OFFICIALS IN AVIATION & DEFENCE DIVISION:**

#### **Group Captain (Retd.) M. Shaukat-ul Islam, PSC**

- He worked as Assistant Chief of Air Staff (Operations & Training) in Bangladesh Air Force and retired in 1982.
- He worked as a Chairperson in the Civil Aviation Authority of Bangladesh.
- He also worked as Managing Director in Biman Bangladesh Airlines (National Flag Carriers).
- Joined in GETCO in 1994.

#### **Group Captain (Retd.) M. Amanullah Haq, PSC**

- B. Sc in Engineering (Mechanical) in 1973 and obtained Aeronautical Engineering Degree from Indian Air Force Technical College in 1976
- Graduate of Defense Services Command and Staff College and Masters in Defense Studies
- Former Director of Engineering at Air Headquarters in the Bangladesh Air Force (BAF)
- Joined in GETCO in 2003.



### **CONTACT PERSON:**

**Gr. Captain (Retd.) Shaukatul Islam, Psc**

Adviser || Ph: +88 02 9129570, Cell: +88 0171-156-6339 || email: [shaukat.islam@GETCO.com](mailto:shaukat.islam@GETCO.com)

## **PROJECT AND TELECOM EQUIPMENT DIVISION**

A Vice President having more than thirty (30) years of experience in the field of sales and marketing is the head of this division. A group of competent sales executives and sales engineers are assisting him to run the division efficiently and diligently.

This division is engaged in activities with Bangladesh Telecommunications Company Ltd. - BTCL [previously called Bangladesh Telegraph & Telephone Board (BTTB)] as well as with private telecom operators. GETCO is proud to have share of telecom market with BTTB 50% with Alcatel switches and 40% of transmission system with Alcatel transmission products.

This division is also involved in construction & installation of process plant, power cable, energy metering, transformer, transmitter, water treatment plant, signaling etc on behalf of the Principals.

### **ACTIVITIES:**

#### **Activities in Tele-Communications Sector**

GETCO has been supporting Alcatel since 1988 to 2009. Following is a report that shows the extent by which the relationship has grown among Alcatel, GETCO, and Bangladesh Telegraph & Telephone Board (BTTB).

#### **Business with BTTB**

Business involvement started in 1988 with Alcatel Telespace, France as their Agent in Bangladesh.

Alcatel CIT, France appointed GETCO as their Agent in 1992. Similarly, in 1993, GETCO became the Agent of Alcatel Contracting (ALCO / Alcatel-NSD), France.

#### **Some of the major achievements are:**

- Dhaka-Mymensingh-Bogra, Dhaka-Sylhet and Dhaka-Narayanganj digital microwave system (13 HOPS)
- 22,000 digital telephone lines at Chittagong
- Chittagong-Betunia digital microwave link
- Expansion of Chittagong Telephone Network by 11000 digital telephone lines installation
- Turn-key supply & installation of Bogra TAX (Trunk Automatic Exchange)
- Expansion of 8 Alcatel E-10 Exchanges in Dhaka for 3 KL & interconnection with Greater Dhaka Tel. Project's AXE exchanges
- Expansion of two E-10 Exchanges at Chittagong for 8.59KL and 24KL in E-10 Exchanges at Dhaka.
- 92 Upazila's Carrier Backbone Radio Link
- Supply, Installation of 24,000 lines and 3,500 lines digital Switching expansion
- 32.5KL digital exchanges expansion at Dhaka & Chittagong
- Up gradation of E-10 exchange with R-27 Software & Expansion of E-1 & C-7 Signaling Terminals

### **CONTACT PERSON:**

#### **Anamul Haque**

Vice President || Ph: +88 02 8158721(ext. 302), Cell: +88 0171-156-60175 || emails: [anamul.haque@GETCO.com.bd](mailto:anamul.haque@GETCO.com.bd)



## OIL & GAS, MACHINE EQUIPMENT DIVISION

This division is supervised by an Executive Director having about 20 (twenty) years of experience in Sales, Marketing, Project implementation, Administration and HR. Under this division there are two departments which are strategic profit centers of their own:

- A. Oil & Gas and Machine Department
- B. Handling & Dredging Equipment. Compressor and Railway Parts Department

### A. Oil & Gas and Machine Department:

This department has two business wings-

- (a) Oil and Gas Wing
- (b) Machine and Generator Wing

#### (a) Oil and Gas Wing:

Oil & Gas Wing is responsible for supplying products and providing services to the Oil & Gas sector in Bangladesh. The major clients are Petrobangla (National Oil, Gas, and Minerals Corporation) and its subsidiary companies like BAPLEX, BGFCL, SGFL, GTCL, KGTS, TITAS, SGCL, BGSL, RPGLL, PGTL and JGSL. The Wing works on behalf of various world reputable Oil & Gas sector companies.

#### ACTIVITIES:

Business involvement with Petrobangla and its subsidiary companies was started in 1978. Since then, GETCO became one of the major companies to supply drilling materials and third party services to Petrobangla. This business includes Drilling, Mud Logging, Wire Line Logging, supplying Valves, Casing and Tubing Heads, X-Mass Trees, etc.

#### Some of the major achievements in Oil & Gas sector:

- Drilling Contracts to drill 9 development wells + 2 work over wells
- Contracts for Wireline logging services, Well cementation services, Mud engineering services, Directional drilling services, Rehabilitation of National Rig, Supply of mud pumps, derricks, and rotary tables.
- Supply of Tubing, Drill Pipe, and Casing to different companies such as BAPLEX, BGFCL, SGFL.
- Supply of various types of Mining equipments & Tools to Boropukuria Coal Mining and Maddhyapara Granite Project.
- Supply of Mud-Logging unit and services to BAPLEX, BGFCL and SGFL.

Oil and Gas Wings is interested to working as a local agent for reputed foreign companies for EPC for Construction of High Pressure Gas Pipe Line, Processing Plants, and Fractionation Plant etc.

#### (b) Machine and Generator Wing:

Machine and Generator Wing is responsible for selling of diesel generators and construction equipments. It has rental operation as well.

This Wing is also responsible to provide after sales support for all the Equipment, Generator, Compressor and Machine sold by GETCO to customers. Providing spare parts and service to the customers through a professional team is the key of success of this department. This department is enriched with a modern Warehouse, Workshop, Tools Room and dedicated qualified service professionals for every line of Equipment, Generator, Compressor and Machine. A Service Consultant, having 40 years of experience is working as the Mentor of the team.



## **ACTIVITIES:**

This wing is involved in sales & rental of generators ranging from 9 KVA to 2000 KVA representing ONIS VISA of ITALY and SCANGEN of Singapore.

Rental fleet consists of 100~810 KVA Diesel Generators to provide instant power to the customers on emergency.

Product Support service team provides service support to the customer for compressor, machines, gas & diesel engines for inspection, preventive maintenance, trouble shooting & complete overhauls.

As Caterpillar dealer until October 2004, GETCO sold and serviced around 400 caterpillar gas generators with an installed capacity of about 500 MW and diesel engine of around 225 MW. The installed capacity of MTU gas engines sold by GETCO is about 20 MW.



## **B. Handling & Dredging Equipment, Compressor and Railway Parts Department:**

### **This Department is responsible for:**

- Sales of Atlas Copco Air Compressor, Mining equipment, Pneumatic Tools etc. to Govt. and Private Industries namely, Textile, Cement, Fertilizer, Chemical, Power, Pharmaceutical Industries.
- Promoting IMW CNG compressor and other equipment in Bangladesh market including "Mother-Daughter" station.
- Sales of Handling & Dredging Equipment, Special type of Vehicles, Agricultural Equipment and Workshop Equipment.
- This division also provides used Construction Equipments to both public and private sectors in Bangladesh through tender and negotiation.
- Supply of Locomotive Spares for Bangladesh Railway's on behalf of National Railway Equipment Company, USA is also handled by this department.



### **Some of the major achievements are:**

- Installed 690 of Atlas Copco Air Compressor throughout the country.
- Installed 89 IMW CNG compressors in the country.
- Supply of Vibratory Road Rollers of Sakai Heavy Industries Limited, Japan to Local Government Engineering Department (LGED), Bangladesh Army and some units to Private Sector.
- Supply of Electric Overhead Cranes of AKI Engineering sdn. Bhd. Malaysia to some renowned private companies.
- Supplied Forklift to Mongla Port Authority, Bangladesh Petroleum Exploration & Production Company Ltd., Bengal Glass works, Reckitt & Coleman, BASF Bangladesh Ltd., BRB Cables Industry Ltd., Square Textile Ltd., Techno Venture, Islam Knit Design Ltd. and some others.



## **CONTACT PERSONS:**

### **Shafquat Alam**

Executive Director || Ph: +88 02 9128303, Cell: +88 0171-154-2766 || email: [shafquat.alam@GETCO.com.bd](mailto:shafquat.alam@GETCO.com.bd)

### **For Equipment, Compressor and Railway Parts Department:**

#### **Shamsuddin Ahmed**

Dy General Manager || Ph: +88 02 8158721, Cell: +88 0171-140-1104 || email: [shamsuddin.ahmed@GETCO.com.bd](mailto:shamsuddin.ahmed@GETCO.com.bd)

### **For Oil & Gas and Machine Department:**

#### **Masudur Rahman**

Dy General Manager || Ph: +88 02 8158718, Cell: +88 0171-180-5292 || email: [masud.rahman@GETCO.com.bd](mailto:masud.rahman@GETCO.com.bd)

## TRANSPORTATION & TECHNOLOGY DIVISION

Transportation & Technology Division is working with Bangladesh Railway (BR), Water Supply and Sewerage Authority and ICT/IT sector in connection with product supply and for projects on turnkey basis. These include turnkey projects for Computerized Signaling System, New Line Construction, supply of Rolling Stocks (e.g. Locomotive, Carriages, Wagons, Cranes etc.), supply of spares for Signaling & Rolling Stocks, Rehabilitation of Passenger Coaches, Conversion of Braking System for Locomotives Carriages, supply of Locomotive Engines, Water Supply and Treatment plant and in ICT/IT based projects.

### Present Scope of Works:

- EPC/ Turnkey works for Computerized Signaling System, Relay based Interlocking Signaling System & Non-Interlock Color Light Signaling System
- Supply of Rolling Stock (Locomotive, Passenger Carriages, Wagons etc)
- Supply of spares for Signaling & Rolling Stock and Track materials
- Turnkey works for Water Supply and water treatment plant
- EPC/ Turnkey works for Railway workshop Rehabilitation
- Conversion works of Vacuum Brake to Air Brake System
- Rehabilitation works of Passenger Coaches
- Supply of Engine for Railway Locomotive



### ACTIVITIES:

The business involvement with Bangladesh Railway started in 2004. Since then, Transportation & Technology Division, as the Local Partner of **LS Industrial Systems Company** Limited, South Korea has completed five Signaling projects with BR.



Since 2005 T&T Division has completed supply of bulk quantity of Rolling Stock spares to BR with NORLAND Canada INC.

### Some of our major achievements are:

- Modernization of Signaling and Computer Base Interlocking (CBI) of 10 Stations (Akhaura to Sylhet) of Bangladesh Railway.
- Modernization of Signaling and Computer Base Interlocking (CBI) of Akhaura Jn. Stations of Bangladesh Railway.
- Supply, Installation, Commissioning of Non-Interlocked Colour Light Signaling System at Section GRPM-SZG-JJL & SZG-MGJN of Bangladesh Railway.
- Installation of Non-interlocked Colour light Signaling cables and equipment & telecommunication of L-xing gate linking with P-way and existing signaling system including labour & transportations cost of all requisite materials, equipment, Plants & machineries etc. at Saidpur-Chilahati Section of Bangladesh Railway.
- Laksham-Chinki Astana, Tongi-Bhairab Bazar and 13 Station Computer Based Interlock Color Light Signaling System
- Supply of Locomotive Spares & Signaling Spares to Bangladesh Railway.



### CONTACT PERSON:

**Syed Golam Modasser**

General Manager || Ph: +88 02 8158718, Cell: +88 0171-183-3188 || emails: [golam.modasser@GETCO.com.bd](mailto:golam.modasser@GETCO.com.bd)

## COMMUNICATION & INFRASTRUCTURE DIVISION

COMMUNICATION & INFRASTRUCTURE DIVISION is a new division of GETCO and is supervised by an Executive Director having about 40 (forty) years of experience in Sales, Marketing and Project implementation.

This division is involved and interested in doing business in the following areas:

- EPC projects for roads & highways development
- EPC projects for construction of bridges
- Power plant projects on turnkey basis
- EPC projects for railway bridge construction
- Supply of spares for railway tracks and rolling stock etc.
- Supply of spare parts for railway locomotive
- EPC projects for rail line construction
- EPC projects for airport construction
- Signaling of air traffic control
- Supplying products to the roads & highways authorities on behalf of principals.

An experienced team of engineers, consultants and service persons are engaged to serve the customers. This team is also capable to provide all kind of civil engineering support for construction.

### Some of the major customers are:

- Bangladesh Road Transport Corporation (BRTC)
- Bangladesh Power Development Board (BPDB)
- Bangladesh Road Transport Authority (BRTA)
- Bangladesh Bridge Authority
- Bangladesh Railway

### This division is working for or on behalf of the following Princip

- MDA, Canada
- ALSTOM, India
- GIMAEX, France
- SCANIA, Switzerland
- SUMITOMO, Japan
- BEML LIMITED, India
- LUMIPLAN, Singapore
- Larsen & Toubro Limited, India
- ASH AEBI SCHMIDT, Sweden
- STEAG Energy Services, Germany/ India
- FEDDERS LLOYD CORPORATION LTD., India
- K. GROUP (Transworld Enterprises Pvt. Ltd), India
- VKS INFRA TECH MANAGEMENT PVT. LTD., India
- EUROVIA TRAVAUX FERROVIAIRES (ETF), France

### CONTACT PERSON:

#### **A M Chowdhury**

Executive Director || Ph: +88 02 8158718 Cell: +88 0189237828 || email: [am.chowdhury@GETCO.com.bd](mailto:am.chowdhury@GETCO.com.bd)



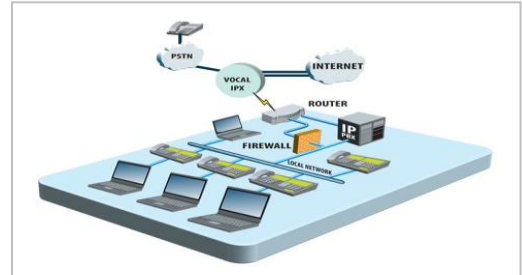


## GETCO ONLINE LIMITED

GETCO Online Limited provides dedicated Internet Services, Customs Web and Software Solutions.

The latest addition is to get the License from Bangladesh Telecommunications Regulatory Commission (BTRC) for providing;

- IP Telephony (Internet Protocol Telephony) Service
- International Internet Gateway(IIG) Service
- International Gateway (IGW) Service



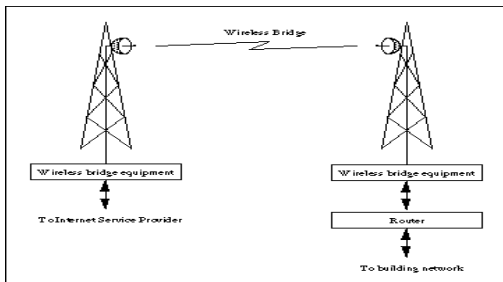
### HRC Technologies Limited (HRCTL):

In 2009 HRC technologies Ltd. became a member company of the GETCO Group of companies and started operation with the name GETCO online Ltd.

HRC Technologies Ltd. operates as Internet service Provider (ISP). The aims of HRCTL is to lead the ICT Service provisions of High Speed Broadband Internet Access, Corporate Private Networks (Intranet/DATA), Corporate Broadcast services, IP Telephony, Web Solutions & all other Information & Communication Technology (ICT) Services countrywide.

### ACTIVITIES:

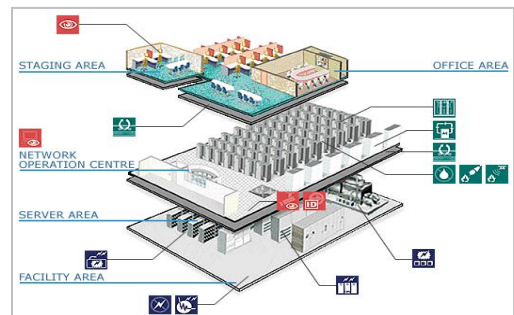
We provides following services to our customers;



- High Speed Internet Solution
- Nationwide Data Connectivity Solution
- IP Telephony Service (IPTS)
- Web Solution
- Video Conferencing
- Managed Service
- Co-Location Service
- SMS Service
- IT Consultancy

### Some of the major achivments are:

- Underground Data Transmission Network in Dhaka city
- Nationwide Data Transmission
- Providing upstream



### CONTACT PERSON:

**Mr. Iqbal Ahmed**

Director & Chief Operating Officer || Ph: +88 02-9892403 Cell: +88 0171-152-0180 || email:[iqbal.ahmed@GETCO.com.bd](mailto:iqbal.ahmed@GETCO.com.bd)  
**Office Address:** Rupayan Shelford, Flat-C8, Plot-23/6, Block-B, Mirpur road, Dhaka, Bangladesh.  
 Website: [www.hrctech.net](http://www.hrctech.net)

## GETCO DIGITAL LIMITED

GETCO Digital Limited (GDL) is an established company under the GETCO Group which is providing ICT enabled services to its valuable clients at home and abroad. GDL will be mainly involved in ICT projects such as:

- System integration,
- software research and development,
- business process re-engineering,
- enterprise application implementation
- post implementation support
- Telecom billing implementation
- Networking solutions.

Beside that it provides outsourcing service and ICT trainings to government and private clients.

Some of developed applications of GDL are:

- a. **Vanguard ERP Applications:** It is an integrated solution of an enterprise comprising various modules such as CRM, SCM, Manufacturing, Financials, Project Management, HRM and Business Performance monitoring.



- b. **Lynx Interconnection Billing:** It is a telecom billing solution that mainly handles mediation, route management, rating, suspense management, Revenue Assurance and billing. It is developed mainly for ICX and IGW operators.



- c. **Life Bloom Insurance solution:** It is developing for Life Insurance industry. The modules of Life Bloom are proposal-to-policy conversions, underwriting system, Commission Management system, Policy Servicing and claims, Core Insurance Accounting, Premium Collection, Reinsurance System, Document Management and Insurance Financial Management.



### GDL Focused Industries:

- Manufacturing Industries (FMCG)
- Retail and Distribution
- Pharmaceutical companies
- State and Local Government
- Educational Institutions
- Hospital and Tourism
- Telecommunication
- Real Estate
- Agro Sector
- Apparel and RMG
- Leather and Footwear
- Bank and non-bank financial institution
- Life Insurance

### CONTACT PERSON:

**Mohammed Mahabub Alam, MIEB**

Project Manager || Ph: +88 02 815 8718, Cell: +880 1713 125 905 || email: [mahabub.alam@GETCOdigital.com](mailto:mahabub.alam@GETCOdigital.com)  
Website: [www.GETCOdigital.com](http://www.GETCOdigital.com)

## GETCO TELECOM LIMITED

GETCO Telecommunications Limited is a part of GETCO group focusing on Telecommunication business established in 2007. The company was awarded license to operate Interconnection Exchange (ICX). The license is valid for 15 years with the provision of extension by another 10 years. The Interconnection Exchange (ICX) enables to route international incoming and outgoing and also inter operator domestic calls to and from Access Network Service providers (ANS) and International Gateways (IGW). It offers single interconnection point to a PLMN and PSTN operators and thus lowered the infrastructure cost for interconnection among the operators. It replaced the mesh connectivity among operators in a simplified way by a single interconnection only.



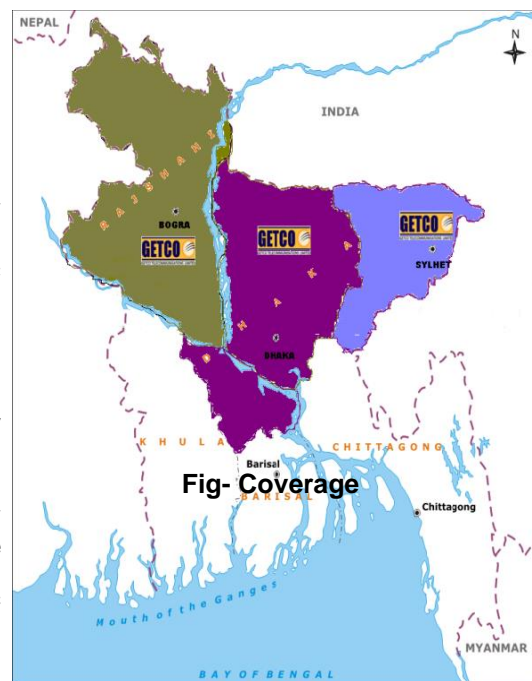
GETCO Interconnection Exchange is providing services to Access Network Service (ANS) operators and International Gateway (IGW) operators.

- **Our Vision** To foresee the future trend of the industry
- **Our Strength** To utilize the power of youth and be with state of art technology
- **Expertise** To experience of the leaders from the industry

### Network infrastructure:

The switching system is based on state of the art technologies on Huawei NGN platform with the capacity to handle eighteen (18) million BHCA and also 150,000 concurrent calls. IGWs are connected in ring networks based on underground optical fiber cable to keep 99.99% availability. ANS operators are also connected on linear protection through underground fiber optic cable. GETCO introduced Oracle Communications Billing and Revenue Management in Bangladesh for the first time. With this software deployment, GETCO fully streamlines its billing operations and gain the ability to deliver real-time billing, perform instant call rating and maintain all subscriber level billing records for administrative and revenue calculation purposes.

GETCO TELECOM has four (4) exchanges in operations for carrying both international and intra operator domestic calls. We have two (2) exchanges in Dhaka, while other two (2) are located at Bogra (Northwest of Bangladesh) and Sylhet (Northeast of Bangladesh).



### Customers:

Being an ICX operator, we provide services to all IGW, Mobile, PSTN and IPTSP operators.

### CONTACT PERSON:

**Hafizur Rahman**

Chief Operating Officer || Ph: +880 2 8828257, Cell: +88 0 1713 330773 || email: [hafiz@GETCO-telecom.com](mailto:hafiz@GETCO-telecom.com)  
**Office Address:** House 1/C, Road 10, Baridhara, Dhaka 1212, Bangladesh. Fax: + 8802 882 8273

## GETCO LIMITED

**GETCO ELEVATOR LTD.** is a dynamic organization in Bangladesh offering its services to the Vertical Transportation Industry. GETCO differentiates with Superiority in Engineering Design, Supply, Installation, Testing and Commissioning and After Sales services for all kind of vertical transportation over other suppliers. It has a team of Experienced Engineers and Technical Experts with total commitment for Quality, Safety and Customer Satisfaction.

Spectrum of services includes Elevators, Escalators, BMUs, Access Platforms and other vertical transportation solutions. **GETCO ELEVATOR** ensures the ultimate satisfaction of the customer by providing the most efficient and cost effective solutions.

Products from **GOLDSTAR** (Korea), **USOTIS** (US- HK), **DELSO** (GERMANY-CHINA) and **PERFECT** (CHINA) are being marketing by GETCO.

Products include, but not limited to, Passenger Elevators, Home Elevators, Bed Lift, Goods Elevators, Stair Lifts, industrial Elevators, Escalators, Moving walk, Dumbwaiters, Cargo Lifts, Car Parking Systems, Window Cleaning equipment (BMUs and Access platforms) and other vertical transportation equipment.

### **ACTIVITIES:**

Provides following services to the customers;

- Passenger elevators for residential buildings/ Commercial Buildings / Hospitals
- Escalators and Travelators / Auto walks for shopping malls / Super markets / Airports / Railways stations Etc.
- Freight and cargo Elevators for industrial
- Platform Lifts for small industrial ware house
- Dumbwaiters for Hotels and catering companies etc.
- Car park lifts and parking platforms for commercial and independent villa projects
- BMUs for high race building projects Suspended platform access for building maintenance
- Working platforms for all kinds of construction projects
- Working platforms for elevator installation for the high rise buildings

### **Some of the major achivments are:**

Supplying elevators to the following customers

- BRB Cables Industries
- Matin Textiles Mills (DBL GROUP)
- Tusuka Garments
- KS Engineering & technology
- Popular Diagnostic
- Energypac

### **CONTACT PERSON:**

**Javed Parvez Alam**

Director || Ph: +880-2-8818817, Cell: +88 0171-336-6055 || email: [javed.parvez@GETCO.com.bd](mailto:javed.parvez@GETCO.com.bd)  
**Office Address:** House: 139, Block: A, Road: 03, Niketan Welfare Society Ltd, Gulshan Avenue, Dhaka-1212, Bangladesh Website: [www.GETCOelevator.com](http://www.GETCOelevator.com)



## GETCO AGRO VISION LIMITED (GAVL)

**GETCO AGRO VISION LIMITED (GAVL)** incorporated in the year 2006 with a vision to contribute to national food security and food production of the country. GAVL is working relentlessly to upgrade the farmers' income by providing quality seeds of high yielding variety. For continuous improvement, GAVL has signed MOU with different national and international organization and universities for mutual development and co-operation.

**Research and Development:** Scientists are engaged to develop new hybrids as well as introduce adapted exotic varieties. Breeders are not only engaged for development of high yielding varieties but also doing research on different insect and disease resistance varieties.

There are two basic wings of crop research: **1) Rice breeding** and **2) Vegetable breeding**.

- 1) Rice breeding:** An excellent team of rice breeders are engaged for developing 3 line rice hybrid varieties for Rabi and Aman season maintaining a close relation with Agriculture University, IRRI and BRRI.
- 2) Vegetable breeding:** Currently 27 vegetable crops, both OP and Hybrids are being handled. Main focuses for hybrid development are of all types of cucurbit crops, tomato, eggplant, chili, radish, okra etc. At present work is going on CMS hybrid development of Radish and Chili.

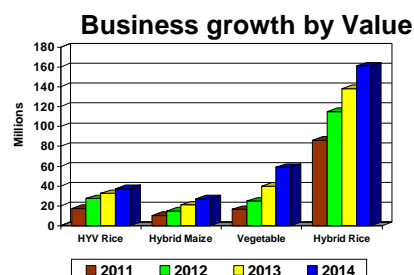
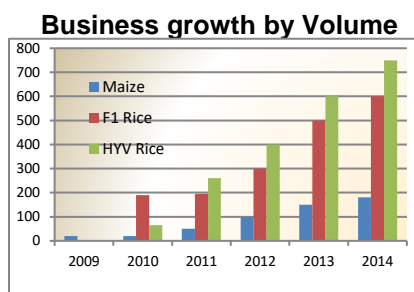
**Present R & D resources:** 10 breeders, 10 breeder assistants and 30 regular skilled pollinators are working in three farms, 18 acres farm at Trishal (Mymensing), 14 acres at Atowary (Panchagarh) and Bogra with all necessary facilities. In Bogra more than 8000 valuable germplasms of different crops are preserved.

**Production:** 350 dedicated and trained contract growers are working under different production Zones. Contract growers are producing seeds under intensive and personalized supervision of GAVL agriculturists.

**Hybrid rice seed Production:** A vigilant expert team is supervising and monitoring the program to ensure genetically pure quality seed with the technical support of Chinese Expert. In 2012-13 fiscal years, **GETCO** has started production of hybrid rice seeds with a target of 300 MT seed.

**Processing:** A highly qualified Quality Control team tests the collected seeds in the own testing laboratory. The genetic purity of the seed is also being tested through Grow Out Tests (GOT).

**Marketing:** Carefully selected an elite network of 336 dealers and 8130 retailers to distribute the seed to the farmer's level. Initiative already has taken to export seeds of OP Indian Spinach, Kang Kong, Red Amaranth and Hybrid Bitter Gourd in Hong Kong, S. Korea, Malaysia, Pakistan and China.



### **CONTACT PERSON:**

**Dr. Md Shariful Islam**

Chief Operating Officer || Ph: +88 02 8828257, Cell: +88 0173-031-6783 || emails: [shariful.islam@GETCO-genetics.com](mailto:shariful.islam@GETCO-genetics.com)

**Operating Office:** House # 1/C, Park Site Apartment Road # 10, Baridhara, Dhaka-1212

**Processing Office:** Nishindara Housing Estate, House#5, Road#26, Upashahar, Bogra-5800

## GETCO AGRI TECHNOLOGIES LIMITED

**GETCO AGRI TECHNOLOGIES LTD** was established in 2010. The prime objective of the organization is to prepare general highly sophisticated crop saving pesticides and other chemicals for good crop, good Animal health & healthy plant in affordable price to serve ailing farmers. GETCO is committed to ensure and develop crop & animal health care services through quality products and services by producing / Importing high quality agrochemicals, A H products and quality Tea for local market.

### GETCOCROP HEALTH:

Crop Health is mainly involved in Pesticides & Fertilizer business such as Insecticides, Fungicides, Herbicides, Mitecides & Micro-nutrient to grow more food for increasing population of the country. Starting with 4 products, within last two years Company has able to launch 20 quality products for the protection of crops from attack of pests. Development department is working to introduce segment fit new generation products to solve the crop protection problems of farmers in affordable price.



### PRODUCTION PLANT:

Sophisticated production facilities (factory) are required for efficiency and for ensuring production of high quality agrochemical products. Agrochemical is a seasonal business depending on cropping pattern & weather of the country. Ensuring right products in right time at right place is the key criteria of this business. Re-packing factory is essential to fulfill Government criteria of manufacturing license and smooth supply of quality products, Company established a repacking factory in its own land of suitable place at Tangra, Sreepur, Gazipur and start production on February 16, 2013.



**Marketing is done through 600 potential Distributors and 6000 Retailers throughout of the Country.**

### GETCO TISSUE CULTURE:

GETCO has established a Plant Tissue Culture laboratory and started its activities from July 2010. Tissue culture has been exploited to create genetic variability from which crop plants can be improved. The mission of this tissue culture laboratory is to provide millions of plants/ plantlets/ materials for the commercial crop market. By establishing this technology, GETCO produced 50,000 potato plantlets in 2010-11; in 2011-12 it produced 200,000 potato plantlets, which multiplied into 20 MT of Breeder seed potato, in 2012-13 which is expected to be 50-60 MT.



### GETCO TEA ESTATE:

The group has purchased a Tea Garden of 200 acre of land in Buribari, Panchagrah. A Tea processing factory to be set up for manufacturing of own brand tea, "GETCO TEA", with increase of land area to 1000 acres.



### CONTACT PERSON:

**M.A. Momin Mazumder**

Dy Chief Operating Officer || Ph: + 8802 9894578, Cell: 01711844005 || email: [momin.mazumder@GETCO-genetics.com](mailto:momin.mazumder@GETCO-genetics.com)  
**Office Address:** House 1/C (Park Site Apartment), Road 10, Baridhara, Dhaka 1212, Bangladesh.

## GETCO BUSINESS SOLUTION LIMITED

GETCO Business Solution Limited is one of the pioneer providers of innovative Call Center outsourcing services in Bangladesh with world class facilities specializing in 30 seats Call Center outsourcing applications, we are also a provider of multi-channel, multi-lingual customer contact management solutions. Our mission is to provide first level Contact Center services by complying with the highest international quality standards and providing customized and flexible solutions according to the needs and objectives of each company. All this combined with an ideal cost result in a partner relationship that maximizes the benefits and opportunities for our clients.

### ACTIVITIES:

- **Inbound Services:** We receive all incoming phone calls from customer that are related to our product whether it's an order, question, payments or complaint.
- **Outbound Services:** We make outbound calls to remind customer about their account upgrade, subscription offer and other marketing purpose.
- **Web Enabled Services:** We make software application and CRM for our valued clients.



### Some of our major achievements are:

- Being able to partner with Unilever to provide customer service for all of their products
- End-to-end call center solution provided to SwanSoft Ltd.
- Currently we are working with some internationally recognized brands like Bell Canada, Rapid Capital Funding, Merchant Cash & Capital, Australian Solar Panel, and UK Orange among many others.



### CONTACT PERSON:

Mr. Iqbal Ahmed

Chief Operating Officer || Ph: 09613148736, Cell: +88 0171-152-0180 || email: [iqbal.ahmed@GETCO.com.bd](mailto:iqbal.ahmed@GETCO.com.bd)  
**Office Address:** House # 464, 2nd Floor, Road # 31, Mohakhali DOHS, Dhaka-1212. Ph: 09613148736

## **FINANCE & COMMERCIAL DEPARTMENT**

A General Manager with more than twenty years experience in accounting and finance has the responsibility to run this department. The department handles the accounts and all financial matters of the company. It maintains relationships with the banking and non-banking financial institutions in the country as required from time to time.

This department has also the responsibility to look after the commercial and logistic functions in connection with import of equipment and materials by the company.

## **ADMINISTRATION & SUPPORT STAFF DEPARTMENT**

A general Manager who has years of experience in administration and human resource development heads this department. This department looks after all the administrative function, HR and HRD including security requirements of the company.

## **IT SUPPORT DEPARTMENT**

GETCO has a dedicated IT Department headed by a Manger to provide all kinds of IT related support to the employees of the Group. It has its own high configured server and dedicated Internet service to cater the needs of the age to provide uninterested ICT services.





## GROUP PERSONNEL

Management	6
Management Staffs	28
GETCO Limited	59
Greenland Engineers & Tractors Co. Ltd.	50
GETCO Telecommunications Ltd	72
GETCO Business Solutions Ltd.	35
GETCO Agri-Technologies Ltd.	38
GETCO Agro Vision Limited	118
GETCO Elevator Co. Ltd.	15
GETCO Digital Ltd.	16
GETCO Online Ltd.	98
GETCO IT services ltd.	20
<b>Total:</b>	<b>555</b>



## OUR FACILITIES:

### **OFFICES**

#### **Corporate Head Office**

Own five-story building with 30,000 sq.ft. Of office space, located within two miles of the National Parliament House.

There is also an Annex building of three-story having 18,000 sq.ft of office space in the same premises.

#### **Other offices:**

Baridhara : GETCO Telecom & Agro Vision office (4,000 sq.ft)  
 Mohakhali : 2 Exchanges in two apartments  
 Shyamoli : GETCO Online office (2,000 sq. ft own apartment)  
 Bogra & Sylhet : ICX Exchange

### **WARE HOUSE**

5,000 sq. ft. warehouse located within the corporate office premises for stock inventories.

### **SERVICE SHOP**

A repair and service shop of 6,000 sq. ft inside the corporate office area.

### **OPEN SPACE**

An open space about 20,000 sq. ft. is available for further expansion.

## **CORPORATE INFORMATION**

### **Bankers:**

Uttara Bank  
Mercantile Bank Ltd  
Janata Bank  
Southeast Bank.

### **Tax Advisor:**

Sarder Jinnat Ali  
Bijoy Nagar, Dhaka, Bangladesh

### **Legal Advisor:**

Faizul Kabir  
Dhanmondi, Dhaka, Bangladesh

### **Auditor:**

Ahsan Rashid & Co.  
Kakrail, Dhaka, Bangladesh

### **References:**

Australian High Commission, Bangladesh  
Canadian High Commission, Bangladesh  
French Embassy, Bangladesh  
AMCHAM, Bangladesh  
KOTRA, Bangladesh

## **MANAGEMENT ASSOCIATIONS:**

Prime Bank Limited  
Prime Insurance Limited  
Prime Islami Life Insurance Limited  
Prime Finance and Investment Limited  
Fareast Islami Life Insurance Limited  
Fareast Finance and Investment Limited  
The News Today  
Primeasia University  
Khaled Textile Mills Limited  
Acorn Trading Company Limited  
KS Engineering & Technology Limited  
Delwar Ali Khandker & Khadiza Khatoon Trust  
Machinery & Equipment Trading Company Limited