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PRELIMINARY

Peony Price List



Issued by LEE R. BONNEWITZ Van Wert, Ohio

This Peony Price List is issued for the benefit of buyers who wish to place their orders early in the spring. It is not a complete price list, for after the blooming season, which I intend to spend in my own garden, I will issue another list in which I may include some additional varieties. The prices are based upon my own idea of the value of the variety and also on the size stock I have to offer. You will probably find some growers offering some varieties at a lower price than you find quoted in my list, and of course in that case you will send your orders for those varieties to the grower with the lower price. On the other hand, I am hoping that you will find some prices in my list which will look attractive to you. If my prices on any variety are too high this season, it will allow me to accumulate some surplus stock of that variety, and the excessive stock will allow me to reduce the price the following season. I have found it is not wise to allow stock for sale to grow more than three seasons, for two and three year old roots make the best divisions, so you can see it is very easy for me to know when I have a surplus of any variety.

I continue to quote prices on Bonnewitz Strong One Eye Divisions because I believe from the hundreds of letters I have received that Bonnewitz Strong One Eye Divisions please my customers, and like other business men, it is my own customers that I am most anxious to please. My own customers do not need any description of the size divisions I send out, but as this list is mailed to more than two thousand persons who are not yet customers of mine, it might be well for me to say that each Bonnewitz Strong One Eye Division, like every other one of those sent out during the past two years, will have two eyes or sprouts, and if properly planted, should the following spring, send up two stalks which may bloom, but which should not be allowed to do so. I call them "One Eye" Divisions because I sell only "one" eye. The other eye is included for good measure, and also with the thought in mind that one eye might be injured in transit, and so the second eye may be considered a combination of good measure and insurance.

I feel sure that many experienced growers will divide the roots I send into two smaller divisions with one eye each, because experience has shown that a single eye from a strong, healthy Peony root, with a very small portion of root attached, will if properly planted, make just as large a root in four years as if it had started with six eyes.

There is, however, one matter which should be explained at this time. In February I divided a large lot of standard varieties of Peonies into Bonnewitz Strong One Eye Divisions and I personally saw to it that each division was provided with exactly two eyes, no more and no less. I advertised them at a low price as samples of the size of Bonnewitz Strong One Eye Divisions, and after preparing the copy for the printer I started on my winter vacation, leaving my secretary to mail out the advertisement and fill the orders. The response was far beyond our expectation and my secretary had a flood of orders which he could not fill from the roots already dug, but knowing that I was much more interested in advertising Bonnewitz Strong One Eye **Divisions** than in selling divisions of standard Peonies at the regular price, he gave orders to my superintendent to dig and divide enough standard varieties to fill the orders. This is exactly what I would have done if I had been at home, but my secretary failed to lay emphasis on the fact that each division must have two eyes and no more, and so my customers are writing me that some of my sample divisions had three and four eves. I am glad the customers have the roots with the extra eyes, but I am still more anxious for them to know that I promised only two eyes on Bonnewitz Strong One Eye Divisions. As samples of the roots I intend to furnish, these spring dug Peonies do me an injustice, so I hereby warn prospective purchasers not to expect more than two eves on **Bonnewitz Strong One Eye** Divisions.

Another thing I want to make very plain. I confidently believe I will have satisfactory roots to deliver of every variety I advertise, but no one can tell exactly what his Peony roots will look like until he digs them. Last year

we accepted orders on a few varieties, Rosa Bonheur, La Fee, La Fiancee and Marguerite Dessert, and when we dug the roots in September, we found that these varieties had not made as satisfactory growth as they should have done and we were not pleased with the roots. And so with a clear conscience we returned the money to our customers and wrote them that the roots were not up to our standard. This last winter in talking with two of my customers in Chicago, they frankly told me that they thought I should have gone to some other grower and purchased the roots and filled the orders. This thought had never entered my mind, and even if it had, I would not have done it, because I know how easily varieties can get mixed in a grower's garden, and I would not want to send any variety to a customer until it had bloomed in my own garden so I could be sure that it was true to name. And so this year I wish to state in advance that if any of the varieties which I advertise do not have satisfactory roots. I will reserve the right to return the money sent me and cancel the order for such varieties. With this thought in mind I will withhold certain varieties from my Price List and if, at the digging season, I find they have produced satisfactory roots. I will include them in a later Price List. Some varieties like Tamatbako, La Fee, La France, Rosa Bonheur for example are very slow growing in my garden, and as I find out this fact about other varieties I will mention it in my Garden Notes.

Variety	Rating	Price
ALSACE LORRAINE (Lemoine)	8.8	\$ 1.50
ARCHIE BRAND (Brand)		1.50
AUGUSTE DESSERT (Dessert)		8.00
AVALANCHE (Crousse)		1.50
AVANT GARDE (Lemoine)		10.00
AVIATEUR REYMOND (Dessert)		2.00
BARONESS SCHROEDER (Kelway)		1.50
BAYADERE (Lemoine)		4.00
BELISAIRE (Lemoine)		1.00
BERTRADE (Lemoine)	8.1	2.50
BRIDESMAID (Kelway)		1.00
CANDEUR (Dessert)		6.00
CHERRY HILL (Thurlow)		7.00
CHESTINE GOWDY (Brand)		3.00
CLEMENCEAU (Dessert)		7.00
COQUETTE (Lemoine)	7.4	3.00

Variety	Rating	Price
E. B. BROWNING (Brand)	9.2	7.50
E. G. HILL (Lemoine)		1.50
ELWOOD PLEAS (Pleas)		2.50
ENCHANTERESSE (Lemoine)	8.9	4.00
ESTAFETTE (Dessert)	7.8	1.50
EUCHARIS (Lemoine)	7.4	1.50
EUGENE BIGOT (Dessert)	8.3	1.00
EUGENE VERDIÈR (Calot)	8.3	1.50
EUGENIE VERDIER (Calot)	8.6	1.00
EVANGELINE (Lemoine)	8.1	2.00
EVENING GLOW (Hollis)	8.1	3.00
EXQUISITE (Kelway)	8.7	4.00
FESTIVA MAXIMA (Miellez)	9.3	1.00
FLORENCE NIGHTINGALE (Brand)	8.1	1.50
FRANCES SHAYLOR (Shaylor)		5.00
FRANCES WILLARD (Brand)		2.50
FRAICHEAUR (Lemoine)	8.3	4.00
GALATHEE (Lemoine)	8.1	4.00
GEORGE HOLLIS (Hollis)		6.00
GERMAINE BIGOT (Dessert)	8.5	1.50
GINETTE (Dessert)	8.8	2.50
GROVER CLEVELAND (Terry)	8.2	2.00
GRANDIFLORA (Richardson)		2.00
H. A. HAGEN (Richardson)	7.7	3.00
H. A. HAGEN (Richardson)	7.9	2.00
ISOLINE (Lemoine)	8.5	4.00
JAMES KELWAY (Kelway)		3.00
JEANNE GAUDICHAU (Millet)		2.50
JEANNOT (Dessert)	8.9	30.00
JOHN RICHARDSON (Richardson)	8.1	1.50
JUBILEE (Pleas)		4.00
KARL ROSENFIELD (Rosenfield)		1.50
KELWAY'S GLORIOUS (Kelway)	9.8	30.00
LADY ALEXANDRA DUFF (Kelway)	9.1	5.00
LADY EMILY (Pleas)	8.6	2.00
LA FIANCEE (Lemoine)	8.6	3.00
LA LORRAINE (Lemoine)	8.6	7.00
LAMARTINE (Lemoine)	8.4	4.00
LAURA DESSÈRT (Dessert)	8.8	7.00
LE CYGNE (Lemoine)	9.9	9.00
LONGFELLOW (Brand)	9.0	3.00
LOVELINESS (Hollis)	8,8	3.00
LORA DEXHEIMER (Brand)	8.4	2.50
LUCY E. HOLLIS (Hollis)	8.1	2.00
MADAME D. TREYERAN (Dessert)	8.2	2.00

Variety	Rating	Price
MADAME MANCHET (Dessert)	8.0	3.00
MADAME JULES DESSERT (Dessert)	9.4	3.00
MADAME SAVREAU (Savreau)	7.9	1.50
MAGNIFICENT (Brand)	8.7	5.00
MARGUERITE GAUDICHAU (Millet)	8.6	3.00
MARGUERITE GERARD (Crousse)	8.4	1.00
MARCELLE DESSERT (Dessert)		1.50
MARIE CROUSSE (Crousse)	8.9	1.50
MARIE JACQUIN (Verdier)	8.3	1.50
MARTHA BULLOCH (Brand)	9.1	9.00
MARY BRAND (Brand)	8.7	4.00
MARY W. SHAYLOR (Shaylor)	9.4	15.00
MAUD L. RICHARDSON (Hollis)	8.5	1.50
MIGNON (Lemoine)	8.7	4.00
MIDSUMMER NIGHT'S DREAM (Pleas).	8.5	3.00
MILTON HILL (Richardson)	9.0	2.50
M. JULES ELIE (Crousse)	9.2	1.50
M. MARTIN CAHUZAC (Dessert)		2.00
MONT BLANC (Lemoine)	8.4	2.50
MRS. EDWARD HARDING (Shaylor)	9.9	35.00
NORFOLK (Richardson)		2.00
NYMPHAEÀ (Thurlow)		5.00
OPAL (Pleas)	8.5	3.00
OTHELLO (Lemoine)		2.00
PASTEUR (Crousse)		1.00
PERRETTE (Dessert)		8.00
PETITE RENEE (Dessert)	6.9	1.00
PHILIPPE RIVOIRE (Riviere)	9.2	15.00
PHOEBE CAREY (Brand)		4.00
PHYLLIS KELWAY (Kelway)		3.00
PRIMEVERE (Lemoine)	8.6	2.00
RAOUL DESSERT (Dessert)	9.0	4.00
RENEE MARIE (Dessert)		8.00
RICHARD CARVEL (Brand)		2.00
ROSETTE (Dessert)		$\frac{-100}{3.00}$
RUTH BRAND (Brand)	8.1	1.50
SARAH BERNHARDT (Lemoine)	9.0	2.00
SOLANGE (Lemoine)	9.7	3.00
SOUV. DE LOUIS BIGOT (Dessert)	8.8	3.00
STRASSBURG (G. & K.)		4.00
SULLY PRUDHOMME (Crousse)		1.00
SUPREME (Hollis)		1.50
SUZETTE (Dessert)		2.00
THERESE (Dessert)	9.8	4 .00
TOURANGELLE (Dessert)	9.4	2.50
		2.00

Variety	Rating	Price
UMBELLATA ROSEA (Dessert)	7.4	2.00
VICTOIRE DE LA MARNE (Dessert)	8.3	2.50
WALTER FAXON (Richardson)	9.3	3.00
WELCOME GUEST (Hollis)	7.9	1.00
WILLIAM F. TURNER (Shaylor)	8.4	2.50

Single Peonies.

The following list of single Peonies covers a wide range of color and size. It is to be regretted that none of the single varieties give as much service as the double varieties when used as cut flowers, but their charm in the garden is irresistible.

CLAIRETTE (Dessert)	8.5	\$ 1.00
CAMHLLE (Dessert)	7.3	1.00
EGLANTINE (Dessert)	8.1	1.50
KELWAY'S WILD ROSE (Kelway)		2.00
LE JOUR (Shaylor)		1.50
LUCIENNE (Dessert)	8.2	1.50
L'ETINCELANTE (Dessert)	8.1	1.50
MADELEINE GAUTHIER (Dessert)		2.00
MINERVE (Dessert)		1.00
MISTRAL (Dessert)	7.3	1.00
NELLIE (Kelway)		3.00
NYMPHE (Dessert)		1.00
OTHELLO (Dessert)		1.50
PERLE BLANCHE (Dessert)	8.4	1.50
PERLE ROSE (Dessert)		1.50
PRINCESSE MATHILDE (Dessert)		1.00
PURE LOVE (Kelway)		3.00
VELOUTINE (Dessert)	7.3	1.00
VESUVE (Dessert)	7.6	1.00
VENISE (Dessert)		1.50
YESO		2.00

Japanese Peonies.

Japanese varieties, as the term indicates, are nearly all native of Japan, so on most of the varieties it is impossible to name the originator. In those I have listed I have shown the originator when it is known.

Japanese Peonies are growing in more favor every year, but there is not yet a satisfactory set of ratings upon them. I imported a complete set of Millet's Japanese Peonies three years ago and I am looking forward with great interest to the blooming season this year as I missed seeing my garden in bloom last year. If I find varieties as good as Tamatbako, Ama-no-sode, Tokio, Fuyajo, or Some Ganoko among them I will tell you about them in my Garden Notes. The varieties listed below have obtained favorable notice in my garden.

Variety	Price
AKALUS ALMA (Shaylor)	\$ 1.00
ALMA (Shaylor)	1.50
FAUVETTE	1.50
HAKUSEKO	2.00
ITEN-SHIKA1	2.00
KAMENO-KEROGOMA	1.50
KINO-KIMO	1.50
KUMAGOE	1.50
KAMAKURAKO	2.00
MAGNIFICENCE (Kelway)	2.50
MIKADO (Barr)	2.00
NOON DAY (Kelway)	4.00
0 FUGI	1.50
OHIRAMA	1.50
OSHIO KUN	1.50
SEIRIU SOMAE	1.00
SOME GANOKO	3.00
TAGO-NO-TSUKI	2.00
ТАМАТВАКО	12.00
TOKIO	7.50
TORPILLEUR	1.00

I believe for this latitude and farther north, there are no more satisfactory roots than **Bonnewitz Strong One Eye Divisions**, but from Tennessee I have had some discouraging reports. One customer tells me that on account of the extreme heat of their autumn season, it is necessary to have a great deal of substance in every Peony root which he plants, and this customer advises Peony lovers to buy large roots for southern planting. There are also a few persons in our northern states who wish larger roots.

For the benefit of these two classes I have decided to offer roots with more eyes upon the following basis:

Three Eye Divisions, with an extra eye for good measure and insurance, at twice the price of a **Bonnewitz Strong One Eye Division**.

Five Eye Divisions, with an extra eye for good measure and insurance, at three times the price of a **Bonnewitz Strong One Eye Division**.

I am growing my Peonies for the retail customer, especially for the Peony enthusiast who is building up a private collection, and many of these private collections will develop into commercial gardens. A few of these commercial gardens will seek a nation-wide outlet for their product, but a great many of them will cater to the needs of their individual localities only.

As my business continues to expand and my acreage increases I hope to be able to act as a source of supply to some of these commercial gardens, and with this end in view, I will during the season issue a list in which I will quote prices on 5, 10 and 25 divisions of varieties of which I have a surplus and this price list, which I term my "Quantity Price List," will be mailed to everyone who asks for it.

My terms are cash with order and money will be refunded for any variety which I cannot furnish. I will under no circumstances make any substitutions, as it is my established policy to send exactly the plant you order or refund the money.

I believe that every variety I offer is absolutely true to name, but should any prove to be untrue, I will gladly refund the money paid for it.

I like to send roots by express as in that case the customer pays exactly what the transportation costs. If, however, any customer ordering a few roots wishes them sent by parcel post, he may send fifteen cents additional for each root or division, and I will not only pay the postage but will also insure the safe delivery of the package. Express is usually cheaper when five or more roots are ordered.

I expect to start shipping Peony roots about the first of September. Customers may specify the dates on which they would like to receive their roots and I will dig and ship them accordingly. On account of the great demand for the scarce varieties the prudent buyer will place his order as early as possible.

LEE R. BONNEWITZ.

Van Wert, Ohio, April 20th, 1923.

NOTE: The prices in this list supersede prices quoted in all previous lists.