

SUSTAINABLE DEVELOPMENT GOALS BOOK

SDGs BOOK

COOP SAPPORO

Special Feature

Taking on Hokkaido's Pillars for Living

School lunch program in Samani town
Eco-friendly BYO Bottle Movement
Taberu Taisetsu (Importance of Eating) Festival
Coop Future Forest Project

Discussion

Keiko Hamada & Hideaki Omi

Journalist

CEO and President of Coop Sapporo

For a better Hokkaido What should Coop be striving for?

Activities Report

People to People People and Food People and the Future

Opening of the Upscale Yamahana Store
Reaching 1.9 Million Members
College Scholarship
Coop Sapporo Agricultural Awards
High School Student Gourmet Contest
Toyohiko, Our All-New Sweets Brand
Targeting 100% Renewable Electricity in our Stores
AI-powered Store Inventory Management System
Semi-self-checkout Machines
And more!

- Environmental Activities Report
- About Coop Sapporo
- Comparison of SDGs

2022



This logo was created to commemorate our 50th anniversary with the watchword "Tsu-na-gu" (Connection).

Our banner represents innovation with reliability, born out of the resolute wishes and united passion of our members and colleagues. We will continue to expand the core concepts of Coop Green, embodying safety, reliability, and a fresh, youthful vitality throughout Hokkaido.

Message from Coop Sapporo (Our New Principles)

Coop Sapporo's Key Word

"Tsu-na-gu" (Connection).

Coop Sapporo's Philosophy

Promoting life in Hokkaido as a source of pride and joy.

Coop Sapporo's Mission

Innovation with Reliability.

Our Businesses

- Stores Cherishing food, the foundation of life.
- Todok Delivery Services Delivering and receiving smiles.
- Kakeru Mobile Grocery Carrying the joy and convenience of shopping anywhere.
- Meal Services The responsibility of watching over growth and health.
- Energy Promoting self-sufficient, sustainable, renewable energy in Hokkaido.
- Water Treatment and Bottling Properly managing Hokkaido's treasured resources.
- Mutual Aid Making the spirit of cooperation a unified whole.
- Feriae Funeral Services Seeing off a member of the family.
- Travel Enriching the journey of life even more.
- Cultural School Making the joy of learning a pleasure of life.

Coop Sapporo Values

Sharing Supporting Considering Helping
 Learning Interacting Praising

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Beyond the Connection

For its 50th anniversary, Coop Sapporo decided on "Tsu-na-gu (Connection)" as its theme, as it looks ahead to the next 100 years.

We have worked on three areas in which we have developed our business:

- People to People
- People and Food
- People and the Future

Meanwhile, we have better connected and integrated multiple functions together, such as distribution, manufacturing, and selling.

As a result, we have evolved as such:

- We can deliver goods via our mobile groceries to areas where stores no longer operate in.
- We can collect recyclables and used clothes with our delivery trucks.
- We can deliver meals and monitor our members on behalf of their families who live far away.

And yet, there are still other things we have not yet looked at. We are analyzing what we can do beyond simply connecting them.

What can we do for our members? For Hokkaido?

Please enlighten us.

There must be something more that we can work on.

Taking on Hokkaido's Pillars for Living



Even now, the end of the COVID-19 outbreak remains out of sight.

Throughout 2021, when transformed lifestyles became the norm, our priority still was to protect the livelihoods of people in Hokkaido.

This meant ensuring a consistent service for our members and the support for people-in-need in this environment.

In taking on Hokkaido's pillars for living, how far has Coop Sapporo come in this past year?

School Lunch in Samani Town

Delivering Hot Meals to Children

The town's residents have long wanted a lunch program for schools.

"Can you do daily deliveries of lunches to our schools?" That was the first question to us from Samani Town. At the time when Kazuyuki Sakashita, the town mayor then for 16 years, did the survey, the top requests from townspeople were always about school lunch. However, the continuing decline of tax revenues due to depopulation made it almost impossible to allocate a budget to construct a meal preparation facility, employ staff, and maintain it. For that reason, children had to bring lunch to school and the town had supplied only milk. It was under these circumstances that the town began looking for proposals from companies that specialize in meal delivery. During the discussion between Coop Sapporo and the Samani government, we proposed to serve hot food for lunch to the children, rather than prepacked lunch boxes. In the end, we confirmed a plan to provide school



lunches to Samani Elementary School and Samani Junior High School in early July 2021. In the past, we had formed an agreement with Samani to watch over the elderly and for the supply of goods in the event of a disaster. In September last year, we took this opportunity to conclude a comprehensive cooperation agreement that further extended to "community development" as well.

It took less than two months between finalizing the contract to the start of the program. In this short period of time, we completed the purchase of tableware and equipment, prepared the menu, and set up the systems for ordering and collecting lunch fees on behalf of the school at a rapid pace. In the meantime, we held several information sessions and tasting opportunities for the teachers and parents to give them the proper understanding of our school lunch program. During these visits, the smiles on the children's faces when they tried the curry and rice sample lunches for the first time made the Coop Sapporo staff feel like they made an accomplishment. Strictly speaking, this lunch program is not a "school lunch" (in Japanese) as defined by the School Lunch Act, as there is no dedicated facility. But the children and parents greatly appreciate having our lunches, delivered both hot and cold, and with careful attention to nutrition. More than 90% of students ended up using the service.



Samani Town and Coop Sapporo sign a comprehensive cooperation agreement. September 13 marks the beginning of the school lunch program.



Inquiries from other towns and villages came one after another.

The school lunch program in Samani has received not only "delicious" feedback from the children, but also from their parents, who say that it has set them free from the burden of preparing lunch for school. It was a great pleasure for our staff too, who work with a sense of duty to support the livelihood of Hokkaido and to be able to provide children with a "school lunch", something that the people of Samami have long wished for. In the future, we plan to provide more detailed information regarding allergy and nutrition. The success of the school lunch program in Samani has led to many inquiries from other cities and towns with similar problems. There are many municipalities that either do not have food preparation centers, or if they do, they are deteriorated and difficult to renovate and maintain. Coop Sapporo, which has meal factories across the island, is preparing to provide school lunches to two other municipalities starting in April 2022.

Making Strides to Food Education

In addition to providing school lunches, we are actively involved in food education to contribute to children's physical and mental development through food.

One of these involvements is the "Food Education Newsletter." We currently publish it monthly, but in the future, along with a change to our annual schedule we are thinking about publishing it twice a month. In addition, our nutritionists will visit schools to give food education classes.

One other theme is "local for local". In order to convey the importance of this concept, we are focusing on local ingredients. In the past, we have used Ginsei salmon, rice, and kelp (used as an ingredient for seasonings) in our menu, but we are now making further arrangements so that rice produced in Samani can be used throughout the year.



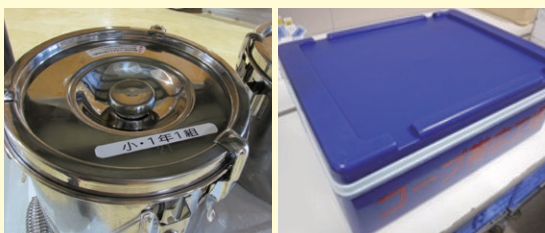
The lunch menu and food education newsletter. Each menu clearly indicates nutrition info, sodium content, and allergy warnings.



This lunch uses "Ginsei," a salmon caught right in Samani. Other local ingredients include "Same-garei" fish and "Suzu-akane" strawberries.



- A delivery of rice, soup and other high-temperature side dishes.



- **Temperature-controlled carts used in the delivery.**
Curries, noodles, and side dishes are held in the heating cart at 65°C or above. Salads and other cold items are held in the refrigeration cart at 10°C or below.



- Hot lunches ready to serve. Portion sizes are tailored to the needs of each grade group.



Disposable dishes are not used.

Hot meals should be enjoyed hot.

When Coop Sapporo started the school lunch program in Samani, the most important thing it focused on was delivering a hot lunch. Bento is good in its own way, but the best part of school lunch is that it can be eaten at the right temperature.

Coop Sapporo uses its own meal delivery system to deliver lunches from its Obihiro Factory to Samani, a 130-km drive each way by truck. The meals can be delivered without getting cold during this time by keeping them inside temperature-controlled food carts. We have seven meal factories throughout Hokkaido, and have experience delivering to kindergartens and our members, as well as consignment cooking for multiple facilities including hospitals and nursery schools. Applying to this know-how for the school lunch program, we were able to provide meals in a very short period of time.

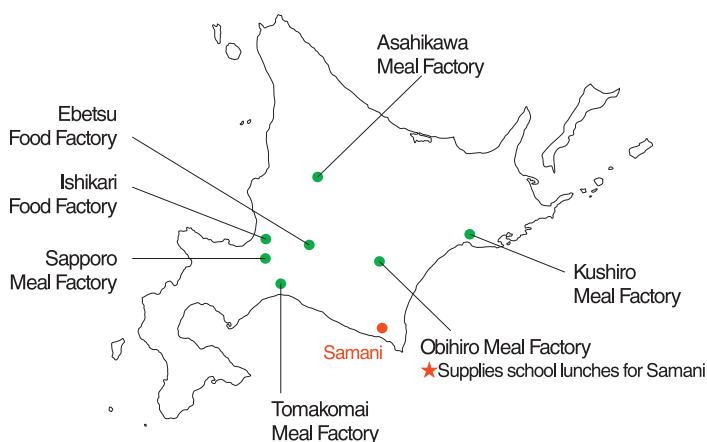


Meal Deliveries and Consignment Cooking

Kindergarten lunches	70 schools across Hokkaido	4,300 meals/day
Dinner for our members		6,000 meals/day
Social welfare facilities	6 contracts	1,250 meals/day
Hospital	1 contract	600 meals/day
School lunch	1 contract	220 meals/day

As of February 2022

Meal Preparation Facilities



School lunches in Samani Town
(Elementary and junior high schools combined)

200~230 meals / day

BYO Water Bottle Initiative

Operation: Ocean Clean-Up!



Making global issues our issues.

Every year, 8 million tons of plastic waste flow through rivers from cities to the ocean. This marine waste is a major problem on a global scale. In order to solve it, we must start by taking on this issue as if it were a problem of our own. Interest has been growing among our members. Keeping one step ahead, in December 2020 we had begun our "Water bottle? Bring your own!" slogan (page 10) to encourage members to bring their own bottle. This coincided with the awareness of the issues brought up at the "Hokkaido SDGs Promotion Platform", launched in 2019 by Coop and

its business partners. In June 2021 the "BYO Water Bottle" initiative was started to promote the "Water bottle? Bring your own!" slogan and to expand our activities across the entire prefecture. Purchasing eco-friendly water bottles and collecting used plastic bottles have led to activities to clean up Hokkaido's oceans. Developed between citizens and businesses, the initiative has achieved great results. From calls to bring our own bottles, encouraging the collection of plastic bottles, and cleaning up rivers, the following stories describe our activities in detail.



On July 7, 2021, a press conference was held to announce the start of the BYO Water Bottle initiative, attended by Hokkaido Governor Naomichi Suzuki.

Initiatives #1

Bring your own bottle!



Bringing your own bottle leads to fewer plastic bottles being used. In addition to promoting our members' "Water bottle? Bring your own!" slogan, Coop Sapporo sells its own reusable water bottles. For each bottle purchased, 10 yen is donated to the BYO Bottle Eco Fund. From June 2021 to March 2022, a BYO Water Bottle: Photos for Charity campaign was held to further raise awareness. For each photo with reusable water bottles submitted, 10 yen is donated to this fund as well. The main goal here is to have everyone form a habit of carrying their own bottle.



Using the photos submitted, a photo exhibition was held at the Sapporo Underground Walkway in October 2021.

Initiatives #2

Let's collect and recycle plastic bottles!

By properly recycling plastic bottles, we can increase their value and help protect Hokkaido's natural environment. With this in mind, since 2008 Coop Sapporo has increased plastic bottle collection machines at 82 stores. These machines are equipped with a donation function, and Coop Sapporo donates 0.3 yen per bottle. The beneficiary can be chosen from among the BYO Bottle Eco Fund, the Hokkaido Committee for UNICEF, and the Hokkaido e-Mizu Project. The bottles are sorted to ensure to a good yield of reusable plastics, which are then sent to the factories for recycling.



A plastic bottle is compressed in seconds.

Initiatives #3

Let's clean up the ocean and the river!

An activity that anyone can freely join.

Of all our activities, this one allows us to best observe the effect of environmental impacts. In 2020, our members did cleanups at several beaches and rivers, and in 2021 we expanded these activities in cooperation with various organizations across the entire prefecture. It started on July 7, or Cool Earth Day, at 21 locations across Hokkaido. 116 people participated, most of which were our members, and 30 bags worth of

garbage was collected. These activities were then further expanded upon and named Operation: Ocean Clean-Up! It was held on October 20 and 23 at 44 locations. To make it easy for anyone to participate, Todok provided specially designed gloves, and tongs and trash bags were all prepared in advance. Companies, schools, and local government officials attended the event along with many Coop Sapporo employees, including board members and store and delivery center managers.



People gathered at the Shinko, Higashi 4-chome Beach in Ishikari City on October 23.



Operation Ocean Clean-Up!
number of participants

2841

Bags of trash
collected

2458

* Event held on October 20 and 23, 2021. A bag size of 45L (30L in some areas of southern Hokkaido) is used.

Member Activities

"Water bottle? Bring your own!"

It all started at the end of October 2019, at the annual meeting of our members' area representatives from all over Hokkaido. As they have been learning about SDGs since 2018, the membership chairs and the district committee chairs floated the idea of having members bring their own bottles to the meeting. However, since people are gathering in Sapporo from all across the prefecture, even those who live far away would have to bring a water bottle from home. The representatives promised that they would provide the beverage at the venue, and asked each district to cooperate. All the participants brought their own bottle on the day of the event. We were amazed by the success of the meeting without consuming more than 100 plastic bottles that we would have normally handed out. Since that day, we have continued to learn about plastic waste and hold cleanup activities in each district. In December 2020, we created a "Water bottle? Bring your own!" slogan sticker to encourage people to bring their own bottles. The area representatives hand out the stickers while also communicating the message they convey. In 2021, we further expanded the scale of the project in cooperation with the Hokkaido SDGs Promotion Platform, and we continue to spread the movement throughout Hokkaido.



Membership chairs and the district committee chairs leading the "Water bottle? Bring your own!" slogan (FY 2021).



Beach cleanup prior to the BYO Bottle initiative.



Area representatives visit and learn at the plastics and recyclables processing plants.

「いつもはペットボトルの飲み物を用意していたけど
これからはマイボトルを持参してもらわない?」
組合員の集まりの中でそんな話がありました。
それが、この取り組みのきっかけです。

YouTube
Coop Member Activities Channel

Introducing the gist of the "Water bottle? Bring your own!" slogan in under two minutes.

Handing out stickers to put on reusable bottles

This sticker is made from 100% recycled PET resin. The point is to communicate the purpose of the BYO Bottle activity and hand them out as agreed upon by the Member Activities Committee. The goal is to distribute stickers to 50,000 people each year.



Sticker front



Sticker back

Taberu Taisetsu (Importance of Eating) Festival 2021

Held online for the first time.
Join our chat if you have questions!

The Taberu Taisetsu Festival started in 2007 and has attracted more than 30,000 people at eight locations throughout the prefecture annually. Usually, the event serves as a place for exchange among our members, producers, companies, and government agencies, and offers participatory hands-on programs based on various themes such as food, life, and the environment. The event had been a major success, and both children and adults have fun learning.

In 2020, the event was regrettably cancelled due to COVID-19, but on October 3, 2021, it was held online for the first time. Eleven companies that

supported the event prepared the programs and exhibited their products. Viewers were able to take a close look at the inside of a factory, which is usually not open to the public, as well as the works of producers from all over the island through their monitors. Classes offer insights such

as "There are 10,000 to 20,000 varieties of mushrooms in the world!?", as well as quizzes. You can also chat with the instructor whenever you have questions about any of the programs. Although the program is online, it is designed to give parents and children a sense of a live atmosphere. The site also features a video introduction by our members from all over the prefecture to support local producers. The archived video is available on the website until October 31, taking another advantage of the online format.



Number of themes/lessons **24** Number of participants **5466**



Environmental Action Coop Future Forest Project

Conserving our forests for the next 100 years.

In 2008, commemorating the G8 Hokkaido Toyako Summit, Coop Sapporo began charging for plastic bags to promote CO₂ reduction. For each plastic bag declined, 0.5 yen is accumulated in a fund and used for tree-planting and other activities. The lifetime accumulated total since its inception to December 2021 stands at JPY 330,143,875. There are 16 Coop Forests in Hokkaido, where forests are nourished, and more than 110,000 trees have been planted.

Some of them are broadleaf trees, while others are coniferous trees, planted in

accordance with the policy of the local forestry cooperative. In order to ensure the diverse values and functions of forests, the Coop Forest treasures a variety of forestation methods. The F-Forest in Tobetsu town symbolizes this arrangement. With the help of experts, citizens think about what kind of forest they want to leave behind 100 years from now, and plant trees as well as nurture them. The F-Forest is a project that embodies the desire to create a forest for the future of all involved.



Number of trees planted
(in the past 14 years) **113,956**

For a better Hokkaido

What should Coop be striving for?

Hokkaido.

A place often brought up for having many issues.

It has a rapidly growing elderly population along with a diminishing number of children. This leads to fewer younger workers, a drop in the quality of government services, and many other problems.

How is Coop Sapporo to play its role in achieving sustainable communities?

Specializing in local businesses and SDGs, journalist Keiko Hamada joins us in this discussion.



Hideaki Omi

CEO and president of Coop Sapporo



Keiko Hamada

Journalist

Supporting SDGs by shopping at cooperatives

Omi: Welcome to Hokkaido, Hamada-san! It has taken over a year, but at last you are fulfilling your dream.

Hamada: That's right. Let me first explain to our readers. I had asked to write about Coop Sapporo over more than a year ago, but the COVID-19 pandemic had prevented me from doing so. At last I'm finally here!

Omi: Thank you for your interest in Coop Sapporo. I heard that you had toured around not only our stores and delivery centers, but also the Hokkaido Logi Service and the Eco Center.

Hamada: Yes. I had a shopping spree at the Yamahana store, and bought sushi and sweets to enjoy back at my hotel. It was delicious. More than anything, I was happy with the reasonable prices. Indeed,



I would like Coop Sapporo to come to Tokyo. Which unfortunately, is difficult due to laws regarding cooperatives. The reason I wanted to interview Coop Sapporo was what I heard from Professor Akie Iriyama of the Waseda Business School, whom you had discussed with in the previous issue of the SDGs Book. I have long been interested in local businesses and how mutual assistance on behalf of public services works, and I have written about startups and ventures.

When Professor Iriyama said “Coop Sapporo’s work itself is SDGs”, I wanted to come see it with my own eyes. Despite its long history, I’m now convinced that the cooperative model is ideal for ensuring the sustainability of local communities.

Omi: The origin of cooperatives was with the Rochdale Society of Equitable Pioneers, established in 1844 in the suburbs of Manchester in the UK. After the Industrial Revolution and under miserable working conditions, each

Cooperatives are the way to go for sustainability.

worker decided to invest £1 to secure food for the entire group. A cooperative was born at the dawn of capitalism to solve its problems. Even as obstacles arise when the structure of society shifts, cooperatives have worked with autonomy towards solutions while adapting to changes.

Hamada: After the 2008 financial crisis, people have realized the limits of capitalism, and in the western world there are heated discussions about how to build a more modern form of capitalism. What is a “better capitalism?” Is it how to eliminate economic gaps? How to construct a sustainable society? In 2017 I started the Japanese edition of Business Insider, an online business news media. One of its concepts is Better Capitalism, which mainly targets millennials born after the

1980's to provide content that guide them to better working styles, better businesses, and a better society. I can see that they have a strong desire contribute to society, likely because climate change and economic disparity are considered urgent issues to them. Under this situation, a boycott is gaining momentum among young people in the west. Contrary to a boycott, a buycott is a call to buy products to support a business. Collecting information on Coop Sapporo has prompted me to think that cooperatives are another form of a buycott. People invest to become

members and become their own customers to make the organization work. Buying things as a member allows them to support producers, protect the environment, and be involved in SDGs. I find that there is a lot in common between the trends among young people in the west, and cooperatives.

Rearranging resources to bring about the Eco Center

Hamada: The term “SDGs” has assimilated in Japan and now every business claims it is working for the social



Keiko Hamada

Ms. Hamada started working for the Asahi Shimbun in 1989. In 2014 she became the Chief Editor of AERA. In 2017, she left AERA and became the Executive Editor-in-Chief of Business Insider Japan Business, an online business media. In December 2020, she stepped down from the role and now works as a freelance journalist. Ms. Hamada is also a commentator for the Shinichi Hatori Morning Show and the Sunday Morning.

Resources are like a puzzle. Some arrangements can bring better value.

good. However, whether they mean it or not is in question and many of them still separate “SDG activities” apart from their primary business goals. That’s not the “right” kind of social responsibility. I believe that unless all of their operations contribute to society, it is not sustainable. The remarkable thing about Coop Sapporo is both their operations and social contributions are integrated and achievable as a business. Your Eco Center proves this.

Omi: The Eco Center collects used catalogs, milk cartons, and other material, then either recycles them or sells them to other recycling companies. Our annual sales are around 500 million yen, and our profit is more than 200 million yen. People

say recycling will never be profitable, but then why can Coop Sapporo do it? The secret is we have our own distribution networks. When we started to collect recyclables in 2008, we found that 60% of all the costs are related to vehicles and labor. If we can reduce this 60%, what we gain back becomes profit. We have our own logistics network. If we utilize our fleet’s return trips from stores and our members’ homes to collect recyclables, then there is no added shipping cost. If the people at the sites can do the work of flattening and loading old cardboard, there is no need to hire additional labor. Thus, the Center earns with a profit margin of more than 50%.

Hamada: If you run a company that solely

collects recyclables, you need a lot of trucks and people. However, you’ve noticed that you can just use the return trip of your delivery trucks. Like solving a puzzle, you’ve arranged your resources to make it doable with lower costs. You have sharp eyes! Another thing I am impressed by is the high motivation of its members. At the point of collection, the recyclables are properly sorted by the members so you can reduce the cost to the Eco Center. Furthermore, the profits from the Center is redistributed to support parents and child-raising. The way things go around ends up serving the communities and is sustainable. The members participate to collect recyclables because there is a

relationship built on trust. Consumers do not only consume, but also take part to improve the communities. I’m convinced that the way it works is an asset.



Assisting the functions of local government via the school lunch program

Hamada: On this visit, I wanted to know most about the school lunch program. Due to the declining population, local governments are facing financial difficulties in providing enough services like they have done in the past. Who will provide these services in their place? As I mentioned at the start of this conversation, I feel that there is a need for some new system of mutual assistance to cover these roles. The school lunch program is one of them.

Omi: Samani Town has not operated a school lunch program for a long time. There are many requests from the townspeople for one, but it is not feasible to build a facility for school lunches as the number of children keeps declining every

year. Even if they had managed to build one, it would have been hard to keep staff employed there. This is where we come in. Coop Sapporo operates a dinner delivery service. We plan the menu, cook meals, and bring them to individual homes. We also cook for hospitals and nursery schools. We have seven cooking facilities across Hokkaido, allowing us to deliver hot meals using our food trucks. Our program does not conform to the School Lunch Act, so strictly speaking, in Japanese, it cannot be called “school lunch.” However, we can still effectively provide lunches on behalf of each municipality.

Hamada: Creating value by supporting the functions of government. Unlike private for-profit companies, cooperatives, which are based on mutual assistance, play a role in supporting local governments. I find that very intriguing.

It's not only the delivery of food, but also presenting another arrangement which covers the weak parts of the School Lunch Act. Why does the government even end up doing things like school lunches and recycling? It is because the private sector will not do them as they are unprofitable.

Omi: There are 179 towns and cities in Hokkaido. Sapporo has a population of 1.9 million while small villages can have less than 1000. It is not feasible to expect the same government services from each municipality. After our bankruptcy in 1998, we have since consolidated all the consumer cooperatives in Hokkaido in 2007, which has enabled us to manage selling goods, logistics, and

manufacturing all on our own. But we should go further and do whatever we can. Now, we are focusing on this point and trying to figure out how we should arrange our resources to operate as optimally as possible. Even better, we have since received inquiries about our school lunch services from other cities and towns.

If the perspective of cooperatives were spread across the world...

Hamada: Japan has stagnated. Hokkaido, in particular, is going through a difficult economic situation. That's exactly why people are beginning to think of reciprocal help.



Omi: The sales from the Hokuren Federation of Agricultural Cooperatives is at 1.45 trillion yen, the Hokkaido Federation of Fisheries Cooperative Association is at 230 billion yen, and ours is at 300 billion yen. Together they add up to roughly 2 trillion yen. The market share of the cooperatives in Hokkaido is notably large compared to other parts of Japan.

The unique approach of cooperatives can offer new ways of mutual assistance.

Hamada: Cooperatives are indispensable as a pillar of daily life in Hokkaido. To close our discussion, I have a request for Coop Sapporo. I would like you, Omi-san, and Coop Sapporo, to publicize the cooperative approach. What is the true meaning of social contribution?

I would like you to spread the idea on how cooperatives work and what its principles are. After all, do all corporations have to earn short term profits? Is there any

space to incorporate the things cooperatives do? There should be much to learn from the styles of cooperative management. On the other hand, I also would like consumers to not just buy something and call it done, but to choose products and/or services in a way that supports specific activities or organizations. Like a boycott. I hope they have the desire to create a better society by choosing the right products. I really

hope for the perspective of cooperatives and their practices to be more widely known. I want Coop Sapporo to spread the word, and for my part, I will publicize them through my news coverages and writings.

Omi: We would definitely benefit from your help. Thank you for your time today.



Community-wide Health Program

Dementia prevention program for seniors.
Enrollment: **1,400**
Annual participation: **32,300**

Hokkaido Logi Service (logistic service)

Fleet: **600 trucks**

Cooptrading (Import/export service)

Product imports from Coop Italia, and other countries.

Meal Delivery Service

Subscriptions: **7,600**
Served: **1.88 million meals**
Fleet: **198 meal delivery trucks**



Animadore (Farm to table classes)

Participation: **39 students from 4 high schools**
An accredited food education program that integrates farming product development, and marketing.

Elderly Monitoring Agreement

Concluded with **174 municipalities out of 179**
Incident calls made: **119** per year

Memberships **1,921,098**
(Membership ratio: **69.4%**)
* Households in Hokkaido: **2.77 million**

Capital **JPY 83.7 billion**
Total sales **JPY 309.7 billion**
Stores **JPY 191.2 billion**
Deliveries **JPY 108.5 billion**
Mutual aid **JPY 2.1 billion**
Others **JPY 7.9 billion**
Ordinary income **JPY 6.5 billion**
Employees **14,888**
* **People with disabilities** **5.8% (570 people)**
* **International interns** **123**

As of March 21, 2022

Todok Food Bank

Donations: **JPY 69.6 million** per year.
Returned/unused food products donated to **23** foster homes and 5 organizations.

Todok Food Caravan



Cooking classes at foster homes.
33 children in 3 homes taught annually

Stores

107 locations
Annual sales: **JPY 191.3 billion**

Mobile grocery Kakeru

Operating in **134 towns**

95 trucks dispatching from **58 stores**



Weekly delivery service

440,000 households
50 delivery centers
Annual sales: **JPY 109.5 billion**
Fleet: **1,253 trucks**



Cho-co-tto (free magazine on food)

600,000 copies distributed on the first day of every month.



Agricultural Awards

Supporting the primary industry from the consumers' perspective.
Online judging followed by an award ceremony.

HATAKE Restaurant (Restaurant on the Farm)

A one-day restaurant that connects producers, chefs, and members.
Fee: **JPY 7,500** / person
Held while utilizing COVID-19 prevention measures.

Dementia Prevention

Monitoring mental health.
Caravan for understanding dementia and its prevention.
Attendance: 7 municipalities and **258 people** / year.

Cultural Center, satellite schools, Cultural Appreciation Society

Cultural Center: **19 schools**
Kitchen Studios: **4** Satellite venues: **40**
Members of Cultural Appreciation Society: **850**
Annual sales: **JPY 400 million**
Active participation: **100,000 people**

Connecting People and Food

Member activities Cultural Funeral ser Tra

Connecting People and Food

Food Production

Stores Delivery services Factories Food education Mobile groceries

Factories

Annual sales: **JPY 20 billion**

- Coop Sapporo Fresh Food Processing Center (meat and seafood)
- Coop Foods (Ishikari, Ebetsu, **5 meal factories**, consignment cooking)
- Dream Factory (deli and meat processing)
- Sapporo-eki Tachiuri Shokai (boxed lunch sold at train stations)
- Hokkaido Hamanasu Foods (natto)
- Taisetsu Water Resources Conservation Center (bottled water)
- Sakura Foods (ice cream)

High School Student Challenge Gourmet Contest

Compete with recipes using local ingredients.
Finalists came from **6 schools** in 2021.

Taberu Taisetsu Festival (The Importance of Eating)

A food education event.
Held online in 2021. Viewers: **5,466**.

Supporting UNICEF

The Literacy Improvement Project for Papuan Province in Indonesia
Cumulative donations:
JPY 13.2 million



Coop Funeral Service Feriae

18 funeral halls in Sapporo, Eniwa, Kita-Hiroshima, and Asahikawa. (FY 2021)
Sales: JPY 440 million
Number of services held: 514

Fundraisers

Funding for zoos and aquariums
JPY 26.3 million
Funding for Youth in Hokkaido
JPY 15 million



Coop Travel

Annual Sales: JPY 426 million
5 branches

Platform for SDGs

A multi-faceted council consisting of industry, academia, and government to raise awareness of environmental and poverty issues in Hokkaido (Secretariat: Coop Sapporo)
SDGs Study Conference: held biannually



First Child Box

A free childcare support package. Started April 2018
27,790 packages delivered total (of which 55% every year were for the first child)



Coop Child Box

Started October 2019
14,615 packages delivered total



Coop Sapporo College Scholarship

Up to JPY 1 million over four years, per student
Recipients: 1,339
Total rewarded: JPY 334.8 million

RE100

Goal to achieve 100% renewable energy by 2040 in operations
The 13th registrant in Japan **RE 100**

Todok Power

Annual sales: JPY 9.44 billion
Solar power plants: 2 in Obihiro

Coop Sapporo

BUSINESS MAP

Coop Sapporo is involved in a number of inter-"connecting" projects to address different needs in a wide variety of fields. These pages provide a brief summary of our businesses.

Collaboration with Universities

Kansai University
Otaru University of Commerce
Rakuno Gakuen University
Asahikawa University
Asahikawa University Junior College
Muroran Institute of Technology
Hokkaido Bunkyo University
Hakodate Junior College
Sapporo University
Hokkaido University
Hokkai-Gakuen University

Mutual Aid

Members: 600,000
Annual sales:
JPY 2.1 billion



Ehon-ga-Todok (free children books)

Started in 2010
Donations made to 105,515 families

- Ehon Wakuwaku Caravan
A program for kindergartens and nursery schools
Started in 2012, for a total of 990 visits



Todok Station

A community space within delivery centers.
25 venues (including 5 stores)
41,785 visitors



Coop Future Forest Fund

Planted 2,832 trees / year
Total of 113,956 trees planted since 2008



Associations

JA Minenobu Moseushi
Uocho (19 stores) School lunch in Samani
COCOWA Hokuryu

Connecting People via Cooperatives

- centers
- Welfare activities
- vice Feriae
- vel

Connecting People and the Future Social Business Development

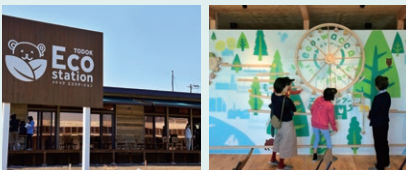
- Mutual aid
- Energy
- Supporting parents
- Recycling
- Environment

Eco Center

Annual sales: JPY 543 million
Collection volume: 38,000 tons / year
Used clothing: 1,324 tons / year
Plastic bottle collection machines installed in 82 stores

Todok Eco Station (Base for environmental education)

Visitors: 900, of which 643 are elementary school children



Enecoop (energy)

Annual sales: JPY 11.4 billion
Branches: 14

People to People

Opening of the Upscale Yamahana Store



Coop Sapporo Yamahana store
Minami 22-jo, Nishi 10-chome, Chuo-ku, Sapporo
Business hours: 9:00am – 10:00pm
Parking: 49 cars

Everything you need under one roof, back in the Yamahana area after 32 years.

This new store opened on November 11, 2021. Coop Sapporo's 108th store is the first one in around 32 years in the Yamahana area of Sapporo. This most recent vision of our mid-sized stores is



The Todok Station inside the Yamahana store.

designed to be an "upscaled model." In line with the shopping trends of this area, the store offers a large selection of high-quality products such as Matsuzaka beef and fine wine. There is also a full lineup of ready-to-eat products made from fresh ingredients, including boxed lunches and other prepared foods sold exclusively at the Yamahana store. It is also one of the few stores that carry its own brand of sweets, Toyohiko (see page 25).

The store also has a few specialty spots, one of which is the Todok Station (page 28), a place where parents and children can casually gather and interact. This is the fourth such location in our stores. Another specialty spot is a Muji store, and it is the first one to open within Coop Sapporo as a tenant. We are also working to make other places that enhance the enjoyment and interaction of everyone, from single households to large families in the community.

New membership enrollments at the Yamahana store
(as of March 20, 2022)

3092 members



Reaching 1.9 Million Members

On November 24, 2021, our membership reached 1.9 million, in which we held a ceremony to commemorate. The number of members has increased by 100,000 over approximately two years, reaching 1.8 million in January 2020. In addition to an increase in demand for Todok home delivery due to the stay-at-home lifestyles following the spread of COVID-19, the improved usability of our app and information provided through social media have spurred enrollment, especially among younger people in their 20s and 30s. Assuming that one person per household is a member of Coop Sapporo, the total number of households in Hokkaido is around 2.79 million (as of January 1, 2020), which means that roughly 68% of all households in Hokkaido are Coop Sapporo members. Our goal is to reach 2.2 million by fiscal 2025, which would mark the 60th anniversary of our establishment.



On Tuesday: Parents Discount Day! On Thursday: Go-Go (55) Coop Day!

Both parents and seniors have reasons to love the special offers for them at our stores. One of them is "Parents Discount Day", where on Tuesdays, parents with children up to the third grade of junior high school or with disabilities up to age 20 are eligible for a 5% off discount. The other is "Go-Go (A Japanese homonym for "55") Coop Day", where on Thursdays, those 55 years old and older get a 5% off discount when they present their membership card. The number of registrations have steadily increased, with a total of 156,625 members using Parents Discount Day (as of February 22, 2022) and a total of 613,089 people using Go-Go Coop Day (as of February 9, 2022).

*Both programs require pre-registration. Moreover, parents registered for Parents Discount Day with children under 3 years old are eligible for free same-day delivery.



Meal Delivery Service 1.9 million servings per year

Coop Meal Delivery Service delivers dinners to our members from Monday to Saturday. It started in 2010 as a way to support a "food lifeline" for the elderly who have difficulty shopping and/or cannot cook. As of 2021, the number of users exceeds 7,600 and 1.9 million meals are delivered annually. The menu is supervised by dietitians of Coop Foods, with 3 styles to choose from:

"Ume" (Plum): reasonably priced.

"Take" (Bamboo): nutritionally balanced with 10 ingredients.

"Matsu" (Pine): larger sized and slightly fancy.

In addition, we also provide healthy diet meals (calorie and protein-restricted meals) and soft foods that meet medical and nursing care requirements.



Todok Delivery System 440,000 Users

Coop Sapporo's Todok Delivery System handles weekly deliveries of goods to our members, based on the day and time they have set. There is a surcharge of 220 yen for each delivery; however, we offer free delivery to expecting mothers, parents with young children, elderly people, and others who have difficulty shopping (via the Childcare Support, 60 Support program). We offer a wide variety of products including assorted small-portioned vegetables, meat, and fish, and a number of delicious, convenient frozen foods. Thanks to our leave-at-the-door drop-off option, we have seen an increase in single-household users. As of March 2022, the number of home delivery members has exceeded 440,000.



Elderly and Solitary Monitoring

As our weekly delivery staff visit our members' homes, they also play the role of monitoring the well-being of senior people. In order to facilitate an emergency contact system in case they find something unusual during the visit, we signed an agreement with the Otaru government to watch over elderly people. Following this, we have since formed agreements with 174 municipalities all across Hokkaido.

In FY 2021, 119 incident calls were made (35 by home delivery staff, 84 by meal delivery staff). Furthermore, to strengthen support for elderly and single-person households, Safety Supporters were introduced in 2015. Today, they are dispatched from 25 delivery centers and 6 depots.



Mobile Grocery Kakeru

Bringing the joy and convenience of shopping! Mobile Grocery Kakeru was launched in 2010 to support areas that do not have grocery stores nearby, as well as to support the elderly who cannot walk to shopping areas. With a selection of about 1,000 items, equivalent to a small store, 95 dedicated trucks operate on fixed routes at the same time on a scheduled day of the week every week. As of September 30, 2021, 12,000 households covering 300 routes in 134 municipalities use these services. In 2020 in Eniwa, a neighboring city of Sapporo, we started a health consultation and long-term care prevention program utilizing the food trucks. We continue to further strengthen ties with local governments and serve the residents with our mobile groceries.



Scholarships for High School Students in Single-Parent Households

Scholarships are how grown-ups can show their unwavering support to high school students.

Established in 1989, Coop Sapporo's Social Welfare Fund has been providing scholarships to mentally and physically handicapped children and high school students in a single-parent household for more than 30 years. This scholarship program provides 10,000 yen per month for three years towards students in single-parent families facing financial difficulties who attend high school (including special needs) or technical schools. This scholarship is offered to around 70 recipients each year. Many single-parent households are facing a serious decline in income due to

COVID-19. In FY2021, in response to this situation, we sponsored an additional 104 scholarship recipients with 72.39 million yen raised through donations from 11 Coop Sapporo Group affiliated companies. Makoto Kimura, the CEO and President of the Coop Sapporo's Social Welfare Fund explains the significance of the scholarship, saying, "The scholarship is not just financial support, but also a way of saying, 'We grown-ups are always there for you'".



In addition to the scholarship program, Coop Sapporo's Social Welfare Fund also provides support to welfare facilities and volunteer activities.

A Recipient Says...

Thanks to the three-year scholarship, I was able to pay for a commuter pass and exam fees. Now it's my turn to return the kindness to my family. I want to fulfill my dreams and grow up to be a person whom the people who supported me can be proud of.



Number of Scholarship Recipients in 32 years

1078 students



Student Loan Repayment Support Program for Our Colleagues

As soon as students graduate from college, they are expected to go out into the world with millions of yen in student loan repayments. This is the reality of loan-based benefits. We want to reduce the burden on new employees who are just starting out in society and create an environment where they can work comfortably. Out of this desire, Coop Sapporo has introduced the Student Loan Repayment Support Program. Coop Sapporo will pay half of the monthly student loan repayment for new graduates up to the third year of employment. The maximum monthly repayment amount for the new graduate is set to 10,000 yen, and the amount above that is paid by Coop Sapporo. With this system, new graduates can work without being burdened with excessive repayments. A total of 91 employees have used the program in the three years since it began in FY 2019.



Coop Sapporo College Scholarship

Due to rising tuition and declining family incomes, one out of two college students now use some form of student loan. However, due to the recent trend toward unstable employment and low-wage work, an increasing number of graduates are unable to pay back their loans even if they want to. If this situation continues, not only will there be a cycle of poverty, but even the middle class will have difficulty marrying, giving birth, and raising children, which would worsen the declining birthrate and population. Coop Sapporo established the College Scholarship program in 2017. College students working for Coop receive 250,000 yen in scholarships per year, up to 1 million yen in 4 years, which they do not have to repay. By FY 2021, a cumulative total of 1,339 people have received the scholarship, amounting to JPY 334.75 million.



Learning Opportunities are at Risk due to COVID-19 Food and Daily Needs for College Students

Thinking about dropping out of school, young people are now living in poverty.

With the spread of COVID-19, three aspects of students' lives are under threat: their daily lives, their opportunities to learn, and their communities. Students who pay for their own tuition and living expenses with part-time jobs are in trouble due to a significant decrease in income. As a result, quite a few students are

considering dropping out of school. With no prospect for the end of the infectious disease, continuous support is now needed so that students living alone do not have to give up their studies for financial reasons. Coop Sapporo endorses the "Fund for Youth in Hokkaido" executive committee's initiative to provide food support for

April 23, 2021
Food and daily necessities being handed out at Sapporo University



young people and students in need during the COVID-19 crisis. We have been supporting fundraising activities and providing food & daily necessities. We plan to continue this support.

- Fund for Youth in Hokkaido executive committee:
Rengo Hokkaido
Hokkaido Council of Workers' Welfare
Hokkaido Consumers' Co-operative Union
University Co-op Hokkaido Branch

Fund for Youth in Hokkaido

This program was established to provide support for students in need during the COVID-19 crisis. The program supports students living alone by delivering food such as rice, canned food, and ready-to-eat meals, as well as providing counseling and advice on daily life.



Total donation amount from Coop Sapporo members
March 21 - May 20, 2021

JPY 14,985,735

Fundraising for Zoos and Aquariums

Donations made to 8 organizations suffering from a drastic decrease in visitor numbers.

Many zoos and aquariums that have been familiar to us since childhood are now in danger. Repeated unpredictable closures due to the spread of COVID-19 infection has caused a sharp decline in the number of visitors. The zoos and aquariums are working hard to operate despite a completely uncertain future. To support them, we've launched a Fundraiser for Zoos and Aquariums program in our stores and delivery services. Considering their position as the basis of learning about biodiversity, Coop Sapporo has been conducting the Polar Bear Support Project since 2009 to support zoo facilities. Not only have we

continued to support four zoos in Hokkaido, but we have also collaborated with them in environmental education by inviting them to exhibit their booths at the Taberu Taisetsu Festival. Zoos and aquariums are familiar and important places for us to nurture the bright minds of children. Thanks to the compassion of our members, a very large number of donations was collected in a short period and we were able to deliver it to eight organizations in Hokkaido.



Donation Recipients

- Sapporo Maruyama Zoo
- Asahikawa Asahiyama Zoo
- Obihiro Zoo
- Kushiro Zoo
- Otaru Aquarium
- Sunpiazzza Aquarium
- Noboribetsu Marine Park Nixe
- Salmon Hometown Chitose Aquarium



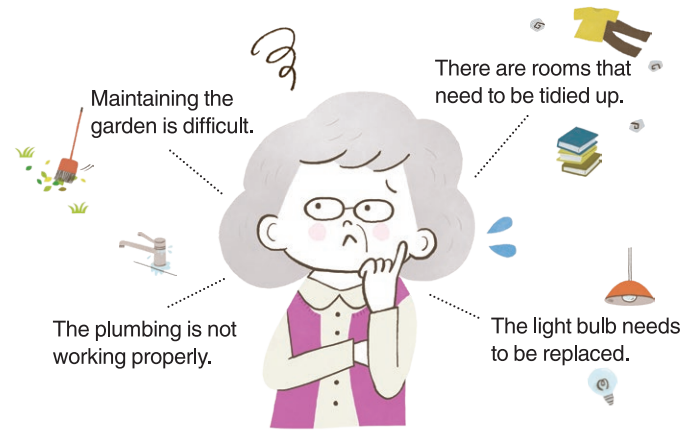
Total amount of donations
July 12 - August 20, 2021

JPY 26,334,510



Even Seniors can Enjoy Exercising Here Community-wide Health Program

The Community-wide Health program is a communicative fitness class for seniors to maintain good health and to prevent the onset of frailty and dementia. In operating this program, Coop Sapporo collaborated with the NPO Social Business Promotion Center and Hokusho University. Certified health and fitness trainers create fun and enjoyable regimens according to the physical fitness of the participants. In order to get enough exercise even during the COVID-19 crisis, the event was held in a spacious classroom to avoid crowding, and limits to the number of participants for each session were set. The program started in 2012 and currently has about 1,400 participants in 25 municipalities.



Komaruto Coop Assistance Service

The aging rate of Sapporo, those aged 65 and over was 27.6% in 2020. The number of elderly people (either living alone or in married-couple households) is increasing every year. With less social interaction among neighbors and neighborhood associations these days, it has become difficult to ask someone to help with the little problems of daily life. In response to this dilemma, in June 2021 we launched the Komaruto Coop service. An additional paid option, senior citizens who use the Todok Delivery Services can have Coop Sapporo's staff and cooperating businesses carry out tasks such as snow removal, shopping, and room cleaning. Starting with the Ishiyama district (Minami Ward), which has the highest percentage of senior citizens in Sapporo, the pilot operation is planned to expand to other areas on a gradual basis.



Hiring Those with Disabilities and Providing an Inclusive Environment

Coop Partners, the Type-A Enterprise for Continuous Employment Support, was established in 2020 to provide training for people with disabilities and to create an environment where they can work long term. As of March 2022, the entire Coop Sapporo Group employs 570 people with disabilities (5.8% of the total workforce); they are placed throughout almost all of our factories, stores, and offices. We are also promoting initiatives to address diversity in employment, such as accepting international technical interns, implementing fall employment to secure excellent human resources, and hiring engineers in the Western style of job-focused employment. The goal is to increase productivity by creating a system that allows workers to make the most of their individual abilities.



Inside the Coop Kagura store, With House Kagura opens in March 2022.

Expanding the Coop's Funeral Service Business Partners Network across Hokkaido

Based on the concept of "a moment for the family to gather, coordinate, and pay their respects", the Coop Funeral Service network is expanding across Hokkaido. In FY 2021, we began a business partnership with With House (operated by Memoru Holdings). Our Coop Funeral Service, which started with 2 of our directly managed halls in Sapporo, is now available at 18 ceremony halls in and around Sapporo and Asahikawa to serve more members. In response to the requests of our members who want to know more about today's family funeral ceremonies, we hold a contactless tour of the funeral hall every month.



People to Food

Coop Sapporo Agricultural Awards

Finding a New Sense of Value by connecting with Agricultural Award Recipients.

The Coop Sapporo Agricultural Awards were started in 2004 as Japan's first project to recognize agricultural producers based on the consumers' perspectives in hopes of revitalizing Hokkaido, even if only a little. The judging was held annually until the 8th awards, and has been held once every three years since then. The 11th Agricultural Awards judging was originally scheduled to take place in 2020, but was postponed due to the spread of COVID-19, and was held online in 2021. The Hokkaido

Governor's Grand Prize was awarded to Asunaro Farming in Shimizu.

During the review session, the chief judge Shinji Asada was impressed that "many of the entries were of a high level," and praised individual initiatives as "leading the SDGs in environmental friendliness, food safety, the health of consumers, coordination with welfare, and revitalization of local communities". He also evaluates the Agricultural Awards themselves for their



Recipients of the 11th Coop Sapporo Agricultural Awards.

achievements, saying that "they have played a major role in promoting sustainable agriculture without environmental impact, much like so-called organic agriculture".

As a side effect, the Coop Agricultural Awards have led to new businesses. Over the past 18 years Coop Sapporo has trialed many kinds of initiatives, taking advantage of the connections created by the Agricultural Awards. One of those attempts is Neighborhood Vegetables, which started in 2006. By 2020, 1,450 producers have registered, creating an annual transaction volume of 2.2 billion yen, greatly contributing to the development of sales channels for new farmers. In 2010, we started "Bukotsu-yasai," which deals with imperfect vegetables, and in 2012, we started actively dealing with organic vegetables as well. In 2017, inspired by the animal welfare efforts of the 10th Agricultural Awards recipient, we began selling cage-free eggs all over Hokkaido.

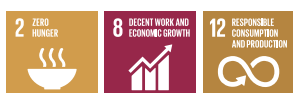
The establishment of the Business Model Award was the motivation for us to learn about good 6th sector industrialization models. In 2019 we published the booklet "Challenging Agriculture" in cooperation with the Otaru University of Commerce Business School.

Related initiatives include the HATAKE Restaurant in which participants can taste food straight from the farms of award-winning producers, the introduction of award-winning producers in our PR magazine Cho-co-tto, and the Taberu Taisetsu Festival, in which many award-winning producers also participate in.

CEO and President Hideaki Omi mentions, "We will continue to create new values for agriculture in Hokkaido while respecting our connections. We strive to make this award a valuable reminder of what a pleasure it is to live in Hokkaido." The next session, the 12th Coop Sapporo Agricultural Awards, is scheduled to be held in 2024.



Asunaro Farming receives the Hokkaido Governor Grand Prize.



Total number of Agricultural Awards contestants and winners over 18 years

1244 contestants **204** winners

HATAKE Restaurant / HATAKE Wedding (Restaurant and Wedding on the Farm)

Experiencing Hokkaido Food via the Green Tourism Program

The recipients of the Coop Sapporo Agricultural Awards team up with famous chefs to hold one-day restaurants on the farms of the winners themselves. Launched in 2012, the program aims to introduce the unique appeal of Hokkaido agriculture and fisheries and has been held a total of 343 times to date.

In addition to food service, this program also offers farm tours. Participants can enter areas that are normally off-limits to the public and hear directly from the producers. The goal of the program is to offer an opportunity for the participants to

get a personal sense of food production, the importance of local production for local consumption, and to be proud to live in Hokkaido.

However, from 2020 to 2021, we were forced to cancel part of the program due to COVID-19. On the other hand, we have started a new project, HATAKE Wedding, utilizing the knowledge we have accumulated so far. The venue is open-air with a view of Hokkaido's spacious agricultural landscape, and the guests are limited to small numbers, making it a good match with infection prevention practices. This new style of wedding is sure to attract a lot of attention.



Total Participants **7568**



Food Education Activities: Youth Cooking Class & Animadore Project

Coop Sapporo supports a number of food education activities. The Youth Cooking Class, which started in 2019, is an adaptation of a popular course taught by Associate Professor Michikazu Hiramatsu of Kyushu University. We had invited him to Sapporo Odori High School. Through a total of four classes incorporating lectures and workshops, we aim to increase the number of people who cook. We also sponsor the Animadore Project, which trains people who promote the appeal of agriculture while providing a career idea for high school students. The program is designated as an inter-school collaboration program for municipal high schools in Sapporo, with some schools accepting it for credit. In 2021, students from four high schools participated in the program.



The High School Student Challenge Gourmet Contest, Online

This is a creative cooking contest in which high school students invent their own recipes, cook, and sell the food. In addition to competing in taste, the participants will research and discover the food culture and ingredients rooted in each region, and work hand in hand with adults in the community to develop original menus. Although the event was canceled due to COVID-19 in 2020, in 2021, we were able to hold the judging online with the six school finalists. The Challenge Gourmet Award (Hokkaido Governor's Award) went to Chitose High School and Odori High School. Kiritappu High School was selected for the Coop Sapporo Award. Their recipe "Kiritappurin (Kiritappu custard pudding)" was commercialized and actually sold at Coop Sapporo stores.





Limited sale of Otokoyama in March 2022. High-quality sake at an affordable price of 1,680 yen per 720 ml bottle. (Tax not included)

The new Hokkaido Junmai Ginjo-shu: Kita no Kakusei

We want to support rice farmers and breweries in Hokkaido and awaken sake culture, which is where the name "Kakusei" comes to mind. With this desire in mind, Coop Sapporo has launched Kita no Kakusei, a new brand of Junmai Ginjo-shu, in cooperation with rice farmers and sake brewers. The first product, Suisei (comet) was brewed in March 2021 at the Niseko Shuzo Brewery in Kutchan using rice grown at Farm Oryza in Setana. The second product, Kitashizuku was brewed in June of the same year at Michizakura Shuzo Brewery, Higashikawa's official brewery, using specialty rice for sake produced by the rice farmers in Higashikawa. In March 2022, the third product, Otokoyama Jozo, was brewed with rice called Ginpu by Masayoshi Konno, a rice farmer in Asahikawa. The Otokoyama Brewery developed it with spring water from Mt. Taisetsu. A total of 9,700 bottles have been sold to date, and we will continue to add new products to the line.



Label-Free Bottled Water to Reduce Plastic Waste

One of the most popular private brand products of Coop Sapporo, Taisetsuzan National Park Spring Water. Taisetsu Asahidake spring water, one of the 100 best waters of the Heisei era, undergoes non-heating filtration and is bottled right away. This allows us to keep the original taste as much as possible. With the intention of sustaining the environment of the water source, starting in July 2021, all Coop Sapporo stores sell this water in label-free bottles when sold as boxes. This corresponds to our efforts toward SDGs. 294,360 bottles had been sold by January 20, 2022. We can reduce plastic waste without the trouble of removing labels. Coop Sapporo is expanding its lineup of label-free plastic bottle products, especially for Todok.



Gourmet Stock Jiyuu Jizai, Frozen Dinners available via Todok.

Many people are refraining from going out due to COVID-19 these days. In addition, more and more consumers do not or cannot spend the time to buy and cook food. In an effort to create new value in food to meet the needs of these people, Coop Sapporo launched the Frozen Dinners Project team and conducted many samples. Finally, in September 2021, Gourmet Stock Jiyuu Jizai, a new frozen dinners brand was launched with Todok Delivery Services. We currently sell 24 varieties, including "Rice with Three Kinds of Shellfish" and "Grilled Chicken Fettuccini and White Sauce," and have sold 83,226 packages as of March 2022. These carefully cooked elaborate dishes are frozen to lock in the fresh taste and then delivered to our members.



Toyohiko Our Brand-new Sweets Label

Around 40 varieties are offered, including colorful almond jelly, fruit sandwiches, fruit vinegars, and smoothies. Our new sweets brand, Toyohiko was launched in July 2021, in a new attempt to attract the younger generation to visit our stores. Following the concept of the Ready Meal Campaign (page 26), everything is prepared in the store, using seasonal fruits and other ingredients from the agricultural products section. There are a wide variety of items, and different kinds of sweets are displayed on the shelf every day. It is exciting to come and see what is on sale each day. The brand name comes from Toyohiko Kagawa, the founder of consumers' cooperatives in Japan. Currently seven stores (Nishi-Miyanosawa, Yamahana, Megumino, Shizunai, Shinkotoni, Nijuyonken, and Elfin) carry the brand, and have sold approximately 78,000 items by the end of February 2022.

Providing Ready-to-Eat Fresh Meals Ready Meal Campaign

More stores offer ready-to-eat products made with fresh ingredients.

Imagine: deeply flavored simmered flounders, colorful salads with shrimp and avocado, and beef steaks grilled to perfection. Surely, they are appetizing, but it is too much work to make them at home. Not to mention that you would have to buy many ingredients first. In Hokkaido, the average number of members per household is 2.18, a low number by national standards. Moreover, the percentage of one-person households in Sapporo is 40.8%. The number of people around the dinner table is clearly decreasing. In addition, people spend less time on cooking due to the

increase of working couples and changes in the way people use their time. To improve support for one-person households, we started the Ready Meal Campaign in July 2020. All the meals are cooked in the store using fresh meat, fish, and vegetables. The concept here is having an exciting product line-up, and that it must taste good. All the ready-to-eat meals are made with various ingredients, prepared and cooked by professionals, and are sold for around 200 yen. As of March 2022, the Ready Meal Campaign is implemented in 61 stores, and is still increasing.



Product varieties
As of March 2022

347 kinds Sales **9,072,301** items

Private Label Products Naruhodo Brand

Showcasing the Naruhodo Brand.

Every supermarket now offers private-label products. But the reality is that many consumers assume that private labels are cheap and of low quality. Coop Sapporo is an organization for its members who desire food products that are dependable and respectful of their health. For this reason, Naruhodo Brand products are developed with a unique approach. All products are simple, high quality, and mostly made in Hokkaido to meet the needs of people living in Hokkaido. Each product has an

unusually long name so that the name itself explains why and how it is good. The nutrition facts are printed on top of the products in an easily-readable format. This is because we believe it is the natural right of consumers to know what they and their families eat. With this design, it is easy to check the ingredients on the spot, even for those who usually have difficulty reading small letters.



辛口 1人前 160g		
栄養成分 1食(160g)当たり		
エネルギー	たんぱく質	脂質
198kcal *9.0%	4.2g 5.2%	12.6g 20.3%
炭水化物	食塩相当量	カーボンフットプリント
17.4g 5.4%	1.8g 24.4%	2372g CO ₂

※この値は、1日当たりの摂取目安量を表示するための基準(栄養素等表示基準値[2015])をもとに算出しています。この基準となる値は、性別・年代・身体活動によって異なる場合があります。

Easy-to-read nutrition facts



Naruhodo Brand Products
As of February 2022

162 different items

People and the Future



To reduce carbon emissions, we first need to look at our stores.

Targeting 100% Renewable Electricity at Our Stores

Lowering our CO₂ emissions by 80% by switching to renewable energy.

In 2018, Coop Sapporo became the first company in Hokkaido and the 13th in Japan to register for RE100, a goal to use 100% renewable energy for electricity consumed in its business operations by 2040. Coop Sapporo's electricity consumption in its business operations (2020) was 172,987,000 kWh, of which the store business consumed 140,319,000 kWh or 81% of the total. This translates to CO₂ emissions of 56,000 tons per year, or the equivalent of 18,000

average households.

On December 1, 2021, in order to realize a decarbonized society, Coop Sapporo switched to electricity derived from renewable energy sources (100% Hokkaido-produced) at 101 of our stores, only excluding seven stores that cannot change their power sources because they are housed in buildings owned by other companies. This change reduces CO₂ emissions by approximately 80% of our total electricity consumption. The

Coop Sapporo Group will continue to take on the challenge and be a leader in the decarbonization of Hokkaido.

RE100

An international business initiative that promotes 100% renewable energy for businesses. Membership is granted only after a company declares to use 100% renewable energy in its business activities.

RE 100

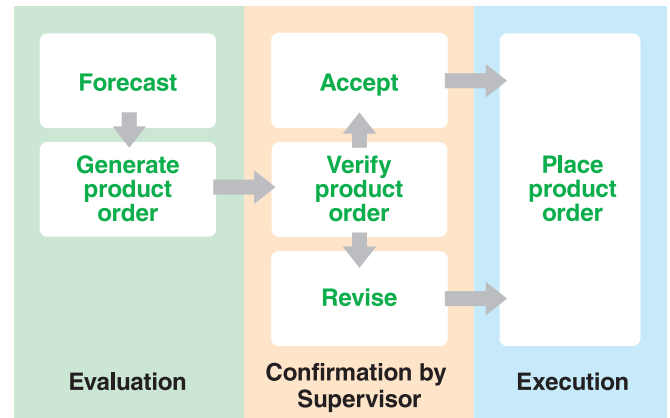


Annual reduction in CO₂ **56,000 tons**



Introducing Semi-Self-Checkout Machines to Ease Congestion

Since July 2021, Coop Sapporo stores have been gradually bringing in semi-self-checkout machines to reduce waiting times during busy shopping hours. Cashier staff will scan the items, and the members will pay using an automated machine installed next to the register. The system is expected to speed up the checkout process. In addition to reducing the workload of staff and retaining personnel, it also reduces contact between cashiers and customers, which is ideal under a COVID-19 environment. As of March 2022, 237 semi-self-checkout machines have been installed in 73 out of 107 stores in Hokkaido. We aim to have them available in 87 stores by May 2022.



AI-Powered Automatic Product Restocking System

All Coop Sapporo stores have begun using an automated restocking system that utilizes artificial intelligence (AI). The system is so meticulous that it checks inventory four times every hour. The AI predicts demand based on changes in the number of customers due to weather and the day of the week, as well as past sales records, and automatically orders products. Proper ordering is expected to reduce missed sales due to shortages, prevent overstocking, and at the same time reduce the amount of time spent on ordering. By November 2021, the introduction of this system has resulted in saving 107,568 hours a year. We will continue to improve the accuracy of orders by accumulating data, aiming to reduce man-hours by 80% (200,000 hours), compared to the same work without AI.



Learning from the Latest Case Studies SDGs Study Conference



The 2021 SDGs Study Conference, held online.

In July 2019, Coop Sapporo established the Hokkaido SDGs Promotion Platform, based on the principle that the realization of SDGs requires cooperation among businesses and organizations in Hokkaido. Within the platform is a promotion committee (where Coop Sapporo serves

as secretariat), composed of stakeholders from various fields including companies, organizations, and also academics. The SDGs Study Conferences are held for Coop Sapporo's business associates as a place to report on advanced cases. Similar to FY 2020, the conference was held

online in FY 2021. At the 6th conference on February 10, 2021, Akinori Suzuki, Chief SDGs Officer of the Membership Department of Coop Sapporo, reported on the BYO Bottle initiative (see p.8).

The 5th SDGs Study Conference

Date	June 30, 2021
Contents	<ul style="list-style-type: none"> ■ Keynote Speech <u>A consideration of what plastic pollution is. Our responsibilities.</u> Junko Edahiro, E's Inc. President. ■ Research Report <u>Beach Debris Including Marine Plastic Litter - Case Study of Hokkaido, Japan.</u> Hokkaido Museum, Planning and Nature Research Group. Takafumi Enya, Curator. ■ Case Study Report <u>Protecting the nature of Okhotsk. Improving the Environment for the Future.</u> Hokkaido Bihoro High School, Environmental Improvement Group. <u>NITORI group's initiatives to realize the SDGs.</u> NITORI holdings SDGs Promotion Office. Hiromichi Iwaya, Chief.

The 6th SDGs Study Conference

Date	February 10, 2022
Contents	<ul style="list-style-type: none"> ■ Keynote Speech <u>Backcasting for the future of the ocean to remain rich and abundant for the next 100 years.</u> Ayako Sonoda, Cre-en Inc. President. ■ Case Study Report <u>Promoting B-to-B recycling to realize a zero-waste society.</u> Hokkaido Coca-Cola Bottling Co., Ltd. PR・Sustainability Promotion Dept. Daisuke Suzuki, Manager. <u>BYO Water Bottle initiative - Let's bring back the clean ocean to Hokkaido!</u> Chief SDGs Promotion Officer of Membership Department, Coop Sapporo, Akinori Suzuki



Online views of the 5th and 6th conferences

1104 views

A Play Area for Children: Todok Station

Now available in 20 delivery centers and 5 stores.

We provide areas where children can play freely and where people can attend events useful for everyday life, in hopes that our members would come and relax here. The Todok Station was launched in 2016 to create a comfortable space for

parents and children. Admission is free, and the area is equipped with nursing rooms and diaper changing stations. Each Todok Station is decorated with a different theme, all cute and colorful. There are plenty of picture books and

market (picture books, toys, and used clothing), take temperatures at the reception desk, and limit the number of people entering the room. However, in 2021, we implemented safeguards against COVID-19 and were able to hold numerous events. Many parents and children enjoyed the puppet show performed by Yamabiko-za, the Ehon Wakuwaku Caravan, where children can enjoy picture books and rhythmic exercises. Lastly, Kagome Co., Ltd. provided a vegetable deficiency check and a demonstration of baby food in their event "Let's Eat Vegetables: Making Baby Food & Checking your Daily Veggies".



Todok Station Nayoro, newly opened in February 2022. With Todok's large face and many leaves all over the wall, you may feel like you are tiny!

toys about for young children. There are Todok Stations in 20 Todok Delivery Centers and 5 stores across Hokkaido. To prevent the spread of COVID-19, we had been forced to shorten opening hours, suspend the flea



Number of participants in 2021

41,785



Using the Proceeds from Recycling for Child Care Support

Supporting future generations from the proceeds of the Eco Center.

Since its operation in 2008, the Eco Center in Ebetsu has been collecting recyclables from Coop Sapporo's business facilities and members' houses and applying intermediate processing such as volume reduction for recycling. The amount of recyclables we have collected has increased year by year, and 38,208 tons were collected in FY 2021. This is equivalent to a reduction of 24,383 tons of CO2 emissions.

This recycling effort is now utilized to

support childcare. Since FY 2021, we have been using the proceeds from the Eco Center to fund activities such as the First Child Box, Coop Child Box, and Ehon-ga-Todok. In FY 2021, we generated over 100 million yen in proceeds.

We also give a high priority to environmental education activities. In October 2017, Todok Eco Station was opened in the Eco Center. In June 2019, experience-based learning facilities named Future Forest Library and Eco Station Forest were opened. In FY 2021, despite the COVID-19 situation, a total of

900 people came to visit us, including students from 10 out of 17 elementary schools in Ebetsu as part of their field trip.



Child care support proceeds raised via recycling in FY 2021

JPY 117,110,000



Todok Food Caravan

Launched in 2016 as a countermeasure against food loss, the Todok Food Bank is an initiative to provide orphanages and other institutions with food items returned by Todok home delivery services that are of acceptable quality. As we proceeded with this initiative, we had realized that children in orphanages do not have many opportunities to experience cooking. In response, we started Todok Food Caravan, a food education program. Eri Noto, Coop Sapporo's cooking expert for children, teaches the joy of food through cooking to children in orphanages. As of February 2022, the program has been held a total of 58 times, with a total of 680 children.



Ehon-ga-Todok

Ehon-ga-Todok was started in 2010 with the hope of helping to create opportunities for parent-child interaction and to pass on important values through picture books. We provide four picture books free of charge to members with children or grandchildren between the ages of one and two. In 2020, when people were spending more time at home due to COVID-19, 200 picture books were given to members. A total of 481,689 books have been delivered to 105,515 households as of 2021. We also have been conducting the Ehon Wakuwaku Caravan since 2012, in which we visit nursery schools and kindergartens across Hokkaido to read aloud to children and conduct Todok's stage performances. To date, we have visited 990 nursery schools and kindergartens, with a total of 79,819 children.



Environmental Activities Report

Environmental Philosophy

Based on our Seven Promises, Coop Sapporo works with all our members and executives to strive for a safer and enriching life, where human rights are respected, and the environment is protected. We endeavor to promote the creation of communities that can provide ample welfare and mutual assistance. Coop Sapporo aspires to create a sustainable society where these activities can take root and where every individual in Hokkaido has an opportunity for a brighter future.

- We use electricity and fuel resources efficiently to curb global warming.
- We are committed to waste control and reduction.
- We use environmentally-friendly office supplies.
- We develop and promote environmentally-friendly products.
- We create an environmentally-conscious culture in our operations.
- We learn from our member feedback while we raise environmental awareness in our communities.
- We are committed to creating environmentally-friendly local communities.

Environmental Policy

Through our stores, the Todok Delivery Services, Mutual Aid, and other projects, Coop Sapporo will continue to provide dependable products and services that our members can rely on, contributing to fulfilling lives for everyone in Hokkaido, while simultaneously molding a sustainable, earth-friendly society.

- ① We engage in pollution prevention throughout all our businesses as well as taking steps to generate greater value with lesser environmental impact. To that end, we set short and mid-term environmental goals and milestones while reviewing them periodically so as to improve our environmental management system.
- ② We strictly comply with all applicable laws, regulations, agreements, and other requirements that we have agreed upon pertaining to environmental protection.
- ③ We thoroughly disseminate this policy to all colleagues so that each and every person subject to the management system takes responsibility and acts accordingly.
- ④ We disclose this environmental policy to the public while we regularly publicize all of our ongoing environmental efforts.

Coop Sapporo's Recycling

Coop Sapporo Eco-Center collects recyclable waste from our stores and other offices along with those from our members' homes. The amount collected has increased with every year and in fiscal 2021, we collected 38,208 metric tons of recyclables. That is equivalent to reducing 24,383 metric tons of CO₂.

• Collection Volume at the Eco-Center

(Amounts listed in metric tons)

	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	YOY FY 2020
Cardboard	16,870	16,617	16,991	17,602	17,598	17,178	16,799	18,344	18,649	102%
Paper cartons	289	292	280	283	276	272	273	274	282	103%
Todok catalogs	8,262	8,950	9,948	11,041	12,085	13,788	14,735	14,637	15,573	106%
Newspapers	976	975	983	1,000	954	906	893	704	815	116%
Foam packages	416	384	411	388	375	374	346	372	351	94%
Plastic bottles	60	58	61	66	47	32	34	42	72	283%
Steel cans	30	27	18	24	16	14	12	14	17	514%
Aluminum cans	44	44	46	58	68	62	55	60	61	102%
Polypropylene bands	41	40	42	44	43	33	32	35	33	49%
Plastic inner bags	128	125	117	116	116	123	123	119	119	28%
Used cooking oil	726	773	813	854	866	878	901	933	911	98%
Secondhand clothes	—	21	671	728	747	838	970	1,184	1,324	112%
Total	27,841	28,306	30,379	32,203	33,190	34,499	35,172	36,718	38,208	104%

Donating our used clothing sales to Hokkaido UNICEF

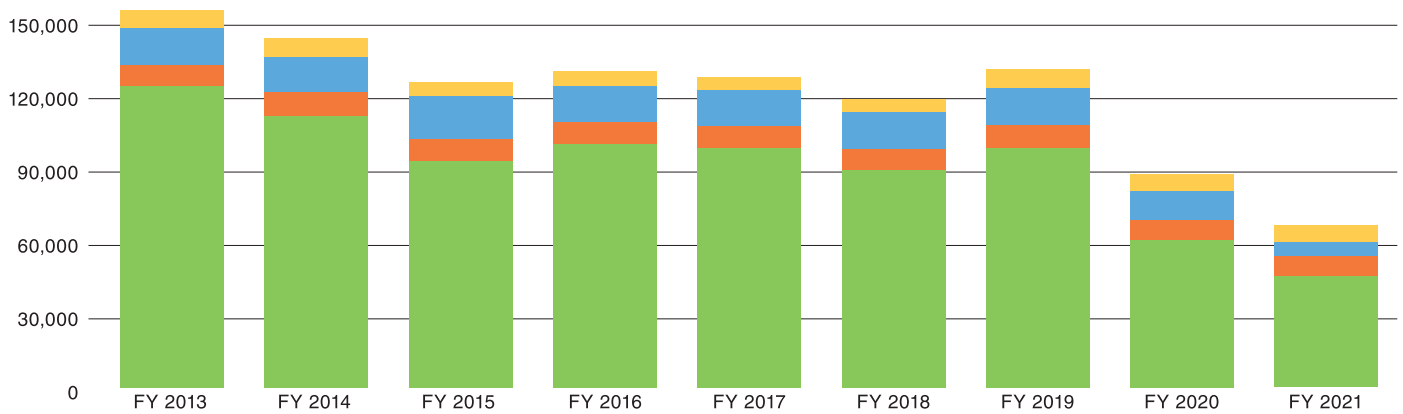
We collect used clothing from our Todok member's homes via our trucks' return trips. This year we have donated JPY 1.5 million of the sales to Hokkaido UNICEF. The used clothing is sent to Cambodia for resale or remade into cleaning cloths for industrial use.

Environmental Data

CO₂ Emissions

※ Amounts listed in metric tons

Stores Deliveries Factories Others



(Amounts listed in metric tons)

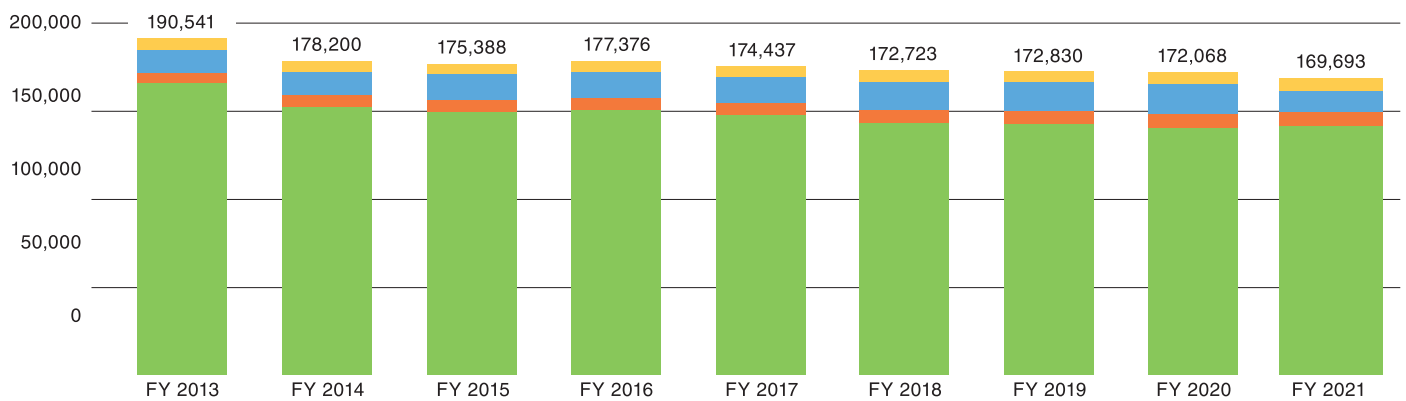
	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	YOY FY 2020
Stores	124,200	112,414	93,265	99,961	98,356	89,917	99,037	61,189	46,802	76%
Deliveries	8,552	9,640	9,145	9,139	9,289	8,860	9,530	8,157	8,376	103%
Factories	15,561	14,605	17,298	15,128	14,670	15,052	15,375	11,772	6,045	51%
Others	7,088	7,809	6,134	5,913	5,731	5,490	7,837	7,053	7,083	100%
Total	155,401	144,468	125,842	130,141	128,046	119,319	131,778	88,171	68,306	77%
Reduction rate	—	7%	19%	16%	18%	23%	15%	43%	56%	—

Our goal is to reduce emissions by 50%, compared to 2013, by the year 2030. In FY 2021 we have lowered our emissions by 56%. CO₂ emissions from electricity are calculated using adjusted emission factors. Emission factors for FY 2021 have not yet been announced, so FY 2020 factors are used in this calculation.

Electricity

※ Amounts listed in kWh × 1000

Stores Deliveries Factories Others



Energy Consumption (Non-electricity Based)

	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	YOY FY 2020
Heavy Oil (kiloliters)	3,633	3,434	4,033	3,186	2,657	2,292	2,343	2,050	1,243	61%
Kerosene (kiloliters)	1,778	1,725	1,704	1,817	1,808	1,670	1,500	1,406	1,331	95%
City Gas (m ³ × 1000)	1,006	979	1,154	1,358	1,324	1,285	1,359	1,394	1,446	104%
LPG (m ³ × 1000)	501	490	464	492	513	544	604	642	672	105%
Diesel (kiloliters)	1,956	2,097	2,189	2,228	2,216	2,198	2,284	2,409	2,468	102%
Petrol (kiloliters)	143	158	169	235	351	402	1,346	1,575	1,457	93%

From FY 2019, the energy consumption for chartered vehicles is also counted.

The amount total and the total of individual entries may not exactly match due to rounding.

About Us

Company Name	Coop Sapporo (Changed from Citizen's Cooperative Coop Sapporo in 2000)
Establishment	July 18, 1965
Start of Operations	October 1, 1965
Headquarters	10-1, Hassamu 11-jo 5-chome, Nishi-ku Sapporo, Hokkaido 063-8501 JAPAN
Board of Directors (full-time)	<ul style="list-style-type: none"> • CEO and President: Hideaki Omi • Managing Director: Norihiro Nakajima • Managing Director: Masakazu Iwafuji • Executive Director: Toru Yoneuchi (As of March 2022)
Geographical Scope of Activities	All of Hokkaido

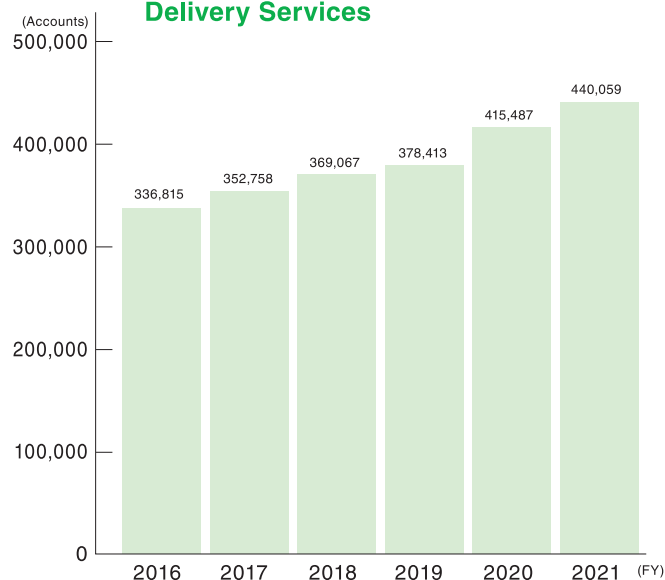
Reference Six-year Summary

Capital by Year

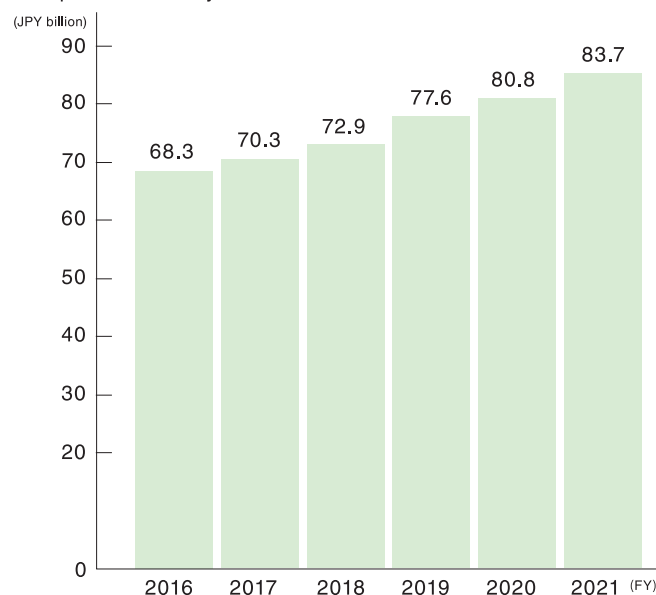
Section FY	Amount (JPY×1000)	YOY increase (JPY×1000)	Growth Rate (%)	
			YOY	FY 2016 Basis
2016	68,344,865	3,877,964	106.0	100.0
2017	70,278,859	1,933,994	102.8	102.8
2018	72,903,778	2,540,863	103.7	106.7
2019	77,599,550	4,779,828	106.4	113.5
2020	80,809,922	3,210,372	104.1	118.2
2021	83,674,043	2,864,121	103.5	122.4

※ The above amounts include deposits less than JPY 1000. As per the Company Article, the capital (based on unit share price of JPY 1000) is JPY 83,238,969,000.

Reference Subscriptions of Todok Delivery Services

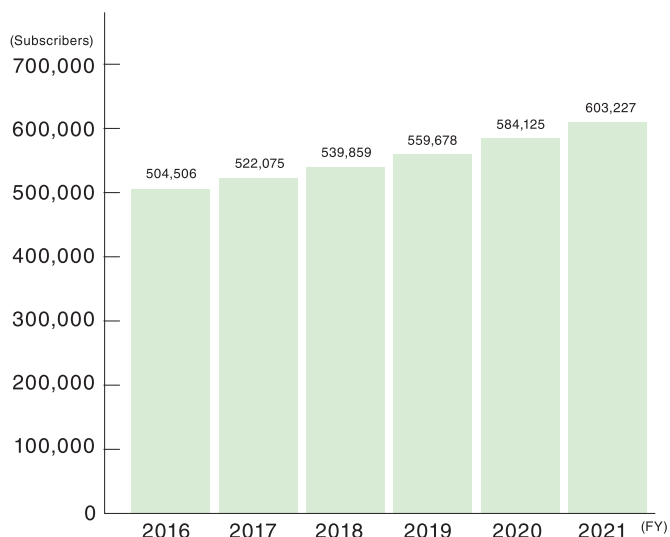


Capital Balance by FY

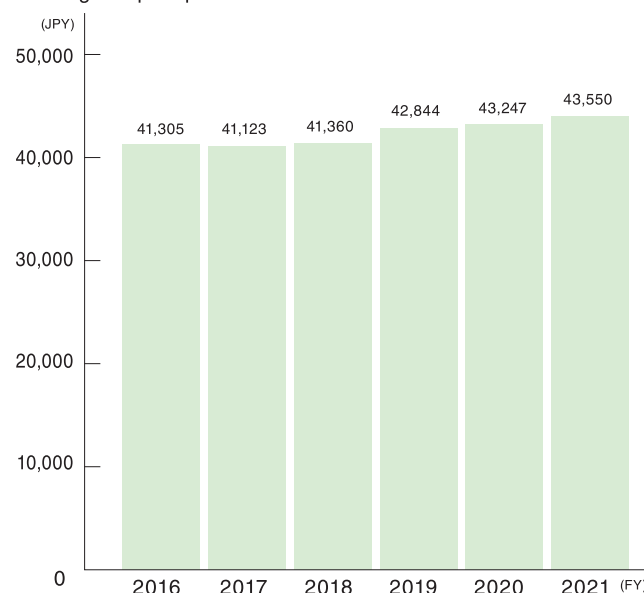


Reference Coop Mutual Aid

Subscriptions of Coop's Four Mutual Aids

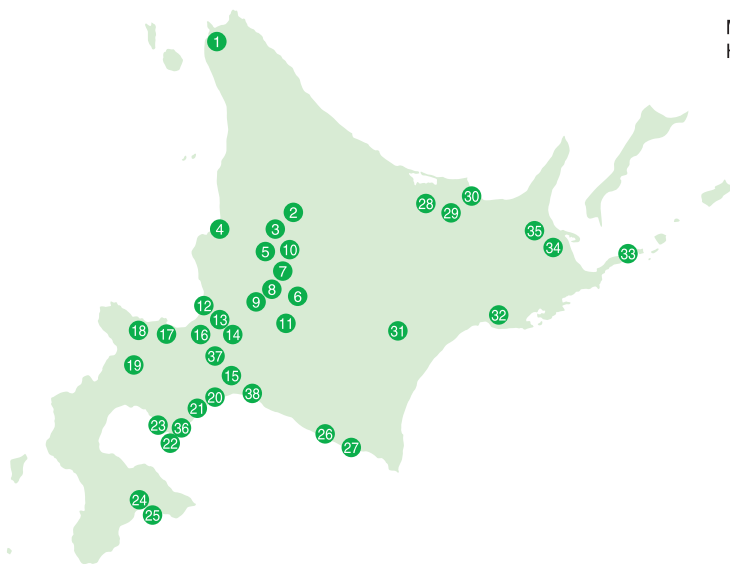


Average Capital per Person



Membership Demographics

Membership Ratio by Municipality



Membership by FY

FY	Section	Membership	YOY increase (membership)	YOY increase (%)	
				YOY increase	FY 2016 Basis
2016		1,654,657	58,532	103.7	100.0
2017		1,709,000	54,343	103.3	103.3
2018		1,762,681	53,681	103.1	106.5
2019		1,811,207	48,526	102.8	109.5
2020		1,868,534	57,327	103.2	112.9
2021		1,921,098	52,564	102.8	116.1

*176 unverified addresses and/or members removed on March 20, 2016.
 *434 unverified addresses and/or members removed on March 20, 2017.
 *2,800 unverified addresses and/or members removed on March 20, 2019.
 *1,236 unverified addresses and/or members removed on March 20, 2020.
 *263 unverified addresses and/or members removed on March 20, 2021.
 *155 unverified addresses and/or members removed on March 20, 2022.

Membership Ratio by Wards of Sapporo

Chuo-ku	61,947 (44.3%)	139,954
Kita-ku	100,901 (66.9%)	150,737
Higashi-ku	74,371 (52.6%)	141,368
Shiroishi-ku	82,335 (68.3%)	120,507
Toyohira-ku	74,971 (60.0%)	124,908
Minami-ku	66,362 (91.5%)	72,488
Nishi-ku	71,066 (63.2%)	112,479
Atsubetsu-ku	42,164 (65.4%)	64,440
Teine-ku	50,244 (73.2%)	68,639
Kiyota-ku	35,272 (66.6%)	52,949

No. of Members (membership ratio)	No. of Households
1,921,098 (69.4%) members	2,767,595 households

Members represent the number registered as of March 20, 2022.
 Household data is based on the Basic Resident Registry as of January 31, 2021.

Membership Ratio by Municipality

1 Wakkanai	5,635 (32.7%)	17,241
2 Asahikawa	144,373 (81.5%)	177,081
3 Fukagawa	11,483 (104.6%)	10,983
4 Rumoi	12,657 (113.2%)	11,181
5 Takikawa	17,827 (84.1%)	21,189
6 Furano	11,650 (106.2%)	10,972
7 Sunagawa	9,113 (104.2%)	8,747
8 Bibai	13,725 (122.1%)	11,241
9 Iwamizawa	39,241 (94.9%)	41,350
10 Akabira	6,716 (119.0%)	5,644
11 Yubari	4,924 (112.8%)	4,366
12 Ishikari	24,745 (89.2%)	27,747
13 Ebetsu	43,541 (74.8%)	58,207
14 Kita Hiroshima	25,710 (92.8%)	27,692
15 Chitose	25,763 (51.2%)	50,317
16 Sapporo	659,633 (61.6%)	1,070,105
17 Otaru	58,949 (94.9%)	62,142
18 Yoichi	9,641 (99.9%)	9,651
19 Kutchan	8,289 (109.9%)	7,540
20 Tomakomai	69,971 (78.3%)	89,385
21 Shiraoi	9,503 (103.4%)	9,194
22 Muroran	28,496 (63.5%)	44,856
23 Date	10,124 (57.4%)	17,640
24 Hokuto	17,133 (77.8%)	22,023
25 Hakodate	115,797 (82.4%)	140,595
26 Shin Hidaka	9,712 (84.7%)	11,465
27 Urakawa	8,783 (136.7%)	6,424
28 Engaru	11,606 (110.7%)	10,486
29 Kitami	48,168 (78.5%)	61,329
30 Abashiri	16,399 (91.4%)	17,937
31 Obihiro	53,420 (60.4%)	88,432
32 Kushiro	66,521 (71.3%)	93,299
33 Nemuro	8,312 (68.3%)	12,166
34 Betsukai	5,387 (84.0%)	6,414
35 Nakashibetsu	7,463 (66.2%)	11,276
36 Noboribetsu	17,879 (73.4%)	24,362
37 Eniwa	18,883 (55.9%)	33,763
38 Mukawa	4,342 (109.6%)	3,963
Other Municipalities	259,584 (60.5%)	429,190

About Coop Sapporo

Locations and Business Structures

Administration

Headquarters	1
Regional Headquarters	8 (Sapporo, Obihiro/Hidaka, Kushiro, Tomakomai, Muroran, Hakodate, Asahikawa)

Stores

107 stores in 28 cities and 19 towns as of March 20, 2021

Sapporo	27 stores	Rumoi	1 store	Nakashibetsu	1 store
Ebetsu	2 stores	Hakodate	8 stores	Kitami	3 stores
Kita Hiroshima	2 stores	Hokuto	1 store	Abashiri	1 store
Ishikari	1 store	Tomakomai	5 stores	Engaru	2 stores
Chitose	2 stores	Date	1 store	Bihoro	1 store
Otaru	2 stores	Kikonai	1 store	Obihiro	2 stores
Yoichi	1 store	Makubetsu	1 store	Muroran	2 stores
Kutchan	1 store	Mukawa	1 store	Akabira	1 store
Iwamizawa	2 stores	Shiraoi	1 store	Betsukai	1 store
Bibai	1 store	Shin Hidaka	1 store	Noboribetsu	3 stores
Yubari	1 store	Urakawa	2 stores	Eniwa	1 store
Asahikawa	6 stores	Erimo	1 store	Fukushima Town	1 store
Fukagawa	1 store	Samani	1 store	Haboro	1 store
Sunagawa	1 store	City of Kushiro	6 stores	Shiriuchi	1 store
Takikawa	1 store	Nemuro	1 store	Taiki	1 store
Furano	1 store	Kushiro Town	1 store		

Coop Todok Delivery Centers

40 Centers and 10 Depots,
as of March 20, 2021

Mobile Groceries

95 trucks covering 134 cities and towns
across Hokkaido

Food Factory

Ebetsu Food Processing Center

Recycling Facility

Eco Center

Funeral Halls

Directly managed halls: 2

Feriae Tsukisamu / Feriae Shin-Kotoni

Business partners: 16

With House / Kougeden

Coop Group

Enecoop

Todok Power

Coop Foods

Dream Factory

Hokkaido Hamanasu Foods

Hokkaido Logi Service

Matehan Engineering

M.G. Construction

Taisetsu Water Resources
Conservation Center

Coop Travel

Duarcantum

Cooptrading

Coop Cooperative Insurance

Coop Partners

Chuo Supermarket

Sapporo Eki Tachiuri Shokai

C's Cooperative Real Estate

Kaneko

Koudensha

Sakura Foods

Openings in 2021

	Stores
April 2021	Shiroishi Chuo store
November 2021	Yamahana store
March 2022	Shizunai store (relocation)

Delivery Centers

December 2021	Hakodate Higashi center
January 2022	Nayoro center

SDGs that Coop Sapporo's Efforts Contribute to

SDGs Comparison Chart

Coop Sapporo aims to realize all 17 Sustainable Development Goals by connecting people, food, and the future in various activities every year.

Targets		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	
Businesses that connect people to people																			
Todok Delivery Services	P19												●	●					
Restaurant Delivery Service	P19			●									●						
Kakeru Mobile Grocery	P19		●										●						
Elderly and Solitary Monitoring	P19			●									●						
Scholarships for High School Students	P20	●			●														
College Scholarship	P20	●			●				●										
Student Loan Repayment Support Program	P20								●										
Food and Daily Needs for College Students	P21				●														●
Fundraiser for Zoos and Aquariums	P21				●										●	●			
Coop Assistance Service	P22												●						
Community-wide Health Program	P22			●									●						●
Coop Funeral Service	P22												●						
Hiring People with Disabilities	P22								●										●
Activities that connect people and food																			
School lunch	P05 ~07		●										●						●
Taberu Taisetsu Festival	P11				●									●					●
Coop Sapporo Agricultural Awards	P23		●						●				●						
HATAKE Restaurant / HATAKE Wedding	P24		●										●						
High School Challenge Gourmet Contest	P24				●								●						
Youth Cooking Class & Animadore Project	P24				●														
Label-free Bottled Water	P25												●		●				
Hokkaido Junmai Ginjo-shu Kita no Kakusei	P25												●						
Ready Meal Campaign	P26												●						
Naruhodo Private Label products	P26												●						
Activities that connect people and the future																			
Eco-friendly Bottle Action	P08 ~10												●		●	●			●
Coop Future Forest Project	P11												●	●		●			
100% Renewable Electricity at Our Stores	P27							●						●					
AI-Powered Product Restocking System	P27								●	●									
Semi Self-checkout Machines	P27								●	●									
SDGs Study Conference	P28																		●
Todok Station	P28												●						
Supporting Child Care with Recycling	P29			●	●								●	●	●	●	●		
Ehon-ga-Todok (free picture books program)	P29				●														
Todok Food Caravan	P29	●	●										●						

Quiz Time

Do you know which fields Coop Sapporo is involved in?
Please check the box(es) accordingly.

* Some programs may be suspended due to the COVID-19 pandemic.

- | | | |
|--|---|---|
| <input type="checkbox"/> Great stores | <input type="checkbox"/> Delivery business | <input type="checkbox"/> Mutual aid |
| <input type="checkbox"/> Electricity, propane, kerosene | <input type="checkbox"/> Mobile groceries to rural areas | <input type="checkbox"/> School lunch |
| <input type="checkbox"/> Funeral service | <input type="checkbox"/> Dinner delivery | <input type="checkbox"/> Cultural centers |
| <input type="checkbox"/> Annual planting of one thousand trees | <input type="checkbox"/> Newborn baby packages | <input type="checkbox"/> Travel agency |
| <input type="checkbox"/> College scholarships | <input type="checkbox"/> Large events for food education | <input type="checkbox"/> Fundraising |
| <input type="checkbox"/> Free play spaces for parents and children | <input type="checkbox"/> Dementia prevention activities | <input type="checkbox"/> Eco-activities |
| <input type="checkbox"/> Recognizing our dedicated producers | <input type="checkbox"/> Making delicious bread | |
| <input type="checkbox"/> Restaurant on the farm | <input type="checkbox"/> Rivers and beach cleanups | |
| <input type="checkbox"/> Elderly monitoring | <input type="checkbox"/> Inclusive workplace for people with disabilities | |
| <input type="checkbox"/> Making delicious water | <input type="checkbox"/> High school student gourmet contest | |
| <input type="checkbox"/> Job shadowing for children | <input type="checkbox"/> Four free picture books to those aged 1 and 2 | |
| <input type="checkbox"/> Space rocket development | <input type="checkbox"/> Fish cooking classes | |

Answers are at the bottom of page 3.

SUSTAINABLE DEVELOPMENT GOALS

A global blueprint for 2030 to a better and more sustainable future.

These Sustainable Development Goals (SDGs) are adopted by all United Nations Member States to create a better world by 2030. 17 goals have been decided upon, with the aim for all people to live in a sustainable society and to realize a better future by joining the forces of economy, society, and the environment.

- Reporting period

The focus of the Book is on our core activities for FY 2021, but we have also incorporated supplementary information on prior years, in addition to ongoing initiatives and goals throughout FY 2021 and beyond. This summary of our business is as of March 29, 2022.

- Publication: May 2022

The next issue of the Japanese edition is planned for May 2023.

- Please direct inquiries about this SDGs BOOK to:

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Coop Sapporo SDGs Book Editorial Policy

Coop Sapporo has been publishing its Environmental and Social Contributions Report since 2005. In 2007 we revised the publication into a CSR Report and are actively discussing a range of information to our diverse stakeholders.

Currently, efforts to meet these SDGs (Sustainable Development Goals) are accelerating worldwide as we head toward the year 2030. Coop Sapporo's goal is to promote SDGs in Hokkaido, and we are working to resolve issues with achieving these SDGs via both business and member activities.

We hope our booklet can give you a small glimpse of Coop Sapporo's activities and that it will drive thought and discussion about a sustainable society.

- Coop Sapporo Website URL: <https://www.sapporo.coop/>

