

Energy Transition

- New Frontier for MHI Group -

Kentaro Hosomi

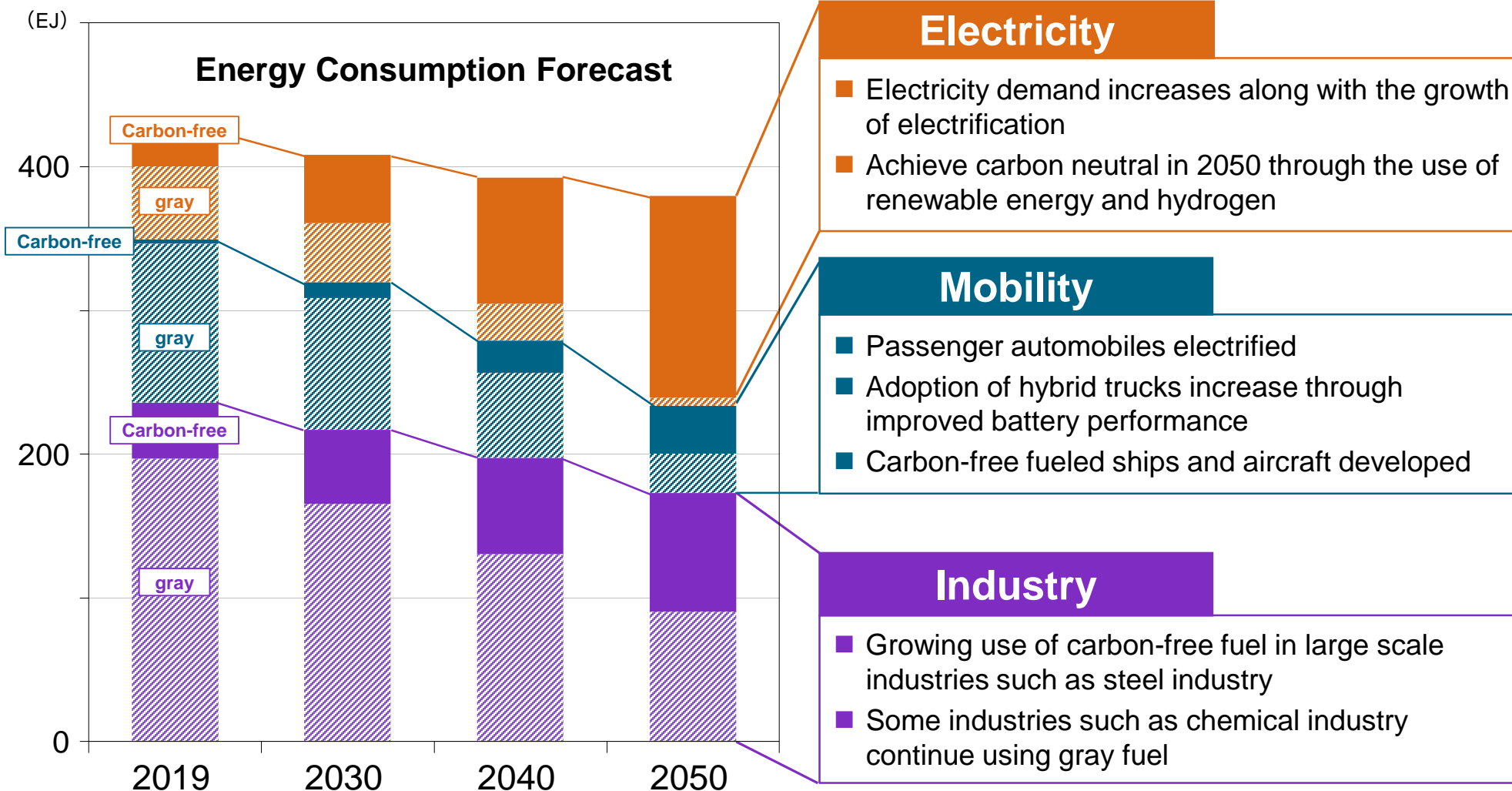
Executive Vice President

President & CEO, Energy Systems

Global warming and climate change are common challenges for humanity

Our Commitment:

- **Achieve a carbon-neutral world by 2050**
- **Need for decarbonization and electrification of mobility, life, and industry**
- **Stable supply of affordable energy is essential**
- **Our goal is to bring about net-zero carbon world**



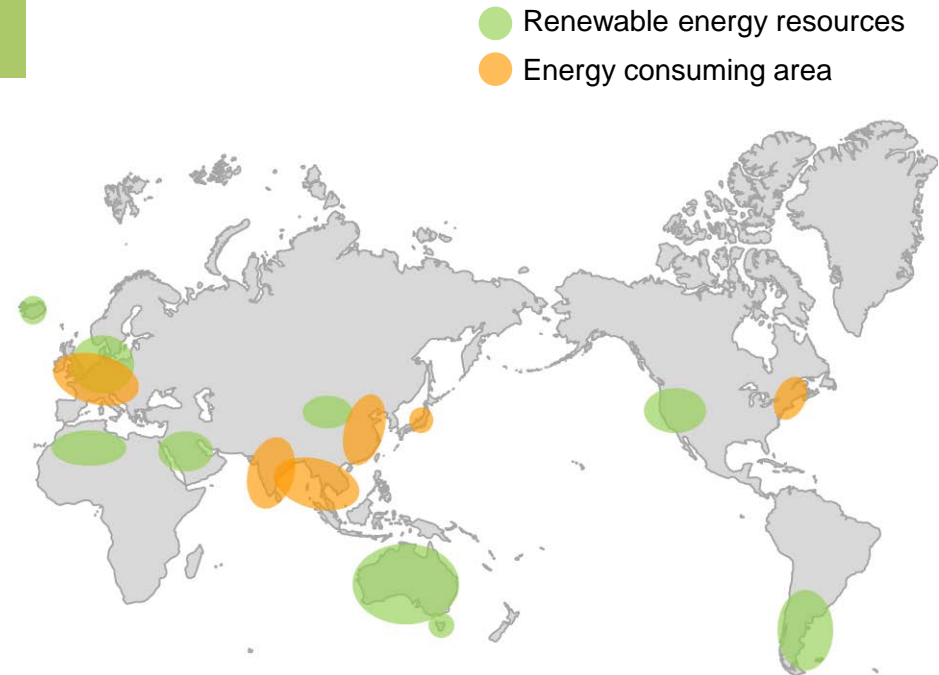
Based on IEA World Energy Outlook 2020 Sustainable Development Scenario, IEA Energy Technology Perspective 2017/2020

EJ:exajoule : 10¹⁸J

Expansion of Renewable Energy



- Widening regional gap in electricity cost and industrial competitiveness
- Increasing costs implementing large-scale storage batteries and long-distance transmission lines
- Basic industries consume large amounts of heat – steel and chemical industries face difficulty adopting electrification



Along with expansion of renewable energy,
utilize carbon-free fuels and CO₂ recovery technologies

Our View of the Energy Transition

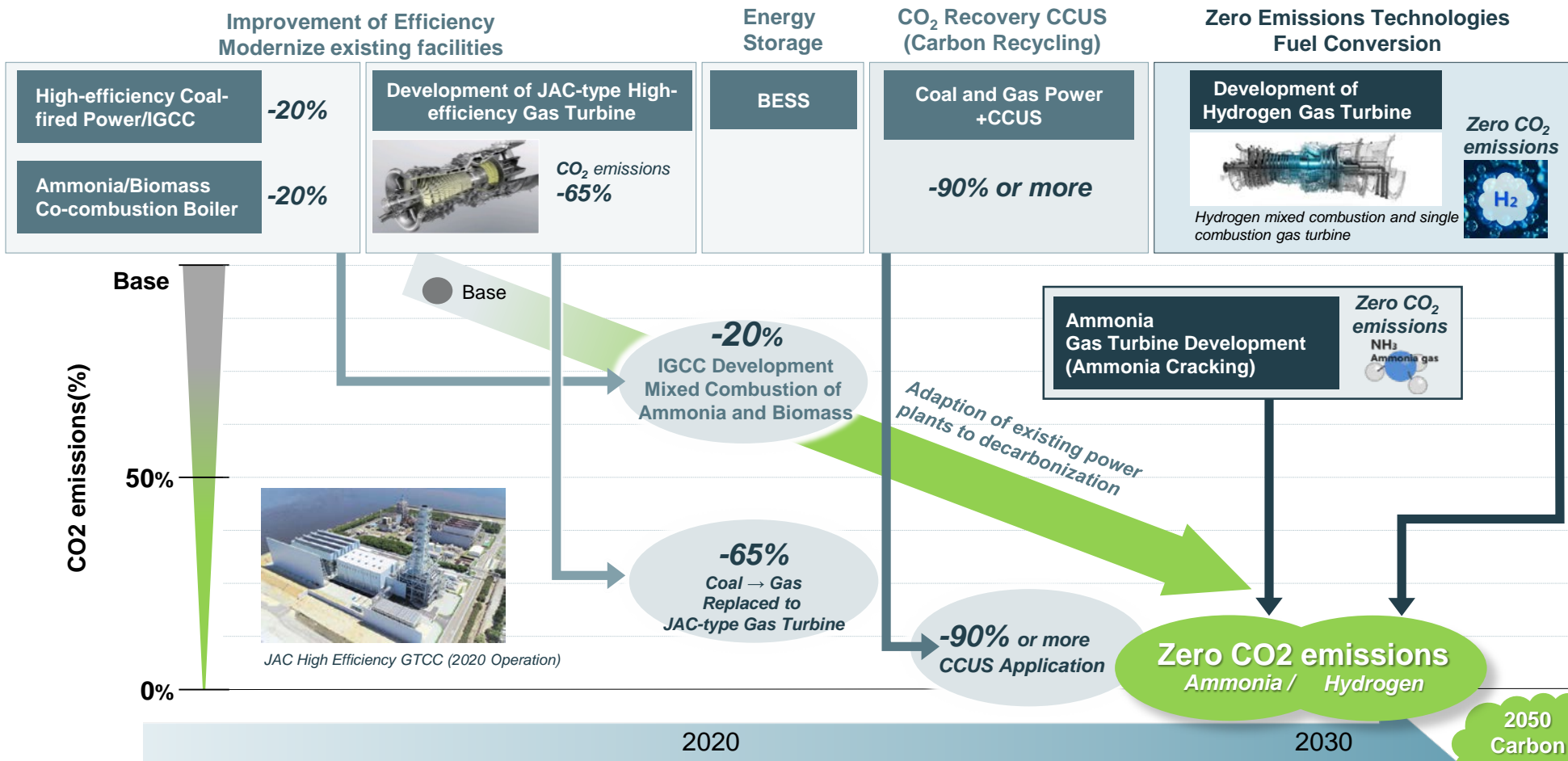
Contribute to achieving a carbon-neutral world by 2050 through decarbonization technologies and hydrogen value chain



Decarbonization of Thermal Power Generation

Our approach

- Higher efficiency and adoption of hydrogen and ammonia as a fuel
 - Minimize the modification in existing facilities as decarbonized facility
 - Reduction of additional investment in future fuel conversion
- Enhance flexibility capability in existing facility and utilize BESS to support renewable energy systems



IGCC: Integrated coal Gasification Combined Cycle

Base: Subcritical pressure coal fired boiler CO₂ emissions standard

JAC-type: J Series Air Cooled Gas Turbine

GTCC: Gas Turbine Combined Cycle

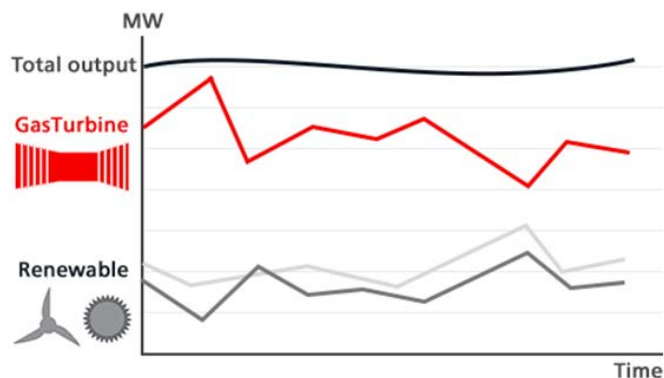
BESS: Battery Energy Storage Systems

CCUS: Carbon dioxide Capture, Utilization and Storage

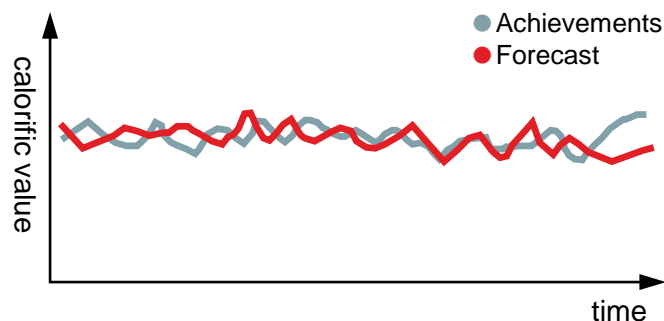
Our approach

- Maximize overall system energy efficiency with AI
 - Based on predictive models learned from field data
 - Sophistication of plant operation through remote monitoring

Stabilization of grid system

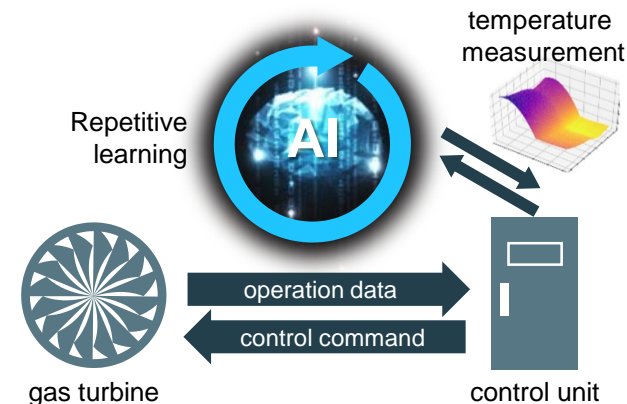


Waste-to-Energy Remote Monitoring and Autonomous Operation

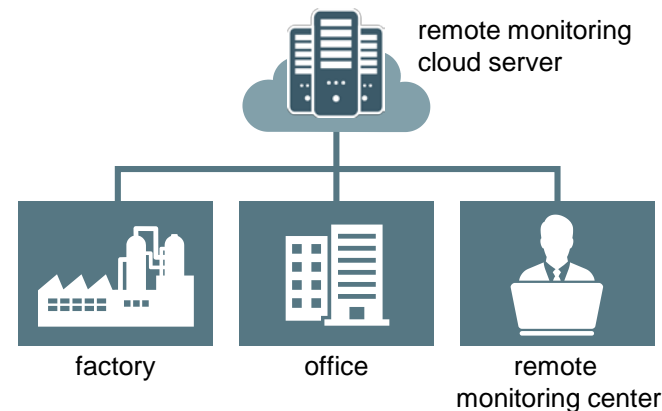


Maximize energy efficiency

Gas Turbine Optimum Operation



Remote Monitoring System Technology

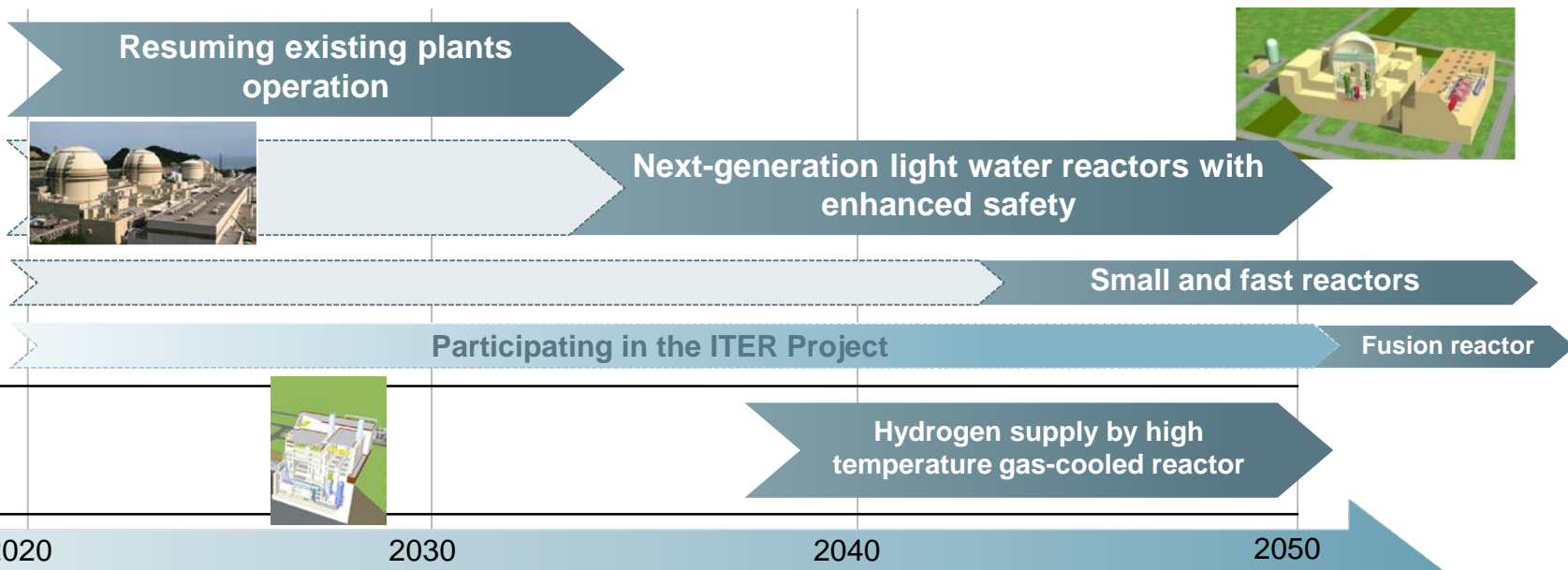


CO₂ Reduction by Nuclear Power

Nuclear Power

- Significantly reduce CO₂ emissions through the restart of existing plants and next-generation LWR (light water reactors)
- Large and stable production of CO₂-free hydrogen by a HTGR (high-temperature gas-cooled reactor) (Contribute to the steel industry)

Promotion of CO₂-free Power Sources

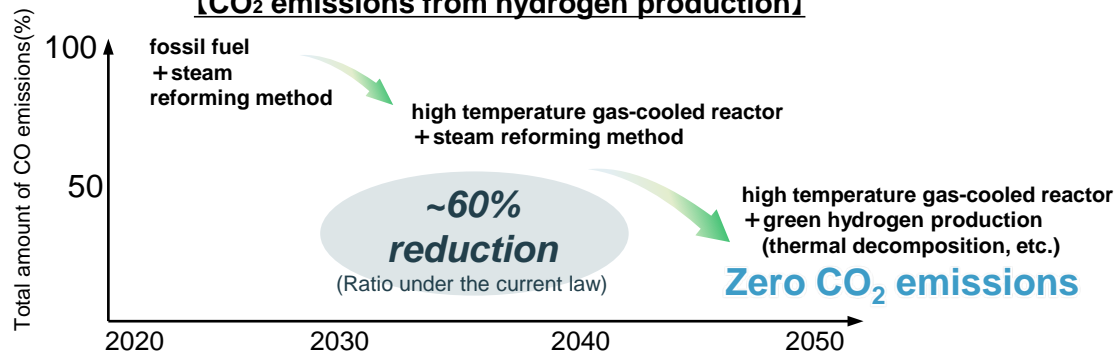


Supply of CO₂ Free Hydrogen

- CO₂ free, large capacity, stable power supply
- Base load power source in a carbon-neutral society



[CO₂ emissions from hydrogen production]



For Industrial Energy



- Accelerate decarbonization and optimize existing assets
 - Improve Production Efficiency. Support Fuel Conversion of Existing Assets
 - Use renewable energy and supply surplus electricity through the market

Industry

Existing Assets



Fuel conversion and heat utilization

Distributed power supply



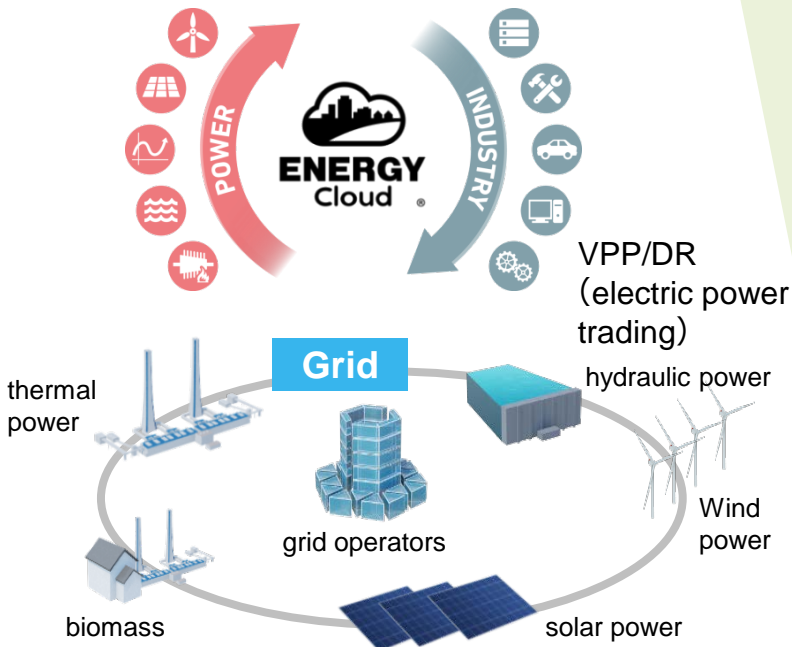
Utilization of surplus power

Solar



Stabilization of renewable energy

Wind



Prediction of heat, power, etc.

Operation data

×

Operation plan, etc.



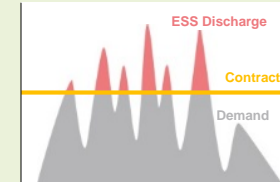
Forecast

Supply-demand optimization

Energy demand

×

Facility operation status, etc.



Energy conservation plans

Procurement optimization

Energy price

×

Facility utilization rate, etc.



Total optimization

By reducing energy consumption

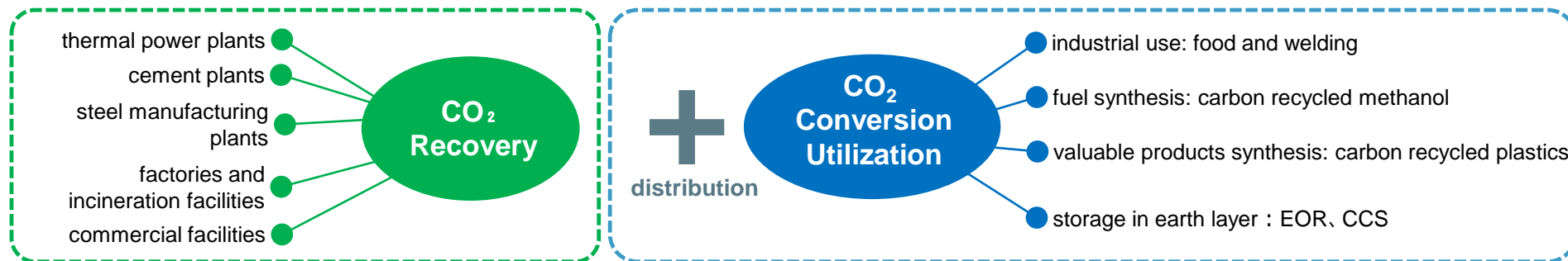
Eliminating waste of energy use

Use renewable energy and green fuel

decarbonization

CO₂ Value Chain

- Expanding our advantage in CO₂ recovery through further technology development
- Enter into the value chain of CO₂ conversion and utilization



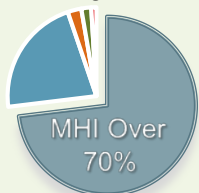
Expanding CO₂ Recovery Business

Drax Power Plant (U.K)

Pilot test of CO₂ recovery for biomass power generation started in June 2020



NO.1 market share in CO₂ recovery systems from exhaust gas

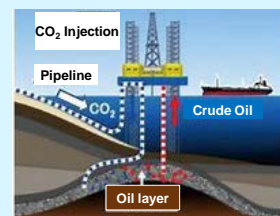


Introduction of the world's largest CO₂ recovery plant for U.S. coal power generation in 2016



Expansion of Technology Development and Product Lineup

Provide one-stop solutions to meet diverse needs for CO₂ transportation and use



EOR(enhanced oil recovery)



press-fit compressor

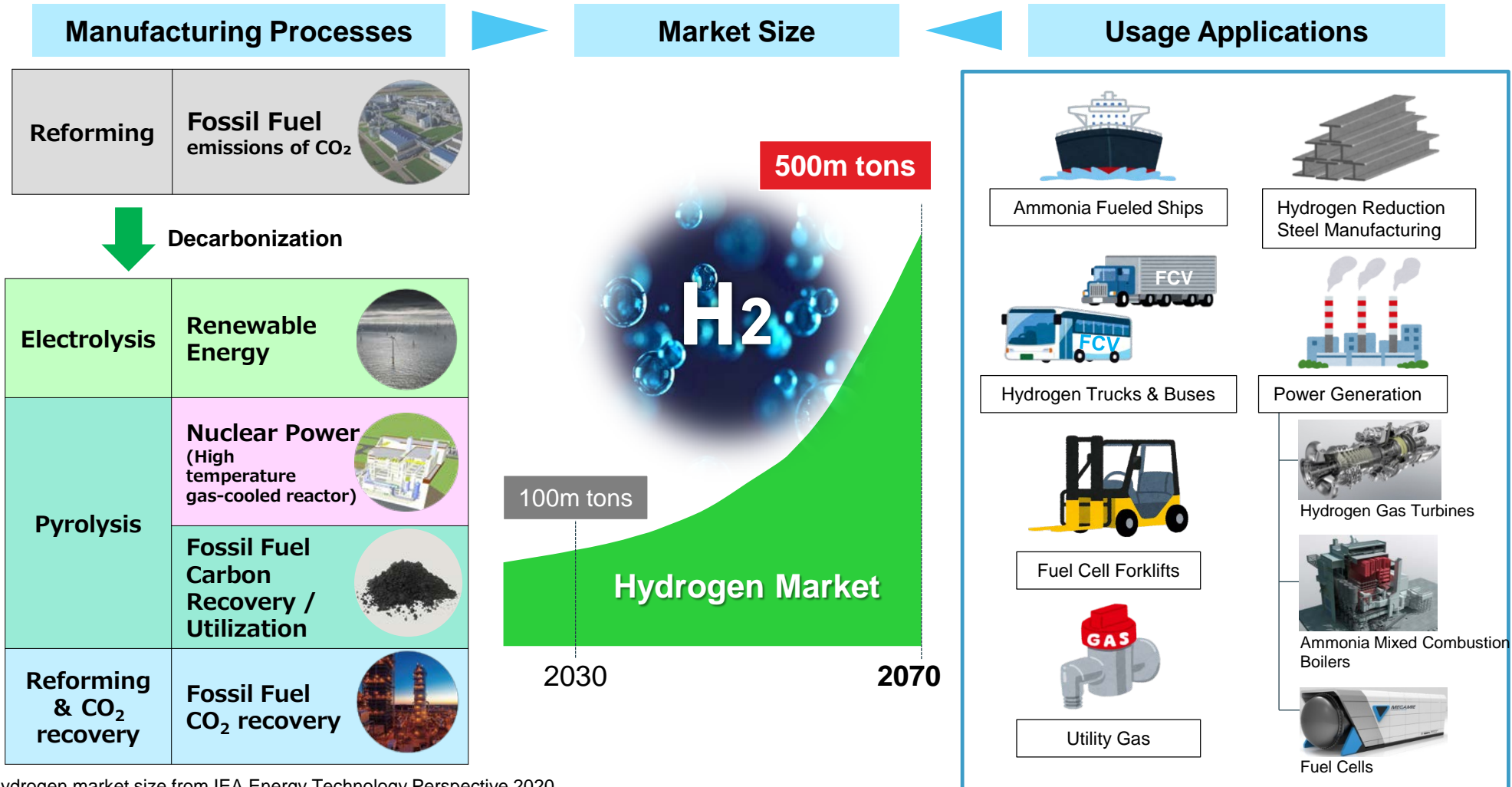


LCO₂ carrier

EOR : Enhanced Oil Recovery CCS : Carbon Capture Storage EOR graphic: excerpt from Japan Oil, Gas and Metals National Corporation Website

Creating a Hydrogen Society

- Improve H₂ manufacturing processes and H₂ usage applications will lead to an increase in hydrogen demand



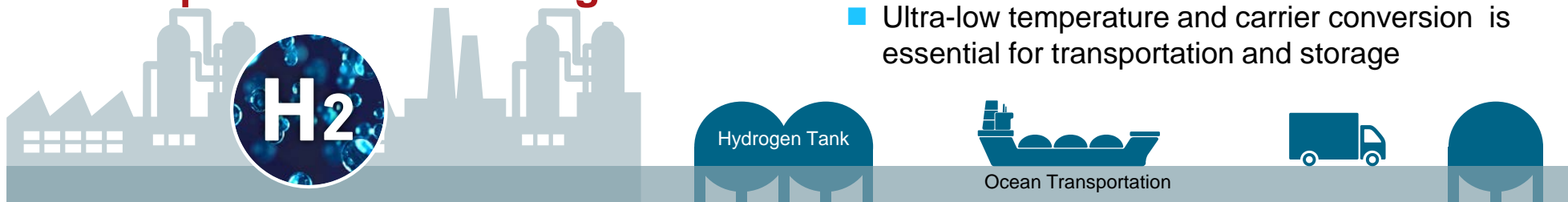
Hydrogen market size from IEA Energy Technology Perspective 2020

1. Cost Reduction



- Large amount of primary energy is required for hydrogen production
- Low energy density requires heavy transportation and storage

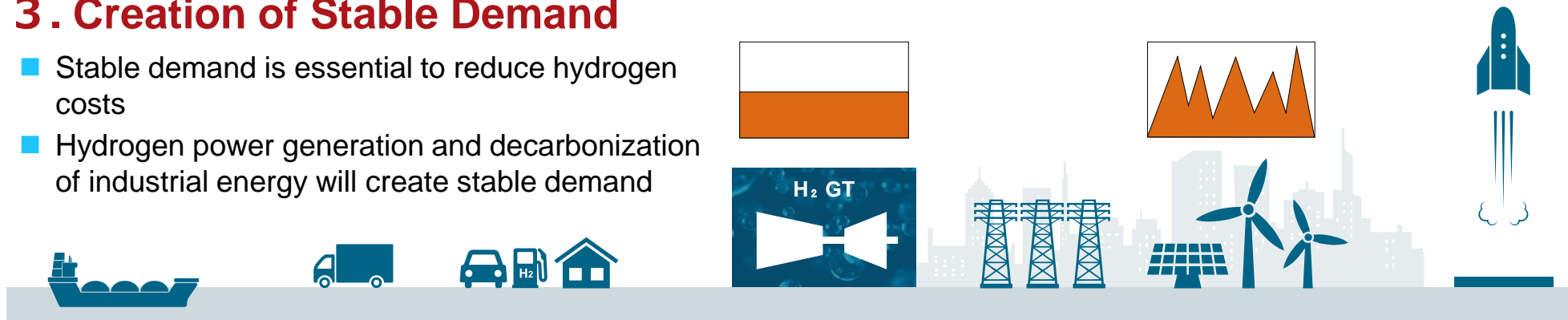
2. Manufacturing, Transportation and Storage



- Massive and long-distance transport requires new infrastructure
- Ultra-low temperature and carrier conversion is essential for transportation and storage

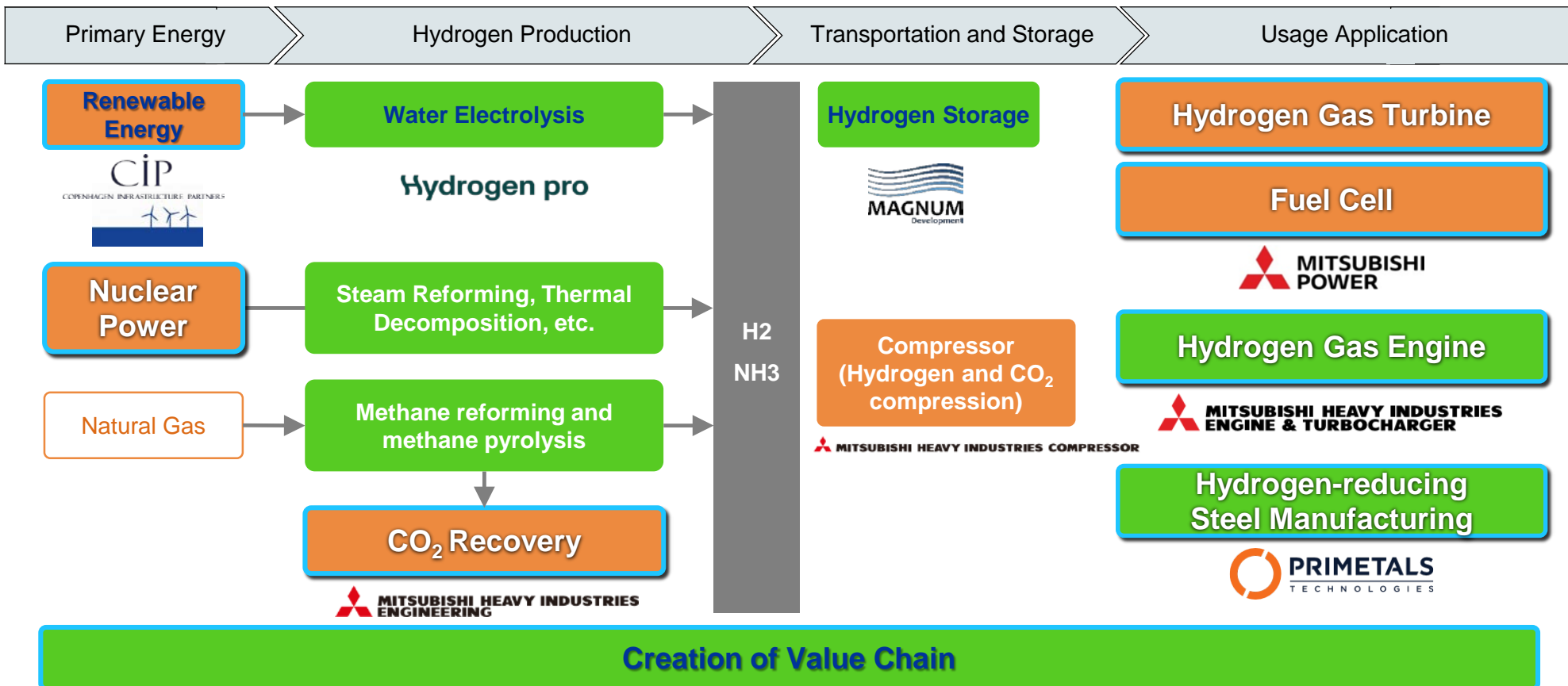
3. Creation of Stable Demand

- Stable demand is essential to reduce hydrogen costs
- Hydrogen power generation and decarbonization of industrial energy will create stable demand



Our approach to a Hydrogen Society

- Contributing to the establishment of infrastructure and cost reduction through the provision of technologies, products, and services from hydrogen production to utilization
- Creating a value chain by our unique technologies and active cooperation with partners
- Transition towards utilization of ammonia



existing products and applications

New entry and development

White Text: MHI technology Blue Text: Partnering

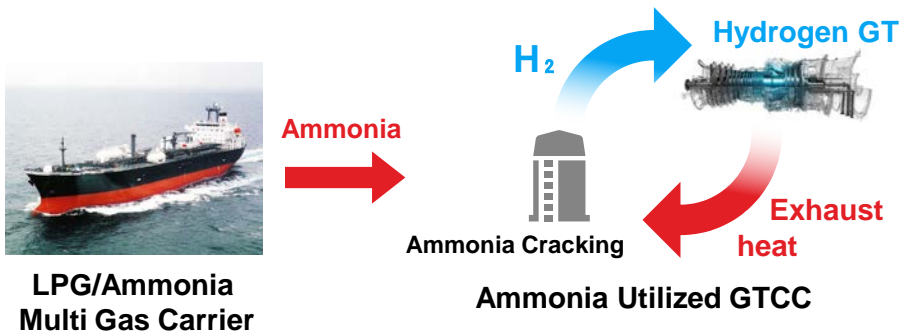
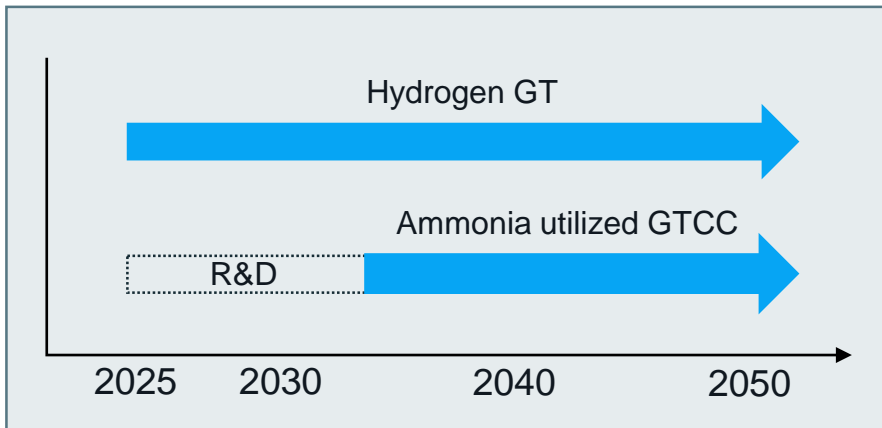
CIP: Development of Offshore Wind Turbines in Hokkaido
 Hydrogen Pro: Investing in Hydrogen Production Plant Supply

Magnum : Green Hydrogen Production, Storage and Supply Business Development in Utah, USA

- Utilization of ammonia is a path to H₂ society mitigating economical impact

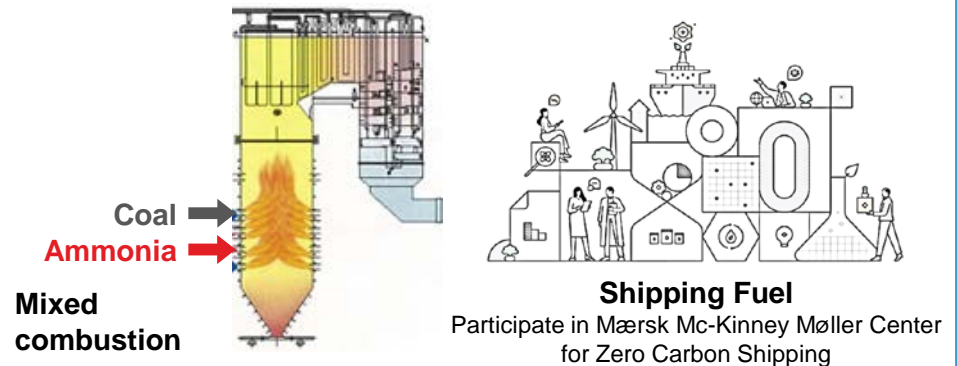
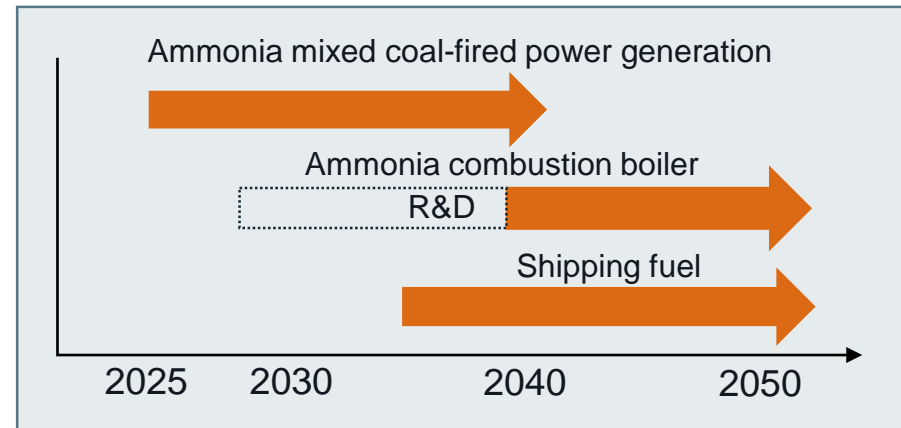
Hydrogen Carrier

- Utilize ammonia as a carrier of voluminous hydrogen
- Exhaust heat from GT used for ammonia cracking



Fuel

- Use ammonia as low CO₂ emission or carbon-free fuel



Technology Development

Most Advanced Hydrogen Combustion Technologies

Hydrogen GT

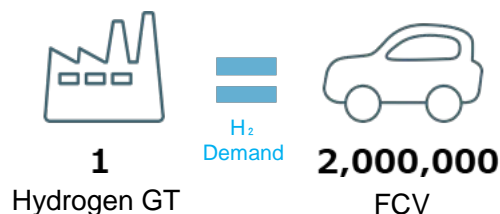
- **Saving Investment Costs**

Can be applied to existing power plant facilities with minimum modifications



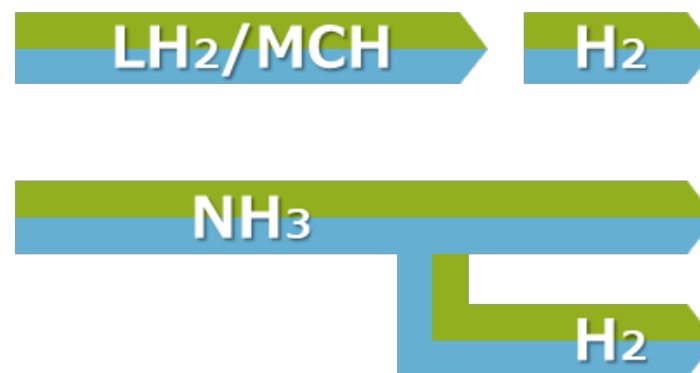
- **Stimulate Large-scale Hydrogen Demand**

Expansion of hydrogen supply chain and reduction of costs



- **Carrier Flexibility**

Low purity hydrogen is usable and can be transported with any carrier



- **Timeline**

- 2018 Achieved 30% H₂ Co-combustion
- 2025 Achieve 100% H₂ Combustion

Technology Development

World's Most Advanced Hydrogen Combustion Technology

Fuel Cell/SOFC

- Multi-fuel capability (hydrogen, natural gas biogas, etc.)
- Rated Output : 200kW~1MW
- Power Generation Efficiency: 53%
Overall Efficiency: 73% (when supplying hot water)
- First overseas order received in 2020
- Can be applied to SOEC (hydrogen production)



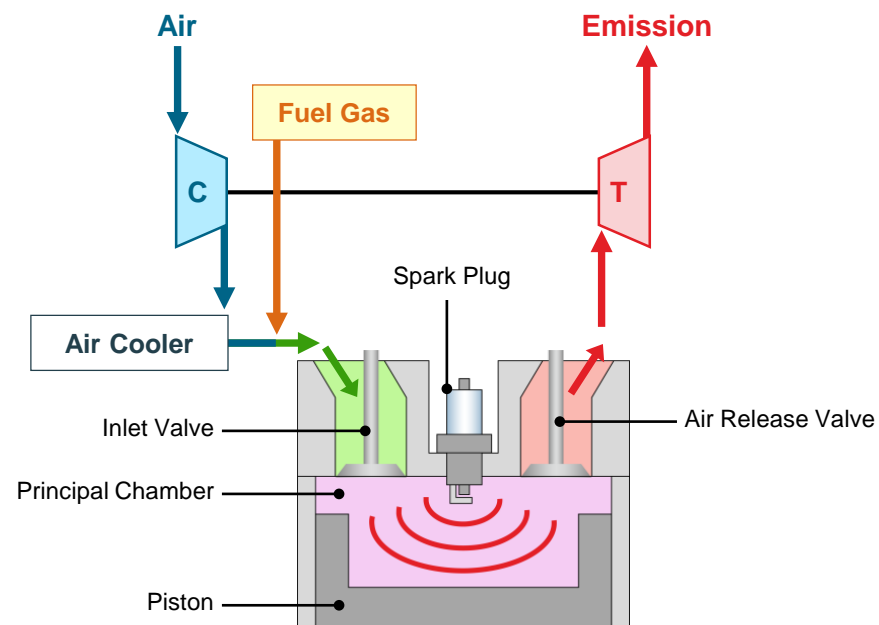
Biogas SOFC at Asahi Breweries Ibaraki Brewery

SOFC : Solid Oxide Fuel Cell

SOEC : Solid Oxide Electrolysis Cell

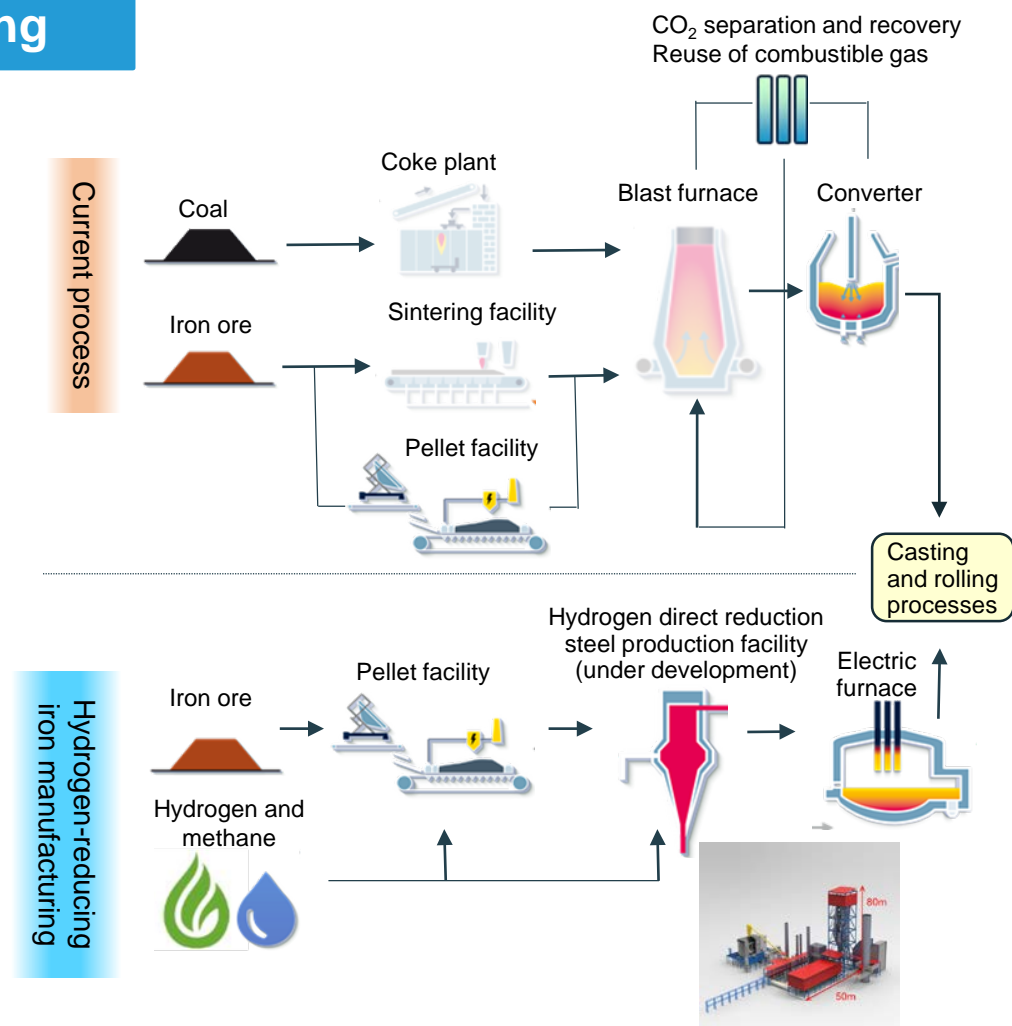
H₂ Gas Engine

- Development started in 2019. Combustion test and simulation in progress
- Rated Output : 300kW~ 1 MW
- Market release by 2030s supporting hydrogen market



Hydrogen-reducing steel manufacturing

- Today, about 70% of global steel produced by blast furnace consuming large amounts of coal, generating massive CO₂ in the process
- Hydrogen steel production eliminates blast furnace extracting reduced iron directly from iron ore
- 80% or more CO₂ can be reduced compared to current production process
- Eliminate blast furnace equipment and reduce raw materials and operating costs
- Pilot plant under construction in Austria and scheduled to start trial operation in 2021



Partnership

Energy Decarbonization Project in the US

- Entergy and Mitsubishi Power started collaboration in September, 2020
- Package agreement for decarbonizing Entergy's utility business in 4 southern states



Entergy and Mitsubishi Power signed Agreement

■ Collaborative Area

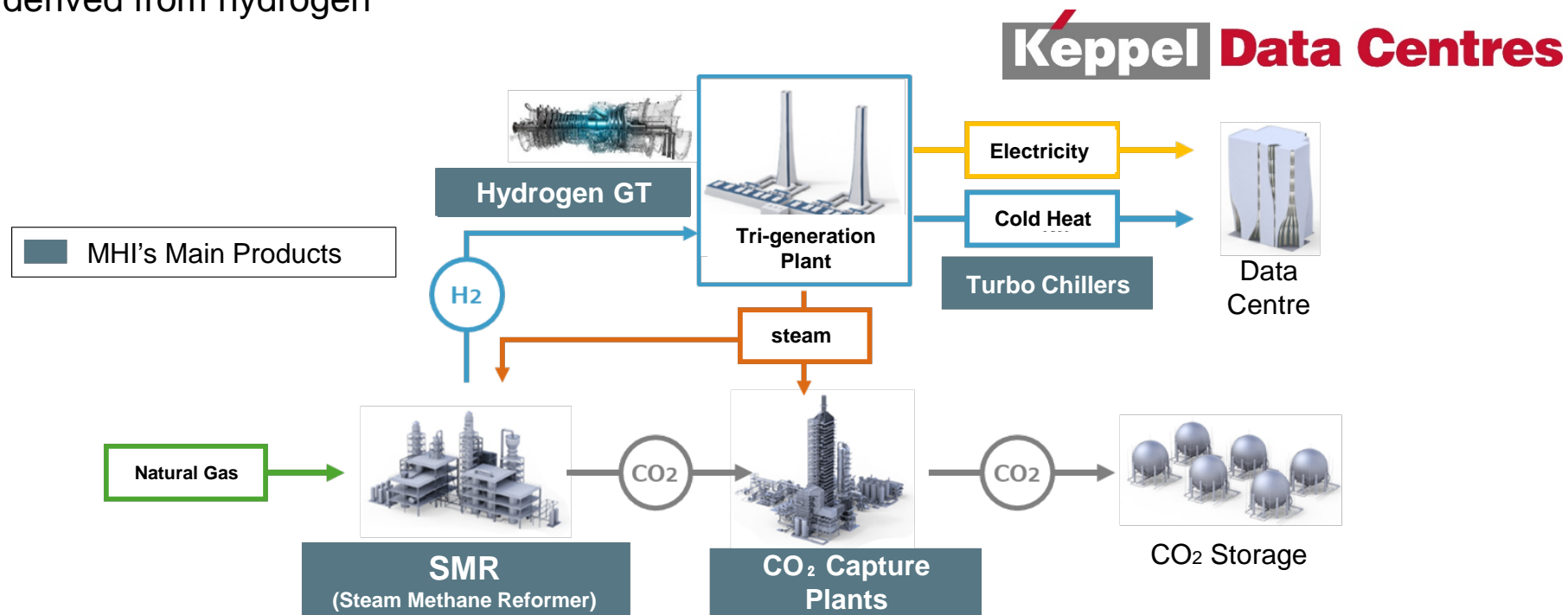
- 1) Hydrogen GTCC
- 2) Production, storage, and transportation of hydrogen using renewable electricity
- 3) Production and storage of hydrogen by nuclear power generation
- 4) Energy storage system by large capacity battery

4 Southern States: Arkansas, Louisiana, Mississippi and Texas

Partnership

Tri-generation in Data Centers

- In Singapore, MHI-AP and Keppel Data Centres commenced a joint study in June 2020
- Study the whole process from production of carbon-free hydrogen to supply of electricity, cooling/heat and steam
- Aiming for carbon neutrality of data centers, to supply electricity, cooling/heat and steam derived from hydrogen

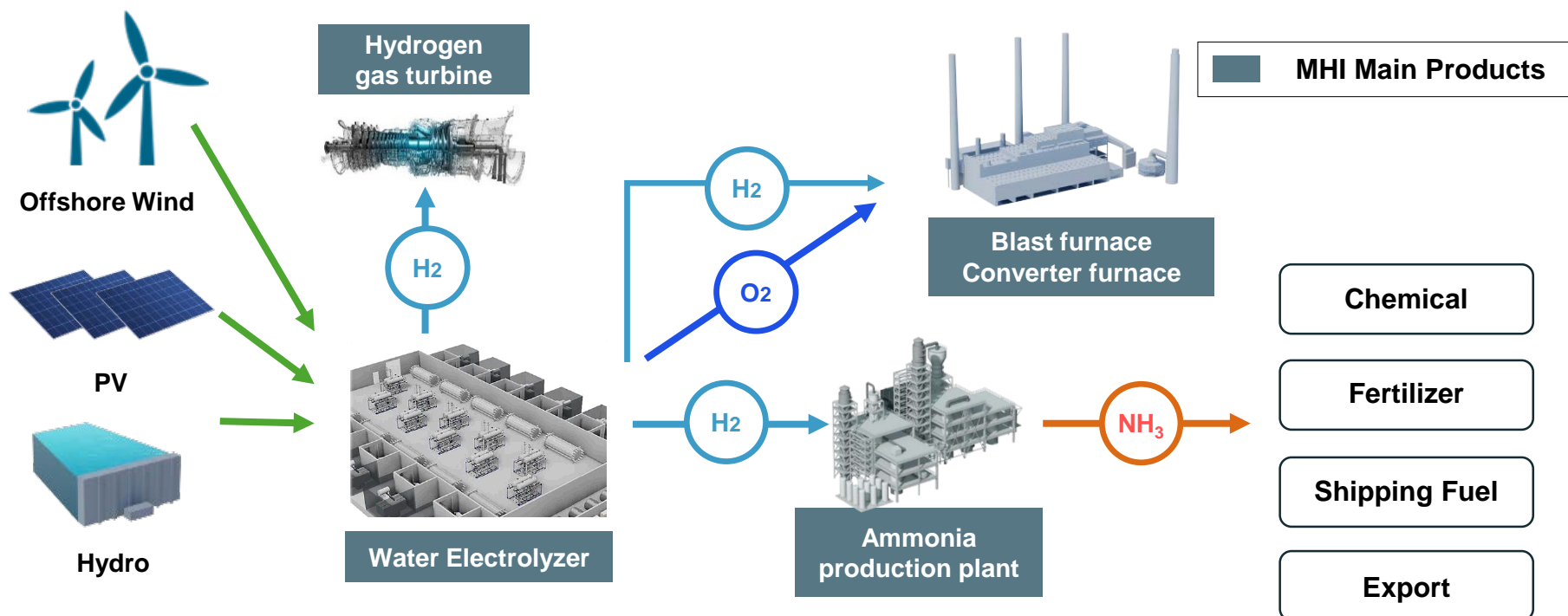


MHI-AP : Mitsubishi Heavy Industries Asia Pacific Pte. Ltd.

Partnership

Carbon-free Ammonia Production Project

- Capital participation in H2U Investments conducting carbon-free ammonia production project in South Australia
- Making use of abundant renewable energy in the area, producing hydrogen and ammonia. Contributing to the region's industries such as nearby steel mills, and export carbon-free ammonia

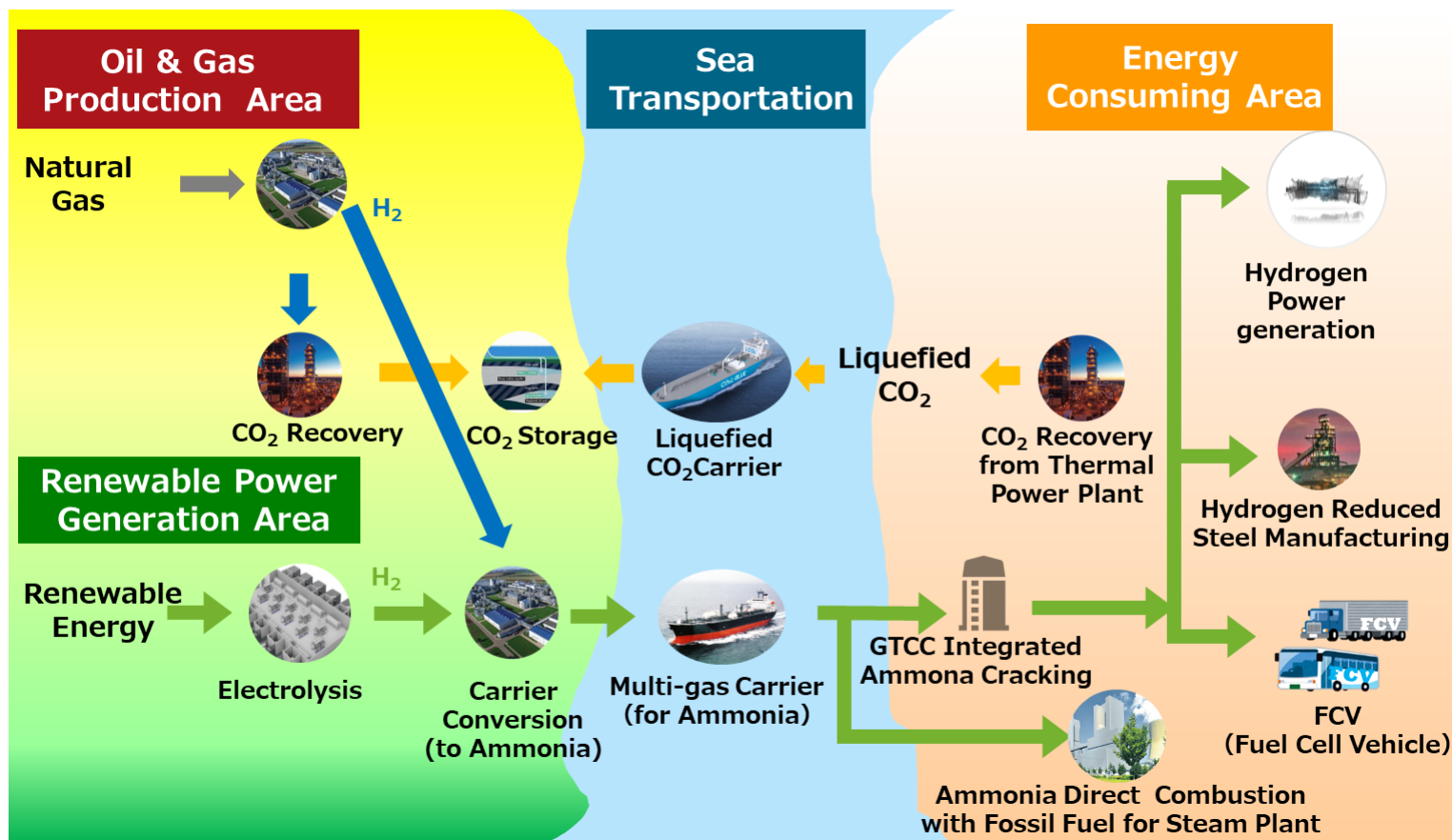


Establishment of Hydrogen Energy Value chain

Partnership

Entering into the Fuel Business

- Participate in fuel business from production, storage through supply to promote the introduction of carbon-free hydrogen and ammonia in accordance with local needs



Partnership

Strengthening Partnership in Offshore Wind Power Business

Strengthening the relationship with Vestas

- Strengthening competitiveness by integrating offshore and onshore wind turbine manufacturing business
- Strategic investment in Vestas as an industrial partner
- Consistent efforts to expand the Japanese offshore wind turbine market



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Participation in the development of wind power generation business

- Agreement signed with Danish company CIP for cooperation in the development of offshore wind power projects in Hokkaido in July, 2020
- Contributing to the growth of offshore wind power generation in Japan through joint development projects in Hokkaido, where it is blessed with favorable wind conditions

CIP
COPENHAGEN INFRASTRUCTURE PARTNERS



CIP: Danish fund management company specializing in investment in the renewable energy infrastructure sector

Build innovative energy value chain to realize carbon neutral society by 2050

**Promote well-
balanced and
stepwise
decarbonization**



**Contribute to the
realization of
hydrogen society by
technologies**



**Strengthen
cooperation and
collaboration with
partners**



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