

THE MARINE MAMMAL CENTER

Fiscal Year 2018 IMPACT REPORT

Guided and inspired by a shared vision of a healthy ocean for marine mammals and humans alike

OUR MISSION

The Marine Mammal Center advances global ocean conservation through marine mammal rescue and rehabilitation, scientific research, and education.

Inspired by a growing need

The ocean is in trouble. From the depletion of fish stocks to increasing ocean temperatures, human activity threatens marine ecosystems that are vital to the health of our ocean and all life on earth. The Marine Mammal Center is a critical first responder to these threats and a leader in the field of ocean conservation through our work in marine mammal rescue, science and education. Marine mammals are ecosystem indicators, and the health of these animals provides insights into human and ocean health threats. Together, we are taking action today to support a network of scientists and stewards to **protect our shared ocean environment** for future generations.

Accomplished by a dedicated community

Throughout the course of October 2017 to September 2018, **more than 1,300 volunteers** recorded over **152,056 hours** in service to the Center's mission.

Made possible by supporters like you

More than **90 percent** of our funding comes from charitable gifts contributed by individuals, foundations and corporations. **None of this life-saving work is possible without people like you.**



ADVANCING GLOBAL OCEAN CONSERVATION

Reflections on growth and gratitude



Thank you for moving the Center forward. With your enthusiasm and support, the Center is expanding its work improving ocean health by caring for and understanding marine mammals.

Cecily Majerus | Chair of the Board of Directors



With your support, we drive impact—saving animals, leading science, solving mysteries and inspiring conservation action—thank you.

Jeff Boehm, DVM, Dipl. ACAW | Executive Director



Your generous support has not only helped the Center care for our many ill patients, but has allowed us to advance our understanding of the health challenges faced by these animals in our rapidly changing world and how we can address these challenges.

Cara Field, DVM, Ph.D., Dipl. ACZM | Staff Veterinarian



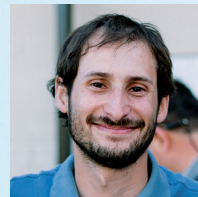
Support from wonderful people like you is directly helping save an endangered species—whether by feeding a starving pup, by keeping people and seals safe on the beach, or by inspiring a young conservationist to take a first step. Mahalo.

Claire Simeone, DVM | Hospital Director at Ke Kai Ola



Investigating marine mammal deaths is crucial to finding solutions for the challenges our ocean is facing. Thank you for supporting scientific inquiry and helping to answer puzzling conservation questions.

Padraig Duignan, DVM, Ph.D | Chief Research Pathologist



Each year, with your support, we continue to grow our community of scientists and stewards through innovative educational and professional training programs.

Adam Ratner | Guest Experience Manager



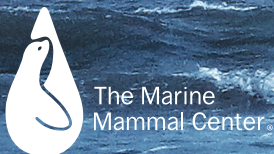
Thanks to your calls to our hotline, we are able to respond to sick and injured marine mammals along our 600-mile rescue range along the California coast.

Diana Kramer | Operations Manager, San Luis Obispo County



Your support makes it possible for hundreds of adult and youth volunteers to care for our amazing patients while enjoying a unique and rewarding experience as part of The Marine Mammal Center community.

Joanne Lasnier | Volunteer for over 20 years



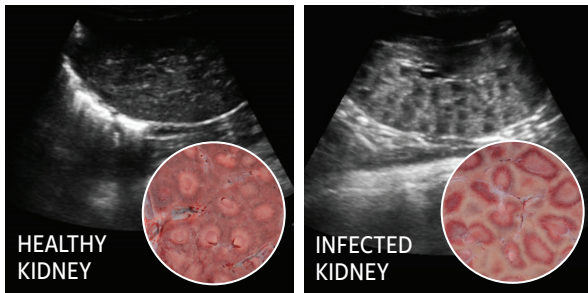
The Marine
Mammal Center

ANIMAL CARE

One of three areas of focus in our mission to advance global ocean conservation

The Marine Mammal Center **rescues and rehabilitates** sick and injured marine mammals at our state-of-the-art veterinary facilities by engaging a dedicated workforce and a supportive community.

Highlights of our animal care impacts from October 2017 to September 2018, made possible by your support:



Implemented advanced ultrasound equipment and techniques to quickly diagnose patients affected by the **largest outbreak of leptospirosis** ever experienced at the Center, resulting in improved care for **more than 300 California sea lions** affected by this potentially fatal bacterial disease.



Responded to an entangled juvenile humpback whale, freeing it from fishing gear that prevented survival activities like deep diving and feeding.



Supported marine mammal response groups from around the world, providing training and resources from our renowned experts to places like **Russia, Mexico, Canada and beyond**.



Rescued, rehabilitated and released **our youngest Hawaiian monk seal patients to date**, arriving at our hospital at approximately 16 and 19 days old.



SCIENTIFIC RESEARCH

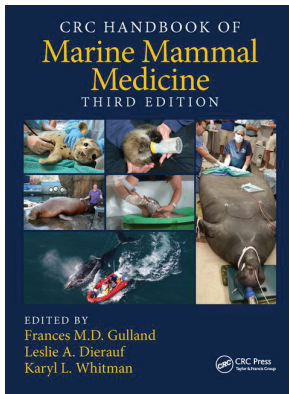
One of three areas of focus in our mission to advance global ocean conservation

The Marine Mammal Center **learns from the patients** in our care and **contributes to scientific understanding** of the changing health of our ocean, taking action to address ocean threats and save endangered species.

Highlights of our scientific research impacts from October 2017 to September 2018, made possible by your support:



Performed **315 necropsies** to learn from every animal in our care, including 31 whales, dolphins and porpoises.



Contributed **14 scientific research papers** to peer-reviewed journals, and contributed to and edited the third edition of the **CRC Handbook of Marine Mammal Medicine, a finalist for the 2019 PROSE award**, expanding the global body of research and knowledge about marine mammal medicine and health.

Conducted **34 ongoing research projects**, in which we partnered with **scientists around the world** on collaborative research that utilizes samples and data collected by the Center.



Processed nearly **9,500 specimens**, such as blood, tissue and fur samples, to identify diseases and pathogens, investigate the reasons why marine mammals strand and determine how these factors are connected to ecosystem and human health.



Introduced **four new enrichment items**, including lobster and live kampachi fish, to our Hawaiian monk seal patients and **trained 15 volunteers in behavioral observation techniques** in order to learn more about cognitive function and learning progression in this endangered species.

EDUCATION

One of three areas of focus in our mission to advance global ocean conservation

The Marine Mammal Center **leads as a teaching hospital** by training veterinary professionals locally and internationally, and **inspiring future ocean stewards** through innovative school and public education programs.

Highlights of our education impact from October 2017 to September 2018, made possible by your support:



Supported more than **100 current and emerging professionals** from all over the world at our teaching hospital led by the Center's world-class team of experts.

Engaged **102,705 children and adults** at our Sausalito and Kona hospitals as well as through educational programs and community outreach events in both California and Hawai'i.



Expanded our middle-school marine science and ocean conservation programs, Ocean Ambassadors and Nā Kōkua o ke Kai, collectively serving over **2,000 middle-school students** at a pivotal time in their development.



Provided **152,605 teaching hours** through Ocean Ambassadors and Nā Kōkua o ke Kai, including time spent in teacher professional development, coaching sessions, classroom time, planning, field trips and project development—the equivalent of teaching **24 hours per day, 365 days per year, for over 17 years.**



FINANCIAL SUMMARY

The Marine Mammal Center sincerely appreciates and proudly recognizes the generous support received from donors who are helping ensure a healthy ocean for marine mammals and humans alike. Careful stewardship of these financial resources is key to increasing our impact in the face of ongoing marine mammal health threats and a rapidly changing ocean environment.



The Marine Mammal Center.

Statement of Financial Position as of September 30, 2018

Assets

Cash and cash equivalents	\$1,828,022
Contributions receivable	\$1,431,973
Deposits	\$107,794
Inventory	\$95,301
Investments	\$9,800,770
Prepaid expenses	\$125,704
Property and equipment, net	\$26,420,736
Total Assets	\$39,810,300

Liabilities

Accounts payable	\$281,373
Accrued liabilities	\$499,804
Deferred revenue	\$85,107
Capital lease obligations	\$118,859
Total Liabilities	\$985,143

Net Assets

Unrestricted—undesignated	\$27,293,359
Unrestricted—board designated	\$9,441,858
Temporarily restricted	\$1,461,168
Permanently restricted	\$628,772
Total Net Assets	\$38,825,157

Total Liabilities and Net Assets **\$39,810,300**

FINANCIAL SUMMARY Continued

Statement of Activities for the year ended September 30, 2018

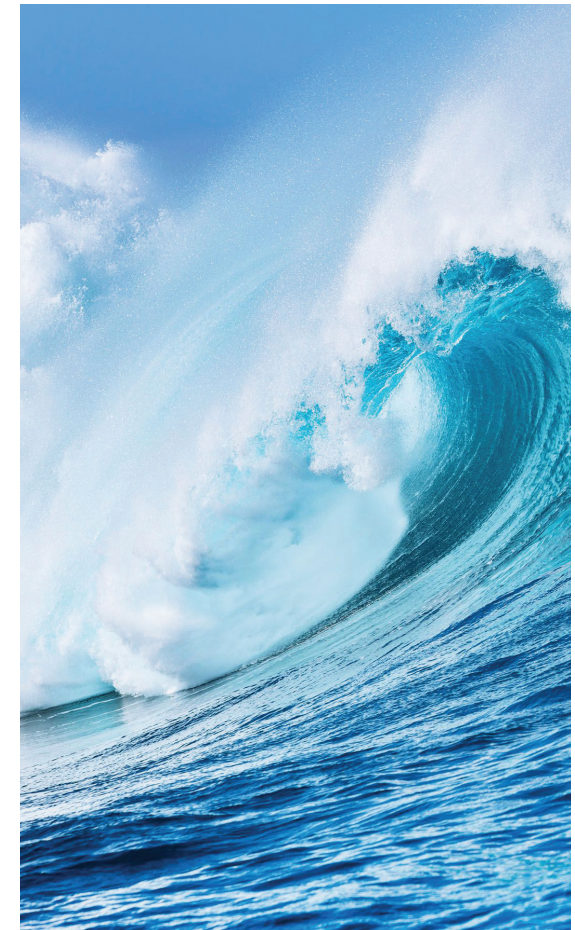
Support and Revenue

Contributions from foundations, corporations, government and individuals	\$7,702,044	77%
Bequests	\$669,017	7%
Education program fees and retail revenue	\$578,710	6%
Federal, state and local government service contracts	\$346,872	3%
Other revenue	\$728,021	7%
Total Support and Revenue	\$10,024,664	



Expenses

Veterinary science programs	\$6,886,829	58%
Educational programs	\$2,569,342	22%
Fundraising	\$1,619,645	14%
Supporting services	\$731,011	6%
Total Expenses	\$11,806,827	
Planned Use of Reserves	\$1,782,163	
Change in Net Assets	\$0	

Total Support and Revenue figures above do not include in-kind donations of goods and services, which totaled \$289,247 for fiscal year 2018. Audited financial statements for fiscal year 2018 are available at The Marine Mammal Center's administrative office and on our website at MarineMammalCenter.org.