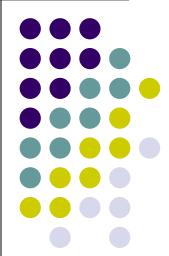
Pension reforms in Central and Eastern Europe (CEE): The case of Poland

European Pensions and Investments Conference

Vienna, January 31-February 1, 2008

Robert Sierhej International Monetary Fund Regional Office in Warsaw



Outline of the presentation



- Why do CEE pension systems need reforms?
- Pre-reform pension developments in Poland
- The Polish pension system after reform
- Private pension funds in Poland
- Unfinished agenda and future challenges

Part I:

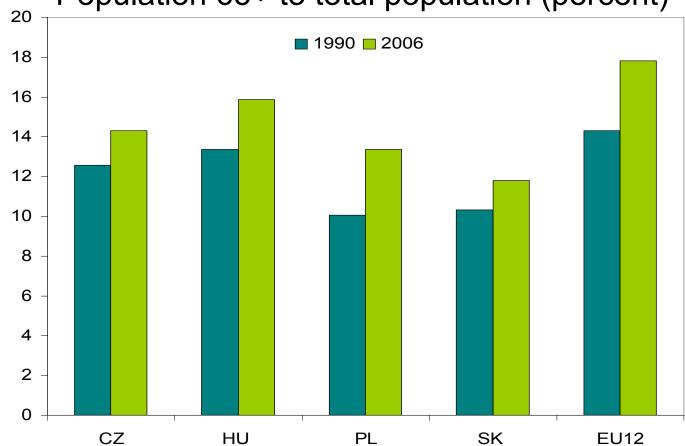


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While the demographic situation in CEE is favorable compared to EU12...



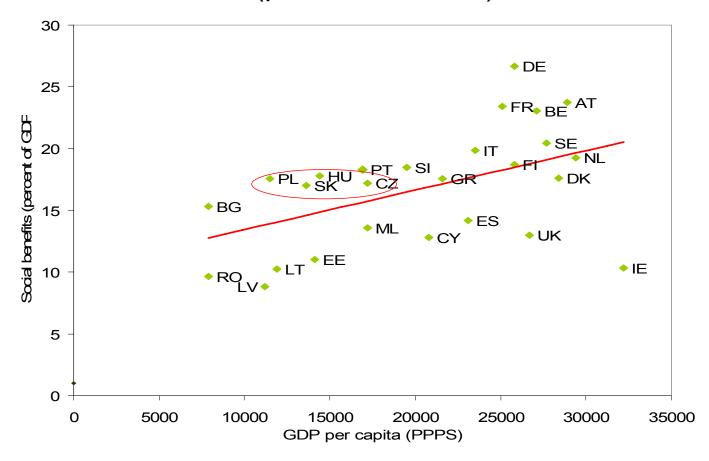




...social spending is relatively high



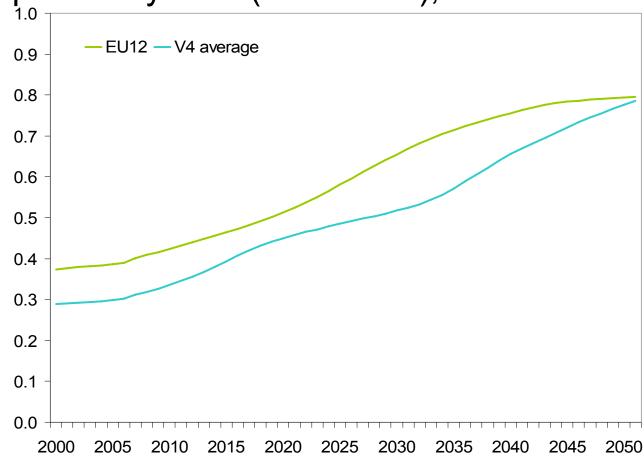
Social benefits 2005 (percent of GDP) and GDP PPS



Long-term projections point to unfavorable demographic trends

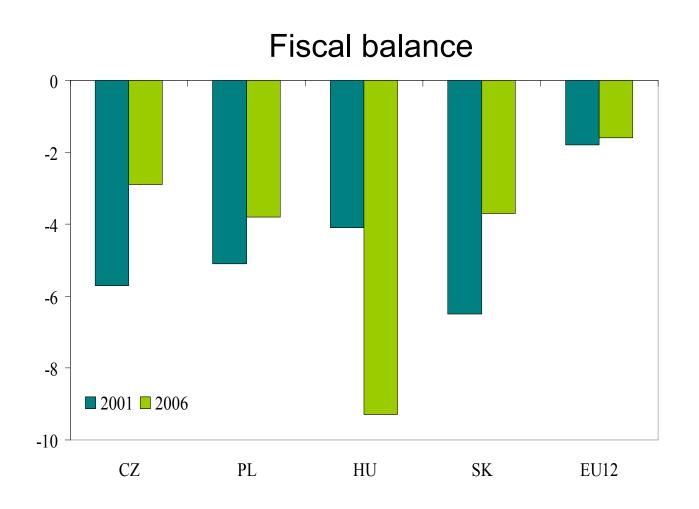


Dependency ratio (60+/18-59), 2000-50



Fiscal positions provide little cushion against population ageing





Most CEEs implemented changes in their pension schemes:



- Numerous parametric changes to put PAYG schemes on a stronger footing, for example:
 - reducing early retirement provisions
 - changes in benefit calculation formulas
 - limiting occupational privileges
 - changes in the indexation of benefits
 - increase in the retirement age
- Some CEE countries diverted part of social security contributions to mandatory private pension funds: Hungary, Slovakia, and *Poland*

Part II:

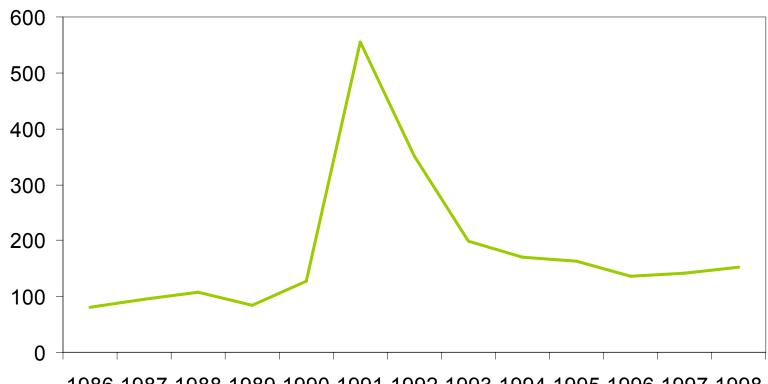


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The Polish pension system acted as a 'transformation buffer' in the 90s



Annual change in number of pensioners (thousands of persons)



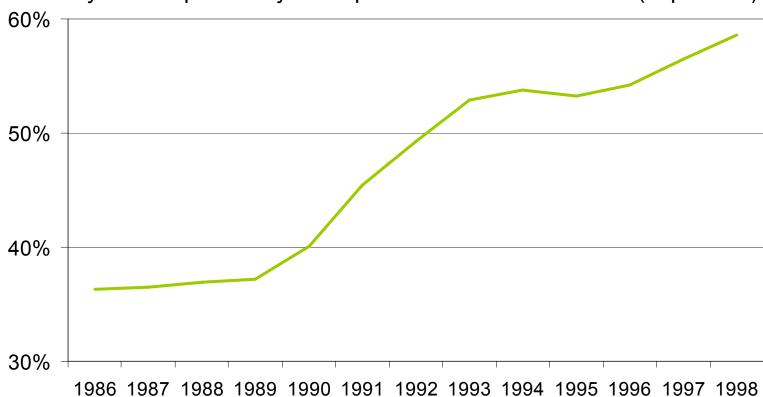
1986 1987 1988 1989 1990 1991 1992 1993 1994 1995 1996 1997 1998

Source: GUS and ZUS

Consequently, the burden on working population has increased





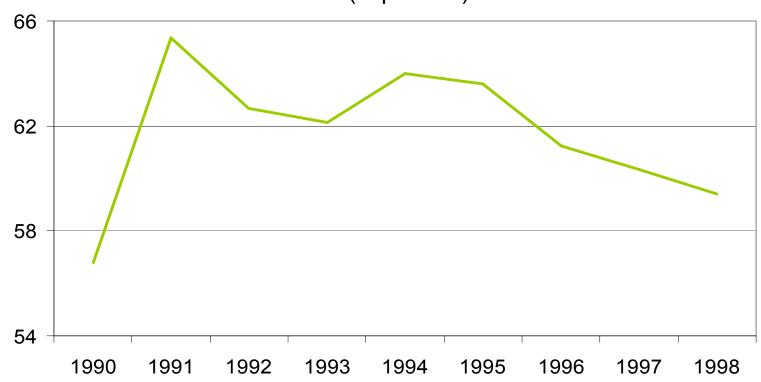


Source: GUS and ZUS

At the same time, replacement ratio has increased despite ad-hoc measures...



Replacement ratio: average old-age and disability pension to average wage (in percent)

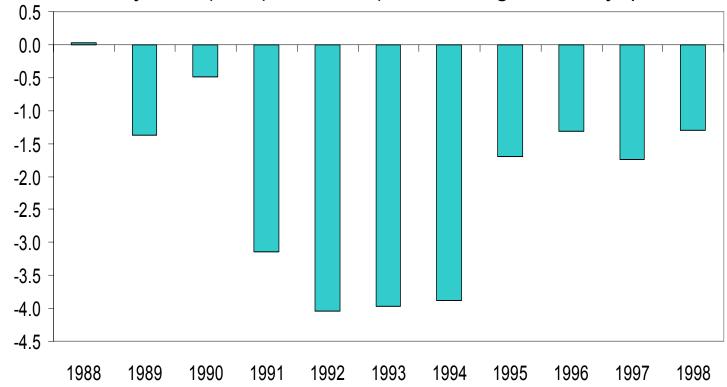


Source: GUS

...and the social security fund was in large deficit



Social security fund (FUS): balance (before budget subsidy, percent of GDP)



Source: MoF and ZUS.

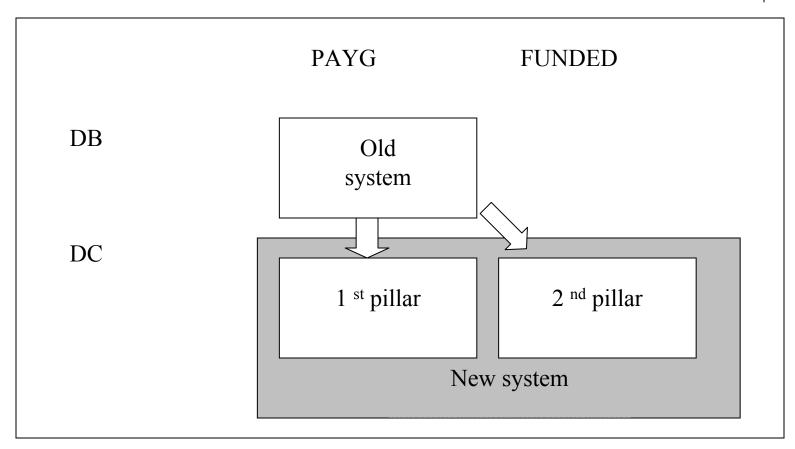
Part III:



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Basic features of the Polish pension reform in 1999



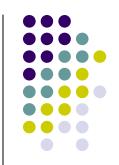


Expected impact of the reform

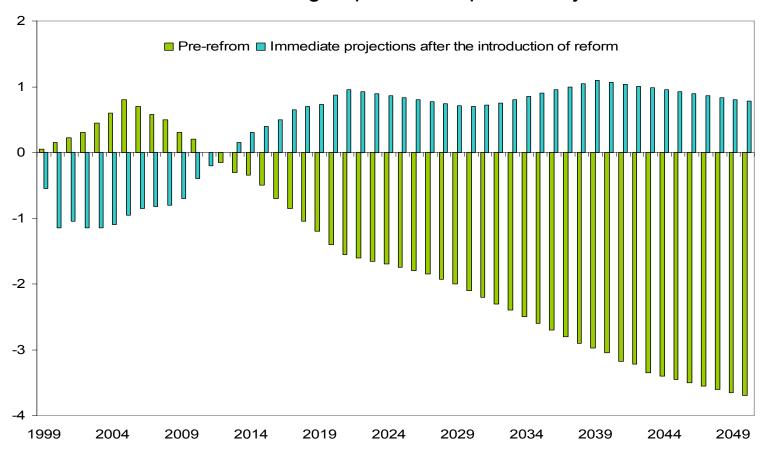


- In the *long-run*, the reform was expected to improve social security finances by:
 - lowering the replacement ratio for future pensioners
 - increasing effective retirement age—inter alia by eliminating expensive pockets of early retirement
 - shifting longevity and market risk to beneficiaries
- In the short-run the reform implied transition cost as part of the contribution was diverted to private funds
- On balance, the result was expected to be strongly positive

The reform was expected to stop deterioration in social security



Poland: The fiscal impact of the 1999 Pension Reform (The balance of the state-managed part of the pension system relative to GDP)



Source: Chłoń, góra, Rytkowski, *Shaping pension reform in Poland: Security through Diversity*, Social Protection Discussion Paper No. 9923, August 1999.

Post-reform developments differed from assumptions

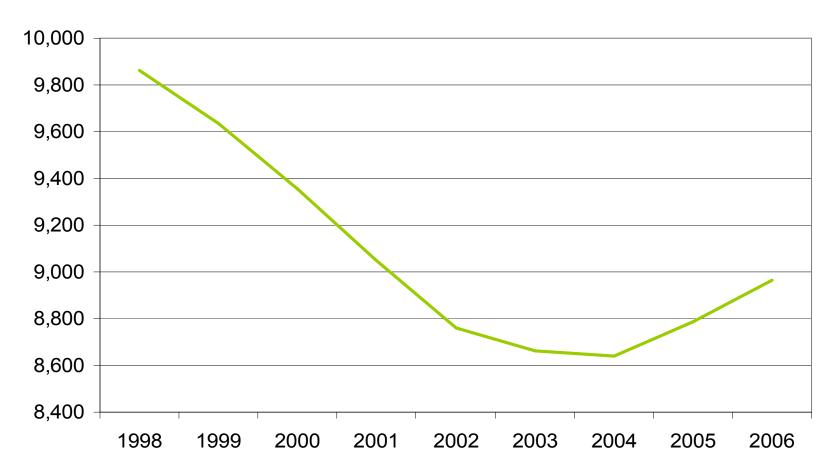


- Developments were less favorable, for example:
 - pensions increased faster than envisaged
 - the contractual employment declined
 - increasing self-employment weakened the contribution base
 - participation in the 2nd pillar was higher than expected
- As a result, the long-term turnaround in social security finances is not going to be as impressive as expected

Contractual employment has declined...



Contractual Employment (thousands of persons)

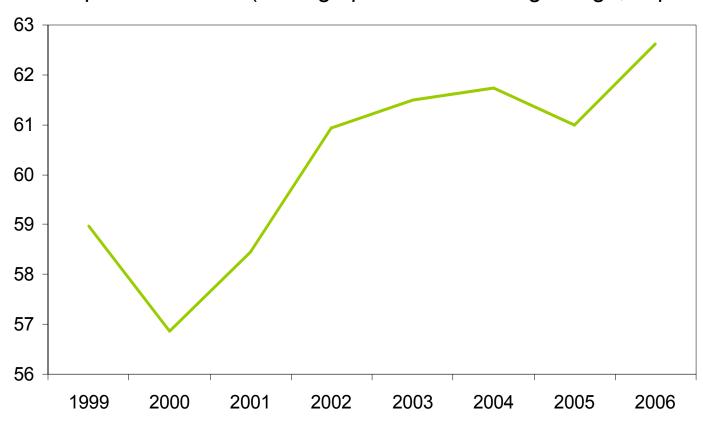


Source: GUS

...and pensions have been increasing faster than wages



Replacement rate (average pension to average wage, in percent)

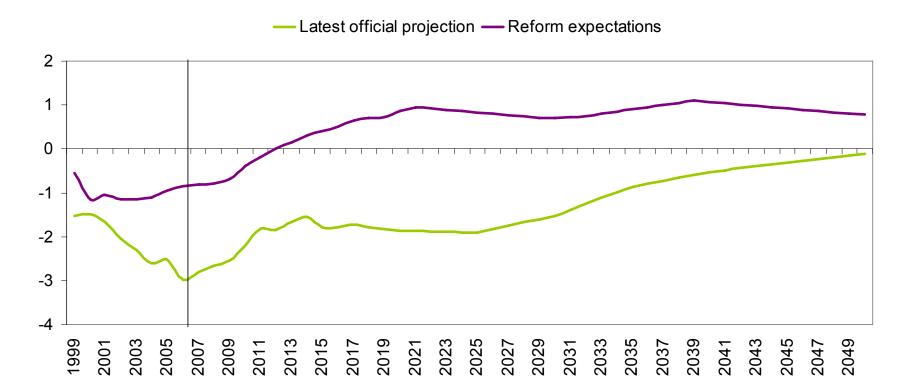


Source: GUS and ZUS

Long-term improvement in social security looks less favorable



Balance of the state managed old-age pension fund 1999-2050 (percent of GDP)



Source: Chłoń, góra, Rytkowski, *Shaping pension reform in Poland: Security through Diversity*, Social Protection Discussion Paper No. 9923, August 1999.

Part IV:



- Why CEE pension systems need reforms?
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Open pension funds (OFE) at glance:

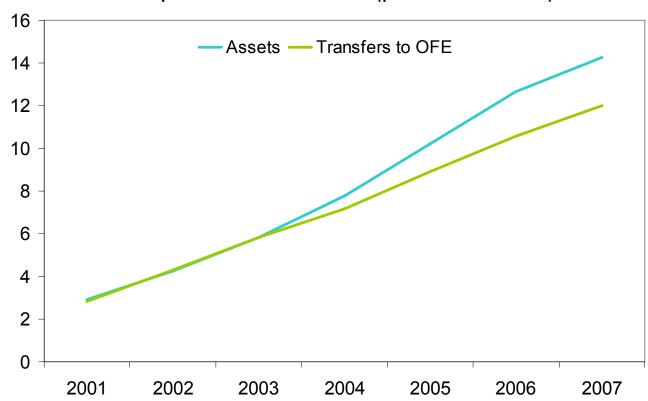


- Membership: mandatory for new entrants to labor market, voluntary for workers aged 30-50 at the time of reform, almost 10 million (80%) joined OFE (compared to 50% projected)
- Contributions: 7.3 percent of gross wage (12.2 percent for the state owned 1st pillar)
- Fees: on contributions (up to 7%) and on assets (up to 0.6%);
 some 1.6% of assets on average
- Investment limits: max. 5% foreign investments, max. 40% domestic equities, no limit on T-bonds
- Minimum rate of return: 50% (or 400 bps) below weighted average for all funds in last 3 years
- Number of funds: initially 21 OFEs, but declined to 15 after mergers; three largest funds account for 64% of assets

Assets of pension funds are growing rapidly



Assets of Open Pension Funds (percent of GDP)

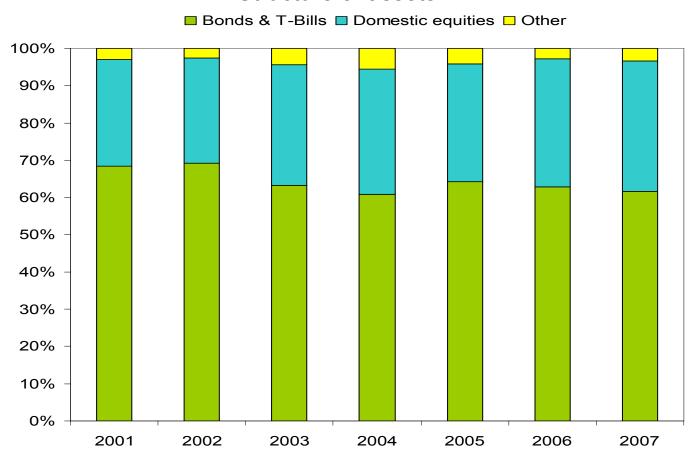


Source: KNF, MoF



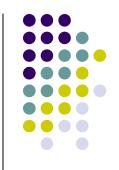
Asset structure remains stable

Structure of assets

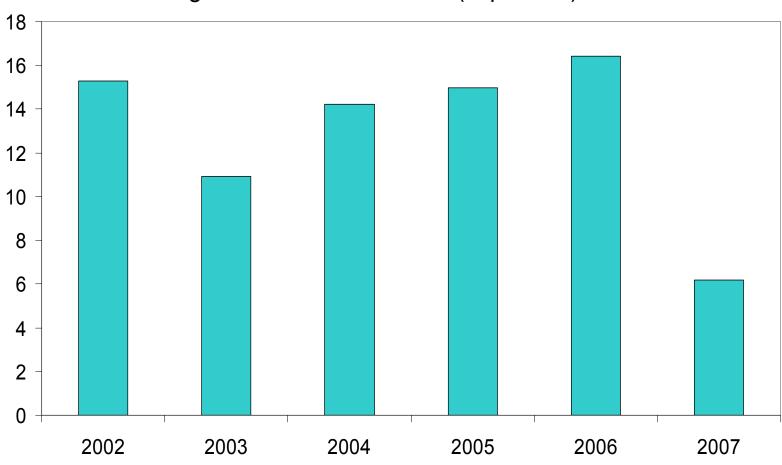


Source: KNF,

Return on assets have been relatively high



OFE average nominal rate of return (in percent)



Source: KNF,

Part V:



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Pending decisions and some future challenges



- Pending legal decisions:
 - tightening early retirement regulations
 - aligning the disability pension formula with DC scheme
 - defining annuity rules
- Main future challenge is to avoid poverty traps and related fiscal pressure:
 - increasing effective retirement age (mainly women)
 - promoting voluntary pension savings
 - broadening contribution base (self-employed)
- And...reforming the farmers' pension system