|                      |                                    |   |                                  |  |           |                           | Trai    | nsaction details |     |               |         |
|----------------------|------------------------------------|---|----------------------------------|--|-----------|---------------------------|---------|------------------|-----|---------------|---------|
| Reason of submitting | Full Name                          | Father's Name                             |                                  | Person that made the transaction   | Date      | Purchase                  | Volume  | Value            | P/S | Туре          | Remarks |
| А                    | Frouzis Kon/nos                    | Frouzis Michael                           | Assistant to Director<br>General | Himself  | 13/6/2006 | ASE Derivatives<br>Market | 14      | 22,400           | Р   | Stock Futures |         |
| Α                    | Frouzis Kon/nos                    | Frouzis Michael                           | Assistant to Director<br>General | Himself  | 13/6/2006 | ASE Derivatives<br>Market | 14      | 22,526           | S   | Stock Futures |         |
| А                    | Frouzis Kon/nos                    | Frouzis Michael                           | Assistant to Director<br>General | Himself  | 4/9/2006  | ASE Derivatives<br>Market | 12      | 22,020           | S   | Stock Futures |         |
| А                    | Vasilaras Ioannis                  | Vasilaras<br>Spyridon                     | CEO Infote                       | Himself  | 18/1/2007 | ASE Equities<br>Market    | 1,650   | 39,501           | S   | Shares        |         |
| А                    | Vasilaras Ioannis                  | Vasilaras<br>Spyridon                     | CEO Infote                       | Himself  | 29/1/2007 | ASE Equities<br>Market    | 1,650   | 37,375.34        | S   | Shares        |         |
| В                    | Karl-Gerhard Eick<br>Hamid Akhavan | Carl-Friedrich<br>Eick<br>Hossein Akhavan | BoD Members                      | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(Deutsche<br>Telekom AG) | 27/6/2008 | ASE Equities<br>Market    | 650,000 | 10,326,493.45    | Р   | Shares        |         |
| В                    | Karl-Gerhard Eick<br>Hamid Akhavan | Carl-Friedrich<br>Eick<br>Hossein Akhavan | BoD Members                      | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(Deutsche<br>Telekom AG) | 30/6/2008 | ASE Equities<br>Market    | 450,000 | 7,176,974.85     | Р   | Shares        |         |

|                      | Personal details of the person holding a senior  Managerial position  Person the |   |             |  |           |                        | Trai      | nsaction details |     |        |         |
|----------------------|--|---|-------------|--|-----------|------------------------|-----------|------------------|-----|--------|---------|
| Reason of submitting | Full Name  | Father's Name                             | Position    | Person that made the transaction   | Date      | Purchase               | Volume    | Value            | P/S | Туре   | Remarks |
| В                    | Karl-Gerhard Eick<br>Hamid Akhavan   | Carl-Friedrich<br>Eick<br>Hossein Akhavan | BoD Members | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(Deutsche<br>Telekom AG) | 01/7/2008 | ASE Equities<br>Market | 600,000   | 9,081,139.80     | Р   | Shares |         |
| В                    | Karl-Gerhard Eick<br>Hamid Akhavan   | Carl-Friedrich<br>Eick<br>Hossein Akhavan | BoD Members | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(Deutsche<br>Telekom AG) | 02/7/2008 | ASE Equities<br>Market | 1,130,000 | 16,964,739.72    | Р   | Shares |         |
| В                    | Karl-Gerhard Eick<br>Hamid Akhavan   | Carl-Friedrich<br>Eick<br>Hossein Akhavan | BoD Members | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(Deutsche<br>Telekom AG) | 03/7/2008 | ASE Equities<br>Market | 1,005,500 | 14,789,925.64    | Р   | Shares |         |
| В                    | Karl-Gerhard Eick<br>Hamid Akhavan   | Carl-Friedrich<br>Eick<br>Hossein Akhavan | BoD Members | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(Deutsche<br>Telekom AG) | 04/7/2008 | ASE Equities<br>Market | 456,000   | 6,817,692.48     | Р   | Shares |         |

|                      | Full Name   Father's Name   Position   made th |   |             |  |           | Date Purchase Volume Value P/S Type Remarks  On the high of the hi |         |              |     |        |         |  |  |
|----------------------|--|---|-------------|--|-----------|--|---------|--------------|-----|--------|---------|--|--|
| Reason of submitting | Full Name                                      |   |             | Person that made the transaction   | Date      | Purchase   | Volume  | Value        | P/S | Туре   | Remarks |  |  |
| В                    | Karl-Gerhard Eick<br>Hamid Akhavan             | Carl-Friedrich<br>Eick<br>Hossein Akhavan | BoD Members | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(Deutsche<br>Telekom AG) | 07/7/2008 |  | 237,000 | 3,558,398.58 | Р   | Shares |         |  |  |
| В                    | Karl-Gerhard Eick<br>Hamid Akhavan             | Carl-Friedrich<br>Eick<br>Hossein Akhavan | BoD Members | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(Deutsche<br>Telekom AG) | 08/7/2008 | ASE Equities<br>Market   | 520,000 | 7,660,946.80 | Р   | Shares |         |  |  |
|                      |  |   |             | Legal Person   |           |  |         |              |     |        |         |  |  |
| В                    | Karl-Gerhard Eick<br>Hamid Akhavan             | Carl-Friedrich<br>Eick<br>Hossein Akhavan | BoD Members | closely affiliated with person holding a senior managerial position (Deutsche Telekom AG)                                      | 09/7/2008 | ASE Equities<br>Market   | 149,750 | 2,271,637.57 | Р   | Shares |         |  |  |

|                      |                                    | ils of the person<br>Managerial posit     | holding a senior |  |           |                        | Trar    | saction details |     |        |         |
|----------------------|------------------------------------|---|------------------|--|-----------|------------------------|---------|-----------------|-----|--------|---------|
| Reason of submitting | Full Name                          | Father's Name                             | Position         | Person that made the transaction   | Date      | Purchase               | Volume  | Value           | P/S | Туре   | Remarks |
| В                    | Karl-Gerhard Eick<br>Hamid Akhavan | Carl-Friedrich<br>Eick<br>Hossein Akhavan | BoD Members      | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(Deutsche<br>Telekom AG) | 10/7/2008 | ASE Equities<br>Market | 282,000 | 4,337,654.35    | Р   | Shares |         |
|                      |                                    |   |                  |  |           |                        |         |                 |     |        |         |
| В                    | Karl-Gerhard Eick<br>Hamid Akhavan | Carl-Friedrich<br>Eick<br>Hossein Akhavan | BoD Members      | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(Deutsche<br>Telekom AG) | 11/7/2008 | ASE Equities<br>Market | 680,000 | 10,225,069.56   | Р   | Shares |         |
|                      |                                    |   |                  |  |           |                        |         |                 |     |        |         |
| В                    | Karl-Gerhard Eick<br>Hamid Akhavan | Carl-Friedrich<br>Eick<br>Hossein Akhavan | BoD Members      | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(Deutsche<br>Telekom AG) | 14/7/2008 | ASE Equities<br>Market | 380,000 | 5,665,751.36    | Р   | Shares |         |
|                      |                                    |   |                  |  |           |                        |         |                 |     |        |         |

|                      | Personal details of the person holding a senior  Managerial position  Person that |   |   |  |            |                        | Trai    | nsaction details |     |        |         |
|----------------------|---|---|---|--|------------|------------------------|---------|------------------|-----|--------|---------|
| Reason of submitting | Full Name   | Father's Name                             | Position                                | Person that made the transaction   | Date       | Purchase               | Volume  | Value            | P/S | Туре   | Remarks |
| В                    | Karl-Gerhard Eick<br>Hamid Akhavan  | Carl-Friedrich<br>Eick<br>Hossein Akhavan | BoD Members                             | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(Deutsche<br>Telekom AG) | 15/7/2008  | ASE Equities<br>Market | 700,000 | 10,354,803.90    | Р   | Shares |         |
| В                    | Karl-Gerhard Eick<br>Hamid Akhavan  | Carl-Friedrich<br>Eick<br>Hossein Akhavan | BoD Members                             | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(Deutsche<br>Telekom AG) | 16/7/2008  | ASE Equities<br>Market | 460,000 | 6,632,910.20     | Р   | Shares |         |
| В                    | Karl-Gerhard Eick<br>Hamid Akhavan  | Carl-Friedrich<br>Eick<br>Hossein Akhavan | BoD Members                             | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(Deutsche<br>Telekom AG) | 17/7/2008  | ASE Equities<br>Market | 530,139 | 7,814,456.14     | Р   | Shares |         |
| А                    | Ploumpis<br>Konstantinos  | Ploumpis<br>Meletios                      | Chief Regulatory<br>Affairs Officer     | Himself  | 13/10/2008 | ASE Equities<br>Market | 3,800   | 39,821.74        | Р   | Shares |         |
| А                    | Kappos Konstantinos   | Kappos George                             | Chief Information<br>Technology Officer | Himself  | 16/10/2008 | ASE Equities<br>Market | 3,000   | 29,160           | Р   | Shares |         |
| A                    | Kappos Konstantinos   | Kappos George                             |   | Himself  | 16/10/2008 |                        | 3,000   | 29,160           | Р   | Shares |         |

|                      | Personal details of the person holding a senior  Managerial position  Person the person the person holding a senior |   |   |  |            |                        | Trai       | nsaction details |     |        |         |
|----------------------|---|---|---|--|------------|------------------------|------------|------------------|-----|--------|---------|
| Reason of submitting | Full Name   | Father's Name   | Position  | Person that made the transaction   | Date       | Purchase               | Volume     | Value            | P/S | Туре   | Remarks |
| А                    | Pyrgelis Nikolaos   | Pyrgelis<br>Apostolos                                   | Assistant to Chief<br>Information<br>Technology Officer | Himself  | 16/10/2008 | ASE Equities<br>Market | 1,000      | 9,820            | Р   | Shares |         |
| А                    | Mpitros George  | Mpitros<br>Konstantinos                                 | BoD Vice-Chairman                                       | Himself  | 24/10/2008 | ASE Equities<br>Market | 1,000      | 9,280            | Р   | Shares |         |
| В                    | Karl-Gerhard Eick<br>Hamid Akhavan  | Carl-Friedrich<br>Eick<br>Hossein Akhavan               | BoD Members   | Συνδεόμενο<br>Νομικό<br>Πρόσωπο<br>(Deutsche<br>Telekom AG)  | 5/11/2008  | ASE Equities<br>Market | 14,865,886 | 431,110,694      | Р   | Shares |         |
| А                    | Mpitros George  | Mpitros<br>Konstantinos                                 | BoD Vice-Chairman                                       | Himself  | 7/11/2008  | ASE Equities<br>Market | 1,000      | 10,660           | S   | Shares |         |
| В                    | Scorinis Nikolaos   | Scorinis George   | Husband of a Bod<br>member                              | Himself  | 7/5/2009   | ASE Equities<br>Market | 5,000      | 58,614.41        | Α   | Shares |         |
| В                    | Scorinis Nikolaos   | Scorinis George   | Husband of a Bod<br>member                              | Himself  | 4/6/2009   | ASE Equities<br>Market | 5,000      | 63,600           | S   | Shares |         |
| В                    | Hamid Akhavan<br>Kevin Copp<br>Guido Kerkhoff   | Hossein Akhavan<br>Foy-Donald Copp<br>Dietrich Kerkhoff | BoD members   | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(Deutsche<br>Telekom AG) | 31/7/2009  | ASE Equities<br>Market | 24,507,519 | 673,956,772,50   | А   | Shares |         |

|                      | Personal details of the person holding a senior  Managerial position  Person the |                            |   |                                  |            |                        | Tran   | saction details |     |        |         |
|----------------------|--|----------------------------|---|----------------------------------|------------|------------------------|--------|-----------------|-----|--------|---------|
| Reason of submitting | Full Name  | Father's Name              | Position  | Person that made the transaction | Date       | Purchase               | Volume | Value           | P/S | Туре   | Remarks |
| А                    | Ploumpis<br>Konstantinos   | Ploumpis<br>Meletios       | Chief Regulatory<br>Affairs Officer   | Himself                          | 9/10/2009  | ASE Equities<br>Market | 3,800  | 46,436          | S   | Shares |         |
| А                    | Vasileiou Dimitrios  | Vasileiou<br>Konstantinos  | Deputy Chief<br>Commercial Officer<br>Officer for<br>Residential<br>Customers | Himself                          | 21/05/2010 | ASE Equities<br>Market | 8,000  | 53,000          | Р   | Shares |         |
| А                    | Christopoulos<br>Konstantinos  | Christopoulos<br>Theofilos | Head of Strategic<br>Planning & Financial<br>Services                         | Himself                          | 21/05/2010 | ASE Equities<br>Market | 7,500  | 49,460          | Р   | Shares |         |
| А                    | Christopoulos<br>Konstantinos  | Christopoulos<br>Theofilos | Head of Strategic<br>Planning & Financial<br>Services                         | Himself                          | 25/05/2010 | ASE Equities<br>Market | 4,500  | 28,970          | Р   | Shares |         |
| А                    | Vourloumis Panagis   | Vourloumis<br>Andreas      | Chairman of the BoD<br>and Chief Executive<br>Officer                         | Himself                          | 09/06/2010 | ASE Equities<br>Market | 8,000  | 45,580          | Р   | Shares |         |
| А                    | Christopoulos<br>Konstantinos  | Christopoulos<br>Theofilos | Head of Strategic<br>Planning & Financial<br>Services                         | Himself                          | 10/06/2010 | ASE Equities<br>Market | 2,000  | 11,280          | Р   | Shares |         |
| А                    | Vourloumis Panagis   | Vourloumis<br>Andreas      | Chairman of the BoD<br>and Chief Executive<br>Officer                         | Himself                          | 27/08/2010 | ASE Equities<br>Market | 10,000 | 54,160          | Р   | Shares |         |
|                      |  |                            |   |                                  |            |                        |        |                 |     |        |         |

|                      |                     | ils of the person<br>Managerial posi | holding a senior  |   |            |                        | Trar    | saction details |     |        |         |
|----------------------|---------------------|--------------------------------------|-------------------|---|------------|------------------------|---------|-----------------|-----|--------|---------|
| Reason of submitting | Full Name           | Father's Name                        |                   | Person that made the transaction  | Date       | Purchase               | Volume  | Value           | P/S | Туре   | Remarks |
| В                    | Karamouzis Nikolaos | Karamouzis<br>Vasilios               | Member of the BoD | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(EFG Eurobank<br>Ergasias S.A.) | 08/09/2010 | ASE Equities<br>Market | 15,000  | 85,870.82       | Р   | Shares |         |
|                      |                     |                                      |                   | Legal Person  |            |                        |         |                 |     |        |         |
| В                    | Karamouzis Nikolaos | Karamouzis<br>Vasilios               | Member of the BoD | closely affiliated with person holding a senior managerial position (EFG Eurobank Ergasias S.A.)                                      | 25/10/2010 | ASE Equities<br>Market | 265,000 | 1,555,536.56    | S   | Shares |         |
|                      |                     |                                      |                   | Land Dana   |            |                        |         |                 |     |        |         |
| В                    | Karamouzis Nikolaos | Karamouzis<br>Vasilios               | Member of the BoD | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(EFG Eurobank<br>Ergasias S.A.) | 25/11/2010 | ASE Equities<br>Market | 41,683  | 281,645.92      | Р   | Shares |         |

|                     |   |   |  |  | Trar  | saction details   |  |   |  |   |
|---------------------|---|---|--|--|---|---|--|---|--|---|
| Full Name           | Father's Name                                       |   | Person that made the transaction   | Date   | Purchase  | Volume  | Value  | P/S   | Туре   | Remarks   |
| Karamouzis Nikolaos | Karamouzis<br>Vasilios                              | Member of the BoD   | Legal Person closely affiliated with person holding a senior managerial position (EFG Eurobank Ergasias S.A.)  | 26/11/2010   | ASE Equities<br>Market  | 27,905  | 187,516.70   | Р   | Shares   |   |
|                     |   |   |  |  |   |   |  |   |  |   |
| Karamouzis Nikolaos | Karamouzis<br>Vasilios                              | Member of the BoD   | Legal Person closely affiliated with person holding a senior managerial position (EFG Eurobank Ergasias S.A.)  | 29/11/2010   | ASE Equities<br>Market  | 30,000  | 203,963.74   | Р   | Shares   |   |
|                     |   |   |  |  |   |   |  |   |  |   |
| Karamouzis Nikolaos | Karamouzis<br>Vasilios                              | Member of the BoD   | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(EFG Eurobank<br>Ergasias S.A.)                                  | 30/11/2010   | ASE Equities<br>Market  | 49,710  | 340,029.86   | Р   | Shares   |   |
|                     | Full Name  Karamouzis Nikolaos  Karamouzis Nikolaos | Full Name Father's Name  Karamouzis Nikolaos Karamouzis Vasilios  Karamouzis Nikolaos Karamouzis Vasilios | Karamouzis Nikolaos Karamouzis Vasilios Member of the BoD  Karamouzis Nikolaos Karamouzis Vasilios Member of the BoD  Karamouzis Nikolaos Karamouzis Member of the BoD | Full Name Father's Name Position  Karamouzis Nikolaos Karamouzis Vasilios  Karamouzis Nikolaos Karamouzis Vasilios Member of the BoD Closely affiliated with person holding a senior managerial position (EFG Eurobank person holding a senior managerial position person holding a senior managerial position (EFG Eurobank person holding a senior managerial position person holding a senior managerial position person holding a senior managerial position per | Full Name   Father's Name   Position   Person that made the transaction | Full Name Father's Name Position Person that made the transaction  Karamouzis Nikolaos Karamouzis Vasilios Member of the BoD Rarket  Karamouzis Nikolaos Karamouzis Vasilios Member of the BoD Rarket  Karamouzis Nikolaos Karamouzis Vasilios Member of the BoD Rarket  Karamouzis Nikolaos Karamouzis Vasilios Member of the BoD Rarket  Member of the BoD Rarket | Full Name Father's Name Position Date transaction  Karamouzis Nikolaos Karamouzis Vasilios Member of the BoD Rate To the BoD R | Full Name Father's Name Position Person that made the transaction  Karamouzis Nikolaos Vasilios Member of the BoD Karamouzis Nikolaos Vasilios Nasilios Member of the BoD Regal Person closely affiliated with person holding a senior managerial position (EFG Eurobank Ergasias S.A.)  Legal Person closely affiliated with person holding a senior managerial position (EFG Eurobank Ergasias S.A.)  Karamouzis Nikolaos Vasilios Member of the BoD Regal Person holding a senior managerial position (EFG Eurobank Ergasias S.A.)  Karamouzis Nikolaos Vasilios Member of the BoD Regal Person holding a senior managerial position (EFG Eurobank Ergasias S.A.)  Karamouzis Nikolaos Regal Person closely affiliated with person holding a senior managerial position (EFG Eurobank Ergasias S.A.)  Karamouzis Nikolaos Regal Person closely affiliated with person holding a senior managerial position (EFG Eurobank Ergasias S.A.)  Karamouzis Nikolaos Regal Person closely affiliated with person holding a senior managerial position (EFG Eurobank Ergasias S.A.)  Karamouzis Nikolaos Regal Person holding a senior managerial position (EFG Eurobank Ergasias S.A.) | Full Name Father's Name Position Person that made the transaction closely affiliated with person holding a senior managerial position (EFG Eurobank Ergasias S.A.)  Karamouzis Nikolaos Vasilios Member of the BoD Vasilios Member of the BoD Vasilios Member of the BoD Vasilios | Full Name Father's Name Position Person that made the transaction Legal Person closely affiliated with person holding a senior managerial position (EFG Eurobank Ergasias S.A.)  Karamouzis Nikolaos Karamouzis Vasilios Member of the BoD Regal Person closely affiliated with person holding a senior closely affiliated with person holding a senior closely affiliated with person holding a senior managerial position (EFG Eurobank Ergasias S.A.)  Legal Person closely affiliated with person holding a senior managerial position (EFG Eurobank Ergasias S.A.)  ASE Equities Market 49,710 340,029.86 P Shares |

|                      | Personal details of the person holding a senior  Managerial position  Person th |                        |   |   |           |                        | Tran   | saction details |     |        |         |
|----------------------|---|------------------------|---|---|-----------|------------------------|--------|-----------------|-----|--------|---------|
| Reason of submitting | Full Name   | Father's Name          |   | Person that made the transaction  | Date      | Purchase               | Volume | Value           | P/S | Туре   | Remarks |
| В                    | Karamouzis Nikolaos   | Karamouzis<br>Vasilios | Member of the BoD                                     | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(EFG Eurobank<br>Ergasias S.A.) | 1/12/2010 | ASE Equities<br>Market | 30,702 | 214,230.47      | Р   | Shares |         |
| В                    | Karamouzis Nikolaos   | Karamouzis<br>Vasilios | Member of the BoD                                     | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(EFG Eurobank<br>Ergasias S.A.) | 2/12/2010 | ASE Equities<br>Market | 80,000 | 573,673.50      | Р   | Shares |         |
|                      |   |                        |   | Li guoido on ii)  |           |                        |        |                 |     |        |         |
| А                    | Tsamaz Michael  |                        | Chairman of the BoD<br>and Chief Executive<br>Officer | Himself   | 3/12/2010 | ASE Equities<br>Market | 10,000 | 73,100          | Р   | Shares |         |
| В                    | Karamouzis Nikolaos   | Karamouzis<br>Vasilios | Member of the BoD                                     | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(EFG Eurobank<br>Ergasias S.A.) | 3/12/2010 | ASE Equities<br>Market | 30,000 | 219,708.78      | S   | Shares |         |
|                      |   |                        | 1   | l l   |           |                        |        |                 |     |        |         |

|                                   |   |  |   |   |  | Trar   | saction details   |  |  |  |
|-----------------------------------|---|--|---|---|--|--|---|--|--|--|
| Full Name                         | Father's Name   | Position   | Person that made the transaction  | Date  | Purchase   | Volume   | Value   | P/S  | Туре   | Remarks  |
| Karamouzis Nikolaos               | Karamouzis<br>Vasilios  | Member of the BoD  | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(EFG Eurobank<br>Ergasias S.A.)   | 09/02/2011  | ASE Equities<br>Market   | 70,000   | 574,958.10  | S  | Shares   |  |
| Karamouzis Nikolaos               | Karamouzis<br>Vasilios  | Member of the BoD  | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(EFG Eurobank<br>Ergasias S.A.)   | 09/06/2011  | Acquisition due to merger  | 235,000  | N/A   | Р  | Shares   | Merger of EFG<br>Eurobank Ergasias<br>SA with the<br>Investment<br>company DIAS SA   |
| Rainer Rathgeber<br>Roland Mahler |   |  | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(Deutsche<br>Telekom AG)  | 11/07/2011  | ASE Equities<br>Market   | 49,015,038   | 391,630,153.62  | Р  | Shares   |  |
| Christopoulos<br>Konstantinos     | Christopoulos<br>Theodoros  | Head of Strategy,<br>Planning and<br>Financial Services  | himself   | 8/8/2011  | ASE equities<br>market   | 6.000  | 26.595,36   | Р  | Shares   |  |
|                                   | Full Name  Karamouzis Nikolaos  Karamouzis Nikolaos  Rainer Rathgeber  Roland Mahler  Christopoulos | Full Name Father's Name  Karamouzis Nikolaos Karamouzis Vasilios  Karamouzis Nikolaos Karamouzis Vasilios  Karamouzis Nikolaos Vasilios  Christopoulos Christopoulos | Full Name Father's Name Position  Karamouzis Nikolaos Karamouzis Vasilios Member of the BoD  Karamouzis Nikolaos Vasilios Member of the BoD  Rainer Rathgeber Rudolf Rathgeber Roland Mahler Artur Mahler  Christopoulos Christopoulos Theodoros Theodoros Theodoros Planning and | Full Name   Father's Name   Position   Person that made the transaction   Legal Person closely affiliated with person holding a senior managerial position (EFG Eurobank Ergasias S.A.) | Full Name Father's Name Position Person that made the transaction  Karamouzis Nikolaos Karamouzis Vasilios Member of the BoD Rainer Rathgeber Roland Mahler Roland Mahler Artur Mahler Members of the BoD Artur Mahler Members | Full Name Father's Name Position Person that made the transaction  Karamouzis Nikolaos Karamouzis Vasilios Member of the BoD Substitution (EFG Eurobank Ergasias S.A.)  Karamouzis Nikolaos Karamouzis Vasilios Member of the BoD Substitution (EFG Eurobank Ergasias S.A.)  Karamouzis Nikolaos Karamouzis Vasilios Member of the BoD Substitution (EFG Eurobank Ergasias S.A.)  Rainer Rathgeber Roland Mahler Rudolf Rathgeber Roland Mahler Artur Mahler Members of the BoD Substitution (EFG Eurobank Ergasias S.A.)  Rainer Rathgeber Roland Mahler Artur Mahler Members of the BoD Substitution (EFG Eurobank Ergasias S.A.)  Rainer Rathgeber Roland Mahler Artur Mahler Members of the BoD Substitution (EFG Eurobank Ergasias S.A.)  Legal Person closely affiliated with person holding a senior managerial position (Deutsche Telekom AG)  Legal Person closely affiliated with person holding a senior managerial position (Deutsche Telekom AG)  ASE Equities Market Planning and himself Sk8/2011 ASE equities market | Full Name Father's Name Position Person that made the transaction  Karamouzis Nikolaos Vasilios Member of the BoD Vasilios Position (EFG Eurobank Ergasias S.A.)  Rainer Rathgeber Roland Mahler Artur Mahler Members of the BoD Artur Mahler Purchase Volume | Full Name Father's Name Position Person that made the transaction  Karamouzis Nikolaos Karamouzis Vasilios Member of the BoD Legal Person closely affiliated with person holding a senior managerial position (EFG Eurobank Ergasias S.A.)  Rainer Rathgeber Roland Mahler Artur Mahler Members of the BoD Roland Mahler Artur Mahler Head of Strategy, Planning and Christopoulos Kentharbines Theodores  Member of the BoD Respon to Legal Person closely affiliated with person holding a senior managerial position (EFG Eurobank Ergasias S.A.)  Legal Person closely affiliated with person holding a senior managerial position (EFG Eurobank Ergasias S.A.)  Legal Person closely affiliated with person holding a senior managerial position (EFG Eurobank Ergasias S.A.)  Roland Mahler Artur Mahler Head of Strategy, Planning and Planning a | Full Name Father's Name Position Pather's Nam | Full Name Father's Name Position Person that made the transaction Legal Person closely affiliated with person holding a senior managerial position (EFG Eurobank Ergasias S.A.)  Karamouzis Nikolaos Karamouzis Vasilios Member of the BoD Vasilios Market Vasilios Vasi |

|                      | Personal details of the person holding a senior  Managerial position  Person th |                                  |   |                                  |           |                        | Tran                                    | saction details |     |        |         |
|----------------------|---|----------------------------------|---|----------------------------------|-----------|------------------------|---|-----------------|-----|--------|---------|
| Reason of submitting | Full Name   | Father's Name                    | Position  | Person that made the transaction | Date      | Purchase               | Volume                                  | Value           | P/S | Туре   | Remarks |
| А                    | Mavrakis George   | Mavrakis<br>Dimitrios            | Chief Financial<br>Officer of OTE SA                    | himself                          | 8/8/2011  | ASE equities<br>market | 5.000                                   | 21.755,83       | Р   | Shares |         |
| A                    | Christopoulos<br>Konstantinos   | Christopoulos<br>Theodoros       | Head of Strategy,<br>Planning and<br>Financial Services | himself                          | 24/8/2011 | ASE equities<br>market | 4.000                                   | 15.301,44       | Р   | Shares |         |
| А                    | Tsamaz Michael  |                                  | Chairman of the BoD<br>and Chief Executive<br>Officer   | himself                          | 26/8/2011 | ASE equities<br>market | 10.000                                  | 40.689,15       | Р   | Shares |         |
| А                    | Mavrakis George   | Mavrakis<br>Dimitrios            | Chief Financial<br>Officer of OTE SA                    | himself                          | 22/9/2011 | Luxembourg             | Bonds of<br>nominal value<br>of 50.000€ | 33.605,19       | Р   | Bonds  |         |
| А                    | Vasilopoulos<br>konstantinos  | Vasilopoulos<br>Georgios         | Chief Accounting<br>Officer                             | himself                          | 28/2/2012 | Luxembourg             | Bonds of nominal value of 50,000€       | 42,334.43       | Р   | Bonds  |         |
| А                    | Polychronopoulos<br>Georgios  | Polychronopoulos<br>Thrasyvoulos | CEO OTESAT-<br>MARITEL                                  | himself                          | 28/3/2012 | London                 | Bonds of<br>nominal value<br>of 53,000€ | 50,637.45       | Р   | Bonds  |         |
| А                    | Tsamaz Michael  |                                  | Chairman of the BoD<br>and Chief Executive<br>Officer   | himself                          | 18/6/2012 | ASE equities<br>market | 20,000                                  | 39,160.06       | Р   | Shares |         |

|                      |                          | ils of the persor<br>Managerial posi | n holding a senior                                    |  |            |                        | Tran   | saction details |     |        |         |
|----------------------|--------------------------|--------------------------------------|---|--|------------|------------------------|--------|-----------------|-----|--------|---------|
| Reason of submitting | Full Name                | Father's Name                        | Position  | Person that made the transaction   | Date       | Purchase               | Volume | Value           | P/S | Туре   | Remarks |
| А                    | Tsamaz Michael           |                                      | Chairman of the BoD<br>and Chief Executive<br>Officer | himself  | 19/6/2012  | ASE equities<br>market | 10,000 | 19,847.74       | Р   | Shares |         |
| А                    | Tsamaz Michael           |                                      | Chairman of the BoD<br>and Chief Executive<br>Officer | himself  | 20/6/2012  | ASE equities<br>market | 20,000 | 41,272.35       | Р   | Shares |         |
| А                    | Arvanitidis Giorgos      | Arvanitidis<br>Athanasios            | Deputy Chief<br>Human Resources<br>Officer            | himself  | 20/6/2012  | ASE equities<br>market | 4,500  | 9,380.00        | Р   | Shares |         |
| А                    | Arvanitidis Giorgos      | Arvanitidis<br>Athanasios            | Deputy Chief<br>Human Resources<br>Officer            | himself  | 21/6/2012  | ASE equities<br>market | 2,000  | 4,320.00        | Р   | Shares |         |
| А                    | Tsamaz Michael           | Tsamaz Kosmas                        | Chairman of the<br>Board & Chief<br>Executive Officer | himself  | 04/07/2012 | ASE equities<br>market | 500    | 1,086.67        | Р   | Shares |         |
| А                    | Ploumpis<br>Konstantinos | Ploumpis<br>Meletios                 | Chief Regulatory<br>Affairs Officer                   | Himself  | 18/9/2012  | ASE equities<br>market | 3,050  | 9,571.11        | Р   | Shares |         |
| В                    | Fourlis Vassilios        | Fourlis Stylianos                    | Member of the BoD                                     | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 3/10/2012  | ASE Equities<br>Market | 10,000 | 32,370          | S   | Shares |         |

|                      |                   | ils of the persor<br>Managerial posi | holding a senior  |   |           |                        | Tran   | saction details |     |        |         |
|----------------------|-------------------|--------------------------------------|-------------------|---|-----------|------------------------|--------|-----------------|-----|--------|---------|
| Reason of submitting | Full Name         | Father's Name                        |                   | Person that made the transaction  | Date      | Purchase               | Volume | Value           | P/S | Туре   | Remarks |
| В                    | Fourlis Vassilios | Fourlis Stylianos                    | Member of the BoD | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.)  | 4/10/2012 | ASE Equities<br>Market | 20,000 | 64,070          | S   | Shares |         |
| В                    | Fourlis Vassilios | Fourlis Stylianos                    | Member of the BoD | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS                | 5/10/2012 | ASE Equities<br>Market | 40,000 | 135,680         | S   | Shares |         |
|                      |                   |                                      |                   | Land Barrer   |           |                        |        |                 |     |        |         |
| В                    | Fourlis Vassilios | Fourlis Stylianos                    | Member of the BoD | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.)  | 8/10/2012 | ASE Equities<br>Market | 10,000 | 34,100          | S   | Shares |         |
|                      |                   |                                      |                   |   |           |                        |        |                 |     |        |         |
| В                    | Fourlis Vassilios | Fourlis Stylianos                    | Member of the BoD | Legal Person<br>closely<br>affiliated mwith<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 9/10/2012 | ASE Equities<br>Market | 20,000 | 68,130          | S   | Shares |         |

|                      |                   | ils of the persor<br>Managerial posi | n holding a senior<br>tion |  |            |                        | Trar   | saction details |     |        |         |
|----------------------|-------------------|--------------------------------------|----------------------------|--|------------|------------------------|--------|-----------------|-----|--------|---------|
| Reason of submitting | Full Name         | Father's Name                        |                            | Person that made the transaction   | Date       | Purchase               | Volume | Value           | P/S | Туре   | Remarks |
| В                    | Fourlis Vassilios | Fourlis Stylianos                    | Member of the BoD          | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 12/10/2012 | ASE Equities<br>Market | 30,000 | 104,770         | S   | Shares |         |
| В                    | Fourlis Vassilios | Fourlis Stylianos                    | Member of the BoD          | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 15/10/2012 | ASE Equities<br>Market | 30,000 | 108,530         | S   | Shares |         |
| В                    | Fourlis Vassilios | Fourlis Stylianos                    | Member of the BoD          | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 16/10/2012 | ASE Equities<br>Market | 50,000 | 181,605.94      | S   | Shares |         |

|                      |                   | ils of the persor<br>Managerial posi | holding a senior  |  |            |   | Trar      | saction details |     |        |  |
|----------------------|-------------------|--------------------------------------|-------------------|--|------------|---|-----------|-----------------|-----|--------|--|
| Reason of submitting | Full Name         | Father's Name                        |                   | Person that made the transaction   | Date       | Purchase  | Volume    | Value           | P/S | Туре   | Remarks  |
| В                    | Fourlis Vassilios | Fourlis Stylianos                    | Member of the BoD | Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)                         | 17/10/2012 | ASE Equities<br>Market                          | 50,000    | 182,869.39      | S   | Shares |  |
|                      |                   |                                      |                   | Legal Person   |            |   |           |                 |     |        | Transfer from  |
| В                    | Fourlis Vassilios | Fourlis Stylianos                    | Member of the BoD | closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)                                      | 17/10/2012 | Acquisition due<br>to transfer of<br>OTE Shares | 4,161,140 | N/A             | Р   | Shares | ATEbank's investor<br>account to<br>PIRAEUS BANK SA's<br>investor account. |
|                      |                   |                                      |                   |  |            |   |           |                 |     |        |  |
| В                    | Fourlis Vassilios | Fourlis Stylianos                    | Member of the BoD | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 18/10/2012 | ASE Equities<br>Market                          | 20,000    | 73,300.00       | S   | Shares |  |

|                      |                   | ils of the person<br>Managerial posi | holding a senior  |  |            |                        | Trar   | saction details |     |        |         |
|----------------------|-------------------|--------------------------------------|-------------------|--|------------|------------------------|--------|-----------------|-----|--------|---------|
| Reason of submitting | Full Name         | Father's Name                        | Position          | Person that made the transaction   | Date       | Purchase               | Volume | Value           | P/S | Туре   | Remarks |
| В                    | Fourlis Vassilios | Fourlis Stylianos                    | Member of the BoD | Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)                         | 19/10/2012 | ASE Equities<br>Market | 20,000 | 75,485.00       | S   | Shares |         |
|                      |                   |                                      |                   | Í  |            |                        |        |                 |     |        |         |
| В                    | Fourlis Vassilios | Fourlis Stylianos                    | Member of the BoD | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 25/10/2012 | ASE Equities<br>Market | 8,500  | 33,290.00       | S   | Shares |         |
|                      |                   |                                      |                   |  |            |                        |        |                 |     |        |         |
| В                    | Fourlis Vassilios | Fourlis Stylianos                    | Member of the BoD | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 31/10/2012 | ASE Equities<br>Market | 10,000 | 36,410.00       | S   | Shares |         |

|                   |   |   |  |   |  | Tran   | saction details  |  |  |  |
|-------------------|---|---|--|---|--|--|--|--|--|--|
| Full Name         | Father's Name                                   |   | Person that made the transaction   | Date  | Purchase   | Volume   | Value  | P/S  | Туре   | Remarks  |
| Fourlis Vassilios | Fourlis Stylianos                               | Member of the BoD   | Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)                         | 06/11/2012  | ASE Equities<br>Market   | 30,000   | 106,974.91   | S  | Shares   |  |
|                   |   |   | Í  |   |  |  |  |  |  |  |
| Fourlis Vassilios | Fourlis Stylianos                               | Member of the BoD   | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 07/11/2012  | ASE Equities<br>Market   | 10,000   | 36,680.35  | S  | Shares   |  |
|                   |   |   |  |   |  |  |  |  |  |  |
| Fourlis Vassilios | Fourlis Stylianos                               | Member of the BoD   | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 12/11/2012  | ASE Equities<br>Market   | 20,000   | 74,669.03  | S  | Shares   |  |
|                   | Full Name  Fourlis Vassilios  Fourlis Vassilios | Full Name Father's Name  Fourlis Vassilios Fourlis Stylianos  Fourlis Vassilios Fourlis Stylianos | Fourlis Vassilios Fourlis Stylianos Member of the BoD  Fourlis Vassilios Fourlis Stylianos Member of the BoD                 | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)  Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)  ASE Equities Market  ASE Equities Market  ASE Equities Market | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Fourlis Fourlis Fourlis Fourlis Fourlis Fourlis Fourlis Fourli | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  ASE Equities  Market  10,000  74,669.03  74,669.03 | Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Stylianos Fourlis Vassilios Fourlis Vass | Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vass |

| Full Name Father's Name Position made |   |   |  |   |   | Trar   | saction details  |  |  |  |
|---------------------------------------|---|---|--|---|---|--|--|--|--|--|
| Full Name                             |   |   | Person that made the transaction   | Date  | Purchase  | Volume   | Value  | P/S  | Туре   | Remarks  |
| Fourlis Vassilios                     | Fourlis Stylianos                               | Member of the BoD   | Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)   | 14/11/2012  | ASE Equities<br>Market  | 20,000   | 74,120.00  | S  | Shares   |  |
|                                       |   |   | Í  |   |   |  |  |  |  |  |
| Fourlis Vassilios                     | Fourlis Stylianos                               | Member of the BoD   | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.)                   | 15/11/2012  | ASE Equities<br>Market  | 10,000   | 37,800.00  | S  | Shares   |  |
|                                       |   |   |  |   |   |  |  |  |  |  |
| Fourlis Vassilios                     | Fourlis Stylianos                               | Member of the BoD   | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.)                   | 16/11/2012  | ASE Equities<br>Market  | 50,000   | 185,750.00   | S  | Shares   |  |
|                                       | Full Name  Fourlis Vassilios  Fourlis Vassilios | Full Name Father's Name  Fourlis Vassilios Fourlis Stylianos  Fourlis Vassilios Fourlis Stylianos | Full Name Father's Name Position  Fourlis Vassilios Fourlis Stylianos Member of the BoD  Fourlis Vassilios Fourlis Stylianos Member of the BoD | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)  Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)  ASE Equities Market  ASE Equities Market  ASE Equities Market | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Fourlis Fourlis Fourlis Fourlis Fourlis Fourlis Fourlis Fourli | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Asse Equities  Market  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Asse Equities  Market  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the Bob  Asse Equities  Market  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Member of the Bob  Asse Equities  Market  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Asse Equities  Asse Equiti | Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Stylianos Member of th | Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Vassilios Fourlis Vassilios Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Fourlis Vassilios Fourlis Vass |

|                   |   |   |  |   |  | Tran   | saction details  |   |  |  |
|-------------------|---|---|--|---|--|--|--|---|--|--|
| Full Name         | Father's Name                                   | Position  | Person that made the transaction   | Date  | Purchase   | Volume   | Value  | P/S   | Туре   | Remarks  |
| Fourlis Vassilios | Fourlis Stylianos                               | Member of the BoD   | Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)                         | 19/11/2012  | ASE Equities<br>Market   | 50,000   | 188,670.27   | S   | Shares   |  |
|                   |   |   | Í  |   |  |  |  |   |  |  |
| Fourlis Vassilios | Fourlis Stylianos                               | Member of the BoD   | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 20/11/2012  | ASE Equities<br>Market   | 11,819   | 44,912.20  | S   | Shares   |  |
|                   |   |   |  |   |  |  |  |   |  |  |
| Fourlis Vassilios | Fourlis Stylianos                               | Member of the BoD   | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 21/11/2012  | ASE Equities<br>Market   | 53,026   | 207,101.40   | S   | Shares   |  |
|                   | Full Name  Fourlis Vassilios  Fourlis Vassilios | Full Name Father's Name  Fourlis Vassilios Fourlis Stylianos  Fourlis Vassilios Fourlis Stylianos | Fourlis Vassilios Fourlis Stylianos Member of the BoD  Fourlis Vassilios Fourlis Stylianos Member of the BoD                 | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)  Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)  ASE Equities Market  ASE Equities Market  ASE Equities Market | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)  Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  ASE Equities Market  11,819  ASE Equities Market  53,026 | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  ABANK S.A.)  Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS) BANK S.A.)  Bank S.A.)  Sale Equities  Market  11,819  44,912.20  ASE Equities  Market  53,026  207,101.40  ASE Equities  Market  53,026  207,101.40 | Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Stylianos Fourlis Vassilios Fourlis Vass | Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vass |

|                   |   |   |  |   |  | Tran   | saction details  |   |  |  |
|-------------------|---|---|--|---|--|--|--|---|--|--|
| Full Name         | Father's Name                                   |   | Person that made the transaction   | Date  | Purchase   | Volume   | Value  | P/S   | Туре   | Remarks  |
| Fourlis Vassilios | Fourlis Stylianos                               | Member of the BoD   | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 22/11/2012  | ASE Equities<br>Market   | 50,000   | 199,088.62   | S   | Shares   |  |
|                   |   |   | ,  |   |  |  |  |   |  |  |
| Fourlis Vassilios | Fourlis Stylianos                               | Member of the BoD   | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 23/11/2012  | ASE Equities<br>Market   | 50,000   | 199,650.00   | S   | Shares   |  |
|                   |   |   |  |   |  |  |  |   |  |  |
| Fourlis Vassilios | Fourlis Stylianos                               | Member of the BoD   | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 26/11/2012  | ASE Equities<br>Market   | 20,000   | 80,004.78  | S   | Shares   |  |
|                   | Full Name  Fourlis Vassilios  Fourlis Vassilios | Full Name Father's Name  Fourlis Vassilios Fourlis Stylianos  Fourlis Vassilios Fourlis Stylianos | Fourlis Vassilios Fourlis Stylianos Member of the BoD  Fourlis Vassilios Fourlis Stylianos Member of the BoD                 | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Styli | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Fourlis Fourlis Fourlis Fourlis Fourlis Fourlis Fourlis Fourli | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  About Abel Purchase  22/11/2012  ASE Equities Market  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  About Abel Purchase  Volume  Value  199,088.62  199,088.62  23/11/2012  ASE Equities Market  20,000  80,004.78  80,004.78 | Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vass | Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vass |

|                      |                    | ils of the person<br>Managerial posi | holding a senior                              |  |            |                        | Tran   | saction details |     |        |         |
|----------------------|--------------------|--------------------------------------|---|--|------------|------------------------|--------|-----------------|-----|--------|---------|
| Reason of submitting | Full Name          | Father's Name                        | Position                                      | Person that made the transaction   | Date       | Purchase               | Volume | Value           | P/S | Туре   | Remarks |
| В                    | Fourlis Vassilios  | Fourlis Stylianos                    | Member of the BoD                             | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 27/11/2012 | ASE Equities<br>Market | 40,000 | 160,744.03      | S   | Shares |         |
| А                    | Papadopoulou Elena | Papadopoulos<br>Georgios             | OTE Group Chief<br>Human Resources<br>Officer | Herself  | 27/11/2012 | ASE Equities<br>Market | 4,500  | 18,164.10       | Р   | Shares |         |
| В                    | Fourlis Vassilios  | Fourlis Stylianos                    | Member of the BoD                             | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 28/11/2012 | ASE Equities<br>Market | 10,116 | 40,160.52       | S   | Shares |         |
| В                    | Fourlis Vassilios  | Fourlis Stylianos                    | Member of the BoD                             | Legal Person<br>closely<br>affiliated with<br>person holding   | 29/11/2012 | ASE Equities<br>Market | 50,000 | 198,274.10      | S   | Shares |         |

|                   |   |   |  |   |   | Tran   | saction details   |  |  |  |
|-------------------|---|---|--|---|---|--|---|--|--|--|
| Full Name         | Father's Name                                   | Position  | Person that made the transaction   | Date  | Purchase  | Volume   | Value   | P/S  | Туре   | Remarks  |
| Fourlis Vassilios | Fourlis Stylianos                               | Member of the BoD   | Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)                         | 30/11/2012  | ASE Equities<br>Market  | 30,000   | 116,240.00  | S  | Shares   |  |
|                   |   |   | Í  |   |   |  |   |  |  |  |
| Fourlis Vassilios | Fourlis Stylianos                               | Member of the BoD   | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 03/12/2012  | ASE Equities<br>Market  | 60,000   | 235,812.80  | S  | Shares   |  |
|                   |   |   |  |   |   |  |   |  |  |  |
| Fourlis Vassilios | Fourlis Stylianos                               | Member of the BoD   | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 04/12/2012  | ASE Equities<br>Market  | 12,500   | 50,225.00   | S  | Shares   |  |
|                   | Full Name  Fourlis Vassilios  Fourlis Vassilios | Full Name Father's Name  Fourlis Vassilios Fourlis Stylianos  Fourlis Vassilios Fourlis Stylianos | Fourlis Vassilios Fourlis Stylianos Member of the BoD  Fourlis Vassilios Fourlis Stylianos Member of the BoD                 | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)  Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)  ASE Equities Market  ASE Equities Market  ASE Equities Market | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)  Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  ASE Equities Market  12,500  ASE Equities Market  12,500  ASE Equities Market | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Ase Equities Market  Market  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Ase Equities Market  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Ase Equities Market  12,500  50,225.00 | Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Fourlis Vassilios Fourlis Vass | Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vass |

| Father's Name     |                   |  |   |   |   |  |  |  |   |  |
|-------------------|-------------------|--|---|---|---|--|--|--|---|--|
|                   |                   | transaction  | de the Date Purchase Volume Value P/S Type Remarks  |   |   |  |  |  |   |  |
| Fourlis Stylianos | Member of the BoD | Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)                         | 05/12/2012  | ASE Equities<br>Market  | 60,000  | 244,110.00   | S  | Shares   |   |  |
|                   |                   | Í  |   |   |   |  |  |  |   |  |
| Fourlis Stylianos | Member of the BoD | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 06/12/2012  | ASE Equities<br>Market  | 73,155  | 301,863.25   | S  | Shares   |   |  |
|                   |                   |  |   |   |   |  |  |  |   |  |
| Fourlis Stylianos | Member of the BoD | Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)                         | 07/12/2012  | ASE Equities<br>Market  | 100,000   | 421,350.00   | S  | Shares   |   |  |
|                   | Fourlis Stylianos | Fourlis Stylianos Member of the BoD  | Fourlis Stylianos  Member of the BoD  Member of the BoD  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Member of the BoD  Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)  Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)  Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.) | Fourlis Stylianos  Member of the BoD  Member of the BoD  Asenior managerial position (PIRAEUS BANK S.A.)  Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)  Fourlis Stylianos  Member of the BoD  Fourlis Stylianos  Member of the BoD  Asenior managerial position (PIRAEUS BANK S.A.)  Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)  Fourlis Stylianos  Member of the BoD  Of/12/2012  O7/12/2012 | Fourlis Stylianos  Member of the BoD  Affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)  Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)  Fourlis Stylianos  Member of the BoD  Fourlis Stylianos  Member of the BoD  Member of the BoD  Member of the BoD  ASE Equities Market  ASE Equities Market  O6/12/2012  ASE Equities Market  O7/12/2012  ASE Equities Market  O7/12/2012  ASE Equities Market  O7/12/2012  ASE Equities Market | Fourlis Stylianos  Member of the BoD  Member of the BoD  Fourlis Stylianos  Member of the BoD  Fourlis Stylianos  Member of the BoD  Member of the BoD  Fourlis Stylianos  Member of the BoD  Member of the | Fourlis Stylianos Member of the BoD Member of the BoD A senior managerial position (PIRAEUS BANK S.A.)  Fourlis Stylianos Member of the BoD Member of the Bo | Fourlis Stylianos Member of the BoD Assenior managerial position (PIRAEUS BANK S.A.)  Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)  Fourlis Stylianos Member of the BoD Memb | Fourlis Stylianos Member of the BoD Ank S.A.)  Legal Person Closely Ank S.A.)  ASE Equities Market  Fourlis Stylianos Member of the BoD Ank S.A.)  ASE Equities Market  Fourlis Stylianos Member of the BoD Ank S.A.)  Fourlis Stylianos Member of the BoD Ank S.A.)  Comparison holding Ank S.A.)  ASE Equities Market  Fourlis Stylianos Member of the BoD Ank S.A.)  Fourlis Stylianos Member of the BoD Ank S.A.) |  |

|                   |   |   |  |   |  | Trar   | saction details  |   |  |  |
|-------------------|---|---|--|---|--|--|--|---|--|--|
| Full Name         | Father's Name                                   | Position  | Person that made the transaction   | Date  | Purchase   | Volume   | Value  | P/S   | Туре   | Remarks  |
| Fourlis Vassilios | Fourlis Stylianos                               | Member of the BoD   | Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)                         | 10/12/2012  | ASE Equities<br>Market   | 87,690   | 385,757.68   | S   | Shares   |  |
|                   |   |   | Í  |   |  |  |  |   |  |  |
| Fourlis Vassilios | Fourlis Stylianos                               | Member of the BoD   | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 11/12/2012  | ASE Equities<br>Market   | 160,000  | 718,344.90   | S   | Shares   |  |
|                   |   |   |  |   |  |  |  |   |  |  |
| Fourlis Vassilios | Fourlis Stylianos                               | Member of the BoD   | Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)                         | 12/12/2012  | ASE Equities<br>Market   | 100,000  | 469,514.90   | S   | Shares   |  |
|                   | Full Name  Fourlis Vassilios  Fourlis Vassilios | Full Name Father's Name  Fourlis Vassilios Fourlis Stylianos  Fourlis Vassilios Fourlis Stylianos | Fourlis Vassilios Fourlis Stylianos Member of the BoD  Fourlis Vassilios Fourlis Stylianos Member of the BoD                 | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)  Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)  ASE Equities Market  ASE Equities Market  ASE Equities Market | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassi | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Asse Equities Market  100,000  ASE Equities Market  100,000  ASSE Equities Market | Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Fourlis Vassilios Fourlis Vass | Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vass |

|                      |                     | ils of the persor<br>Managerial posi | n holding a senior                         |  |            |                        | Tran    | saction details |     |        |         |
|----------------------|---------------------|--------------------------------------|--|--|------------|------------------------|---------|-----------------|-----|--------|---------|
| Reason of submitting | Full Name           | Father's Name                        |  | Person that made the transaction   | Date       | Purchase               | Volume  | Value           | P/S | Туре   | Remarks |
| В                    | Fourlis Vassilios   | Fourlis Stylianos                    | Member of the BoD                          | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 13/12/2012 | ASE Equities<br>Market | 100,000 | 476,036.30      | S   | Shares |         |
|                      |                     |                                      |  |  |            |                        |         |                 |     |        |         |
| В                    | Fourlis Vassilios   | Fourlis Stylianos                    | Member of the BoD                          | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 14/12/2012 | ASE Equities<br>Market | 60,000  | 290,261.74      | S   | Shares |         |
| В                    | Fourlis Vassilios   | Fourlis Stylianos                    | Member of the BoD                          | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 17/12/2012 | ASE Equities<br>Market | 90,000  | 442,738.02      | S   | Shares |         |
| А                    | Arvanitidis Giorgos | Arvanitidis<br>Athanasios            | Deputy Chief<br>Human Resources<br>Officer | himself  | 17/12/2012 | ASE equities<br>market | 1,000   | 4,880.00        | Р   | Shares |         |
|                      |                     |                                      |  |  |            |                        |         |                 |     |        |         |

|                      |                          | ils of the persor<br>Managerial posi | holding a senior                           |  |            |                        | Trai    | nsaction details |     |        |         |
|----------------------|--------------------------|--------------------------------------|--|--|------------|------------------------|---------|------------------|-----|--------|---------|
| Reason of submitting | Full Name                | Father's Name                        |  | Person that made the transaction   | Date       | Purchase               | Volume  | Value            | P/S | Туре   | Remarks |
| В                    | Fourlis Vassilios        | Fourlis Stylianos                    | Member of the BoD                          | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 18/12/2012 | ASE Equities<br>Market | 15,122  | 72,991.70        | S   | Shares |         |
| А                    | Arvanitidis Giorgos      | Arvanitidis<br>Athanasios            | Deputy Chief<br>Human Resources<br>Officer | himself  | 18/12/2012 | ASE equities<br>market | 1,500   | 7,140.00         | Р   | Shares |         |
| В                    | Fourlis Vassilios        | Fourlis Stylianos                    | Member of the BoD                          | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 19/12/2012 | ASE Equities<br>Market | 220,000 | 1,101,508.59     | S   | Shares |         |
| А                    | Ploumpis<br>Konstantinos | Ploumpis<br>Meletios                 | Chief Regulatory<br>Affairs Officer        | Himself  | 20/12/2012 | ASE equities<br>market | 3,050   | 15,890.50        | S   | Shares |         |
| В                    | Fourlis Vassilios        | Fourlis Stylianos                    | Member of the BoD                          | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 20/12/2012 | ASE Equities<br>Market | 60,000  | 315,244.52       | S   | Shares |         |
|                      |                          |                                      |  |  |            |                        |         |                  |     |        |         |

|                   |   |   |  |  |  | Tran  | saction details  |  |  |  |
|-------------------|---|---|--|--|--|---|--|--|--|--|
| Full Name         |   |   | Person that made the transaction   | Date   | Purchase   | Volume  | Value  | P/S  | Туре   | Remarks  |
| Fourlis Vassilios | Fourlis Stylianos                               | Member of the BoD   | Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)                         | 21/12/2012   | ASE Equities<br>Market   | 15,000  | 78,250.00  | S  | Shares   |  |
|                   |   |   | Í  |  |  |   |  |  |  |  |
| Fourlis Vassilios | Fourlis Stylianos                               | Member of the BoD   | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 27/12/2012   | ASE Equities<br>Market   | 14,821  | 77,036.36  | S  | Shares   |  |
|                   |   |   |  |  |  |   |  |  |  |  |
| Fourlis Vassilios | Fourlis Stylianos                               | Member of the BoD   | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 28/12/2012   | ASE Equities<br>Market   | 60,000  | 307,328.44   | S  | Shares   |  |
|                   | Full Name  Fourlis Vassilios  Fourlis Vassilios | Full Name Father's Name  Fourlis Vassilios Fourlis Stylianos  Fourlis Vassilios Fourlis Stylianos | Fourlis Vassilios Fourlis Stylianos Member of the BoD  Fourlis Vassilios Fourlis Stylianos Member of the BoD                 | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)  Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS Passilios Market)  Fourlis Vassilios | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Styli | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Ase Equities Market  14,821  77,036.36  77,036.36  ASE Equities Market  60,000  307,328.44 | Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Stylianos Fourlis Vassilios Fourlis Stylianos Fourlis Vassilios Fourlis Stylianos Fourlis Vassilios Fourlis Stylianos Fourlis Stylianos Fourlis Vassilios Fourlis Stylianos Fourlis Vassilios Fourlis Stylianos Fourlis Vassilios Fourlis Stylianos Fourlis Vassilios Fourlis Vass | Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Fourlis Vassilios Fourlis Vass |

|                   |   |   |  |  |  | Tran   | saction details  |  |  |  |
|-------------------|---|---|--|--|--|--|--|--|--|--|
| Full Name         |   |   | Person that made the transaction   | Date   | Purchase   | Volume   | Value  | P/S  | Туре   | Remarks  |
| Fourlis Vassilios | Fourlis Stylianos                               | Member of the BoD   | Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)                         | 31/12/2012   | ASE Equities<br>Market   | 20,000   | 101,900.00   | S  | Shares   |  |
|                   |   |   |  |  |  |  |  |  |  |  |
| Fourlis Vassilios | Fourlis Stylianos                               | Member of the BoD   | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 2/1/2013   | ASE Equities<br>Market   | 20,750   | 112,840.00   | S  | Shares   |  |
|                   |   |   |  |  |  |  |  |  |  |  |
| Fourlis Vassilios | Fourlis Stylianos                               | Member of the BoD   | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 10/1/2013  | ASE Equities<br>Market   | 20,000   | 113,640.00   | S  | Shares   |  |
|                   | Full Name  Fourlis Vassilios  Fourlis Vassilios | Full Name Father's Name  Fourlis Vassilios Fourlis Stylianos  Fourlis Vassilios Fourlis Stylianos | Fourlis Vassilios Fourlis Stylianos Member of the BoD  Fourlis Vassilios Fourlis Stylianos Member of the BoD                 | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)  Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.) | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)  Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)  ASE Equities Market  ASE Equities Market  Fourlis Vassilios | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Fourlis Fourlis Fourlis Fourlis Fourlis Fourlis Fourlis Fourli | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Ralus  Bank S.A.)  ASE Equities  Market  20,000  112,840.00  112,840.00  113,640.00  113,640.00 | Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Stylianos Fourlis Vassilios Fourlis Vass | Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vass |

| Full Name Father's Name Position made |   |   |  |  |  | Tran   | saction details  |   |  |  |
|---------------------------------------|---|---|--|--|--|--|--|---|--|--|
| Full Name                             |   |   | Person that made the transaction   | Date   | Purchase   | Volume   | Value  | P/S   | Туре   | Remarks  |
| Fourlis Vassilios                     | Fourlis Stylianos                               | Member of the BoD   | Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)   | 11/1/2013  | ASE Equities<br>Market   | 26,307   | 151,680.60   | S   | Shares   |  |
|                                       |   |   | ,  |  |  |  |  |   |  |  |
| Fourlis Vassilios                     | Fourlis Stylianos                               | Member of the BoD   | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.)                   | 14/1/2013  | ASE Equities<br>Market   | 20,000   | 115,730.00   | S   | Shares   |  |
|                                       |   |   |  |  |  |  |  |   |  |  |
| Fourlis Vassilios                     | Fourlis Stylianos                               | Member of the BoD   | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.)                   | 15/1/2013  | ASE Equities<br>Market   | 30,000   | 169,403.78   | S   | Shares   |  |
|                                       | Full Name  Fourlis Vassilios  Fourlis Vassilios | Full Name Father's Name  Fourlis Vassilios Fourlis Stylianos  Fourlis Vassilios Fourlis Stylianos | Full Name Father's Name Position  Fourlis Vassilios Fourlis Stylianos Member of the BoD  Fourlis Vassilios Fourlis Stylianos Member of the BoD | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Styli | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Fourlis Fourlis Fourlis Fourlis Fourlis Fourlis Fourlis Fourli | Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  ABAIK S.A.)  ASE Equities Market  30,000  169,403.78 | Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vass | Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vass |

|                   |   |   |  |  |  | Tran   | saction details  |   |  |  |
|-------------------|---|---|--|--|--|--|--|---|--|--|
| Full Name         | Father's Name                                   |   | Person that made the transaction   | Date   | Purchase   | Volume   | Value  | P/S   | Туре   | Remarks  |
| Fourlis Vassilios | Fourlis Stylianos                               | Member of the BoD   | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 16/1/2013  | ASE Equities<br>Market   | 60,000   | 345,590.00   | S   | Shares   |  |
|                   |   |   |  |  |  |  |  |   |  |  |
| Fourlis Vassilios | Fourlis Stylianos                               | Member of the BoD   | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 17/1/2013  | ASE Equities<br>Market   | 20,000   | 118,600.00   | S   | Shares   |  |
|                   |   |   |  |  |  |  |  |   |  |  |
| Fourlis Vassilios | Fourlis Stylianos                               | Member of the BoD   | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 18/1/2013  | ASE Equities<br>Market   | 40,000   | 243,550.00   | S   | Shares   |  |
|                   | Full Name  Fourlis Vassilios  Fourlis Vassilios | Full Name Father's Name  Fourlis Vassilios Fourlis Stylianos  Fourlis Vassilios Fourlis Stylianos | Fourlis Vassilios Fourlis Stylianos Member of the BoD  Fourlis Vassilios Fourlis Stylianos Member of the BoD                 | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Styli | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Fourlis Fourlis Fourlis Fourlis Fourlis Fourlis Fourlis Fourli | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  ABAIK S.A.)  Sepal Person closely affiliated with person holding a senior managerial position (PIRAEUS)  BANK S.A.)  ASE Equities Market  40,000  243,550.00 | Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vass | Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vass |

|                   |   |   |  |  |  | Tran   | saction details  |   |  |  |
|-------------------|---|---|--|--|--|--|--|---|--|--|
| Full Name         | Father's Name                                   | Position  | Person that made the transaction   | Date   | Purchase   | Volume   | Value  | P/S   | Туре   | Remarks  |
| Fourlis Vassilios | Fourlis Stylianos                               | Member of the BoD   | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 23/1/2013  | ASE Equities<br>Market   | 20,000   | 125,100.00   | S   | Shares   |  |
|                   |   |   |  |  |  |  |  |   |  |  |
| Fourlis Vassilios | Fourlis Stylianos                               | Member of the BoD   | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 24/1/2013  | ASE Equities<br>Market   | 20,000   | 127,355.80   | S   | Shares   |  |
|                   |   |   |  |  |  |  |  |   |  |  |
| Fourlis Vassilios | Fourlis Stylianos                               | Member of the BoD   | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 25/1/2013  | ASE Equities<br>Market   | 40,000   | 258,940.00   | S   | Shares   |  |
|                   | Full Name  Fourlis Vassilios  Fourlis Vassilios | Full Name Father's Name  Fourlis Vassilios Fourlis Stylianos  Fourlis Vassilios Fourlis Stylianos | Fourlis Vassilios Fourlis Stylianos Member of the BoD  Fourlis Vassilios Fourlis Stylianos Member of the BoD                 | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)  Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)  ASE Equities Market  ASE Equities Market  ASE Equities Market | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Styli | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  ASE Equities  Market  ASE Equities  Market  40,000  258,940.00 | Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Fourlis Vassilios Fourlis Vass | Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vass |

| Full Name Father's Name Position made |   |   |  |   |   | Tran   | saction details  |   |  |  |
|---------------------------------------|---|---|--|---|---|--|--|---|--|--|
|                                       |   |   | Person that made the transaction   | Date  | Purchase  | Volume   | Value  | P/S   | Туре   | Remarks  |
| Fourlis Vassilios                     | Fourlis Stylianos                               | Member of the BoD   | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.)   | 6/2/2013  | ASE Equities<br>Market  | 10,000   | 64,400.00  | S   | Shares   |  |
|                                       |   |   |  |   |   |  |  |   |  |  |
| Fourlis Vassilios                     | Fourlis Stylianos                               | Member of the BoD   | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.)   | 26/2/2013   | ASE Equities<br>Market  | 30,000   | 181,900.00   | S   | Shares   |  |
|                                       |   |   |  |   |   |  |  |   |  |  |
| Fourlis Vassilios                     | Fourlis Stylianos                               | Member of the BoD   | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.)   | 27/2/2013   | ASE Equities<br>Market  | 23,000   | 141,700.00   | S   | Shares   |  |
|                                       | Full Name  Fourlis Vassilios  Fourlis Vassilios | Full Name Father's Name  Fourlis Vassilios Fourlis Stylianos  Fourlis Stylianos | Full Name       Father's Name       Position         Fourlis Vassilios       Fourlis Stylianos       Member of the BoD         Fourlis Vassilios       Fourlis Stylianos       Member of the BoD | Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos | Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos | Fourlis Vassilios Fourlis Stylianos Fourlis Stylianos Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Fourlis Stylianos Fourlis Stylianos Fourlis Stylianos Fourlis Stylianos Fourlis Vassilios Fourlis Stylianos Fourlis Stylianos Fourlis Stylianos Fourlis Vassilios Fourlis Stylianos Fourlis Stylianos Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Stylianos Fourlis Styl | Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)  Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)  ASE Equities Market  27/2/2013  ASE Equities Market  23,000 | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)  Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Rember of the BoD  ASE Equities Market  30,000  181,900.00  141,700.00  141,700.00 | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassi | Fourlis Vassilios Fourlis Stylianos Fourlis Stylianos Fourlis Stylianos Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Fourlis Vassilios Fourlis Stylianos Fourlis Stylianos Fourlis Stylianos Member of the Bob Fourlis Vassilios Fourlis Stylianos Fourlis Vassilios Fourlis Stylianos Fourlis Styl |

|                      |                             | ils of the persor<br>Managerial posi | holding a senior                       |  |           |                        | Trar   | saction details |     |        |         |
|----------------------|-----------------------------|--------------------------------------|--|--|-----------|------------------------|--------|-----------------|-----|--------|---------|
| Reason of submitting | Full Name                   | Father's Name                        |  | Person that made the transaction   | Date      | Purchase               | Volume | Value           | P/S | Туре   | Remarks |
| В                    | Fourlis Vassilios           | Fourlis Stylianos                    | Member of the BoD                      | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 1/3/2013  | ASE Equities<br>Market | 25,000 | 156,632.07      | S   | Shares |         |
| В                    | Fourlis Vassilios           | Fourlis Stylianos                    | Member of the BoD                      | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 6/3/2013  | ASE Equities<br>Market | 10,000 | 59,200.00       | S   | Shares |         |
| А                    | Theocharopoulos<br>Stefanos |                                      | CEO of Romtelecom<br>& Cosmote Romania | Himself  | 6/3/2013  | ASE equities<br>market | 2,975  | 17,612.00       | Р   | Shares |         |
| В                    | Fourlis Vassilios           | Fourlis Stylianos                    | Member of the BoD                      | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 7/3/2013  | ASE Equities<br>Market | 10,000 | 57,173.33       | S   | Shares |         |
| А                    | Gabritsos George            | Gabritsos<br>Christos                | Chief Officer BU OTE                   | Himself  | 7/3/2013  | ASE equities<br>market | 5,000  | 28,585.00       | Р   | Shares |         |
| А                    | Theocharopoulos<br>Stefanos | Theocharopoulos                      | CEO of Romtelecom<br>& Cosmote Romania | Himself  | 28/3/2013 | ASE equities market    | 9,310  | 41,561.00       | Р   | Shares |         |

|                      |                   | ils of the persor<br>Managerial posi | holding a senior  |  |           |                        | Tran   | saction details |     |        |         |
|----------------------|-------------------|--------------------------------------|-------------------|--|-----------|------------------------|--------|-----------------|-----|--------|---------|
| Reason of submitting | Full Name         | Father's Name                        | Position          | Person that made the transaction   | Date      | Purchase               | Volume | Value           | P/S | Туре   | Remarks |
| В                    | Fourlis Vassilios | Fourlis Stylianos                    | Member of the BoD | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 18/4/2013 | ASE Equities<br>Market | 10,000 | 61,260.00       | S   | Shares |         |
| В                    | Fourlis Vassilios | Fourlis Stylianos                    | Member of the BoD | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 23/4/2013 | ASE Equities<br>Market | 10,000 | 61,700.00       | S   | Shares |         |
| В                    | Fourlis Vassilios | Fourlis Stylianos                    | Member of the BoD | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 24/4/2013 | ASE Equities<br>Market | 10,000 | 62,500.00       | S   | Shares |         |

|                   |   |   |  |   |  | Tran   | saction details  |   |  |  |
|-------------------|---|---|--|---|--|--|--|---|--|--|
| Full Name         |   |   | Person that made the transaction   | Date  | Purchase   | Volume   | Value  | P/S   | Туре   | Remarks  |
| Fourlis Vassilios | Fourlis Stylianos                               | Member of the BoD   | Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)                         | 25/4/2013   | ASE Equities<br>Market   | 5,500  | 35,825.00  | S   | Shares   |  |
|                   |   |   |  |   |  |  |  |   |  |  |
| Fourlis Vassilios | Fourlis Stylianos                               | Member of the BoD   | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 26/4/2013   | ASE Equities<br>Market   | 1,437  | 9,254.28   | S   | Shares   |  |
|                   |   |   |  |   |  |  |  |   |  |  |
| Fourlis Vassilios | Fourlis Stylianos                               | Member of the BoD   | Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)                         | 29/4/2013   | ASE Equities<br>Market   | 10,000   | 65,200.00  | S   | Shares   |  |
|                   | Full Name  Fourlis Vassilios  Fourlis Vassilios | Full Name Father's Name  Fourlis Vassilios Fourlis Stylianos  Fourlis Vassilios Fourlis Stylianos | Fourlis Vassilios Fourlis Stylianos Member of the BoD  Fourlis Vassilios Fourlis Stylianos Member of the BoD                 | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)  ASE Equities Market  ASE Equities Market  ASE Equities Market  Fourlis Vassilios  Fourlis Stylianos | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the BoD  Fourlis Vassilios  Fourlis Stylianos  Fourlis Fourlis Fourlis Fourlis Fourlis Fourlis Fourlis Fourlis Fourli | Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Fourlis Stylianos  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Ase Equities Market  1,437  9,254.28  Fourlis Vassilios  Fourlis Vassilios  Fourlis Vassilios  Fourlis Stylianos  Member of the Bob  Ase Equities Market  10,000  65,200.00 | Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Fourlis Vassilios Fourlis Vass | Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vassilios Fourlis Stylianos Member of the BoD Fourlis Vassilios Fourlis Vass |

|                      |                               | ils of the persor<br>Managerial posi | n holding a senior<br>tion |  |           |                        | Tran   | saction details |     |        |                   |
|----------------------|-------------------------------|--------------------------------------|----------------------------|--|-----------|------------------------|--------|-----------------|-----|--------|-------------------|
| Reason of submitting | Full Name                     | Father's Name                        | Position                   | Person that made the transaction   | Date      | Purchase               | Volume | Value           | P/S | Туре   | Remarks           |
| В                    | Fourlis Vassilios             | Fourlis Stylianos                    | Member of the BoD          | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 30/4/2013 | ASE Equities<br>Market | 10,000 | 67,200.00       | S   | Shares |                   |
|                      |                               |                                      |                            |  |           |                        |        |                 |     |        |                   |
| В                    | Fourlis Vassilios             | Fourlis Stylianos                    | Member of the BoD          | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 8/5/2013  | ASE Equities<br>Market | 10,000 | 70,000.00       | S   | Shares |                   |
|                      | 5: "                          | 5: "                                 | 0.1                        |  |           | 105 5 111              |        |                 |     |        | St. 1 S Bl        |
| С                    | Dimitropoulos<br>Konstantinos | Dimitropoulos<br>Dimitrios           | Other position             | Himself  | 13/5/2013 | ASE Equities<br>Market | 400    | 2,256.00        | Р   | Shares | Stock Option Plan |
|                      |                               |                                      |                            |  |           |                        |        |                 |     |        |                   |
| В                    | Fourlis Vassilios             | Fourlis Stylianos                    | Member of the BoD          | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(PIRAEUS<br>BANK S.A.) | 14/5/2013 | ASE Equities<br>Market | 5,000  | 36,400.00       | S   | Shares |                   |
|                      |                               |                                      |                            |  |           |                        |        |                 |     |        |                   |

|                      |                     | ils of the person<br>Managerial posi | n holding a senior<br>tion |   |           |                        | Trar    | saction details |     |        |         |
|----------------------|---------------------|--------------------------------------|----------------------------|---|-----------|------------------------|---------|-----------------|-----|--------|---------|
| Reason of submitting | Full Name           | Father's Name                        |                            | Person that made the transaction  | Date      | Purchase               | Volume  | Value           | P/S | Туре   | Remarks |
| В                    | Karamouzis Nikolaos | Karamouzis<br>Vasilios               | Member of the BoD          | Legal Person closely affiliated with person holding a senior managerial position (Eurobank Ergasias S.A.)                         | 21/5/2013 | ASE Equities<br>Market | 100,000 | 699,272.50      | S   | Shares |         |
|                      |                     |                                      |                            |   |           |                        |         |                 |     |        |         |
| В                    | Karamouzis Nikolaos | Karamouzis<br>Vasilios               | Member of the BoD          | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(Eurobank<br>Ergasias S.A.) | 22/5/2013 | ASE Equities<br>Market | 135,000 | 939,518.44      | S   | Shares |         |
|                      |                     |                                      |                            |   |           |                        |         |                 |     |        |         |
| В                    | Fourlis Vassilios   | Fourlis Stylianos                    | Member of the BoD          | Legal Person closely affiliated with person holding a senior managerial position (PIRAEUS BANK S.A.)                              | 23/5/2013 | ASE Equities<br>Market | 5,000   | 35,350.00       | S   | Shares |         |
|                      |                     |                                      |                            | (PIRAEUS  |           |                        |         |                 |     |        |         |

|                      |                     | ils of the person<br>Managerial posi | holding a senior  |   |           |                        | Tran    | saction details |     |        |         |
|----------------------|---------------------|--------------------------------------|-------------------|---|-----------|------------------------|---------|-----------------|-----|--------|---------|
| Reason of submitting | Full Name           | Father's Name                        |                   | Person that made the transaction  | Date      | Purchase               | Volume  | Value           | P/S | Туре   | Remarks |
| В                    | Karamouzis Nikolaos | Karamouzis<br>Vasilios               | Member of the BoD | Legal Person closely affiliated with person holding a senior managerial position (Eurobank Ergasias S.A.)                         | 23/5/2013 | ASE Equities<br>Market | 305,000 | 2,152,098.95    | S   | Shares |         |
| В                    | Karamouzis Nikolaos | Karamouzis<br>Vasilios               | Member of the BoD | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(Eurobank<br>Ergasias S.A.) | 24/5/2013 | ASE Equities<br>Market | 250,000 | 1,735,717.60    | S   | Shares |         |
| В                    | Karamouzis Nikolaos | Karamouzis<br>Vasilios               | Member of the BoD | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(Eurobank<br>Ergasias S.A.) | 27/5/2013 | ASE Equities<br>Market | 200,000 | 1,398,633.95    | S   | Shares |         |

|                      |                     | ils of the person<br>Managerial posi | holding a senior  |   |           |                        | Trar    | saction details |     |        |         |
|----------------------|---------------------|--------------------------------------|-------------------|---|-----------|------------------------|---------|-----------------|-----|--------|---------|
| Reason of submitting | Full Name           | Father's Name                        |                   | Person that made the transaction  | Date      | Purchase               | Volume  | Value           | P/S | Туре   | Remarks |
| В                    | Karamouzis Nikolaos | Karamouzis<br>Vasilios               | Member of the BoD | Legal Person closely affiliated with person holding a senior managerial position (Eurobank Ergasias S.A.)                         | 28/5/2013 | ASE Equities<br>Market | 211,000 | 1,459,519.48    | S   | Shares |         |
|                      |                     |                                      |                   | Land David  |           |                        |         |                 |     |        |         |
| В                    | Karamouzis Nikolaos | Karamouzis<br>Vasilios               | Member of the BoD | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(Eurobank<br>Ergasias S.A.) | 29/5/2013 | ASE Equities<br>Market | 250,000 | 1,637,652.72    | S   | Shares |         |
|                      |                     |                                      |                   |   |           |                        |         |                 |     |        |         |
| В                    | Karamouzis Nikolaos | Karamouzis<br>Vasilios               | Member of the BoD | Legal Person<br>closely<br>affiliated with<br>person holding<br>a senior<br>managerial<br>position<br>(Eurobank<br>Ergasias S.A.) | 30/5/2013 | ASE Equities<br>Market | 250,000 | 1,598,900.69    | S   | Shares |         |

|                      |                                      | ils of the persor<br>Managerial posi | n holding a senior<br>tion                            |   |           |                        | Tran    | saction details |     |        |                   |
|----------------------|--------------------------------------|--------------------------------------|---|---|-----------|------------------------|---------|-----------------|-----|--------|-------------------|
| Reason of submitting | Full Name                            | Father's Name                        | Position  | Person that made the transaction  | Date      | Purchase               | Volume  | Value           | P/S | Туре   | Remarks           |
| В                    | Karamouzis Nikolaos                  | Karamouzis<br>Vasilios               | Member of the BoD                                     | Legal Person closely affiliated with person holding a senior managerial position (Eurobank Ergasias S.A.) | 31/5/2013 | ASE Equities<br>Market | 239,000 | 1,501,706.38    | S   | Shares |                   |
| А                    | Tsamaz Michael                       |                                      | Chairman of the BoD<br>and Chief Executive<br>Officer | himself   | 28/6/2013 | ASE equities<br>market | 23,000  | 136,493.54      | Р   | Shares |                   |
|                      |                                      |                                      |   |   |           |                        |         |                 |     |        |                   |
| С                    | Petrica Christian<br>George          |                                      | Director of Cosmote Romania S.A.                      | Himself   | 8/11/2013 | ASE Equities<br>Market | 11,410  | 64,337.80 €     | Р   | Shares | Stock Option Plan |
| С                    | Athanasopoulos<br>Georgios-Dimitrios | Athanasopoulos                       | Senior Manager of<br>OTE S.A.                         | Himself   | 8/11/2013 | ASE Equities<br>Market | 7,000   | 39,465.00 €     | Р   | Shares | Stock Option Plan |
| С                    | Vasilopoulos Christos                |                                      | Section Manager of COSMOTE S.A.                       | Himself   | 8/11/2013 | ASE Equities<br>Market | 5,000   | 28,195.00 €     | Р   | Shares | Stock Option Plan |
| С                    | Vasilopoulos Ioannis                 |                                      | Senior Manager of<br>OTE S.A.                         | Himself   | 8/11/2013 | ASE Equities<br>Market | 7,000   | 39,465.00 €     | Р   | Shares | Stock Option Plan |
| С                    | Vlatakis Emmanouil                   | Vlatakis Evaggelos                   | Section Manager of COSMOTE S.A.                       | Himself   | 8/11/2013 | ASE Equities<br>Market | 5,760   | 32,477.60 €     | Р   | Shares | Stock Option Plan |
| С                    | Vlachos Evangelos                    | Vlachos Georgios                     | Senior Manager of COSMOTE S.A.                        | Himself   | 8/11/2013 | ASE Equities<br>Market | 11,535  | 65,032.53 €     | Р   | Shares | Stock Option Plan |
| С                    | Dermitzakis Ioannis                  |                                      | Section Manager of<br>OTE S.A.                        | Himself   | 8/11/2013 | ASE Equities<br>Market | 7,000   | 39,465.00 €     | Р   | Shares | Stock Option Plan |
| С                    | Dimitropoulos<br>Konstantinos        |                                      | Section Manager of COSMOTE S.A.                       | Himself   | 8/11/2013 | ASE Equities<br>Market | 4,500   | 25,377.50 €     | Р   | Shares | Stock Option Plan |
| С                    | Dionysopoulos Nikitas                | Dionysopoulos                        | Section Manager of COSMOTE S.A.                       | Himself   | 8/11/2013 | ASE Equities<br>Market | 6,160   | 34,731.60 €     | Р   | Shares | Stock Option Plan |
| С                    | Dragoutas Achilleas                  | Dragoutas Asterios                   | Senior Manager of<br>OTE S.A.                         | Himself   | 8/11/2013 | ASE Equities<br>Market | 7,000   | 39,465.00 €     | Р   | Shares | Stock Option Plan |
| С                    | Zamanis Dimitrios                    |                                      | Senior Manager of<br>OTE S.A.                         | Himself   | 8/11/2013 | ASE Equities<br>Market | 7,000   | 39,465.00 €     | Р   | Shares | Stock Option Plan |
| С                    | Karachaliou Athanasia                | Karachaliou                          | Section Manager of COSMOTE S.A.                       | Herself   | 8/11/2013 | ASE Equities<br>Market | 10,090  | 56,885.84 €     | Р   | Shares | Stock Option Plan |

|                      |                                | ils of the persor<br>Managerial posi | holding a senior                |                                  |            |                        | Trar   | saction details |     |        |                   |
|----------------------|--------------------------------|--------------------------------------|---------------------------------|----------------------------------|------------|------------------------|--------|-----------------|-----|--------|-------------------|
| Reason of submitting | Full Name                      | Father's Name                        | Position                        | Person that made the transaction | Date       | Purchase               | Volume | Value           | P/S | Туре   | Remarks           |
| С                    | Katsantonis Dimitrios          | Theodoros                            | Senior Manager of<br>OTE S.A.   | Himself                          | 8/11/2013  | ASE Equities<br>Market | 7,000  | 39,465.00 €     | Р   | Shares | Stock Option Plan |
| С                    | Kirkalas Stylianos             | Kirkalas Panagiotis                  | Section Manager of COSMOTE S.A. | Himself                          | 8/11/2013  | ASE Equities<br>Market | 10,780 | 60,775.96 €     | Р   | Shares | Stock Option Plan |
| С                    | Kontogiannis Dimitrios         | Panagiotis                           | Senior Manager of COSMOTE S.A.  | Himself                          | 8/11/2013  | ASE Equities<br>Market | 12,180 | 68,668.94 €     | Р   | Shares | Stock Option Plan |
| С                    | Koutsianas Fotios              | Koutsianas<br>Dimitrios              | Director of OTE S.A.            | Himself                          | 8/11/2013  | ASE Equities<br>Market | 8,900  | 50,176.81 €     | Р   | Shares | Stock Option Plan |
| С                    | Kyritsi Triantafillia          |                                      | Senior Manager of COSMOTE S.A.  | Herself                          | 8/11/2013  | ASE Equities<br>Market | 10,430 | 58,802.71 €     | Р   | Shares | Stock Option Plan |
| С                    | Louros Spyridon                | Louros Aristides                     | Director of OTE S.A.            | Himself                          | 8/11/2013  | ASE Equities<br>Market | 11,000 | 62,016.28 €     | Р   | Shares | Stock Option Plan |
| С                    | Matathia Anna                  | Matathia Elias                       | Director of OTE S.A.            | Herself                          | 8/11/2013  | ASE Equities<br>Market | 7,000  | 39,465.00 €     | Р   | Shares | Stock Option Plan |
| С                    | Papatriantafillou<br>Dimitrios |                                      | Senior Manager of<br>OTE S.A.   | Himself                          | 8/11/2013  | ASE Equities<br>Market | 7,000  | 39,465.00 €     | Р   | Shares | Stock Option Plan |
| С                    | Sardanidis Stefanos            | Salualius Elias                      | Senior Manager of<br>OTE S.A.   | Himself                          | 8/11/2013  | ASE Equities<br>Market | 7,000  | 39,465.00 €     | Р   | Shares | Stock Option Plan |
| С                    | Skarmoutsos<br>Konstantinos    | Skarmoutsos<br>Dimitrios             | Section Manager of COSMOTE S.A. | Himself                          | 8/11/2013  | ASE Equities<br>Market | 8,560  | 48,259.94 €     | Р   | Shares | Stock Option Plan |
| С                    | Tagaras Theofanis              | Tagaras Michalis                     | Section Manager of COSMOTE S.A. | Himself                          | 8/11/2013  | ASE Equities<br>Market | 11,830 | 66,695.69 €     | Р   | Shares | Stock Option Plan |
| С                    | Tokmakidis Michalis            |                                      | Section Manager of COSMOTE S.A. | Himself                          | 8/11/2013  | ASE Equities<br>Market | 11,480 | 64,722.45 €     | Р   | Shares | Stock Option Plan |
| С                    | Fousianis Nikolaos             | Fousianis Georgios                   | Section Manager of COSMOTE S.A. | Himself                          | 8/11/2013  | ASE Equities<br>Market | 5,760  | 32,477.60 €     | Р   | Shares | Stock Option Plan |
|                      |                                |                                      |                                 |                                  |            |                        |        |                 |     |        |                   |
| С                    | Tokmakidis Michalis            |                                      | Section Manager of COSMOTE S.A. | Himself                          | 11/11/2013 | ASE Equities<br>Market | 11,480 | 101,071.65€     | S   | Shares |                   |
| С                    | Dermitzakis Ioannis            |                                      | Section Manager of<br>OTE S.A.  | Himself                          | 11/11/2013 | ASE Equities<br>Market | 7,000  | 61,109.80 €     | S   | Shares |                   |
| С                    | Matathia Anna                  | Matathia Elias                       | Director of OTE S.A.            | Herself                          | 12/11/2013 | ASE Equities<br>Market | 7,000  | 60,990.36 €     | S   | Shares |                   |
| С                    | Kirkalas Stylianos             | Kirkalas Panagiotis                  | Section Manager of COSMOTE S.A. | Himself                          | 12/11/2013 | ASE Equities<br>Market | 10,780 | 93,247.00 €     | S   | Shares |                   |

|                      |                                      |                         |                                 |                                  |            |                        | Trai   | saction details |     |        |         |
|----------------------|--------------------------------------|-------------------------|---------------------------------|----------------------------------|------------|------------------------|--------|-----------------|-----|--------|---------|
| Reason of submitting | Full Name                            | Father's Name           | Position                        | Person that made the transaction | Date       | Purchase               | Volume | Value           | P/S | Туре   | Remarks |
| С                    | Kontogiannis Dimitrios               |                         | Senior Manager of COSMOTE S.A.  | Himself                          | 12/11/2013 | ASE Equities<br>Market | 12,180 | 106,823.50 €    | S   | Shares |         |
| С                    | Louros Spyridon                      | Louros Aristides        | Director of OTE S.A.            | Himself                          | 12/11/2013 | ASE Equities<br>Market | 11,000 | 94,876.80 €     | S   | Shares |         |
| С                    | Skarmoutsos<br>Konstantinos          |                         | Section Manager of COSMOTE S.A. | Himself                          | 13/11/2013 | ASE Equities<br>Market | 8,560  | 73,702.95 €     | S   | Shares |         |
| С                    | Vlachos Evangelos                    |                         | Senior Manager of COSMOTE S.A.  | Himself                          | 14/11/2013 | ASE Equities<br>Market | 5,000  | 44,200.00 €     | S   | Shares |         |
| С                    | Karachaliou Athanasia                | Theodoros               | Section Manager of COSMOTE S.A. | Himself                          | 14/11/2013 | ASE Equities Market    | 10,090 | 88,827.08€      | S   | Shares |         |
| С                    | Dionysopoulos Nikitas                |                         | Section Manager of COSMOTE S.A. | Himself                          | 15/11/2013 | ASE Equities Market    | 6,160  | 54,401.78 €     | S   | Shares |         |
| С                    | Athanasopoulos<br>Georgios-Dimitrios |                         | Senior Manager of OTE<br>S.A.   | Himself                          | 15/11/2013 | ASE Equities Market    | 7,000  | 61,950.00 €     | S   | Shares |         |
| С                    | Katsantonis Dimitrios                |                         | Senior Manager of OTE<br>S.A.   | Himself                          | 18/11/2013 | ASE Equities Market    | 4,000  | 36,371.00 €     | S   | Shares |         |
| С                    | Vasilopoulos Ioannis                 |                         | Senior Manager of<br>OTE S.A.   | Himself                          | 18/11/2013 | ASE Equities<br>Market | 7,000  | 39,465.00 €     | S   | Shares |         |
| С                    | Fousianis Nikolaos                   | Fousianis Georgios      | Section Manager of COSMOTE S.A. | Himself                          | 18/11/2013 | ASE Equities<br>Market | 3,760  | 33,552.00 €     | S   | Shares |         |
| С                    | Koutsianas Fotios                    | Koutsianas<br>Dimitrios | Director of OTE S.A.            | Himself                          | 22/11/2013 | ASE Equities<br>Market | 8,900  | 78,498.00 €     | S   | Shares |         |
| С                    | Tagaras Theofanis                    | Tagaras Michael         | Section Manager of COSMOTE S.A. | Himself                          | 25/11/2013 | ASE Equities<br>Market | 637    | 5,682.04        | S   | Shares |         |

|                      |                             | ils of the persor<br>Managerial posi | n holding a senior                                    |                                  |            |                        | Trar   | saction details |     |        |         |
|----------------------|-----------------------------|--------------------------------------|---|----------------------------------|------------|------------------------|--------|-----------------|-----|--------|---------|
| Reason of submitting | Full Name                   | Father's Name                        | Position  | Person that made the transaction | Date       | Purchase               | Volume | Value           | P/S | Туре   | Remarks |
| С                    | Petrica Christian<br>George |                                      | Director of Cosmote<br>Romania S.A.                   | Himself                          | 26/11/2013 | ASE Equities<br>Market | 11,410 | 103,338.21 €    | S   | Shares |         |
| С                    | Katsantonis Dimitrios       |                                      | Senior Manager of<br>OTE S.A.                         | Himself                          | 26/11/2013 | ASE Equities<br>Market | 1,000  | 9,143.15 €      | S   | Shares |         |
| С                    | Sardanidis Stefanos         |                                      | Senior Manager of<br>OTE S.A.                         | Himself                          | 26/11/2013 | ASE Equities<br>Market | 7,000  | 64,400.00 €     | S   | Shares |         |
| С                    | Vlachos Evangelos           | Vlachos Georgios                     | Senior Manager of COSMOTE S.A.                        | Himself                          | 28/11/2013 | ASE Equities<br>Market | 6,535  | 59,991.30 €     | S   | Shares |         |
| С                    | Zamanis Dimitrios           |                                      | Senior Manager of<br>OTE S.A.                         | Himself                          | 29/11/2013 | ASE Equities<br>Market | 2,750  | 25,630.00 €     | S   | Shares |         |
| С                    | Zamanis Dimitrios           |                                      | Senior Manager of<br>OTE S.A.                         | Himself                          | 3/12/2013  | ASE Equities<br>Market | 1,250  | 12,075.00 €     | S   | Shares |         |
| С                    | Kyritsi Triantafillia       | Athanasios                           | Senior Manager of COSMOTE S.A.                        | Herself                          | 3/12/2013  | ASE Equities<br>Market | 10,430 | 100,749.50 €    | S   | Shares |         |
| С                    | Vlatakis Emmanouil          | Vlatakis Evaggelos                   | Section Manager of COSMOTE S.A.                       | Himself                          | 4/12/2013  | ASE Equities<br>Market | 5,760  | 55,428.55 €     | S   | Shares |         |
| А                    | Tsamaz Michael              | Tsamaz Kosmas                        | Chairman of the BoD<br>and Chief Executive<br>Officer | himself                          | 11/12/2013 | ASE equities<br>market | 8,000  | 77,120          | S   | Shares |         |
| А                    | Tsamaz Michael              | Tsamaz Kosmas                        | Chairman of the BoD<br>and Chief Executive<br>Officer | himself                          | 12/12/2013 | ASE equities<br>market | 3,000  | 28,800          | S   | Shares |         |
| А                    | Tsamaz Michael              | Tsamaz Kosmas                        | Chairman of the BoD<br>and Chief Executive<br>Officer | himself                          | 13/12/2013 | ASE equities<br>market | 9,000  | 84,960          | S   | Shares |         |
|                      |                             |                                      |   |                                  |            |                        |        |                 |     |        |         |

|                      |                                | ils of the persor<br>Managerial posi | n holding a senior<br>tion  |                                  |            |                        | Tran   | saction details |     |        |         |
|----------------------|--------------------------------|--------------------------------------|---|----------------------------------|------------|------------------------|--------|-----------------|-----|--------|---------|
| Reason of submitting | Full Name                      | Father's Name                        |   | Person that made the transaction | Date       | Purchase               | Volume | Value           | P/S | Туре   | Remarks |
| А                    | Theocharopoulos<br>Stefanos    | Theocharopoulos<br>Stergios          | OTE Group Chief<br>Technology &<br>Operations Officer in<br>Fixed and Mobile<br>Telephony | Himself                          | 16/12/2013 | ASE equities<br>market | 12,285 | 113,509.52      | S   | Shares |         |
| А                    | Mavrakis George                | Mavrakis<br>Dimitrios                | General Manager of<br>Financial Operations<br>of OTE Group                                | himself                          | 18/12/2013 | ASE equities<br>market | 5.026  | 46,892.58       | S   | Shares |         |
| А                    | Papadopoulou Elena             |                                      | OTE Group Chief<br>Human Resources<br>Officer   | Herself                          | 19/12/2013 | ASE Equities<br>Market | 4,500  | 42,660.00       | S   | Shares |         |
| С                    | Fousianis Nikolaos             | Fousianis Georgios                   | Section Manager of COSMOTE S.A.   | Himself                          | 19/12/2013 | ASE Equities<br>Market | 2,000  | 19,000.00 €     | S   | Shares |         |
| А                    | Arvanitidis Giorgos            | Arvanitidis<br>Athanasios            | Deputy Chief Human<br>Resources Officer   | himself                          | 20/12/2013 | ASE equities<br>market | 9,000  | 83,477.08       | S   | Shares |         |
| А                    | Papadopoulou Elena             |                                      | OTE Group Chief<br>Human Resources<br>Officer   | Herself                          | 20/12/2013 | ASE Equities<br>Market | 4,300  | 40,210.65       | Р   | Shares |         |
| А                    | Arvanitidis Giorgos            | Arvanitidis<br>Athanasios            | Deputy Chief Human<br>Resources Officer   | himself                          | 27/12/2013 | ASE equities<br>market | 10,000 | 90,100          | Р   | Shares |         |
| С                    | Katsantonis Dimitrios          | Katsantonis<br>Theodoros             | Senior Manager of<br>OTE S.A.   | Himself                          | 27/12/2013 | ASE Equities<br>Market | 1,000  | 9,515.85        | S   | Shares |         |
| С                    | Zamanis Dimitrios              | Zamanis Vasilios                     | Senior Manager of<br>OTE S.A.   | Himself                          | 27/12/2013 | ASE Equities<br>Market | 3,000  | 28,500          | S   | Shares |         |
| С                    | Papatriantafillou<br>Dimitrios | Papatriantafillou<br>Athanasios      | Senior Manager of OTE S.A.  | Himself                          | 27/12/2013 | ASE Equities<br>Market | 7,000  | 66,500          | S   | Shares |         |
| С                    | Dimitropoulos<br>Konstantinos  | Dimitropoulos<br>Dimitrios           | Section Manager of COSMOTE S.A.   | Himself                          | 27/12/2013 | ASE Equities<br>Market | 4,500  | 42,165          | S   | Shares |         |

|                      |                             | ils of the persor<br>Managerial posi | n holding a senior<br>tion  |                                  |            |                           | Tran   | saction details |     |                      |         |
|----------------------|-----------------------------|--------------------------------------|---|----------------------------------|------------|---------------------------|--------|-----------------|-----|----------------------|---------|
| Reason of submitting | Full Name                   | Father's Name                        | Position  | Person that made the transaction | Date       | Purchase                  | Volume | Value           | P/S | Туре                 | Remarks |
| С                    | Vasilopoulos Christos       |                                      | Section Manager of COSMOTE S.A.   | Himself                          | 27/12/2013 | ASE Equities<br>Market    | 1,450  | 13,775          | S   | Shares               |         |
| А                    | Tsamaz Michael              | Tsamaz Kosmas                        | Chairman of the BoD<br>and Chief Executive<br>Officer                                     | Himself                          | 02/01/2014 | ASE Equities<br>Market    | 20,000 | 201,202.50      | Р   | Shares               |         |
| А                    | Theocharopoulos<br>Stefanos | Theocharopoulos<br>Stergios          | OTE Group Chief<br>Technology &<br>Operations Officer in<br>Fixed and Mobile<br>Telephony | Himself                          | 09/01/2014 | ASE equities<br>market    | 400    | 4,595.84        | Р   | Shares               |         |
| А                    | Theocharopoulos<br>Stefanos | Theocharopoulos<br>Stergios          | OTE Group Chief<br>Technology &<br>Operations Officer in<br>Fixed and Mobile<br>Telephony | Himself                          | 10/01/2014 | ASE equities<br>market    | 900    | 10,321.92       | Р   | Shares               |         |
| А                    | Theocharopoulos<br>Stefanos | Theocharopoulos<br>Stergios          | OTE Group Chief<br>Technology &<br>Operations Officer in<br>Fixed and Mobile<br>Telephony | Himself                          | 13/01/2014 | ASE equities<br>market    | 3,700  | 42,549.50       | Р   | Shares               |         |
| А                    | Theocharopoulos<br>Stefanos | Theocharopoulos<br>Stergios          | OTE Group Chief<br>Technology &<br>Operations Officer in<br>Fixed and Mobile<br>Telephony | Himself                          | 07/03/2014 | ASE equities<br>market    | 5,000  | 64,147.67       | S   | Shares               |         |
| А                    | Sarantopoulos<br>Panagiotis | Sarantopoulos                        | OTE Chief<br>Commercial Officer -<br>Wholesale  | Himself                          | 26/03/2014 | ASE Derivatives<br>Market | 20     | 24,422.00       | S   | Futures<br>contracts |         |
| А                    | Sarantopoulos<br>Panagiotis | Christoforos                         | OTE Chief<br>Commercial Officer -<br>Wholesale  | Himself                          | 27/03/2014 | ASE Derivatives<br>Market | 20     | 24,422.00       | S   | Futures contracts    |         |

|                      |                              | ils of the persor<br>Managerial posi | holding a senior   |                                  |            |                           | Trai   | saction details |     |                      |                      |
|----------------------|------------------------------|--------------------------------------|--|----------------------------------|------------|---------------------------|--------|-----------------|-----|----------------------|----------------------|
| Reason of submitting | Full Name                    | Father's Name                        | Position   | Person that made the transaction | Date       | Purchase                  | Volume | Value           | P/S | Туре                 | Remarks              |
|                      |                              |                                      |  |                                  |            |                           |        |                 |     |                      |                      |
| А                    | Sarantopoulos<br>Panagiotis  | Sarantopoulos                        | OTE Chief<br>Commercial Officer -<br>Wholesale                                     | Himself                          | 28/03/2014 | ASE Derivatives<br>Market | 10     | 12,330.00       | S   | Futures<br>contracts |                      |
| А                    | Sarantopoulos<br>Panagiotis  | Sarantopoulos                        | OTE Chief<br>Commercial Officer -<br>Wholesale                                     | Himself                          | 31/03/2014 | ASE Derivatives<br>Market | 70     | 61,187.00       | S   | Futures<br>contracts |                      |
|                      |                              |                                      |  |                                  |            |                           |        |                 |     |                      |                      |
| А                    | Sarantopoulos<br>Panagiotis  | Sarantopoulos                        | OTE Chief<br>Commercial Officer -<br>Wholesale                                     | Himself                          | 02/04/2014 | ASE Derivatives<br>Market | 70     | 86,130.00       | S   | Futures<br>contracts |                      |
|                      |                              |                                      |  |                                  |            |                           |        |                 |     |                      |                      |
| А                    | Sarantopoulos<br>Panagiotis  | Christoforos                         | OTE Chief<br>Commercial Officer -<br>Wholesale                                     | Himself                          | 03/04/2014 | ASE Derivatives<br>Market | 40     | 50,856.00       | S   | Futures<br>contracts |                      |
|                      |                              |                                      |  |                                  |            |                           |        |                 |     |                      |                      |
| А                    | Athanasopoulos<br>Georgios   | Athanasopoulo<br>s Panagiotis        | Chief Information<br>& Operations<br>Officer of OTE<br>Group                       | Himself                          | 9/5/2014   | ASE Equities<br>Market    | 48,140 | 216,148.60 €    | Р   | Shares               | Stock Option<br>Plan |
| А                    | Arvanitidis<br>Georgios      | Arvanitidis<br>Athanasios            | Assistant General Manager of Human Resources                                       | Himself                          | 9/5/2014   | ASE Equities<br>Market    | 25,745 | 115,595.05 €    | Р   | Shares               | Stock Option<br>Plan |
| А                    | Vasilopoulos<br>Konstantinos | Vasilopoulos<br>Georgios             | Chief Accounting<br>Officer  | Himself                          | 9/5/2014   | ASE Equities<br>Market    | 6,000  | 26,940.00 €     | Р   | Shares               | Stock Option<br>Plan |
| А                    | Dakoutros<br>Evangelos       | Dakoutros<br>Ioannis                 | HR Assistant General Manager of OTE Group, HRM Issues of OTE & Subsidiaries Greece | Himself                          | 9/5/2014   | ASE Equities<br>Market    | 29,990 | 134,655.10 €    | Р   | Shares               | Stock Option<br>Plan |
| А                    | Dimitriadis<br>Aristodimos   | Dimitriadis<br>Charalambos           | Chief OTE Group<br>Compliance, ERM<br>& Insurance<br>Officer                       | Himself                          | 9/5/2014   | ASE Equities<br>Market    | 30,630 | 161,562.20 €    | Р   | Shares               | Stock Option<br>Plan |

|                      | Personal deta               |                                    |  |                                  | Trai     | nsaction details       |        |              |     |        |                      |
|----------------------|-----------------------------|------------------------------------|--|----------------------------------|----------|------------------------|--------|--------------|-----|--------|----------------------|
| Reason of submitting | Full Name                   | Managerial positi<br>Father's Name | Position   | Person that made the transaction | Date     | Purchase               | Volume | Value        | P/S | Туре   | Remarks              |
| А                    | Drakopoulos Ilias           | Drakopoulos<br>Christos            | General Director   | Himself                          | 9/5/2014 | ASE Equities<br>Market | 50,488 | 226,691.12 € | Р   | Shares | Stock Option<br>Plan |
| А                    | Theocharopoulos<br>Stefanos | Theocharopoul<br>os Stergios       | OTE Group Chief<br>Technology &<br>Operations Officer<br>in Fixed and<br>Mobile Telephony    | Himself                          | 9/5/2014 | ASE Equities<br>Market | 54,000 | 242,460.00 € | Р   | Shares | Stock Option<br>Plan |
| A                    | Kaliabetsos<br>Panagiotis   | Kaliabetsos<br>Georgios            | Head of Treasury<br>Division OTE<br>Group  | Himself                          | 9/5/2014 | ASE Equities<br>Market | 6,000  | 26,940.00 €  | Р   | Shares | Stock Option<br>Plan |
| A                    | Kozanoglou<br>Nektaria      | Kozanoglou<br>Konstantinos         | Senior Communications and Regulatory Affairs Officer, OTE Group Investor Relations           | Herself                          | 9/5/2014 | ASE Equities<br>Market | 3,500  | 19,722.50 €  | Р   | Shares | Stock Option<br>Plan |
| А                    | Mavrakis Georgios           | Mavrakis<br>Dimitrios              | Financial<br>Operations<br>General Manager<br>of OTE Group                                   | Himself                          | 9/5/2014 | ASE Equities<br>Market | 39,908 | 179,186.92 € | Р   | Shares | Stock Option<br>Plan |
| A                    | Nikolaidi Eirini            | Nikolaidis<br>Ioannis              | General Counsel OTE Group Executive General Director of Legal & Regulatory Affairs OTE Group | Herself                          | 9/5/2014 | ASE Equities<br>Market | 56,530 | 253,819.70 € | Р   | Shares | Stock Option<br>Plan |
| A                    | Papadopoulou<br>Eleni       | Papadopoulos<br>Georgios           | Chief Human<br>Resources Officer<br>OTE Group  | Herself                          | 9/5/2014 | ASE Equities<br>Market | 49,640 | 222,883.60 € | Р   | Shares | Stock Option<br>Plan |
| А                    | Paradeisis<br>Konstantinos  | Paradeisis<br>Ektor                | Secretary of the<br>OTE Board of<br>Directors  | Himself                          | 9/5/2014 | ASE Equities<br>Market | 6,000  | 26,940.00 €  | Р   | Shares | Stock Option<br>Plan |
| А                    | Piperidis Zacharias         | Piperidis<br>Nikolaos              | Chief Operating<br>Officer OTE Group   | Himself                          | 9/5/2014 | ASE Equities<br>Market | 59,290 | 266,212.10 € | Р   | Shares | Stock Option<br>Plan |
| А                    | Ploumpis<br>Konstantinos    | Ploumpis<br>Meletios               | General Director<br>for Regulatory<br>Affairs  | Himself                          | 9/5/2014 | ASE Equities<br>Market | 35,954 | 161,433.46 € | Р   | Shares | Stock Option<br>Plan |

|                      | Personal details of the person holding a senior  Managerial position |                               |   |                                  |           | Transaction details    |         |              |     |        |                      |
|----------------------|--|-------------------------------|---|----------------------------------|-----------|------------------------|---------|--------------|-----|--------|----------------------|
| Reason of submitting | Full Name  | Father's Name                 | Position  | Person that made the transaction | Date      | Purchase               | Volume  | Value        | P/S | Туре   | Remarks              |
| А                    | Rontogianni Maria  | Rontogiannis<br>Christos      | OTE Group Chief<br>Internal Auditor   | Herself                          | 9/5/2014  | ASE Equities<br>Market | 30,582  | 137,313.18 € | Р   | Shares | Stock Option<br>Plan |
| А                    | Sarantopoulos<br>Panagiotis  | Sarantopoulos<br>Christoforos | OTE Chief<br>Commercial<br>Officer -<br>Wholesale   | Himself                          | 9/5/2014  | ASE Equities<br>Market | 47,248  | 266,242.48 € | Р   | Shares | Stock Option<br>Plan |
| А                    | Sarsentis<br>Evriviadis  | Sarsentis<br>Dimitrios        | Head of Mergers,<br>Acquisitions &<br>Special Financial<br>Projects Division<br>OTE Group | Himself                          | 9/5/2014  | ASE Equities<br>Market | 26,770  | 120,197.30 € | Р   | Shares | Stock Option<br>Plan |
| А                    | Spanoudaki<br>Christini  | Spanoudakis<br>Eleftherios    | Head of OTE<br>Group Corporate<br>Real Estate<br>Management                               | Herself                          | 9/5/2014  | ASE Equities<br>Market | 49,613  | 222,762.37 € | Р   | Shares | Stock Option<br>Plan |
| А                    | Tzelepis Dimitrios   | Tzelepis<br>Evangelos         | Head of Investor<br>Relations Division<br>OTE Group                                       | Himself                          | 9/5/2014  | ASE Equities<br>Market | 6,000   | 26,940.00 €  | Р   | Shares | Stock Option<br>Plan |
| А                    | Tzimea Despoina  | Tzimeas<br>Panagiotis         | OTE Group<br>Corporate<br>Communications<br>Director                                      | Herself                          | 9/5/2014  | ASE Equities<br>Market | 6,000   | 26,940.00 €  | Р   | Shares | Stock Option<br>Plan |
| А                    | Tsamaz Michael   | Tsamaz<br>Kosmas              | Chairman of the<br>BoD and Chief<br>Executive Officer                                     | Himself                          | 9/5/2014  | ASE Equities<br>Market | 114,530 | 514,239.70 € | Р   | Shares | Stock Option<br>Plan |
| А                    | Tsonis Georgios  | Tsonis<br>Anastasios          | General Director of Network Planning & Development, Fixed & Mobile Telephony              | Himself                          | 9/5/2014  | ASE Equities<br>Market | 50,740  | 227,822.60 € | Р   | Shares | Stock Option<br>Plan |
| А                    | Filippou-Klopfer<br>Aimilia  | Filippou<br>Konstantinos      | Controlling<br>General Manager<br>OTE Group   | Herself                          | 9/5/2014  | ASE Equities<br>Market | 52,390  | 235,231.10 € | Р   | Shares | Stock Option<br>Plan |
| А                    | Dakoutros<br>Evangelos   | Dakoutros<br>Ioannis          | HR Assistant<br>General Manager<br>of OTE Group,  | Himself                          | 12/5/2014 | ASE Equities<br>Market | 10,000  | 102,000.00 € | S   | Shares |                      |

|                      | Personal details of the person holding a senior  Managerial position  Person the |                               |  |                                  |           | Transaction details          |        |              |     |                      |         |
|----------------------|--|-------------------------------|--|----------------------------------|-----------|------------------------------|--------|--------------|-----|----------------------|---------|
| Reason of submitting | Full Name  | Father's Name                 | Position   | Person that made the transaction | Date      | Purchase                     | Volume | Value        | P/S | Туре                 | Remarks |
|                      |  |                               | HRM Issues of<br>OTE &<br>Subsidiaries<br>Greece                                   |                                  |           |                              |        |              |     |                      |         |
| А                    | Mavrakis Georgios  | Mavrakis<br>Dimitrios         | Financial<br>Operations<br>General Manager<br>of OTE Group                         | Himself                          | 12/5/2014 | ASE Equities<br>Market       | 11,000 | 112,200.00 € | S   | Shares               |         |
| А                    | Dakoutros<br>Evangelos   | Dakoutros<br>Ioannis          | HR Assistant General Manager of OTE Group, HRM Issues of OTE & Subsidiaries Greece | Himself                          | 13/5/2014 | ASE Equities<br>Market       | 10,000 | 105,000.00 € | S   | Shares               |         |
| А                    | Athanasopoulos<br>Georgios   | Athanasopoulo<br>s Panagiotis | Chief Information<br>& Operations<br>Officer of OTE<br>Group                       | Himself                          | 13/5/2014 | ASE Equities<br>Market       | 10,000 | 105,000.00 € | S   | Shares               |         |
| А                    | Kozanoglou<br>Nektaria   | Kozanoglou<br>Konstantinos    | Senior Communications and Regulatory Affairs Officer, OTE Group Investor Relations | Herself                          | 13/5/2014 | ASE Equities<br>Market       | 3,500  | 36,990.00 €  | S   | Shares               |         |
|                      |  |                               |  |                                  |           |                              |        |              |     |                      |         |
| А                    | Spanoudaki<br>Christini  | Spanoudakis<br>Eleftherios    | Head of OTE<br>Group Corporate<br>Real Estate<br>Management                        | Herself                          | 19/5/2014 | ASE Equities<br>Market       | 5,845  | 59,652.35 €  | S   | Shares               |         |
| А                    | Sarantopoulos<br>Panagiotis  | Sarantopoulos<br>Christoforos | OTE Chief<br>Commercial<br>Officer -<br>Wholesale                                  | Himself                          | 19/5/2014 | ASE Equities<br>Market       | 23,000 | 233,119.37 € | S   | Shares               |         |
| А                    | Sarantopoulos<br>Panagiotis  | Sarantopoulos<br>Christoforos | OTE Chief<br>Commercial  | Himself                          | 19/5/2014 | ASE<br>Derivatives<br>Market | 230    | 233,238.40€  | Р   | Futures<br>contracts |         |

|                      | Personal deta              |                                   |  |                                  | Trar      | saction details        |        |              |     |        |         |
|----------------------|----------------------------|-----------------------------------|--|----------------------------------|-----------|------------------------|--------|--------------|-----|--------|---------|
| Reason of submitting | Full Name                  | Managerial posit<br>Father's Name | Position   | Person that made the transaction | Date      | Purchase               | Volume | Value        | P/S | Туре   | Remarks |
|                      |                            |                                   | Officer -<br>Wholesale                                       |                                  |           |                        |        |              |     |        |         |
| А                    | Spanoudaki<br>Christini    | Spanoudakis<br>Eleftherios        | Head of OTE<br>Group Corporate<br>Real Estate<br>Management  | Herself                          | 20/5/2014 | ASE Equities<br>Market | 15,000 | 151,579.97€  | S   | Shares |         |
| А                    | Dimitriadis<br>Aristodimos | Dimitriadis<br>Charalambos        | Chief OTE Group<br>Compliance, ERM<br>& Insurance<br>Officer | Himself                          | 20/5/2014 | ASE Equities<br>Market | 4,000  | 41,000.00 €  | S   | Shares |         |
| A                    | Rontogianni Maria          | Rontogiannis<br>Christos          | OTE Group Chief<br>Internal Auditor                          | Herself                          | 23/5/2014 | ASE Equities<br>Market | 10,000 | 103,800.00 € | S   | Shares |         |
| А                    | Ploumpis<br>Konstantinos   | Ploumpis<br>Meletios              | General Director<br>for Regulatory<br>Affairs                | Himself                          | 23/5/2014 | ASE Equities<br>Market | 16,000 | 164,867.80 € | S   | Shares |         |
| А                    | Dimitriadis<br>Aristodimos | Dimitriadis<br>Charalambos        | Chief OTE Group<br>Compliance, ERM<br>& Insurance<br>Officer | Himself                          | 23/5/2014 | ASE Equities<br>Market | 3,500  | 36,420.00€   | S   | Shares |         |
| А                    | Ploumpis<br>Konstantinos   | Ploumpis<br>Meletios              | General Director<br>for Regulatory<br>Affairs                | Himself                          | 27/5/2014 | ASE Equities<br>Market | 2,500  | 27,625.00 €  | S   | Shares |         |
| Α                    | Athanasopoulos<br>Georgios | Athanasopoulo<br>s Panagiotis     | Chief Information<br>& Operations<br>Officer of OTE<br>Group | Himself                          | 30/5/2014 | ASE Equities<br>Market | 10,000 | 108,500.00 € | S   | Shares |         |
| А                    | Athanasopoulos<br>Georgios | Athanasopoulo<br>s Panagiotis     | Chief Information<br>& Operations<br>Officer of OTE<br>Group | Himself                          | 5/6/2014  | ASE Equities<br>Market | 5,000  | 56,350.00 €  | S   | Shares |         |

|                      |                            | ils of the person<br>Managerial posit | holding a senior   |                                  |           |                        | Trar   | saction details |     |        |         |
|----------------------|----------------------------|---------------------------------------|--|----------------------------------|-----------|------------------------|--------|-----------------|-----|--------|---------|
| Reason of submitting | Full Name                  | Father's Name                         | Position   | Person that made the transaction | Date      | Purchase               | Volume | Value           | P/S | Туре   | Remarks |
| А                    | Drakopoulos Ilias          | Drakopoulos<br>Christos               | General Director   | Himself                          | 5/6/2014  | ASE Equities<br>Market | 10,000 | 111,500.00 €    | S   | Shares |         |
| А                    | Spanoudaki<br>Christini    | Spanoudakis<br>Eleftherios            | Head of OTE<br>Group Corporate<br>Real Estate<br>Management                        | Herself                          | 5/6/2014  | ASE Equities<br>Market | 10,000 | 111,500.00€     | S   | Shares |         |
| А                    | Ploumpis<br>Konstantinos   | Ploumpis<br>Meletios                  | General Director<br>for Regulatory<br>Affairs                                      | Himself                          | 5/6/2014  | ASE Equities<br>Market | 3,000  | 33,720.00€      | S   | Shares |         |
| А                    | Drakopoulos Ilias          | Drakopoulos<br>Christos               | General Director   | Himself                          | 6/6/2014  | ASE Equities<br>Market | 20,000 | 228,700.00 €    | S   | Shares |         |
|                      |                            |                                       | Chief OTE Group  |                                  |           |                        |        |                 |     |        |         |
| А                    | Dimitriadis<br>Aristodimos | Dimitriadis<br>Charalambos            | Compliance, ERM & Insurance Officer  | Himself                          | 5/6/2014  | ASE Equities<br>Market | 2,000  | 22,500.00€      | S   | Shares |         |
| А                    | Dakoutros<br>Evangelos     | Dakoutros<br>Ioannis                  | HR Assistant General Manager of OTE Group, HRM Issues of OTE & Subsidiaries Greece | Himself                          | 6/6/2014  | ASE Equities<br>Market | 9,990  | 114,545.30 €    | S   | Shares |         |
| А                    | Ploumpis<br>Konstantinos   | Ploumpis<br>Meletios                  | General Director<br>for Regulatory<br>Affairs                                      | Himself                          | 6/6/2014  | ASE Equities<br>Market | 4,000  | 46,000.00 €     | S   | Shares |         |
| А                    | Dimitriadis<br>Aristodimos | Dimitriadis<br>Charalambos            | Chief OTE Group<br>Compliance, ERM<br>& Insurance<br>Officer                       | Himself                          | 6/6/2014  | ASE Equities<br>Market | 5,700  | 65,600.00€      | S   | Shares |         |
| А                    | Ploumpis<br>Konstantinos   | Ploumpis<br>Meletios                  | General Director<br>for Regulatory<br>Affairs                                      | Himself                          | 10/6/2014 | ASE Equities<br>Market | 5,000  | 60,250.00 €     | S   | Shares |         |
|                      |                            |                                       |  |                                  |           |                        |        |                 |     |        |         |
| А                    | Dimitriadis<br>Aristodimos | Dimitriadis<br>Charalambos            | Chief OTE Group<br>Compliance, ERM   | Himself                          | 11/6/2014 | ASE Equities<br>Market | 1,000  | 12,020.00€      | S   | Shares |         |

|                      | Personal details of the person holding a senior  Managerial position  Person the |                               |   |                                  |           |                        | Trai   | nsaction details |     |        |         |
|----------------------|--|-------------------------------|---|----------------------------------|-----------|------------------------|--------|------------------|-----|--------|---------|
| Reason of submitting | Full Name  | Father's Name                 | Position  | Person that made the transaction | Date      | Purchase               | Volume | Value            | P/S | Туре   | Remarks |
|                      |  |                               | & Insurance<br>Officer  |                                  |           |                        |        |                  |     |        |         |
| А                    | Arvanitidis<br>Georgios  | Arvanitidis<br>Athanasios     | Assistant General<br>Manager of<br>Human Resources                            | Himself                          | 12/6/2014 | ASE Equities<br>Market | 15,000 | 183,450.00 €     | S   | Shares |         |
| А                    | Papadopoulou<br>Eleni  | Papadopoulos<br>Georgios      | Chief Human<br>Resources Officer<br>OTE Group                                 | Herself                          | 12/6/2014 | ASE Equities<br>Market | 15,000 | 182,070.08 €     | S   | Shares |         |
| А                    | Ploumpis<br>Konstantinos   | Ploumpis<br>Meletios          | General Director<br>for Regulatory<br>Affairs                                 | Himself                          | 12/6/2014 | ASE Equities<br>Market | 5,454  | 66,484.26 €      | S   | Shares |         |
|                      |  |                               |   |                                  |           |                        |        |                  |     |        |         |
| А                    | Athanasopoulos<br>Georgios   | Athanasopoulo<br>s Panagiotis | Chief Information<br>& Operations<br>Officer of OTE<br>Group                  | Himself                          | 19/6/2014 | ASE Equities<br>Market | 10,000 | 121,250.00 €     | S   | Shares |         |
| А                    | Theocharopoulos<br>Stefanos  | Theocharopoul<br>os Stergios  | OTE Group Chief Technology & Operations Officer in Fixed and Mobile Telephony | Himself                          | 19/6/2014 | ASE Equities<br>Market | 2,000  | 22,240.00 €      | S   | Shares |         |
|                      |  |                               |   |                                  |           |                        |        |                  |     |        |         |
| А                    | Filippou- Klöpfer<br>Aimilia   | Filippou<br>Konstantinos      | Controlling<br>General Manager<br>OTE Group                                   | Herself                          | 3/7/2014  | ASE Equities<br>Market | 10,000 | 111,742.16 €     | S   | Shares |         |
|                      |  |                               |   |                                  |           |                        |        |                  |     |        |         |
| А                    | Tsamaz Michael   | Tsamaz<br>Kosmas              | Chairman of the<br>BoD and Chief<br>Executive Officer                         | Himself                          | 4/7/2014  | ASE Equities<br>Market | 11,000 | 124,300.00 €     | Р   | Shares |         |
|                      |  |                               |   |                                  |           |                        |        |                  |     |        |         |
| А                    | Filippou- Klöpfer<br>Aimilia   | Filippou<br>Konstantinos      | Controlling<br>General Manager<br>OTE Group                                   | Herself                          | 9/7/2014  | ASE Equities<br>Market | 15,000 | 158,200 €        | S   | Shares |         |
|                      |  |                               |   |                                  |           |                        |        |                  |     |        |         |
| Α                    | Tzelepis Dimitrios   | Tzelepis<br>Evangelos         | Head of Investor<br>Relations Division  | Himself                          | 7/8/2014  | ASE Equities<br>Market | 2,000  | 19,200.00 €      | Р   | Shares |         |

|                      | Personal deta                |                                   |  |                                  | Trar       | nsaction details       |        |              |     |        |         |
|----------------------|------------------------------|-----------------------------------|--|----------------------------------|------------|------------------------|--------|--------------|-----|--------|---------|
| Reason of submitting | Full Name                    | Managerial posit<br>Father's Name | Position   | Person that made the transaction | Date       | Purchase               | Volume | Value        | P/S | Туре   | Remarks |
|                      |                              |                                   | OTE Group (up to 7/8/2014),  |                                  |            |                        |        |              |     |        |         |
| А                    | Filippou- Klöpfer<br>Aimilia | Filippou<br>Konstantinos          | Controlling<br>General Manager<br>OTE Group                            | Herself                          | 18/8/2014  | ASE Equities<br>Market | 1,000  | 10,050 €     | S   | Shares |         |
| А                    | Filippou- Klöpfer<br>Aimilia | Filippou<br>Konstantinos          | Controlling<br>General Manager<br>OTE Group                            | Herself                          | 19/8/2014  | ASE Equities<br>Market | 1,000  | 10,050 €     | S   | Shares |         |
| А                    | Filippou- Klöpfer<br>Aimilia | Filippou<br>Konstantinos          | Controlling<br>General Manager<br>OTE Group                            | Herself                          | 21/8/2014  | ASE Equities<br>Market | 2,000  | 21,300 €     | S   | Shares |         |
| А                    | Filippou- Klöpfer<br>Aimilia | Filippou<br>Konstantinos          | Controlling<br>General Manager<br>OTE Group                            | Herself                          | 8/9/2014   | ASE Equities<br>Market | 3,002  | 37,722.60 €  | S   | Shares |         |
| А                    | Sarantopoulos<br>Panagiotis  | Sarantopoulos<br>Christoforos     | OTE Chief<br>Commercial<br>Officer -<br>Wholesale                      | Himself                          | 12/9/2014  | ASE Equities<br>Market | 18,000 | 197,030.00€  | S   | Shares |         |
| А                    | Athanasopoulos<br>Georgios   | Athanasopoulo<br>s Panagiotis     | Chief Information<br>& Operations<br>Officer of OTE<br>Group           | Himself                          | 22/9/2014  | ASE Equities<br>Market | 13,140 | 149,660.69 € | S   | Shares |         |
| А                    | Kaliabetsos<br>Panagiotis    | Kaliabetsos<br>Georgios           | Head of Treasury<br>Division OTE<br>Group                              | Himself                          | 25/9/2014  | ASE Equities<br>Market | 3,000  | 33,360.00 €  | S   | Shares |         |
| А                    | Nikolaidi Eirini             | Nikolaidis<br>Ioannis             | General Counsel<br>and General<br>Director for Legal<br>and Regulatory | Herself                          | 19/11/2014 | ASE Equities<br>Market | 12,500 | 114,226.77 € | S   | Shares |         |

|                      | Personal deta               |                           |   |                                  | Trar       | saction details        |        |             |     |        |         |
|----------------------|-----------------------------|---------------------------|---|----------------------------------|------------|------------------------|--------|-------------|-----|--------|---------|
| Reason of submitting | Full Name                   | Managerial posit          | Position  | Person that made the transaction | Date       | Purchase               | Volume | Value       | P/S | Туре   | Remarks |
|                      |                             |                           | Affairs of OTE<br>Group   |                                  |            |                        |        |             |     |        |         |
| А                    | Nikolaidi Eirini            | Nikolaidis<br>Ioannis     | General Counsel<br>and General<br>Director for Legal<br>and Regulatory<br>Affairs of OTE<br>Group | Herself                          | 21/11/2014 | ASE Equities<br>Market | 9,500  | 89,636.57 € | S   | Shares |         |
| А                    | Nikolaidi Eirini            | Nikolaidis<br>Ioannis     | General Counsel<br>and General<br>Director for Legal<br>and Regulatory<br>Affairs of OTE<br>Group | Herself                          | 24/11/2014 | ASE Equities<br>Market | 10,000 | 97,480.47 € | S   | Shares |         |
| А                    | Theocharopoulos<br>Stefanos | Theocharopoul os Stergios | OTE Group Chief<br>Technology &<br>Operations Officer<br>in Fixed and<br>Mobile Telephony         | Himself                          | 28/11/2014 | ASE Equities<br>Market | 2,000  | 20,100.00 € | S   | Shares |         |
| А                    | Arvanitidis<br>Georgios     | Arvanitidis<br>Athanasios | Assistant General<br>Manager of<br>Human Resources  | Himself                          | 28/11/2014 | ASE Equities<br>Market | 169    | 1,715.35€   | S   | Shares |         |
| А                    | Drakopoulos Ilias           | Drakopoulos<br>Christos   | General Director  | Himself                          | 5/12/2014  | ASE Equities<br>Market | 5,000  | 52,000 €    | S   | Shares |         |
| А                    | Arvanitidis<br>Georgios     | Arvanitidis<br>Athanasios | Assistant General<br>Manager of<br>Human Resources  | Himself                          | 5/12/2014  | ASE Equities<br>Market | 4,831  | 48,597.86 € | S   | Shares |         |
|                      |                             |                           |   |                                  |            |                        |        |             |     |        |         |

|                      | Personal deta             |                            |   |                                  | Trar      | saction details        |        |             |     |        |         |
|----------------------|---------------------------|----------------------------|---|----------------------------------|-----------|------------------------|--------|-------------|-----|--------|---------|
| Reason of submitting | Full Name                 | Managerial posit           | Position  | Person that made the transaction | Date      | Purchase               | Volume | Value       | P/S | Туре   | Remarks |
| А                    | Nikolaidi Eirini          | Nikolaidis<br>Ioannis      | General Counsel<br>and General<br>Director for Legal<br>and Regulatory<br>Affairs of OTE<br>Group | Herself                          | 2/1/2015  | ASE Equities<br>Market | 3,000  | 27,495.00 € | S   | Shares |         |
| A                    | Spanoudaki<br>Christini   | Spanoudakis<br>Eleftherios | Head of OTE<br>Group Corporate<br>Real Estate<br>Management                                       | Herself                          | 13/1/2015 | ASE Equities<br>Market | 10,000 | 85,880.00 € | S   | Shares |         |
| А                    | Drakopoulos Ilias         | Drakopoulos<br>Christos    | General Director  | Himself                          | 4/2/2015  | ASE Equities<br>Market | 10,000 | 90,500.00€  | S   | Shares |         |
| А                    | Kaliabetsos<br>Panagiotis | Kaliabetsos<br>Georgios    | Head of<br>Treasury<br>Division of OTE<br>Group   | Himself                          | 2/3/2015  | ASE Equities<br>Market | 3,000  | 26,880.00 € | S   | Shares |         |
| А                    | Drakopoulos Ilias         | Drakopoulos<br>Christos    | General Director  | Himself                          | 3/3/2015  | ASE Equities<br>Market | 5,488  | 50,215.20 € | S   | Shares |         |
| А                    | Nikolaidi Eirini          | Nikolaidis<br>Ioannis      | OTE Group Legal<br>Counsel - Chief<br>Legal &<br>Regulatory Affairs<br>Officer                    | Herself                          | 3/3/2015  | ASE Equities<br>Market | 3,000  | 27,480.00 € | S   | Shares |         |
| А                    | Nikolaidi Eirini          | Nikolaidis<br>Ioannis      | OTE Group Legal<br>Counsel - Chief<br>Legal &<br>Regulatory Affairs<br>Officer                    | Herself                          | 4/3/2015  | ASE Equities<br>Market | 2,000  | 18,140.00 € | S   | Shares |         |
|                      |                           |                            |   |                                  |           |                        |        |             |     |        |         |

|                      | Personal deta               |                                    |  |                                  | Trar       | saction details        |        |              |     |        |   |
|----------------------|-----------------------------|------------------------------------|--|----------------------------------|------------|------------------------|--------|--------------|-----|--------|---|
| Reason of submitting | Full Name                   | Managerial positi<br>Father's Name | Position   | Person that made the transaction | Date       | Purchase               | Volume | Value        | P/S | Туре   | Remarks                                     |
| В                    | Gkioni Eleni                | Gkionis<br>Anastasios              | Wife of Executive<br>Director of<br>Treasury Division<br>of OTE Group          | Herself                          | 5/3/2015   | ASE Equities<br>Market | 290    | 2,627.40 €   | S   | Shares |   |
| А                    | Tsamaz Michael              | Tsamaz<br>Kosmas                   | Chairman of the<br>BoD and Chief<br>Executive Officer                          | Himself                          | 18/6/2015  | ASE Equities<br>Market | 23,000 | 160,857.05 € | Р   | Shares |   |
| Α                    | Rontogianni Maria           | Rontogiannis<br>Christos           | Executive Director<br>Internal Audit OTE<br>Group                              | Herself                          | 17/8/2015  | ASE Equities<br>Market | 1,300  | 10,270.00 €  | S   | Shares |   |
| А                    | Tsamaz Michael              | Tsamaz<br>Kosmas                   | Chairman of the<br>BoD and Chief<br>Executive Officer                          | Himself                          | 22/9/2015  | ASE Equities<br>Market | 50,500 | -            | Р   | Shares | Implementation<br>of Share<br>Matching Plan |
| А                    | Nikolaidi Eirini            | Nikolaidis<br>Ioannis              | OTE Group Legal<br>Counsel - Chief<br>Legal &<br>Regulatory Affairs<br>Officer | Herself                          | 14/10/2015 | ASE Equities<br>Market | 16,530 | 142,779.32 € | S   | Shares |   |
| А                    | Rontogianni Maria           | Rontogiannis<br>Christos           | Executive Director<br>Internal Audit OTE<br>Group                              | Herself                          | 17/11/2015 | ASE Equities<br>Market | 3,000  | 27,300.00 €  | S   | Shares |   |
| А                    | Rontogianni Maria           | Rontogiannis<br>Christos           | Executive Director<br>Internal Audit OTE<br>Group                              | Herself                          | 18/11/2015 | ASE Equities<br>Market | 4,282  | 38,947.48 €  | S   | Shares |   |
| А                    | Theocharopoulos<br>Stefanos | Theocharopoul os Stergios          | OTE Group<br>Technology &<br>Operations Officer                                | Himself                          | 18/11/2015 | ASE Equities<br>Market | 1,000  | 9,200.00 €   | S   | Shares |   |
| А                    | Vogiatzis<br>Konstantinos   | Vogiatzis<br>Ioannis               | Secretary of the BoD of Cosmote  | Himself                          | 18/11/2015 | ASE Equities<br>Market | 1,070  | 9,844.00 €   | S   | Shares |   |

|                      | Personal deta               |                                    |  |                                  | Trar       | saction details        |        |             |     |        |   |
|----------------------|-----------------------------|------------------------------------|--|----------------------------------|------------|------------------------|--------|-------------|-----|--------|---|
| Reason of submitting | Full Name                   | Managerial positi<br>Father's Name | Position   | Person that made the transaction | Date       | Purchase               | Volume | Value       | P/S | Туре   | Remarks                                     |
| А                    | Vogiatzis<br>Konstantinos   | Vogiatzis<br>Ioannis               | Secretary of the BoD of Cosmote                                      | Himself                          | 19/11/2015 | ASE Equities<br>Market | 1,000  | 9,300.00 €  | S   | Shares |   |
| А                    | Papadopoulou<br>Eleni       | Papadopoulos<br>Georgios           | Chief Human<br>Resources Officer<br>OTE Group                        | Herself                          | 19/11/2015 | ASE Equities<br>Market | 10,500 | 96,330.75 € | S   | Shares |   |
| А                    | Papadopoulou<br>Eleni       | Papadopoulos<br>Georgios           | Chief Human<br>Resources Officer<br>OTE Group                        | Herself                          | 31/12/2015 | ASE Equities<br>Market | 600    | 5,454.00 €  | S   | Shares |   |
| А                    | Rontogianni Maria           | Rontogiannis<br>Christos           | Executive Director<br>Internal Audit OTE<br>Group                    | Herself                          | 12/05/2016 | ASE Equities<br>Market | 5,000  | 45,940.12 € | S   | Shares |   |
| А                    | Tsamaz Michael              | Tsamaz<br>Kosmas                   | Chairman of the<br>BoD and Chief<br>Executive Officer                | Himself                          | 28/6/2016  | ASE Equities<br>Market | 23,000 | -           | Р   | Shares | Implementation<br>of Share<br>Matching Plan |
| А                    | Sarsentis<br>Evriviadis     | Sarsentis<br>Dimitrios             | Head of Mergers Acquisitions & Investor Relations Division OTE Group | Himself                          | 15/11/2016 | ASE Equities<br>Market | 12,000 | 97,024.16 € | S   | Shares |   |
| А                    | Theocharopoulos<br>Stefanos | Theocharopoul os Stergios          | OTE Group Chief<br>Technology &<br>Operations Officer                | Himself                          | 10/01/2017 | ASE Equities<br>Market | 2,000  | 18,100.00 € | S   | Shares |   |
| А                    | Papadopoulou<br>Eleni       | Papadopoulos<br>Georgios           | Chief Human<br>Resources Officer<br>OTE Group                        | Herself                          | 08/03/2017 | ASE Equities<br>Market | 3,000  | 26,420.00 € | S   | Shares |   |
| А                    | Theocharopoulos<br>Stefanos | Theocharopoul os Stergios          | OTE Group Chief<br>Technology &<br>Operations Officer                | Himself                          | 13/03/2017 | ASE Equities<br>Market | 2,000  | 17,400.00 € | S   | Shares |   |

|                      |                         | ils of the person<br>Managerial posit | holding a senior  |                                  |            |                        | Trar   | saction details |     |        |   |
|----------------------|-------------------------|---------------------------------------|---|----------------------------------|------------|------------------------|--------|-----------------|-----|--------|---|
| Reason of submitting | Full Name               | Father's Name                         | Position  | Person that made the transaction | Date       | Purchase               | Volume | Value           | P/S | Туре   | Remarks                                     |
|                      |                         |                                       |   |                                  |            |                        |        |                 |     |        |   |
| А                    | Papadopoulou<br>Eleni   | Papadopoulos<br>Georgios              | Chief Human<br>Resources Officer<br>OTE Group             | Herself                          | 19/05/2017 | ASE Equities<br>Market | 6,000  | 60,060.00 €     | S   | Shares |   |
| А                    | Papadopoulou<br>Eleni   | Papadopoulos<br>Georgios              | Chief Human<br>Resources Officer<br>OTE Group             | Herself                          | 22/05/2017 | ASE Equities<br>Market | 1,000  | 10,150.00 €     | S   | Shares |   |
|                      |                         |                                       |   |                                  |            |                        |        |                 |     |        |   |
| А                    | Mamakos<br>Ioannis      | Mamakos<br>Efstratios                 | OTE Group Head<br>of Investor<br>Relations<br>Subdivision | Himself                          | 03/07/2017 | ASE Equities<br>Market | 6,500  | 69,460.00 €     | S   | Shares |   |
|                      |                         |                                       |   |                                  |            |                        |        |                 |     |        |   |
| А                    | Tsamaz Michael          | Tsamaz<br>Kosmas                      | Chairman of the<br>BoD and Chief<br>Executive Officer     | Himself                          | 05/07/2017 | ASE Equities<br>Market | 11,000 | -               | Р   | Shares | Implementation<br>of Share<br>Matching Plan |
|                      |                         |                                       |   |                                  |            |                        |        |                 |     |        |   |
| А                    | Tabourlos<br>Panagiotis | Tabourlos<br>Dimitrios                | Non-executive<br>BoD Member OTE-<br>COSMOTE               | Himself                          | 02/03/2018 | ASE Equities<br>Market | 1,500  | 17,085.00€      | Р   | Shares |   |
|                      |                         |                                       |   |                                  |            |                        |        |                 |     |        |   |
| А                    | Tabourlos<br>Panagiotis | Tabourlos<br>Dimitrios                | Non-executive<br>BoD Member OTE-<br>COSMOTE               | Himself                          | 06/03/2018 | ASE Equities<br>Market | 1,500  | 16,590.00€      | Р   | Shares |   |
|                      |                         |                                       |   |                                  |            |                        |        |                 |     |        |   |
| А                    | Stratos<br>Ahanasios    | Stratos<br>Vasilios                   | Executive Director<br>Customer Services<br>Fixed & Mobile | Himself                          | 03/04/2018 | ASE Equities<br>Market | 500    | 5,360.00€       | Р   | Shares |   |
|                      |                         |                                       |   |                                  |            |                        |        |                 |     |        |   |

|                      |                               | ails of the person<br>Managerial posi |   |                                  |            | Trai                   | nsaction details |             |     |                    |   |
|----------------------|-------------------------------|---------------------------------------|---|----------------------------------|------------|------------------------|------------------|-------------|-----|--------------------|---|
| Reason of submitting | Full Name                     | Father's Name                         |   | Person that made the transaction | Date       | Purchase               | Volume           | Value       | P/S | Туре               | Remarks                                     |
| А                    | Christopoulos<br>Konstantinos | Christopoulos<br>Theodoros            | Non-executive<br>BoD Member OTE-<br>COSMOTE           | Himself                          | 14/05/2018 | -                      | 100,000          | 105,420.00€ | S   | Debt<br>Securities |   |
|                      |                               |                                       |   |                                  |            |                        |                  |             |     |                    |   |
| А                    | Tabourlos<br>Panagiotis       | Tabourlos<br>Dimitrios                | Non-executive<br>BoD Member OTE-<br>COSMOTE           | Himself                          | 22/05/2018 | ASE Equities<br>Market | 86               | 929.66€     | Р   | Shares             |   |
|                      |                               |                                       |   |                                  |            |                        |                  |             |     |                    |   |
| А                    | Tabourlos<br>Panagiotis       | Tabourlos<br>Dimitrios                | Non-executive<br>BoD Member OTE-<br>COSMOTE           | Himself                          | 23/05/2018 | ASE Equities<br>Market | 1,500            | 16,182.33€  | Р   | Shares             |   |
|                      |                               |                                       |   |                                  |            |                        |                  |             |     |                    |   |
| А                    | Tabourlos<br>Panagiotis       | Tabourlos<br>Dimitrios                | Non-executive<br>BoD Member OTE-<br>COSMOTE           | Himself                          | 24/05/2018 | ASE Equities<br>Market | 1,414            | 15,356.04€  | Р   | Shares             |   |
|                      |                               |                                       |   |                                  |            |                        |                  |             |     |                    |   |
| А                    | Tsamaz Michael                | Tsamaz<br>Kosmas                      | Chairman of the<br>BoD and Chief<br>Executive Officer | Himself                          | 20/06/2018 | ASE Equities<br>Market | 23,000           | -           | Р   | Shares             | Implementation<br>of Share<br>Matching Plan |
|                      |                               |                                       |   |                                  |            |                        |                  |             |     |                    |   |
| А                    | Papadopoulou<br>Eleni         | Papadopoulos<br>Georgios              | Chief Human<br>Resources Officer<br>OTE Group         | Herself                          | 03/12/2018 | ASE Equities<br>Market | 5,000            | 53,448.58 € | S   | Shares             |   |
|                      |                               |                                       |   |                                  |            |                        |                  |             |     |                    |   |
| А                    | Papadopoulou<br>Eleni         | Papadopoulos<br>Georgios              | Chief Human<br>Resources Officer<br>OTE Group         | Herself                          | 10/01/2019 | ASE Equities<br>Market | 4,040            | 43,414.20 € | S   | Shares             |   |

| Personal details of the person holding a senior  Managerial position |                             |                           |   |                                  |            | Transaction details    |        |             |     |        |         |  |
|--|-----------------------------|---------------------------|---|----------------------------------|------------|------------------------|--------|-------------|-----|--------|---------|--|
| Reason of submitting   | Full Name                   | Father's Name             | Position  | Person that made the transaction | Date       | Purchase               | Volume | Value       | P/S | Туре   | Remarks |  |
|  |                             |                           |   |                                  |            |                        |        |             |     |        |         |  |
| А  | Papadopoulou<br>Eleni       | Papadopoulos<br>Georgios  | Chief Human<br>Resources Officer<br>OTE Group   | Herself                          | 11/01/2019 | ASE Equities<br>Market | 4,500  | 48,375.00 € | S   | Shares |         |  |
| А  | Papadopoulou<br>Eleni       | Papadopoulos<br>Georgios  | Chief Human<br>Resources Officer<br>OTE Group   | Herself                          | 25/02/2019 | ASE Equities<br>Market | 2,500  | 27,500.00 € | S   | Shares |         |  |
|  |                             |                           |   |                                  |            |                        |        |             |     |        |         |  |
| А  | Stratos<br>Ahanasios        | Stratos<br>Vasilios       | Chief Customer<br>Operations Officer<br>OTE Group                                     | Himself                          | 22/03/2019 | ASE Equities<br>Market | 500    | 5,610.00€   | S   | Shares |         |  |
|  |                             |                           |   |                                  |            |                        |        |             |     |        |         |  |
| А  | Theocharopoulos<br>Stefanos | Theocharopoul os Stergios | Chief Technology<br>& Operations<br>Officer OTE Group                                 | Himself                          | 07/10/2019 | ASE Equities<br>Market | 5,000  | 63,404.22€  | S   | Shares |         |  |
|  |                             |                           |   |                                  |            |                        |        |             |     |        |         |  |
| А  | Theocharopoulos<br>Stefanos | Theocharopoul os Stergios | Chief Technology<br>& Operations<br>Officer OTE Group                                 | Himself                          | 02/01/2020 | ASE Equities<br>Market | 10,000 | 141,000.00€ | S   | Shares |         |  |
|  |                             |                           |   |                                  |            |                        |        |             |     |        |         |  |
| A  | Psathas Andreas             | Psathas<br>Konstantinos   | Independent-non<br>executive member<br>of BoD and<br>member of the<br>Audit Committee | Himself                          | 19/03/2020 | ASE Equities<br>Market | 500    | 5,524.90€   | Р   | Shares |         |  |
|  |                             |                           |   |                                  |            |                        |        |             |     |        |         |  |

| Personal details of the person holding a senior  Managerial position |                         |                          |  |                                  |            | Transaction details    |        |              |     |        |         |  |  |
|--|-------------------------|--------------------------|--|----------------------------------|------------|------------------------|--------|--------------|-----|--------|---------|--|--|
| Reason of submitting   | Full Name               | Father's Name            | Position   | Person that made the transaction | Date       | Purchase               | Volume | Value        | P/S | Туре   | Remarks |  |  |
| А  | Papadopoulou<br>Eleni   | Papadopoulos<br>Georgios | Chief Human<br>Resources Officer<br>OTE Group              | Herself                          | 07/08/2020 | ASE Equities<br>Market | 1,800  | 23,133.66€   | S   | Shares |         |  |  |
|  |                         |                          |  |                                  |            |                        |        |              |     |        |         |  |  |
| А  | Tsamaz Michael          | Tsamaz<br>Kosmas         | Chairman of the<br>BoD and Chief<br>Executive Officer      | Himself                          | 18/05/2021 | ASE Equities<br>Market | 470    | 6,948.95€    | Р   | Shares |         |  |  |
|  |                         |                          |  |                                  |            |                        |        |              |     |        |         |  |  |
| А  | Mavrakis Georgios       | Mavrakis<br>Dimitrios    | Executive Director<br>Financial<br>Operations OTE<br>Group | Himself                          | 25/8/2021  | ASE Equities<br>Market | 10,000 | 165,000.00 € | S   | Shares |         |  |  |
|  |                         |                          |  |                                  |            |                        |        |              |     |        |         |  |  |
| А  | Tabourlos<br>Panagiotis | Tabourlos<br>Dimitrios   | BoD Member<br>OTE-COSMOTE                                  | Himself                          | 22/12/2021 | ASE Equities<br>Market | 9,000  | 147,607.04 € | S   | Shares |         |  |  |
|  |                         |                          |  |                                  |            |                        |        |              |     |        |         |  |  |
| А  | Tabourlos<br>Panagiotis | Tabourlos<br>Dimitrios   | BoD Member<br>OTE-COSMOTE                                  | Himself                          | 08/03/2022 | ASE Equities<br>Market | 3,000  | 49,425.71€   | Р   | Shares |         |  |  |
|  |                         |                          |  |                                  |            |                        |        |              |     |        |         |  |  |
| А  | Tabourlos<br>Panagiotis | Tabourlos<br>Dimitrios   | BoD Member<br>OTE-COSMOTE                                  | Himself                          | 15/03/2022 | ASE Equities<br>Market | 3,000  | 48,063.92€   | Р   | Shares |         |  |  |
|  |                         |                          |  |                                  |            |                        |        |              |     |        |         |  |  |

| Personal details of the person holding a senior  Managerial position |                           |                        |  |                                  |            | Transaction details    |        |              |     |        |         |  |
|--|---------------------------|------------------------|--|----------------------------------|------------|------------------------|--------|--------------|-----|--------|---------|--|
| Reason of submitting   | Full Name                 | Father's Name          | Position   | Person that made the transaction | Date       | Purchase               | Volume | Value        | P/S | Туре   | Remarks |  |
| А  | Mavrakis Georgios         | Mavrakis<br>Dimitrios  | Executive Director<br>Financial<br>Operations OTE<br>Group | Himself                          | 13/5/2022  | ASE Equities<br>Market | 10,000 | 179,395.72 € | S   | Shares |         |  |
|  |                           |                        |  |                                  |            |                        |        |              |     |        |         |  |
| А  | Mavrakis Georgios         | Mavrakis<br>Dimitrios  | Executive Director<br>Financial<br>Operations OTE<br>Group | Himself                          | 13/09/2023 | ASE Equities<br>Market | 7,500  | 99,204.60 €  | S   | Shares |         |  |
|  |                           |                        |  |                                  |            |                        |        |              |     |        |         |  |
| А  | Gabrielides<br>Panayiotis | Gabrielides<br>Gabriel | CHIEF MARKETING OFFICER CONSUMER SEGMENT OTE Group         | Himself                          | 13/11/2023 | ASE Equities<br>Market | 770    | 9,894.50 €   | Р   | Shares |         |  |
|  |                           |                        |  |                                  |            |                        |        |              |     |        |         |  |
| А  | Tsamaz Michael            | Tsamaz<br>Kosmas       | Chairman of the<br>BoD and Chief<br>Executive Officer      | Himself                          | 14/03/2024 | ASE Equities<br>Market | 5,000  | 68,817.30€   | Р   | Shares |         |  |
|  |                           |                        |  |                                  |            |                        |        |              |     |        |         |  |
| А  | Tsamaz Michael            | Tsamaz<br>Kosmas       | Chairman of the<br>BoD and Chief<br>Executive Officer      | Himself                          | 16/05/2024 | ASE Equities<br>Market | 15,000 | 213,880.74   | Р   | Shares |         |  |